

PRUDENTIAL PLC - NEW BUSINESS - FULL YEAR 2008

TOTAL INSURANCE AND INVESTMENT NEW BUSINESS

	UK			US ^(1a)			Asia ^(1a)			Total		
	FY 2008 £m	FY 2007 £m	+/- (%)	FY 2008 £m	FY 2007 £m	+/- (%)	FY 2008 £m	FY 2007 £m	+/- (%)	FY 2008 £m	FY 2007 £m	+/- (%)
Total Insurance Products	7,183	6,879	4%	6,941	7,063	(2%)	2,673	3,149	(15%)	16,797	17,091	(2%)
Total Investment Products Gross Inflows ⁽²⁾	16,154	14,745	10%	36	65	(45%)	46,957	40,875	15%	63,147	55,685	13%
	23,337	21,624	8%	6,977	7,128	(2%)	49,630	44,024	13%	79,944	72,776	10%

INSURANCE OPERATIONS

	Single			Regular			Total			Annual Equivalents ⁽³⁾		
	FY 2008 £m	FY 2007 £m	+/- (%)	FY 2008 £m	FY 2007 £m	+/- (%)	FY 2008 £m	FY 2007 £m	+/- (%)	FY 2008 £m	FY 2007 £m	+/- (%)
UK Insurance Operations												
Product Summary												
Internal Vesting annuities	1,600	1,399	14%	-	-	-	1,600	1,399	14%	160	140	14%
Direct and Partnership Annuities	703	842	(17%)	-	-	-	703	842	(17%)	70	84	(17%)
Intermediated Annuities	497	555	(10%)	-	-	-	497	555	(10%)	50	56	(11%)
Total Individual Annuities	2,800	2,796	0%	-	-	-	2,800	2,796	0%	280	280	0%
Income Drawdown ⁽¹³⁾	75	34	121%	-	-	-	75	34	121%	8	3	167%
Equity Release	242	156	55%	-	-	-	242	156	55%	24	16	50%
Individual Pensions	115	38	203%	3	1	200%	118	39	203%	15	5	200%
Corporate Pensions	221	283	(22%)	88	84	5%	309	367	(16%)	110	112	(2%)
Unit Linked Bonds	109	243	(55%)	-	-	-	109	243	(55%)	11	24	(54%)
With-Profit Bonds	869	297	193%	-	-	-	869	297	193%	87	30	190%
Protection	-	-	-	6	5	20%	6	5	20%	6	5	20%
Offshore Products	551	434	27%	4	4	0%	555	438	27%	59	47	26%
Pru Health ⁽¹²⁾	-	-	-	16	13	23%	16	13	23%	16	13	23%
Total Retail Retirement	4,982	4,281	16%	117	107	9%	5,099	4,388	16%	615	535	15%
Corporate Pensions	227	198	15%	116	115	1%	343	313	10%	139	135	3%
Other Products	132	190	(31%)	21	25	(16%)	153	215	(29%)	34	44	(23%)
DWP Rebates	153	143	7%	-	-	-	153	143	7%	15	14	7%
Total Mature Life and Pensions	512	531	(4%)	137	140	(2%)	649	671	(3%)	188	193	(3%)
Total Retail	5,494	4,812	14%	254	247	3%	5,748	5,059	14%	803	728	10%
Wholesale Annuities	1,417	1,799	(21%)	-	-	-	1,417	1,799	(21%)	142	180	(21%)
Credit Life	18	21	(14%)	-	-	-	18	21	(14%)	2	2	0%
Total UK Insurance Operations	6,929	6,632	4%	254	247	3%	7,183	6,879	4%	947	910	4%
Channel Summary												
Direct and Partnership	2,352	2,385	(1%)	215	212	1%	2,567	2,597	(1%)	450	451	(0%)
Intermediated	2,990	2,284	31%	39	35	11%	3,029	2,319	31%	338	263	29%
Wholesale	1,434	1,820	(21%)	-	-	-	1,434	1,820	(21%)	143	182	(21%)
Sub-Total	6,776	6,489	4%	254	247	3%	7,030	6,736	4%	932	896	4%
DWP Rebates	153	143	7%	-	-	-	153	143	7%	15	14	7%
Total UK Insurance Operations	6,929	6,632	4%	254	247	3%	7,183	6,879	4%	947	910	4%
US Insurance Operations ^(1a)												
Fixed Annuities	1,724	619	179%	-	-	-	1,724	619	179%	172	62	177%
Fixed Index Annuities	501	483	4%	-	-	-	501	483	4%	50	48	4%
Variable Annuities	3,491	4,922	(29%)	-	-	-	3,491	4,922	(29%)	349	492	(29%)
Life	7	8	(13%)	24	20	20%	31	28	11%	25	21	19%
Sub-Total Retail	5,723	6,032	(5%)	24	20	20%	5,747	6,052	(5%)	596	623	(4%)
Guaranteed Investment Contracts	857	441	94%	-	-	-	857	441	94%	86	44	95%
GIC - Medium Term Note	337	570	(41%)	-	-	-	337	570	(41%)	34	57	(40%)
Total US Insurance Operations	6,917	7,043	(2%)	24	20	20%	6,941	7,063	(2%)	716	724	(1%)
Asian Insurance Operations ^(1a)												
China ⁽¹⁰⁾	63	53	19%	32	28	14%	95	81	17%	38	33	15%
Hong Kong	507	543	(7%)	154	127	21%	661	670	(1%)	205	181	13%
India ⁽⁶⁾	60	27	122%	202	183	10%	262	210	25%	208	186	12%
Indonesia	94	121	(22%)	167	113	48%	261	234	12%	176	125	41%
Japan	115	150	(23%)	30	27	11%	145	177	(18%)	42	42	0%
Korea	78	165	(53%)	211	223	(5%)	289	388	(26%)	219	240	(9%)
Malaysia	28	46	(39%)	99	87	14%	127	133	(5%)	102	92	11%
Singapore	341	684	(50%)	78	77	1%	419	761	(45%)	112	145	(23%)
Taiwan	153	149	3%	189	246	(23%)	342	395	(13%)	204	261	(22%)
Other ⁽⁴⁾	18	40	(55%)	54	60	(10%)	72	100	(28%)	56	64	(13%)
Total Asian Insurance Operations	1,457	1,978	(26%)	1,216	1,171	4%	2,673	3,149	(15%)	1,362	1,369	(1%)
Group Total	15,303	15,653	(2%)	1,494	1,438	4%	16,797	17,091	(2%)	3,024	3,003	1%

PRUDENTIAL PLC - NEW BUSINESS - FULL YEAR 2008

TOTAL INSURANCE AND INVESTMENT NEW BUSINESS

	UK			US ^(1b)			Asia ^(1b)			Total		
	FY 2008 £m	FY 2007 £m	+/- (%)	FY 2008 £m	FY 2007 £m	+/- (%)	FY 2008 £m	FY 2007 £m	+/- (%)	FY 2008 £m	FY 2007 £m	+/- (%)
Total Insurance Products	7,183	6,879	4%	6,941	6,534	6%	2,673	2,901	(8%)	16,797	16,314	3%
Total Investment Products Gross Inflows ⁽²⁾	16,154	14,745	10%	36	60	(40%)	46,957	38,954	21%	63,147	53,759	17%
	23,337	21,624	8%	6,977	6,594	6%	49,630	41,855	19%	79,944	70,073	14%

INSURANCE OPERATIONS

	Single			Regular			Total			Annual Equivalents ⁽³⁾		
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Intermediated Annuities	497	555	(10%)	-	-	-	497	555	(10%)	50	56	(11%)
Total Individual Annuities	2,800	2,796	0%	-	-	-	2,800	2,796	0%	280	280	0%
Income Drawdown ⁽¹³⁾	75	34	121%	-	-	-	75	34	121%	8	3	167%
Equity Release	242	156	55%	-	-	-	242	156	55%	24	16	50%
Individual Pensions	115	38	203%	3	1	200%	118	39	203%	15	5	200%
Corporate Pensions	221	283	(22%)	88	84	5%	309	367	(16%)	110	112	(2%)
Unit Linked Bonds	109	243	(55%)	-	-	-	109	243	(55%)	11	24	(54%)
With-Profit Bonds	869	297	193%	-	-	-	869	297	193%	87	30	190%
Protection	-	-	-	6	5	20%	6	5	20%	6	5	20%
Offshore Products	551	434	27%	4	4	0%	555	438	27%	59	47	26%
Pru Health ⁽¹²⁾	-	-	-	16	13	23%	16	13	23%	16	13	23%
Total Retail Retirement	4,982	4,281	16%	117	107	9%	5,099	4,388	16%	615	535	15%
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Other Products	132	190	(31%)	21	25	(16%)	153	215	(29%)	34	44	(23%)
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Total Mature Life and Pensions	512	531	(4%)	137	140	(2%)	649	671	(3%)	188	193	(3%)
Total Retail	5,494	4,812	14%	254	247	3%	5,748	5,059	14%	803	728	10%
Wholesale Annuities	1,417	1,799	(21%)	-	-	-	1,417	1,799	(21%)	142	180	(21%)
Credit Life	18	21	(14%)	-	-	-	18	21	(14%)	2	2	0%
Total UK Insurance Operations	6,929	6,632	4%	254	247	3%	7,183	6,879	4%	947	910	4%
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Intermediated	2,990	2,284	31%	39	35	11%	3,029	2,319	31%	338	263	29%
Wholesale	1,434	1,820	(21%)	-	-	-	1,434	1,820	(21%)	143	182	(21%)
Sub-Total	6,776	6,489	4%	254	247	3%	7,030	6,736	4%	932	896	4%
DWP Rebates	153	143	7%	-	-	-	153	143	7%	15	14	7%
Total UK Insurance Operations	6,929	6,632	4%	254	247	3%	7,183	6,879	4%	947	910	4%
US Insurance Operations ^(1b)												
Fixed Annuities	1,724	573	201%	-	-	-	1,724	573	201%	172	57	202%
Fixed Index Annuities	501	446	12%	-	-	-	501	446	12%	50	45	11%
Variable Annuities	3,491	4,554	(23%)	-	-	-	3,491	4,554	(23%)	349	455	(23%)
Life	7	7	0%	24	19	26%	31	26	19%	25	20	25%
Sub-Total Retail	5,723	5,580	3%	24	19	26%	5,747	5,599	3%	596	577	3%
Guaranteed Investment Contracts	857	408	110%	-	-	-	857	408	110%	86	41	110%
GIC - Medium Term Note	337	527	(36%)	-	-	-	337	527	(36%)	34	53	(36%)
Total US Insurance Operations	6,917	6,515	6%	24	19	26%	6,941	6,534	6%	716	671	7%
Asian Insurance Operations ^(1b)												
China ⁽¹⁰⁾	63	45	40%	32	24	33%	95	69	38%	38	29	31%
Hong Kong	507	501	1%	154	117	32%	661	618	7%	205	167	23%
India ⁽⁶⁾	60	26	131%	202	177	14%	262	203	29%	208	180	16%
Indonesia	94	118	(20%)	167	109	53%	261	227	15%	176	121	45%
Japan	115	122	(6%)	30	22	36%	145	144	1%	42	34	24%
Korea	78	179	(56%)	211	241	(12%)	289	420	(31%)	219	259	(15%)
Malaysia	28	41	(32%)	99	78	27%	127	119	7%	102	82	24%
Singapore	341	593	(42%)	78	67	16%	419	660	(37%)	112	126	(11%)
Taiwan	153	132	16%	189	218	(13%)	342	350	(2%)	204	231	(12%)
Other ⁽⁴⁾	18	36	(50%)	54	55	(2%)	72	91	(21%)	56	59	(5%)
Total Asian Insurance Operations	1,457	1,793	(19%)	1,216	1,108	10%	2,673	2,901	(8%)	1,362	1,287	6%
Group Total	15,303	14,940	2%	1,494	1,374	9%	16,797	16,314	3%	3,024	2,868	5%

PRUDENTIAL PLC - NEW BUSINESS - FULL YEAR 2008

INVESTMENT OPERATIONS

	Gross Inflows £m	Redemptions £m	Net Inflows £m	Opening FUM £m	Closing FUM £m	Variance %
2008						
M&G ⁽⁸⁾						
Retail	9,040	(6,945)	2,095	22,320	19,142	(14%)
Institutional ⁽⁵⁾	7,114	(5,802)	1,312	28,901	27,855	(4%)
Total M&G	16,154	(12,747)	3,407	51,221	46,997	(8%)
Asia ⁽⁹⁾						
India	968	(1,100)	(132)	2,493	1,567	(37%)
Taiwan	992	(947)	45	2,016	1,156	(43%)
Korea	1,413	(1,317)	96	3,031	1,878	(38%)
Japan	1,070	(857)	213	7,359	3,211	(56%)
Other Mutual Fund Operations ⁽¹¹⁾	1,802	(1,145)	457	3,492	2,758	(21%)
Total Asian Equity/Bond/Othe	6,045	(5,366)	679	18,391	10,570	(43%)
MMF						
India	33,896	(34,072)	(176)	1,596	1,562	(2%)
Taiwan	4,047	(3,610)	437	863	1,421	65%
Korea	1,933	(1,955)	(22)	494	474	(4%)
Other Mutual Fund Operations	780	(727)	53	345	416	21%
Total Asian MMF	40,656	(40,364)	292	3,288	3,873	18%
Total Asia Retail Mutual Fund:	46,701	(45,730)	971	21,679	14,443	(33%)
Third Party Institutional Mandate:	256	(372)	(116)	1,547	789	(49%)
Total Asian Investment Operation:	46,957	(46,102)	855	23,226	15,232	(34%)
US						
Retail	36	(32)	4	76	50	(34%)
Total US	36	(32)	4	76	50	(34%)
Total Investment Products	63,147	(58,881)	4,266	74,523	62,279	(16%)
2007						
M&G						
Retail	8,690	(5,970)	2,720			
Institutional ⁽⁵⁾	6,055	(3,817)	2,238			
Total M&G	14,745	(9,787)	4,958			
Asia ⁽⁹⁾						
India	1,196	(1,080)	116			
Taiwan	2,117	(1,726)	391			
Korea	2,115	(2,352)	(237)			
Japan	2,913	(1,469)	1,444			
Other Mutual Fund Operations ⁽¹¹⁾	2,283	(1,623)	660			
Total Asia Equity/Bond/Othe	10,624	(8,250)	2,374			
MMF						
India	24,968	(24,172)	796			
Taiwan	2,563	(2,384)	179			
Korea	2,023	(2,137)	(114)			
Other Mutual Fund Operations	482	(359)	123			
Total Asian MMF	30,036	(29,052)	984			
Total Asia Retail Mutual Fund:	40,660	(37,302)	3,358			
Third Party Institutional Mandates	215	(118)	97			
Total Asian Investment Operation:	40,875	(37,420)	3,455			
US						
Retail	65	(4)	61			
Total US	65	(4)	61			
Total Investment Products	55,685	(47,211)	8,474			
2008 Movement Relative to 2007						
M&G						
Retail	4%	(16%)	(23%)			
Institutional ⁽⁵⁾	17%	(52%)	(41%)			
Total M&G	10%	(30%)	(31%)			
Asia ⁽⁹⁾						
India	(19%)	(2%)	(214%)			
Taiwan	(53%)	45%	(88%)			
Korea	(33%)	44%	141%			
Japan	(63%)	42%	(85%)			
Other Mutual Fund Operations ⁽¹¹⁾	(30%)	29%	(31%)			
Total Asia Equity/Bond/Othe	(43%)	35%	(71%)			
MMF						
India	36%	(41%)	(122%)			
Taiwan	58%	(51%)	144%			
Korea	(4%)	9%	81%			
Other Mutual Fund Operations	62%	(163%)	(57%)			
Total Asian MMF	35%	(36%)	(78%)			
Total Asia Retail Mutual Fund:	15%	(23%)	(71%)			
Third Party Institutional Mandate:	19%	(215%)	(220%)			
Total Asian Investment Operation:	15%	(23%)	(78%)			
US						
Retail	(45%)	(700%)	(93%)			
Total US	(45%)	(700%)	(93%)			
Total Investment Products	13%	(25%)	(50%)			
US ⁽⁷⁾				2008 Q4	2007 Q4	
Curian Capital				YTD	YTD	+/- (%)
External Funds Under Administration				£m	£m	
				1,818	2,413	(25%)

PRUDENTIAL PLC - NEW BUSINESS - FULL YEAR 2008

INVESTMENT OPERATIONS

	Opening FUM £m	Gross Inflows £m	Redemptions £m	Net Inflows £m	Other Movements £m	Market & Currency Movements £m	Net Movement In FUM £m	Closing FUM £m
2008								
M&G ⁽⁹⁾								
Retail	22,320	9,040	(6,945)	2,095	-	(5,273)	(3,178)	19,142
Institutional ⁽⁵⁾	28,901	7,114	(5,802)	1,312	91	(2,449)	(1,046)	27,855
Total M&G	51,221	16,154	(12,747)	3,407	91	(7,722)	(4,224)	46,997
Asia ⁽⁹⁾								
India	2,225	968	(1,100)	(132)	(104)	(422)	(658)	1,567
Taiwan	1,476	992	(947)	45	-	(365)	(320)	1,156
Korea	2,946	1,413	(1,317)	96	(177)	(987)	(1,068)	1,878
Japan	4,313	1,070	(857)	213	-	(1,315)	(1,102)	3,211
Other Mutual Fund Operations ⁽¹¹⁾	2,537	1,602	(1,145)	457	(13)	(223)	221	2,758
Total Asian Equity/Bond/Othe	13,497	6,045	(5,366)	679	(294)	(3,312)	(2,927)	10,570
MMF								
India	1,416	33,896	(34,072)	(176)	16	306	146	1,562
Taiwan	632	4,047	(3,810)	437	-	352	789	1,421
Korea	480	1,933	(1,955)	(22)	(21)	37	(6)	474
Other Mutual Fund Operations	252	780	(727)	53	-	111	164	416
Total Asian MMF	2,780	40,656	(40,364)	292	(5)	806	1,093	3,873
Total Asia Retail Mutual Fund:	16,277	46,701	(45,730)	971	(299)	(2,506)	(1,834)	14,443
Third Party Institutional Mandates	1,116	256	(372)	(116)	-	(211)	(327)	789
Total Asian Investment Operation:	17,393	46,957	(46,102)	855	(299)	(2,717)	(2,161)	15,232
US								
Retail	55	36	(32)	4	4	(13)	(5)	50
Total US	55	36	(32)	4	4	(13)	(5)	50
Total Investment Products	68,669	63,147	(58,881)	4,266	(204)	(10,452)	(6,390)	62,279
2007								
M&G								
Retail	19,176	8,690	(5,970)	2,720	-	424	3,144	22,320
Institutional ⁽⁵⁾	25,770	6,055	(3,817)	2,238	(246)	1,139	3,131	28,901
Total M&G	44,946	14,745	(9,787)	4,958	(246)	1,563	6,275	51,221
Asia ⁽⁹⁾								
India	1,290	1,158	(1,046)	112	192	631	935	2,225
Taiwan	969	1,876	(1,529)	347	-	160	507	1,476
Korea	2,952	2,288	(2,544)	(266)	(235)	485	(6)	2,946
Japan	2,816	2,374	(1,198)	1,176	-	321	1,497	4,313
Other Mutual Fund Operations ⁽¹¹⁾	1,468	2,011	(1,429)	639	54	433	1,069	2,537
Total Asia Equity/Bond/Othe	9,495	9,707	(7,746)	1,961	11	2,030	4,002	13,497
MMF								
India	709	24,175	(23,404)	771	(267)	203	707	1,416
Taiwan	467	2,271	(2,112)	159	-	6	165	632
Korea	609	2,189	(2,312)	(123)	(21)	15	(129)	480
Other Mutual Fund Operations	133	424	(316)	108	-	11	119	252
Total Asian MMF	1,918	29,059	(28,144)	915	(288)	235	862	2,780
Total Asia Retail Mutual Fund:	11,413	38,766	(35,890)	2,876	(277)	2,265	4,864	16,277
Third Party Institutional Mandate:	840	188	(103)	85	-	191	276	1,116
Total Asian Investment Operation:	12,253	38,954	(35,993)	2,961	(277)	2,456	5,140	17,393
US								
Retail	-	60	(4)	56	-	(1)	55	55
Total US	-	60	(4)	56	-	(1)	55	55
Total Investment Products	57,199	53,759	(45,784)	7,975	(523)	4,018	11,470	68,669
2008 Movement Relative to 2007								
M&G								
Retail	16%	4%	(16%)	(23%)	-	(1,344%)	(201%)	(14%)
Institutional ⁽⁵⁾	12%	17%	(52%)	(41%)	137%	(315%)	(133%)	(4%)
Total M&G	14%	10%	(30%)	(31%)	137%	(594%)	(167%)	(8%)
Asia ⁽⁹⁾								
India	72%	(16%)	(5%)	(218%)	(154%)	(167%)	(170%)	(30%)
Taiwan	52%	(47%)	38%	(87%)	-	(328%)	(163%)	(22%)
Korea	(0%)	(36%)	(48%)	138%	25%	(304%)	(17,709%)	(36%)
Japan	53%	(55%)	28%	(82%)	-	(510%)	(174%)	(26%)
Other Mutual Fund Operations ⁽¹¹⁾	73%	(20%)	20%	(21%)	(124%)	(152%)	(79%)	9%
Total Asia Equity/Bond/Othe	42%	(38%)	31%	(65%)	(2,773%)	(263%)	(173%)	(22%)
MMF								
India	100%	40%	(46%)	(123%)	106%	51%	(79%)	10%
Taiwan	35%	78%	(71%)	175%	-	5,767%	378%	125%
Korea	(21%)	(12%)	15%	82%	0%	147%	95%	(1%)
Other Mutual Fund Operations	89%	84%	(130%)	(51%)	-	909%	38%	65%
Total Asian MMF	45%	40%	(43%)	(68%)	98%	243%	27%	39%
Total Asian Retail Mutual Fund:	43%	20%	(27%)	(66%)	(8%)	(211%)	(138%)	(11%)
Third Party Institutional Mandate:	33%	36%	(261%)	(236%)	-	(210%)	(218%)	(29%)
Total Asian Investment Operation:	42%	21%	(28%)	(71%)	(8%)	(211%)	(142%)	(12%)
US								
Retail	-	(40%)	(700%)	(93%)	-	(1,200%)	(109%)	(9%)
Total US	-	(40%)	(700%)	(93%)	-	(1,200%)	(109%)	(9%)
Total Investment Products	20%	17%	(29%)	(47%)	51%	(360%)	(156%)	(9%)
US						2008 Q4	2007 Q4	
Curian Capital						YTD	YTD	
External Funds Under Administration						£m	£m	+/- (%)
						1,818	1,743	4%

PRUDENTIAL PLC - NEW BUSINESS - QUARTER 4 2008 VERSUS QUARTER 4 2007

INSURANCE OPERATIONS

	Single			Regular			Total			Annual Equivalents		
	Q4 2008 £m	Q4 2007 £m	+/- (%)	Q4 2008 £m	Q4 2007 £m	+/- (%)	Q4 2008 £m	Q4 2007 £m	+/- (%)	Q4 2008 £m	Q4 2007 £m	+/- (%)
UK Insurance Operations												
Product Summary												
Internal Vesting annuities	471	369	28%	-	-	-	471	369	28%	47	37	27%
Direct and Partnership Annuities	153	184	(17%)	-	-	-	153	184	(17%)	15	18	(17%)
Intermediated Annuities	96	126	(24%)	-	-	-	96	126	(24%)	10	13	(23%)
Total Individual Annuities	720	679	6%	-	-	-	720	679	6%	72	68	6%
Income Drawdown ⁽¹³⁾	21	14	50%	-	-	-	21	14	50%	2	1	100%
Equity Release	54	48	13%	-	-	-	54	48	13%	5	5	0%
Individual Pensions	63	11	473%	1	-	-	64	11	482%	7	1	600%
Corporate Pensions	67	162	(59%)	24	26	(8%)	91	188	(52%)	31	42	(26%)
Unit Linked Bonds	21	43	(51%)	-	-	-	21	43	(51%)	2	4	(50%)
With-Profit Bonds	218	114	91%	-	-	-	218	114	91%	22	11	100%
Protection	-	-	-	2	2	0%	2	2	0%	2	2	0%
Offshore Products	104	129	(19%)	1	1	0%	105	130	(19%)	11	14	(21%)
Pru Health ⁽¹²⁾	-	-	-	2	3	(33%)	2	3	(33%)	2	3	(33%)
Total Retail Retirement	1,268	1,200	6%	30	32	(6%)	1,298	1,232	5%	157	152	3%
Corporate Pensions ⁽¹⁴⁾	-	30	-	28	29	(3%)	28	59	(53%)	28	32	(13%)
Other Products	19	47	(60%)	4	5	(20%)	23	52	(56%)	6	10	(40%)
DWP Rebates	50	14	257%	-	-	-	50	14	257%	5	1	400%
Total Mature Life and Pensions	69	91	(24%)	32	34	(6%)	101	125	(19%)	39	43	(9%)
Total Retail	1,337	1,291	4%	62	66	(6%)	1,399	1,357	3%	196	195	1%
Wholesale Annuities	47	1,754	(97%)	-	-	-	47	1,754	(97%)	5	175	(97%)
Credit Life	7	4	75%	-	-	-	7	4	75%	1	-	-
Total UK Insurance Operations	1,391	3,049	(54%)	62	66	(6%)	1,453	3,115	(53%)	201	371	(46%)
Channel Summary												
Direct and Partnership	623	648	(4%)	54	59	(8%)	677	707	(4%)	116	124	(6%)
Intermediated	664	627	6%	8	7	14%	672	634	6%	74	70	6%
Wholesale	54	1,760	(97%)	-	-	-	54	1,760	(97%)	5	176	(97%)
Sub-Total	1,341	3,035	(56%)	62	66	(6%)	1,403	3,101	(55%)	196	370	(47%)
DWP Rebates	50	14	257%	-	-	-	50	14	257%	5	1	400%
Total UK Insurance Operations	1,391	3,049	(54%)	62	66	(6%)	1,453	3,115	(53%)	201	371	(46%)
US Insurance Operations⁽¹⁵⁾⁽⁸⁾												
Fixed Annuities	583	152	284%	-	-	-	583	152	284%	58	15	287%
Fixed Index Annuities	184	104	77%	-	-	-	184	104	77%	18	10	80%
Variable Annuities	895	1,137	(21%)	-	-	-	895	1,137	(21%)	90	114	(21%)
Life	1	2	(50%)	6	6	0%	7	8	(13%)	6	6	0%
Sub-Total Retail	1,663	1,395	19%	6	6	0%	1,669	1,401	19%	172	146	18%
Guaranteed Investment Contracts	42	148	(72%)	-	-	-	42	148	(72%)	4	15	(73%)
GIC - Medium Term Note	16	(4)	500%	-	-	-	16	(4)	500%	2	-	-
Total US Insurance Operations	1,721	1,539	12%	6	6	0%	1,727	1,545	12%	178	160	11%
Asian Insurance Operations⁽¹⁵⁾⁽⁸⁾												
China ⁽¹⁰⁾	16	18	(11%)	9	8	13%	25	26	(4%)	11	10	10%
Hong Kong	47	178	(74%)	41	35	17%	88	213	(59%)	46	53	(13%)
India ⁽⁹⁾	7	6	17%	34	53	(36%)	41	59	(31%)	35	54	(35%)
Indonesia	9	53	(83%)	46	38	21%	55	91	(40%)	47	43	9%
Japan	21	40	(48%)	6	6	0%	27	46	(41%)	8	10	(20%)
Korea	15	60	(75%)	35	61	(43%)	50	121	(59%)	37	67	(45%)
Malaysia	6	21	(71%)	35	29	21%	41	50	(18%)	36	31	16%
Singapore	35	168	(79%)	22	21	5%	57	189	(70%)	26	38	(32%)
Taiwan	10	33	(70%)	70	36	94%	80	69	16%	71	39	82%
Other ⁽⁴⁾	4	15	(73%)	14	22	(36%)	18	37	(51%)	14	24	(42%)
Total Asian Insurance Operations	170	592	(71%)	312	309	1%	482	901	(47%)	329	368	(11%)
Group Total	3,282	5,180	(37%)	380	381	(0%)	3,662	5,561	(34%)	708	899	(21%)

INVESTMENT OPERATIONS

		Opening FUM £m	Gross Inflows £m	Redemptions £m	Net Inflows £m	Other Movements £m	Market & Currency Movements £m	Net Movement In FUM £m	Closing FUM £m
M&G⁽⁹⁾	Q4 2008	49,994	4,040	(4,775)	(735)	110	(2,372)	(2,997)	46,997
	Q4 2007	49,907	3,933	(2,568)	1,365	(123)	72	1,314	51,221
Asia Retail Mutual Funds⁽¹⁶⁾	+/- (%)	0%	3%	(86%)	(154%)	189%	(3,394%)	(328%)	(8%)
	Q4 2008	13,594	12,529	(12,618)	(89)	(6)	944	849	14,443
Asia Third Party	Q4 2007	15,120	10,842	(10,346)	496	(125)	786	1,157	16,277
	+/- (%)	(10%)	16%	(22%)	(118%)	95%	20%	(27%)	(11%)
US Retail Mutual Funds	Q4 2008	755	16	(24)	(8)	-	42	34	789
	Q4 2007	980	167	(76)	91	-	45	136	1,116
US Retail Mutual Funds	+/- (%)	(23%)	(90%)	68%	(109%)	-	(7%)	(75%)	(29%)
	Q4 2008	58	4	(8)	(4)	2	(6)	(8)	50
US Retail Mutual Funds	Q4 2007	32	27	(2)	25	-	(2)	23	55
	+/- (%)	81%	(85%)	(300%)	(116%)	-	(200%)	(135%)	(9%)
Total Investment Products									
	Q4 2008	64,401	16,589	(17,425)	(836)	106	(1,392)	(2,122)	62,279
	Q4 2007	66,039	14,969	(12,992)	1,977	(248)	901	2,630	68,669
		+/- (%)	11%	(34%)	(142%)	143%	(254%)	(181%)	(9%)

PRUDENTIAL PLC - NEW BUSINESS - QUARTER 4 2008 VERSUS QUARTER 3 2008

INSURANCE OPERATIONS

	Single			Regular			Total			Annual Equivalents		
	Q4 2008 £m	Q 3 2008 £m	+/- (%)	Q4 2008 £m	Q 3 2008 £m	+/- (%)	Q4 2008 £m	Q 3 2008 £m	+/- (%)	Q4 2008 £m	Q 3 2008 £m	+/- (%)
UK Insurance Operations												
Product Summary												
Internal Vesting annuities	471	408	15%	-	-	-	471	408	15%	47	41	15%
Direct and Partnership Annuities	153	177	(14%)	-	-	-	153	177	(14%)	15	18	(17%)
Intermediated Annuities	96	116	(17%)	-	-	-	96	116	(17%)	10	12	(17%)
Total Individual Annuities	720	701	3%	-	-	-	720	701	3%	72	70	3%
Income Drawdown ⁽¹³⁾	21	24	(13%)	-	-	-	21	24	(13%)	2	2	0%
Equity Release	54	71	(24%)	-	-	-	54	71	(24%)	5	7	(29%)
Individual Pensions	63	20	215%	1	1	0%	64	21	205%	7	3	133%
Corporate Pensions	67	60	12%	24	26	(8%)	91	86	6%	31	32	(3%)
Unit Linked Bonds	21	21	0%	-	-	-	21	21	0%	2	2	0%
With-Profit Bonds	218	233	(6%)	-	-	-	218	233	(6%)	22	23	(4%)
Protection	-	-	-	2	1	100%	2	1	100%	2	1	100%
Offshore Products	104	126	(17%)	1	1	0%	105	127	(17%)	11	14	(21%)
Pru Health ⁽¹²⁾	-	-	-	2	6	(67%)	2	6	(67%)	2	6	(67%)
Total Retail Retirement	1,268	1,256	1%	30	35	(14%)	1,298	1,291	1%	157	161	(2%)
Corporate Pensions ⁽¹⁴⁾	-	54	-	28	26	8%	28	80	(65%)	28	31	(10%)
Other Products	19	36	(47%)	4	6	(33%)	23	42	(45%)	6	10	(40%)
DWP Rebates	50	-	-	-	-	-	50	-	-	5	-	-
Total Mature Life and Pensions	69	90	(23%)	32	32	0%	101	122	(17%)	39	41	(5%)
Total Retail	1,337	1,346	(1%)	62	67	(7%)	1,399	1,413	(1%)	196	202	(3%)
Wholesale Annuities	47	1,063	(96%)	-	-	-	47	1,063	(96%)	5	106	(95%)
Credit Life	7	4	75%	-	-	-	7	4	75%	1	-	-
Total UK Insurance Operations	1,391	2,413	(42%)	62	67	(7%)	1,453	2,480	(41%)	201	308	(35%)
Channel Summary												
Direct and Partnership	623	582	7%	54	55	(2%)	677	637	6%	116	113	3%
Intermediated	664	764	(13%)	8	12	(33%)	672	776	(13%)	74	88	(16%)
Wholesale	54	1,067	(95%)	-	-	-	54	1,067	(95%)	5	107	(95%)
Sub-Total	1,341	2,413	(44%)	62	67	(7%)	1,403	2,480	(43%)	196	308	(36%)
DWP Rebates	50	-	-	-	-	-	50	-	-	5	-	-
Total UK Insurance Operations	1,391	2,413	(42%)	62	67	(7%)	1,453	2,480	(41%)	201	308	(35%)
US Insurance Operations^{(1b)(8)}												
Fixed Annuities	583	506	15%	-	-	-	583	506	15%	58	51	14%
Fixed Index Annuities	184	121	52%	-	-	-	184	121	52%	18	12	50%
Variable Annuities	895	799	12%	-	-	-	895	799	12%	90	80	13%
Life	1	2	(50%)	6	7	(14%)	7	9	(22%)	6	7	(14%)
Sub-Total Retail	1,663	1,428	16%	6	7	(14%)	1,669	1,435	16%	172	150	15%
Guaranteed Investment Contracts	42	310	(86%)	-	-	-	42	310	(86%)	4	31	(87%)
GIC - Medium Term Note	16	5	220%	-	-	-	16	5	220%	2	1	100%
Total US Insurance Operations	1,721	1,743	(1%)	6	7	(14%)	1,727	1,750	(1%)	178	181	(2%)
Asian Insurance Operations^{(1b)(8)}												
China ⁽¹⁰⁾	16	12	33%	9	8	13%	25	20	25%	11	9	22%
Hong Kong	47	114	(59%)	41	35	17%	88	149	(41%)	46	46	0%
India ⁽⁶⁾	7	13	(46%)	34	46	(26%)	41	59	(31%)	35	47	(26%)
Indonesia	9	17	(47%)	46	40	15%	55	57	(4%)	47	42	12%
Japan	21	26	(19%)	6	3	100%	27	29	(7%)	8	6	33%
Korea	15	13	15%	35	58	(40%)	50	71	(30%)	37	59	(37%)
Malaysia	6	8	(25%)	35	26	35%	41	34	21%	36	27	33%
Singapore	35	30	17%	22	19	16%	57	49	16%	26	22	18%
Taiwan	10	13	(23%)	70	35	100%	80	48	67%	71	36	97%
Other ⁽⁴⁾	4	4	0%	14	11	27%	18	15	20%	14	11	27%
Total Asian Insurance Operations	170	250	(32%)	312	281	11%	482	531	(9%)	329	306	8%
Group Total	3,282	4,406	(26%)	380	355	7%	3,662	4,761	(23%)	708	796	(11%)

INVESTMENT OPERATIONS

		Opening FUM £m	Gross Inflows £m	Redemptions £m	Net Inflows £m	Other Movements £m	Market & Currency Movements £m	Net Movement In FUM £m	Closing FUM £m
M&G ⁽⁵⁾	Q4 2008	49,994	4,040	(4,775)	(735)	110	(2,372)	(2,997)	46,997
	Q3 2008	51,699	4,623	(2,918)	1,705	-	(3,410)	(1,705)	49,994
	+/- (%)	(3%)	(13%)	(64%)	(143%)	-	30%	(76%)	(6%)
Asia Retail Mutual Funds ⁽¹⁵⁾	Q4 2008	13,594	12,529	(12,618)	(89)	(6)	944	849	14,443
	Q3 2008	14,845	11,552	(12,213)	(661)	(23)	(567)	(1,251)	13,594
	+/- (%)	(8%)	8%	(3%)	87%	74%	266%	168%	6%
Asia Third Party	Q4 2008	755	16	(24)	(8)	-	42	34	789
	Q3 2008	841	17	(46)	(29)	-	(57)	(86)	755
	+/- (%)	(10%)	(6%)	48%	72%	-	174%	140%	5%
US Retail Mutual Funds	Q4 2008	58	4	(8)	(4)	2	(6)	(8)	50
	Q3 2008	62	5	(9)	(4)	1	(1)	(4)	58
	+/- (%)	(6%)	(20%)	11%	0%	100%	(500%)	(100%)	(14%)
Total Investment Products	Q4 2008	64,401	16,589	(17,425)	(836)	106	(1,392)	(2,122)	62,279
	Q3 2008	67,447	16,197	(15,186)	1,011	(22)	(4,035)	(3,046)	64,401
	+/- (%)	(5%)	2%	(15%)	(183%)	582%	66%	30%	(3%)

PRUDENTIAL PLC - NEW BUSINESS - FULL YEAR 2008

TOTAL INSURANCE AND INVESTMENT NEW BUSINESS

	UK			US ^(1a)			Asia ^(1a)			Total		
	FY 2008 £m	FY 2007 £m	+/- (%)	FY 2008 £m	FY 2007 £m	+/- (%)	FY 2008 £m	FY 2007 £m	+/- (%)	FY 2008 £m	FY 2007 £m	+/- (%)
Total Insurance Products	7,183	6,879	4%	6,941	7,063	(2%)	2,673	3,149	(15%)	16,797	17,091	(2%)
Total Investment Products Gross Inflows ⁽²⁾	16,154	14,745	10%	36	65	(45%)	46,957	40,875	15%	63,147	55,685	13%
	23,337	21,624	8%	6,977	7,128	(2%)	49,630	44,024	13%	79,944	72,776	10%

INSURANCE OPERATIONS

	Single			Regular			Total			PVNBP		
	FY 2008 £m	FY 2007 £m	+/- (%)	FY 2008 £m	FY 2007 £m	+/- (%)	FY 2008 £m	FY 2007 £m	+/- (%)	FY 2008 £m	FY 2007 £m	+/- (%)
UK Insurance Operations												
Product Summary												
Internal Vesting annuities	1,600	1,399	14%	-	-	-	1,600	1,399	14%	1,600	1,399	14%
Direct and Partnership Annuities	703	842	(17%)	-	-	-	703	842	(17%)	703	842	(17%)
Intermediated Annuities	497	555	(10%)	-	-	-	497	555	(10%)	497	555	(10%)
Total Individual Annuities	2,800	2,796	0%	-	-	-	2,800	2,796	0%	2,800	2,796	0%
Income Drawdown ⁽¹³⁾	75	34	121%	-	-	-	75	34	121%	75	34	121%
Equity Release	242	156	55%	-	-	-	242	156	55%	242	156	55%
Individual Pensions	115	38	203%	3	1	200%	118	39	203%	124	42	195%
Corporate Pensions	221	283	(22%)	88	84	5%	309	367	(16%)	645	737	(12%)
Unit Linked Bonds	109	243	(55%)	-	-	-	109	243	(55%)	109	243	(55%)
With-Profit Bonds	869	297	193%	-	-	-	869	297	193%	869	297	193%
Protection	-	-	-	6	5	20%	6	5	20%	38	26	46%
Offshore Products	551	434	27%	4	4	0%	555	438	27%	573	455	26%
Pru Health ⁽¹²⁾	-	-	-	16	13	23%	16	13	23%	146	107	36%
Total Retail Retirement	4,982	4,281	16%	117	107	9%	5,099	4,388	16%	5,621	4,893	15%
Corporate Pensions	227	198	15%	116	115	1%	343	313	10%	653	604	8%
Other Products	132	190	(31%)	21	25	(16%)	153	215	(29%)	219	276	(21%)
DWP Rebates	153	143	7%	-	-	-	153	143	7%	153	143	7%
Total Mature Life and Pensions	512	531	(4%)	137	140	(2%)	649	671	(3%)	1,025	1,023	0%
Total Retail	5,494	4,812	14%	254	247	3%	5,748	5,059	14%	6,646	5,916	12%
Wholesale Annuities	1,417	1,799	(21%)	-	-	-	1,417	1,799	(21%)	1,417	1,799	(21%)
Credit Life	18	21	(14%)	-	-	-	18	21	(14%)	18	21	(14%)
Total UK Insurance Operations	6,929	6,632	4%	254	247	3%	7,183	6,879	4%	8,081	7,736	4%
Channel Summary												
Direct and Partnership	2,352	2,385	(1%)	215	212	1%	2,567	2,597	(1%)	3,268	3,312	(1%)
Intermediated	2,990	2,284	31%	39	35	11%	3,029	2,319	31%	3,227	2,460	31%
Wholesale	1,434	1,820	(21%)	-	-	-	1,434	1,820	(21%)	1,434	1,820	(21%)
Sub-Total	6,776	6,489	4%	254	247	3%	7,030	6,736	4%	7,929	7,592	4%
DWP Rebates	153	143	7%	-	-	-	153	143	7%	153	143	7%
Total UK Insurance Operations	6,929	6,632	4%	254	247	3%	7,183	6,879	4%	8,081	7,736	4%
US Insurance Operations ^(1a)												
Fixed Annuities	1,724	619	179%	-	-	-	1,724	619	179%	1,724	619	179%
Fixed Index Annuities	501	483	4%	-	-	-	501	483	4%	501	483	4%
Variable Annuities	3,491	4,922	(29%)	-	-	-	3,491	4,922	(29%)	3,491	4,922	(29%)
Life	7	8	(13%)	24	20	20%	31	28	11%	230	170	35%
Sub-Total Retail	5,723	6,032	(5%)	24	20	20%	5,747	6,052	(5%)	5,946	6,194	(4%)
Guaranteed Investment Contracts	857	441	94%	-	-	-	857	441	94%	857	441	94%
GIC - Medium Term Note	337	570	(41%)	-	-	-	337	570	(41%)	337	570	(41%)
Total US Insurance Operations	6,917	7,043	(2%)	24	20	20%	6,941	7,063	(2%)	7,140	7,205	(1%)
Asian Insurance Operations ^(1a)												
China ⁽¹⁰⁾	63	53	19%	32	28	14%	95	81	17%	230	197	17%
Hong Kong	507	543	(7%)	154	127	21%	661	670	(1%)	1,612	1,295	24%
India ⁽⁶⁾	60	27	122%	202	183	10%	262	210	25%	747	752	(1%)
Indonesia	94	121	(22%)	167	113	48%	261	234	12%	649	509	28%
Japan	115	150	(23%)	30	27	11%	145	177	(18%)	217	263	(17%)
Korea	78	165	(53%)	211	223	(5%)	289	388	(26%)	1,097	1,171	(6%)
Malaysia	28	46	(39%)	99	87	14%	127	133	(5%)	570	528	8%
Singapore	341	684	(50%)	78	77	1%	419	761	(45%)	961	1,208	(20%)
Taiwan	153	149	3%	189	246	(23%)	342	395	(13%)	1,037	1,265	(18%)
Other ⁽⁴⁾	18	40	(55%)	54	60	(10%)	72	100	(28%)	188	219	(14%)
Total Asian Insurance Operations	1,457	1,978	(26%)	1,216	1,171	4%	2,673	3,149	(15%)	7,308	7,407	(1%)
Group Total	15,303	15,653	(2%)	1,494	1,438	4%	16,797	17,091	(2%)	22,529	22,348	1%

PRUDENTIAL PLC - NEW BUSINESS - FULL YEAR 2008

TOTAL INSURANCE AND INVESTMENT NEW BUSINESS

	UK			US ^(1b)			Asia ^(1b)			Total		
	FY 2008 £m	FY 2007 £m	+/- (%)	FY 2008 £m	FY 2007 £m	+/- (%)	FY 2008 £m	FY 2007 £m	+/- (%)	FY 2008 £m	FY 2007 £m	+/- (%)
Total Insurance Products	7,183	6,879	4%	6,941	6,534	6%	2,673	2,901	(8%)	16,797	16,314	3%
Total Investment Products Gross Inflows ⁽²⁾	16,154	14,745	10%	36	60	(40%)	46,957	38,954	21%	63,147	53,759	17%
	23,337	21,624	8%	6,977	6,594	6%	49,630	41,855	19%	79,944	70,073	14%

INSURANCE OPERATIONS

	Single			Regular			Total			PVNBP		
	FY 2008 £m	FY 2007 £m	+/- (%)	FY 2008 £m	FY 2007 £m	+/- (%)	FY 2008 £m	FY 2007 £m	+/- (%)	FY 2008 £m	FY 2007 £m	+/- (%)
UK Insurance Operations												
Product Summary												
Internal Vesting annuities	1,600	1,399	14%	-	-	-	1,600	1,399	14%	1,600	1,399	14%
Direct and Partnership Annuities	703	842	(17%)	-	-	-	703	842	(17%)	703	842	(17%)
Intermediated Annuities	497	555	(10%)	-	-	-	497	555	(10%)	497	555	(10%)
Total Individual Annuities	2,800	2,796	0%	-	-	-	2,800	2,796	0%	2,800	2,796	0%
Income Drawdown ⁽¹³⁾	75	34	121%	-	-	-	75	34	121%	75	34	121%
Equity Release	242	156	55%	-	-	-	242	156	55%	242	156	55%
Individual Pensions	115	38	203%	3	1	200%	118	39	203%	124	42	195%
Corporate Pensions	221	283	(22%)	88	84	5%	309	367	(16%)	645	737	(12%)
Unit Linked Bonds	109	243	(55%)	-	-	-	109	243	(55%)	109	243	(55%)
With-Profit Bonds	869	297	193%	-	-	-	869	297	193%	869	297	193%
Protection	-	-	-	6	5	20%	6	5	20%	38	26	46%
Offshore Products	551	434	27%	4	4	0%	555	438	27%	573	455	26%
Pru Health ⁽¹²⁾	-	-	-	16	13	23%	16	13	23%	146	107	36%
Total Retail Retirement	4,982	4,281	16%	117	107	9%	5,099	4,388	16%	5,621	4,893	15%
Corporate Pensions	227	198	15%	116	115	1%	343	313	10%	653	604	8%
Other Products	132	190	(31%)	21	25	(16%)	153	215	(29%)	219	276	(21%)
DWP Rebates	153	143	7%	-	-	-	153	143	7%	153	143	7%
Total Mature Life and Pensions	512	531	(4%)	137	140	(2%)	649	671	(3%)	1,025	1,023	0%
Total Retail	5,494	4,812	14%	254	247	3%	5,748	5,059	14%	6,646	5,916	12%
Wholesale Annuities	1,417	1,799	(21%)	-	-	-	1,417	1,799	(21%)	1,417	1,799	(21%)
Credit Life	18	21	(14%)	-	-	-	18	21	(14%)	18	21	(14%)
Total UK Insurance Operations	6,929	6,632	4%	254	247	3%	7,183	6,879	4%	8,081	7,736	4%
Channel Summary												
Direct and Partnership	2,352	2,385	(1%)	215	212	1%	2,567	2,597	(1%)	3,268	3,312	(1%)
Intermediated	2,990	2,284	31%	39	35	11%	3,029	2,319	31%	3,227	2,460	31%
Wholesale	1,434	1,820	(21%)	-	-	-	1,434	1,820	(21%)	1,434	1,820	(21%)
Sub-Total	6,776	6,489	4%	254	247	3%	7,030	6,736	4%	7,929	7,592	4%
DWP Rebates	153	143	7%	-	-	-	153	143	7%	153	143	7%
Total UK Insurance Operations	6,929	6,632	4%	254	247	3%	7,183	6,879	4%	8,081	7,736	4%
US Insurance Operations ^(1b)												
Fixed Annuities	1,724	573	201%	-	-	-	1,724	573	201%	1,724	573	201%
Fixed Index Annuities	501	446	12%	-	-	-	501	446	12%	501	446	12%
Variable Annuities	3,491	4,554	(23%)	-	-	-	3,491	4,554	(23%)	3,491	4,554	(23%)
Life	7	7	0%	24	19	26%	31	26	19%	230	158	46%
Sub-Total Retail	5,723	5,580	3%	24	19	26%	5,747	5,599	3%	5,946	5,731	4%
Guaranteed Investment Contracts	857	408	110%	-	-	-	857	408	110%	857	408	110%
GIC - Medium Term Note	337	527	(36%)	-	-	-	337	527	(36%)	337	527	(36%)
Total US Insurance Operations	6,917	6,515	6%	24	19	26%	6,941	6,534	6%	7,140	6,666	7%
Asian Insurance Operations ^(1b)												
China ⁽¹⁰⁾	63	45	40%	32	24	33%	95	69	38%	230	167	38%
Hong Kong	507	501	1%	154	117	32%	661	618	7%	1,612	1,196	35%
India ⁽⁶⁾	60	26	131%	202	177	14%	262	203	29%	747	728	3%
Indonesia	94	118	(20%)	167	109	53%	261	227	15%	649	494	31%
Japan	115	122	(6%)	30	22	36%	145	144	1%	217	214	1%
Korea	78	179	(56%)	211	241	(12%)	289	420	(31%)	1,097	1,267	(13%)
Malaysia	28	41	(32%)	99	78	27%	127	119	7%	570	472	21%
Singapore	341	593	(42%)	78	67	16%	419	660	(37%)	961	1,047	(8%)
Taiwan	153	132	16%	189	218	(13%)	342	350	(2%)	1,037	1,121	(7%)
Other ⁽⁴⁾	18	36	(50%)	54	55	(2%)	72	91	(21%)	188	200	(6%)
Total Asian Insurance Operations	1,457	1,793	(19%)	1,216	1,108	10%	2,673	2,901	(8%)	7,308	6,906	6%
Group Total	15,303	14,940	2%	1,494	1,374	9%	16,797	16,314	3%	22,529	21,308	6%

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INSURANCE OPERATIONS

	Single			Regular			Total			PVNBP		
	Q4 2008 £m	Q4 2007 £m	+/- (%)	Q4 2008 £m	Q4 2007 £m	+/- (%)	Q4 2008 £m	Q4 2007 £m	+/- (%)	Q4 2008 £m	Q4 2007 £m	+/- (%)
UK Insurance Operations												
Product Summary												
Internal Vesting annuities	471	369	28%	-	-	-	471	369	28%	471	369	28%
Direct and Partnership Annuities	153	184	(17%)	-	-	-	153	184	(17%)	153	184	(17%)
Intermediated Annuities	96	126	(24%)	-	-	-	96	126	(24%)	96	126	(24%)
Total Individual Annuities	720	679	6%	-	-	-	720	679	6%	720	679	6%
Income Drawdown ⁽¹³⁾	21	14	50%	-	-	-	21	14	50%	21	14	50%
Equity Release	54	48	13%	-	-	-	54	48	13%	54	48	13%
Individual Pensions	63	11	473%	1	-	-	64	11	482%	67	13	415%
Corporate Pensions	67	162	(59%)	24	26	(8%)	91	188	(52%)	190	354	(46%)
Unit Linked Bonds	21	43	(51%)	-	-	-	21	43	(51%)	21	43	(51%)
With-Profit Bonds	218	114	91%	-	-	-	218	114	91%	218	114	91%
Protection	-	-	-	2	2	0%	2	2	0%	12	6	100%
Offshore Products	104	129	(19%)	1	1	0%	105	130	(19%)	110	135	(19%)
Pru Health ⁽¹²⁾	-	-	-	2	3	(33%)	2	3	(33%)	17	26	(35%)
Total Retail Retirement	1,268	1,200	6%	30	32	(6%)	1,298	1,232	5%	1,430	1,432	(0%)
Corporate Pensions ⁽¹⁴⁾	-	30	-	28	29	(3%)	28	59	(53%)	132	135	(2%)
Other Products	19	47	(60%)	4	5	(20%)	23	52	(56%)	53	70	(24%)
DWP Rebates	50	14	257%	-	-	-	50	14	257%	50	14	257%
Total Mature Life and Pensions	69	91	(24%)	32	34	(6%)	101	125	(19%)	235	219	7%
Total Retail	1,337	1,291	4%	62	66	(6%)	1,399	1,357	3%	1,665	1,651	1%
Wholesale Annuities	47	1,754	(97%)	-	-	-	47	1,754	(97%)	47	1,754	(97%)
Credit Life	7	4	75%	-	-	-	7	4	75%	7	4	75%
Total UK Insurance Operations	1,391	3,049	(54%)	62	66	(6%)	1,453	3,115	(53%)	1,719	3,409	(50%)
Channel Summary												
Direct and Partnership	623	648	(4%)	54	59	(8%)	677	707	(4%)	887	964	(8%)
Intermediated	664	627	6%	8	7	14%	672	634	6%	730	670	9%
Wholesale	54	1,760	(97%)	-	-	-	54	1,760	(97%)	54	1,760	(97%)
Sub-Total	1,341	3,035	(56%)	62	66	(6%)	1,403	3,101	(55%)	1,671	3,394	(51%)
DWP Rebates	50	14	257%	-	-	-	50	14	257%	50	14	257%
Total UK Insurance Operations	1,391	3,049	(54%)	62	66	(6%)	1,453	3,115	(53%)	1,719	3,409	(50%)
US Insurance Operations⁽¹⁵⁾⁽⁸⁾												
Fixed Annuities	583	152	284%	-	-	-	583	152	284%	583	152	284%
Fixed Index Annuities	184	104	77%	-	-	-	184	104	77%	184	104	77%
Variable Annuities	895	1,137	(21%)	-	-	-	895	1,137	(21%)	895	1,137	(21%)
Life	1	2	(50%)	6	6	0%	7	8	(13%)	85	54	57%
Sub-Total Retail	1,663	1,395	19%	6	6	0%	1,669	1,401	19%	1,747	1,447	21%
Guaranteed Investment Contracts	42	148	(72%)	-	-	-	42	148	(72%)	42	148	(72%)
GIC - Medium Term Note	16	(4)	500%	-	-	-	16	(4)	500%	16	(4)	500%
Total US Insurance Operations	1,721	1,539	12%	6	6	0%	1,727	1,545	12%	1,805	1,591	13%
Asian Insurance Operations⁽¹⁵⁾⁽⁸⁾												
China ⁽¹⁰⁾	16	18	(11%)	9	8	13%	25	26	(4%)	66	65	2%
Hong Kong	47	178	(74%)	41	35	17%	88	213	(59%)	450	424	6%
India ⁽⁹⁾	7	6	17%	34	53	(36%)	41	59	(31%)	141	219	(36%)
Indonesia	9	53	(83%)	46	38	21%	55	91	(40%)	154	192	(20%)
Japan	21	40	(48%)	6	6	0%	27	46	(41%)	12	66	(82%)
Korea	15	60	(75%)	35	61	(43%)	50	121	(59%)	220	284	(23%)
Malaysia	6	21	(71%)	35	29	21%	41	50	(18%)	193	186	4%
Singapore	35	168	(79%)	22	21	5%	57	189	(70%)	208	326	(36%)
Taiwan	10	33	(70%)	70	36	94%	80	69	16%	363	151	140%
Other ⁽⁴⁾	4	15	(73%)	14	22	(36%)	18	37	(51%)	48	78	(38%)
Total Asian Insurance Operations	170	592	(71%)	312	309	1%	482	901	(47%)	1,855	1,991	(7%)
Group Total	3,282	5,180	(37%)	380	381	(0%)	3,662	5,561	(34%)	5,379	6,991	(23%)

INVESTMENT OPERATIONS

		Opening FUM £m	Gross Inflows £m	Redemptions £m	Net Inflows £m	Other Movements £m	Market & Currency Movements £m	Net Movement In FUM £m	Closing FUM £m
M&G⁽⁹⁾	Q4 2008	49,994	4,040	(4,775)	(735)	110	(2,372)	(2,997)	46,997
	Q4 2007	49,907	3,933	(2,568)	1,365	(123)	72	1,314	51,221
Asia Retail Mutual Funds⁽¹⁶⁾	+/- (%)	0%	3%	(86%)	(154%)	189%	(3,394%)	(328%)	(8%)
	Q4 2008	13,594	12,529	(12,618)	(89)	(6)	944	849	14,443
Asia Third Party	Q4 2007	15,120	10,842	(10,346)	496	(125)	786	1,157	16,277
	+/- (%)	(10%)	16%	(22%)	(118%)	95%	20%	(27%)	(11%)
US Retail Mutual Funds	Q4 2008	755	16	(24)	(8)	-	42	34	789
	Q4 2007	980	167	(76)	91	-	45	136	1,116
	+/- (%)	(23%)	(90%)	68%	(109%)	-	(7%)	(75%)	(29%)
	Q4 2008	58	4	(8)	(4)	2	(6)	(8)	50
	Q4 2007	32	27	(2)	25	-	(2)	23	55
	+/- (%)	81%	(85%)	(300%)	(116%)	-	(200%)	(135%)	(9%)
Total Investment Products									
	Q4 2008	64,401	16,589	(17,425)	(836)	106	(1,392)	(2,122)	62,279
	Q4 2007	66,039	14,969	(12,992)	1,977	(248)	901	2,630	68,669
	+/- (%)	(2%)	11%	(34%)	(142%)	143%	(254%)	(181%)	(9%)

PRUDENTIAL PLC - NEW BUSINESS - QUARTER 4 2008 VERSUS QUARTER 3 2008

INSURANCE OPERATIONS

	Single			Regular			Total			PVNBP		
	Q4 2008 £m	Q 3 2008 £m	+/- (%)	Q4 2008 £m	Q 3 2008 £m	+/- (%)	Q4 2008 £m	Q 3 2008 £m	+/- (%)	Q4 2008 £m	Q 3 2008 £m	+/- (%)
UK Insurance Operations												
Product Summary												
Internal Vesting annuities	471	408	15%	-	-	-	471	408	15%	471	408	15%
Direct and Partnership Annuities	153	177	(14%)	-	-	-	153	177	(14%)	153	177	(14%)
Intermediated Annuities	96	116	(17%)	-	-	-	96	116	(17%)	96	116	(17%)
Total Individual Annuities	720	701	3%	-	-	-	720	701	3%	720	701	3%
Income Drawdown ⁽¹³⁾	21	24	(13%)	-	-	-	21	24	(13%)	21	24	(13%)
Equity Release	54	71	(24%)	-	-	-	54	71	(24%)	54	71	(24%)
Individual Pensions	63	20	215%	1	1	0%	64	21	205%	67	22	205%
Corporate Pensions	67	60	12%	24	26	(8%)	91	86	6%	190	175	9%
Unit Linked Bonds	21	21	0%	-	-	-	21	21	0%	21	21	0%
With-Profit Bonds	218	233	(6%)	-	-	-	218	233	(6%)	218	233	(6%)
Protection	-	-	-	2	1	100%	2	1	100%	12	10	20%
Offshore Products	104	126	(17%)	1	1	0%	105	127	(17%)	110	132	(17%)
Pru Health ⁽¹²⁾	-	-	-	2	6	(67%)	2	6	(67%)	17	50	(66%)
Total Retail Retirement	1,268	1,256	1%	30	35	(14%)	1,298	1,291	1%	1,430	1,439	(1%)
Corporate Pensions ⁽¹⁴⁾	-	54	-	28	26	8%	28	80	(65%)	132	145	(9%)
Other Products	19	36	(47%)	4	6	(33%)	23	42	(45%)	53	47	13%
DWP Rebates	50	-	-	-	-	-	50	-	-	50	-	-
Total Mature Life and Pensions	69	90	(23%)	32	32	0%	101	122	(17%)	235	192	22%
Total Retail	1,337	1,346	(1%)	62	67	(7%)	1,399	1,413	(1%)	1,665	1,631	2%
Wholesale Annuities	47	1,063	(96%)	-	-	-	47	1,063	(96%)	47	1,063	(96%)
Credit Life	7	4	75%	-	-	-	7	4	75%	7	4	75%
Total UK Insurance Operations	1,391	2,413	(42%)	62	67	(7%)	1,453	2,480	(41%)	1,719	2,698	(36%)
Channel Summary												
Direct and Partnership	623	582	7%	54	55	(2%)	677	637	6%	887	802	11%
Intermediated	664	764	(13%)	8	12	(33%)	672	776	(13%)	730	828	(12%)
Wholesale	54	1,067	(95%)	-	-	-	54	1,067	(95%)	54	1,067	(95%)
Sub-Total	1,341	2,413	(44%)	62	67	(7%)	1,403	2,480	(43%)	1,671	2,697	(38%)
DWP Rebates	50	-	-	-	-	-	50	-	-	50	-	-
Total UK Insurance Operations	1,391	2,413	(42%)	62	67	(7%)	1,453	2,480	(41%)	1,719	2,698	(36%)
US Insurance Operations⁽¹⁵⁾⁽⁸⁾												
Fixed Annuities	583	506	15%	-	-	-	583	506	15%	583	506	15%
Fixed Index Annuities	184	121	52%	-	-	-	184	121	52%	184	121	52%
Variable Annuities	895	799	12%	-	-	-	895	799	12%	895	799	12%
Life	1	2	(50%)	6	7	(14%)	7	9	(22%)	85	57	49%
Sub-Total Retail	1,663	1,428	16%	6	7	(14%)	1,669	1,435	16%	1,747	1,483	18%
Guaranteed Investment Contracts	42	310	(86%)	-	-	-	42	310	(86%)	42	310	(86%)
GIC - Medium Term Note	16	5	220%	-	-	-	16	5	220%	16	5	220%
Total US Insurance Operations	1,721	1,743	(1%)	6	7	(14%)	1,727	1,750	(1%)	1,805	1,798	0%
Asian Insurance Operations⁽¹⁵⁾⁽⁸⁾												
China ⁽¹⁰⁾	16	12	33%	9	8	13%	25	20	25%	66	53	25%
Hong Kong	47	114	(59%)	41	35	17%	88	149	(41%)	450	328	37%
India ⁽¹¹⁾	7	13	(46%)	34	46	(26%)	41	59	(31%)	141	156	(10%)
Indonesia	9	17	(47%)	46	40	15%	55	57	(4%)	154	159	(3%)
Japan	21	26	(19%)	6	3	100%	27	29	(7%)	12	42	(71%)
Korea	15	13	15%	35	58	(40%)	50	71	(30%)	220	283	(22%)
Malaysia	6	8	(25%)	35	26	35%	41	34	21%	193	152	27%
Singapore	35	30	17%	22	19	16%	57	49	16%	208	206	1%
Taiwan	10	13	(23%)	70	35	100%	80	48	67%	363	167	117%
Other ⁽⁴⁾	4	4	0%	14	11	27%	18	15	20%	48	43	12%
Total Asian Insurance Operations	170	250	(32%)	312	281	11%	482	531	(9%)	1,855	1,589	17%
Group Total	3,282	4,406	(26%)	380	355	7%	3,662	4,761	(23%)	5,379	6,085	(12%)

INVESTMENT OPERATIONS

		Opening FUM £m	Gross Inflows £m	Redemptions £m	Net Inflows £m	Other Movements £m	Market & Currency Movements £m	Net Movement in FUM £m	Closing FUM £m
M&G⁽⁹⁾	Q4 2008	49,994	4,040	(4,775)	(735)	110	(2,372)	(2,997)	46,997
	Q3 2008	51,699	4,623	(2,918)	1,705	-	(3,410)	(1,705)	49,994
Asia Retail Mutual Funds⁽¹⁸⁾	+/- (%)	(3%)	(13%)	(64%)	(143%)	-	30%	(76%)	(6%)
	Q4 2008	13,594	12,529	(12,618)	(89)	(6)	944	849	14,443
Asia Third Party	Q3 2008	14,845	11,552	(12,213)	(661)	(23)	(567)	(1,251)	13,594
	+/- (%)	(8%)	8%	(3%)	87%	74%	266%	168%	6%
US Retail Mutual Funds	Q4 2008	755	16	(24)	(8)	-	42	34	789
	Q3 2008	841	17	(46)	(29)	-	(57)	(86)	755
	+/- (%)	(10%)	(6%)	48%	72%	-	174%	140%	5%
	Q4 2008	58	4	(8)	(4)	2	(6)	(8)	50
	Q3 2008	62	5	(9)	(4)	1	(1)	(4)	58
	+/- (%)	(6%)	(20%)	11%	0%	100%	(500%)	(100%)	(14%)
Total Investment Products									
	Q4 2008	64,401	16,589	(17,425)	(836)	106	(1,392)	(2,122)	62,279
	Q3 2008	67,447	16,197	(15,186)	1,011	(22)	(4,035)	(3,046)	64,401
	+/- (%)	(5%)	2%	(15%)	(183%)	582%	66%	30%	(3%)

Group Debt Securities at 31 December 2008

1 IFRS balance sheet fair value

The Group's investments in debt securities at 31 December 2008 are as follows:

	With-profit (note 1(a)) £bn	Unit-linked and variable annuity (note 1(a)) £bn	Other shareholder backed business (note 1(e)) £bn	Total £bn
UK insurance operations	38	4	17 (Notes 1(b) and 1(c))	59
Jackson National Life	-	-	24 (Notes 1(d) and 3)	24
Asia long-term business	5	2	4	11
Other operations	-	-	1	1
Total	43	6	46	95

Notes

1(a) Shareholders are not directly exposed to value movements on assets backing with-profit, unit linked, and variable annuity business.

1(b) The £17bn of debt securities for UK annuity and other non-linked shareholder backed business comprises £4bn of government securities and £13bn for other debt instruments.

1(c) For UK annuity business provision is made for possible future credit related losses. At 31 December 2008, a provision of £1.4bn was held.

1(d) Jackson debt securities comprise

	31 Dec 2008 £bn
Corporate securities (92% investment grade)	16
Residential mortgage backed securities (50% government agency; 25% for pre 2006/2007 vintages; £946m for 2006/2007 vintages of which £617m is for the senior part of the capital structure)	4
Commercial mortgage backed securities	2
Other	2
Total	24

1(e) Included within the £46bn of debt securities for other shareholder-backed business is exposure to £160m of investments in Tier 1 borrowings of Lloyds Banking Group, Barclays and RBS.

2 Defaults, losses from sales of impaired and deteriorating bonds and write-downs for non-linked shareholder backed business

2.1 Jackson National Life

In general, the debt securities of Jackson are purchased with the intention and the ability to hold them for the longer-term.

The majority of Jackson's debt securities are classified as available-for-sale under IAS 39. Under this classification realised losses from defaults, sales of impaired and deteriorating bonds and write-downs are recorded in the income statement. Changes in unrealised appreciation and depreciation are recorded as a movement directly in shareholders' equity.

Jackson continues to review its investments on a case-by-case basis to determine whether any decline in fair value represents an other-than-temporary impairment and therefore requiring an accounting write-down.

The defaults, losses on sales of impaired and deteriorating bonds (net of recoveries) and write-downs for 2008 were as follows:

	Defaults £m	Losses on sales of impaired and deteriorating bonds (net of recoveries) £m	Write-downs £m
Corporate debt securities	78	127	233
Residential mortgage backed securities			
Prime	-	-	25
Alt-A	-	-	138
Sub-prime	-	-	4
Other	-	-	19
Total	78	127	419

2.2 Other operations

For the Group's operations, other than Jackson National Life, debt securities are accounted for on a fair value through P&L basis with all value movements recorded in the income statement. The 2008 defaults for other operations were as follows:

	Defaults £m
UK operations	93
Asia long-term business	3
Total	96

3 Jackson National Life - securities in an unrealised loss position

For Jackson's securities classified as available-for-sale under IAS 39, at 31 December 2008 there was a net unrealised loss position of £2,897 million. This amount comprised £281 million of gross unrealised gains and £3,178 million of gross unrealised losses on individual securities. Included within the gross unrealised losses is £1,938 million for securities which are valued at less than 80 per cent of book value, of which 91 per cent have been at this level for less than 6 months.

IFRS requires securities to be carried at fair value, being the amount for which the security would be exchanged between knowledgeable, willing parties in an arm's length transaction. The best evidence of fair value is quoted prices in an active market, but if the market is not active then a valuation technique is used to establish fair value.

Due to market illiquidity for certain structured securities resulting in the markets not being active since the third quarter of 2008 Jackson have valued the majority of non-agency residential mortgage-backed securities (RMBS), commercial mortgage-backed securities and asset backed securities using valuation techniques in accordance with the requirement of IAS39. The techniques include discounted cash flow models and where available, observable market data and other factors that are likely to affect the fair value of the securities are used. Previously, when markets were deemed active for these securities, independent pricing services or broker bid prices were used to fair value these holdings.

a) Movements in the values for the 3 months to 31 December 2008:

Movements in the values of available-for-sale securities for the fourth quarter to 31 December 2008 are included in the table shown below:

	31 Dec 2008 £m	Change reflected directly in shareholders' equity Movement in Quarter 4 £m	Foreign exchange translation* £m	Quarter 4 including Foreign exchange £m	30 September 2008 £m
Assets fair valued at below book value					
Book value	20,600	(1,472)	4,268	2,796	17,804
Unrealised loss	(3,178)	(866)	(446)	(1,312)	(1,866)
Fair value (as included in balance sheet)	17,422	(2,338)	3,822	1,484	15,938
Assets fair valued at or above book value					
Book value	6,296	1,595	909	2,504	3,792
Unrealised gain	281	88	37	125	156
Fair value (as included in the balance sheet)	6,577	1,683	946	2,629	3,948
Total					
Book value	26,896	123	5,177	5,300	21,596
Net unrealised (loss) gain	(2,897)	(777)	(410)	(1,187)	(1,710)
Fair value (as included in balance sheet)	23,999	(654)	4,767	4,113	19,886

b) Fair value of securities in an unrealised loss position as a percentage of book value

(i) Fair value of securities as a percentage of book value

The unrealised losses in the Jackson balance sheet on unimpaired securities are £3,178 million (Q3 08: £1,866 million) relating to assets with fair market value and book value of £17,422 million (Q3 08: £15,938 million) and £20,600 million (Q3 08: £17,804 million) respectively.

The following table shows the fair value of the securities in a gross unrealised loss position for various percentages of book value:

	Fair value 31 Dec 2008 £m	Unrealised loss 31 Dec 2008 £m	Fair value 30 Sept 2008 £m	Unrealised loss 30 Sept 2008 £m
Between 90% and 100%	8,757	(431)	10,279	(487)
Between 80% and 90%	4,581	(809)	4,245	(711)
Below 80%	4,084	(1,938)	1,414	(668)
	17,422	(3,178)	15,938	(1,866)

(ii) Fair value of sub-prime and Alt-A securities as a percentage of book value

Included within the table above are amounts relating to sub-prime and Alt-A securities in a gross unrealised loss position for various percentages of book value of:

	Fair value 31 Dec 2008 £m	Unrealised loss 31 Dec 2008 £m	Fair value 30 Sept 2008 £m	Unrealised loss 30 Sept 2008 £m
Between 90% and 100%	479	(27)	175	(12)
Between 80% and 90%	120	(19)	524	(96)
Below 80%	192	(166)	113	(43)
	791	(212)	812	(151)

c) Securities whose fair value were below 80 per cent of the book value

As shown in the table above, £1,938 million (Q3 08: £668 million) of the £3,178 million (Q3 08: £1,866 million) of gross unrealised losses at 31 December 2008 related to securities whose fair value were below 80 per cent of the book value. The age analysis for this £1,938 million (Q3 08: £668 million), indicating the length of time for which their fair value was below 80 per cent of the book value, is as follows:

	Fair value 31 Dec 2008 £m	Unrealised loss 31 Dec 2008 £m	Fair value 30 Sept 2008 £m	Unrealised loss 30 Sept 2008 £m
Less than 3 months	3,118	(1,364)	1,135	(486)
3 months to 6 months	696	(402)	170	(128)
More than 6 months	270	(172)	109	(54)
	4,084	(1,938)	1,414	(668)

For securities valued at less than 80 per cent of book value, 81 per cent are investment grade. The analysis by category of debt securities whose fair value were below 80 per cent of the book value is as follows:

	Unrealised loss 31 Dec 2008 £m	Unrealised loss 30 Sept 2008 £m
RMBS		
Prime	(115)	(73)
Alt-A	(127)	(30)
Sub-prime	(39)	(13)
	(281)	(116)
Asset backed securities	(86)	(37)
Commercial mortgage backed securities	(375)	(29)
Total structured securities	(742)	(182)
Corporates	(1,196)	(486)
	(1,938)	(668)

* Balance sheet items for Jackson National Life have been translated at the closing rate for the period, being \$1.44 at 31 December 2008. Jackson National Life income statement movements have been translated at the average exchange rate for the period, being \$1.85 for 12 months to 2008.

PRUDENTIAL PLC - NEW BUSINESS SCHEDULES

BASIS OF PREPARATION

The new business schedules are provided as an indicative volume measure of transactions undertaken in the reporting period that have the potential to generate profits for shareholders. The amounts shown are not, and not intended to be, reflective of premium income recorded in the IFRS income statement.

The format of the schedules is consistent with the distinction between insurance and investment products as applied for previous financial reporting periods. Products categorised as "insurance" refer to those classified as contracts of long-term insurance business for regulatory reporting purposes, i.e. falling within one of the classes of insurance specified in part II of Schedule 1 to the Regulated Activities Order under FSA regulations.

The details shown for insurance products include contributions for contracts that are classified under IFRS 4 "Insurance Contracts" as not containing significant insurance risk. These products are described as investment contracts or other financial instruments under IFRS. Contracts included in this category are primarily certain unit-linked and similar contracts written in UK Insurance Operations, and Guaranteed Investment Contracts and similar funding agreements written in US Operations.

New business premiums for regular premium products are shown on an annualised basis. Department of Work and Pensions rebate business is classified as single recurrent business. Internal vesting business is classified as new business where the contracts include an open market option.

Investment products referred to in the tables for funds under management are unit trusts, mutual funds and similar types of retail fund management arrangements. These are unrelated to insurance products that are classified as investment contracts under IFRS 4, as described in the preceding paragraph, although similar IFRS recognition and measurement principles apply to the acquisition costs and fees attaching to this type of business.

Notes to Schedules 1A - 8

(1a) Insurance and investment new business for overseas operations has been calculated using constant exchange rates. The applicable rate for Jackson is 1.85.

(1b) Insurance and investment new business for overseas operations has been calculated using actual exchange rates. The applicable rate for Jackson is 1.85 (2007:2.00).

(2) Represents cash received from sale of investment products.

(3) Annual Equivalents, calculated as regular new business contributions plus 10 per cent single new business contributions, are subject to roundings. PVNBPs are calculated as equalling single premiums plus the present value of expected premiums of new regular premium business. In determining the present value, allowance is made for lapses and other assumptions applied in determining the EEV new business profit.

(4) In Asia, 'Other' insurance operations include Thailand, the Philippines and Vietnam.

(5) Balance includes segregated and pooled pension funds, private finance assets and other institutional clients. Other movements reflect the net flows arising from the cash component of a tactical asset allocation fund managed by PPM South Africa.

(6) New business in India is included at Prudential's 26 per cent interest in the India life operation.

(7) Balance sheet figures have been calculated at the closing exchange rate. The 2007 balance is shown on a constant exchange rate.

(8) Sales are converted using the year to date average exchange rate applicable at the time. The sterling results for individual quarters represent the difference between the year to date reported sterling results at successive quarters and will include foreign exchange movements from earlier periods.

(9) £234m of FUM reported under Prudential Asian funds operations relate to M&G's products distributed through Asian operations and this amount is also included in M&G's FUM.

(10) All premiums for China are shown at 50 per cent shown on a like for like basis, reflecting the constant economic interest before and after management changes made at the end of Q3 2007 in line with the original agreement with CITIC.

(11) Mandatory Provident Fund (MPF) product sales in Hong Kong are included at Prudential's 36 per cent interest in Hong Kong MPF operation.

(12) Sales for PruHealth are included in the UK Sales schedule. Prior quarters for 2008 and 2007 have been restated. The APE and PVNBP sales by quarter (rounded) are as follows:

	APE £m		PVNBP £m	
	2008	2007	2008	2007
Q1	3	4	32	29
Q2	5	3	47	26
Q3	6	3	50	26
Q4	2	3	17	26
Total	16	13	146	107

(13) Income Drawdown has been reallocated from Individual Annuities product line. The APE and PVNBP sales by quarter (rounded) are as follows:

	APE £m		PVNBP £m	
	2008	2007	2008	2007
Q1	1	1	13	5
Q2	2	1	17	6
Q3	2	1	24	9
Q4	2	1	21	14
Total	8	3	75	34

(14) UK Fourth Quarter Mature Life and Pensions Corporate Pension sales include a £15m (£2m APE) Single Premium product reallocation to Individual Pensions.

(15) Incorporated into the Opening FUM for Q4 is £191m related to inflows in Q3 in respect of the India Provident Fund. In Q4 this product has been reclassified out of Retail Mutual Funds. Therefore the Q4 Gross Inflows and Closing FUM reflect this reduction of £191m.