JACKSON
NATIONAL LIFE INSURANCE COMPANY

PPM America

Leandra Knes,

President & CEO, PPM America

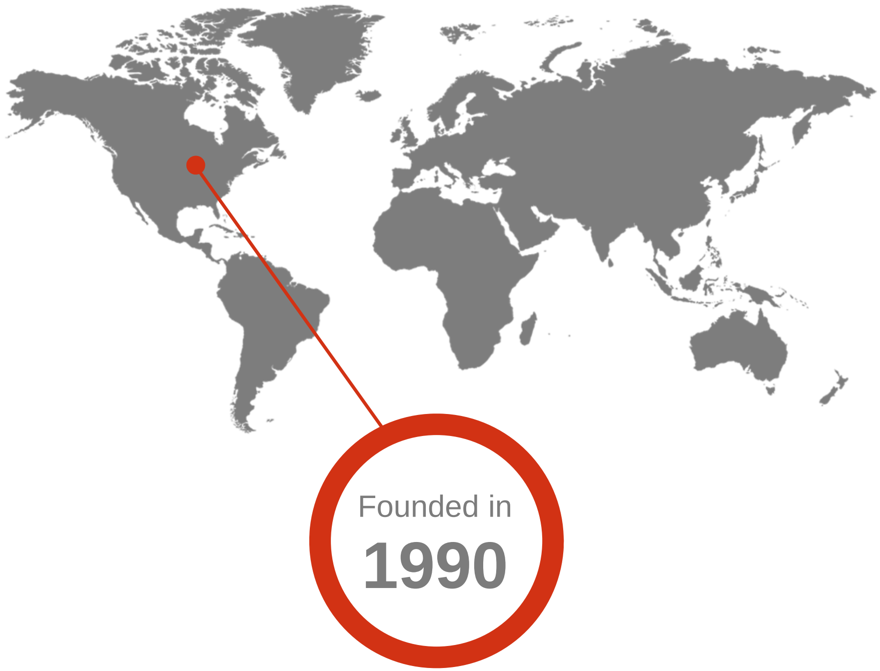
Agenda

- Overview of PPM
- Portfolio Management Process
- Jackson's Investment Portfolio
- Q&A

PPM Overview

PPM America ("PPM")

- Wholly owned by Prudential plc
- SEC registered investment advisor
- Headquartered in Chicago, IL with offices in Schaumburg, IL and New York, NY
- 220 employees with 111 investment professionals[1]
- Manage public and private fixed income, public and private equity and commercial mortgage related assets



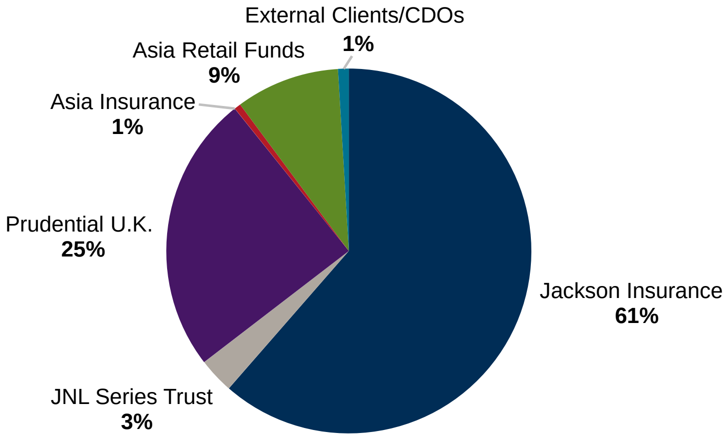
[1] PPM America, as of September 30, 2012.

PPM Overview

PPM AUM by Asset Class and Source

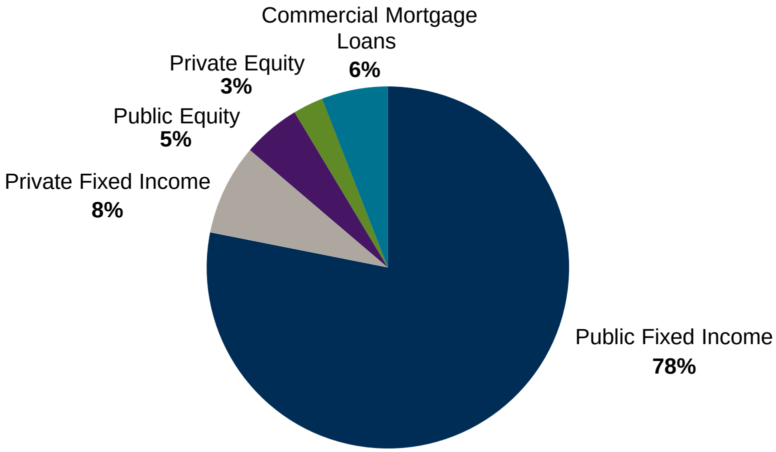
AUM by Source

$102B[1]



AUM by Major Asset Class

$102B[1]



[1]Source: PPM America, Inc. as September 30, 2012 including assets of PPM Finance Inc., an affiliate that manages assets that are not securities, such as commercial mortgage loans and certain real estate investments.

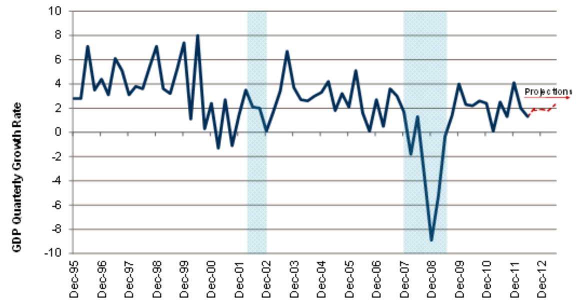
Market Outlook

Economic and Market Outlook

- US economic growth is expected to be modest and concerns about fiscal tightening associated with the “fiscal cliff” is a significant near-term hurdle. Massive asset purchases by the Fed are causing market distortions that may resolve in rapid and unexpected ways
- Other headwinds to growth include excessive indebtedness across the developed world, Europe’s worsening recession, China’s uncertain outlook and poor real income growth here in the US
- Corporate fundamentals are still rather healthy, though Q3 was the weakest quarter for growth in earnings and revenue during the recovery, showing a slight decline. Leverage is likely to increase slightly in 2013. The US banking sector faces challenges from lack of loan growth, new regulations and shrinking margins even as it continues to improve core capital ratios, liquidity and asset quality

Leverage

GDP Growth Rate



Sources: Leverage - Morgan Stanley Credit Research; GDP Growth Rate - Bloomberg Monthly Survey

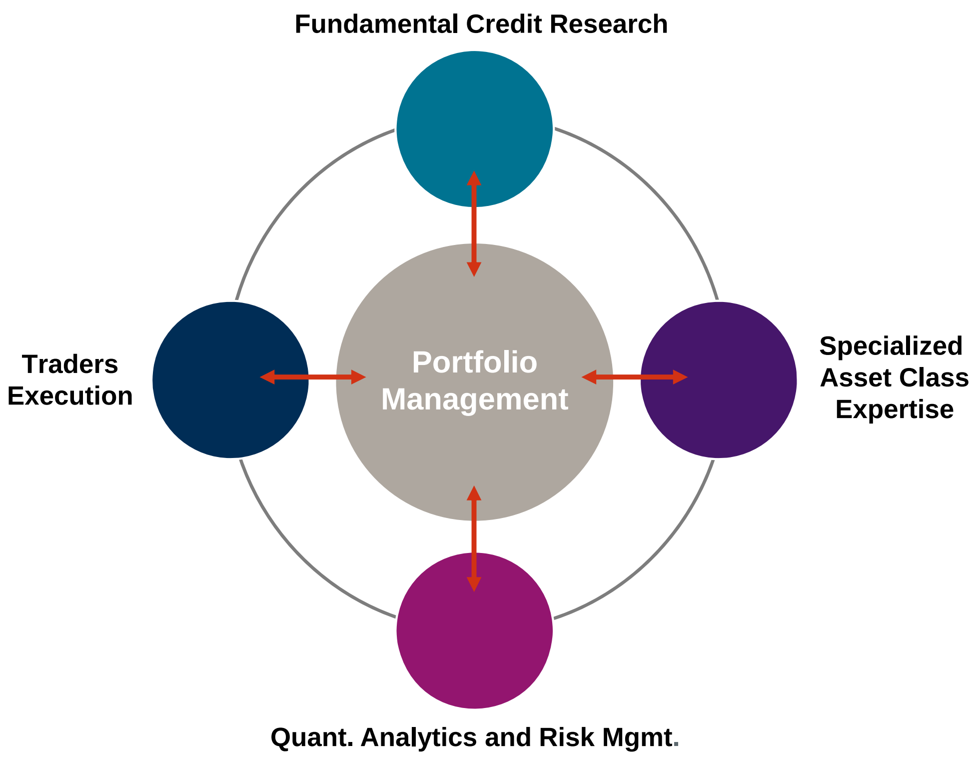
PPM Overview

PPM Organizational structure

- **Michael Wells** – President and CEO, Chairman of The Board, Jackson
  - **Leandra Knes** – President and CEO, PPM America, Inc.
    - **Mark Mandich** – Executive Vice President and Chief Operating Officer
    - **Jim Young** – Executive Vice President and Chief Investment Officer
      - **Craig Smith** – Jackson Senior Managing Director and Portfolio Manager
      - Total Return Fixed Income
      - Quantitative Analysis and Risk
      - Trading
      - Credit Research
      - Structured Finance
      - CDO Management
      - Structured Finance Total Return / MBS
      - Traditional Private Placements
    - **Michael DiRe** – Executive Vice President, Group Head – Bank Loans
    - **David Zachar** – Executive Vice President, Commercial Real Estate, Mortgage Lending and Real Estate Securities
      - Commercial Mortgage Loans
      - CMBS
      - Real Estate Securities
    - **Joel Klein** – Executive Vice President, Debt Restructuring Group
    - **Bruce Gorchow** – Executive Vice President, Private Equity
    - **Rich Brody** – Executive Vice President, Public Equities

Source: PPM America, June 30, 2012

Portfolio Management Process



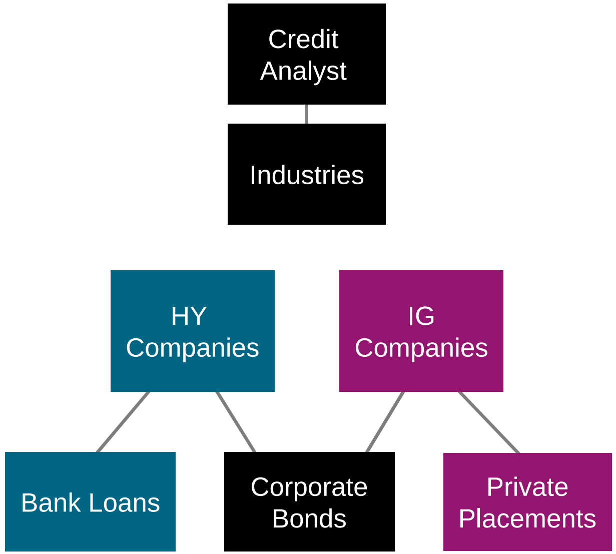
Fundamental Credit Research
▪ Credit analysts perform robust, independent analysis and issue ratings and relative value opinions
Specialized Asset Class Expertise
▪ Significant resources, personnel, and research devoted to non-corporate fixed income assets help identify value across the fixed income landscape
Quantitative Analytics & Risk Management
▪ A sophisticated fixed income analytics platform provides firm-wide transparency and risk management
Traders Execution
▪ Traders seek best execution, provide real time technical analysis and contribute to idea generation
Portfolio Management
▪ Portfolio managers make final investment decisions through inputs received from credit research, specialized asset class managers, quantitative tools, and traders

Portfolio Management Process

Credit Research - Coverage Across the Credit Spectrum

- Experienced analyst team of 22, including 16 senior analysts, who cover securities within their respective industries across credit ratings
  - Cover both investment grade and high yield-rated securities
  - Investment grade and high yield research are not separated
  - Helps analysts better anticipate upgrades / downgrades by rating agencies before they happen
- Analysts cover securities within their respective industries across the fixed income corporate capital structure
  - Cover full range of public and private security types
  - Helps analysts better identify relative value opportunities

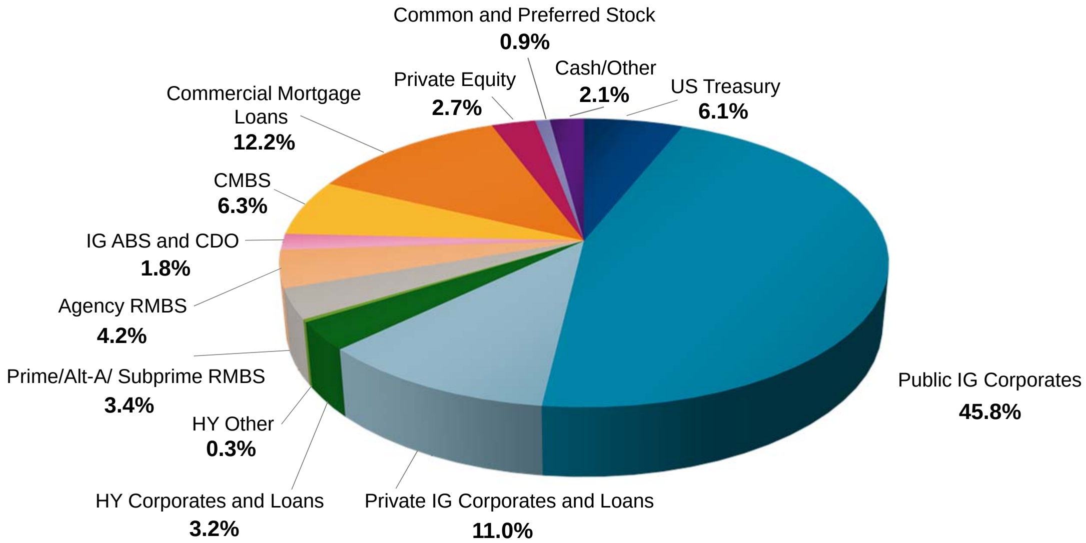
Analyst Coverage



Jackson's Portfolio

Jackson's Portfolio Positioning Given Current Environment

We are striving to construct a portfolio that will perform well across a wide range of market and macroeconomic outcomes



$46.5 Billion

Notes: 6/30/12 Statement Value excludes policy loans
Statutory financial data is consolidated to include Jackson National of New York.

- The portfolio features a high level of diversification across asset classes, industry, quality and issuer
- Current investment strategy emphasizes exposure to solid, investment grade corporates and other high-quality cash flows while under weighting banking and high yield
- The net unrealized gain for the portfolio was $4.0bn at 6/30/12

Portfolio Management Process

Actively Manage Around Neutral Risk Positions

Approach

- Buy and actively manage around the neutral risk index size
- Index size
  - Higher rated = higher index size
  - More debt outstanding = higher index size

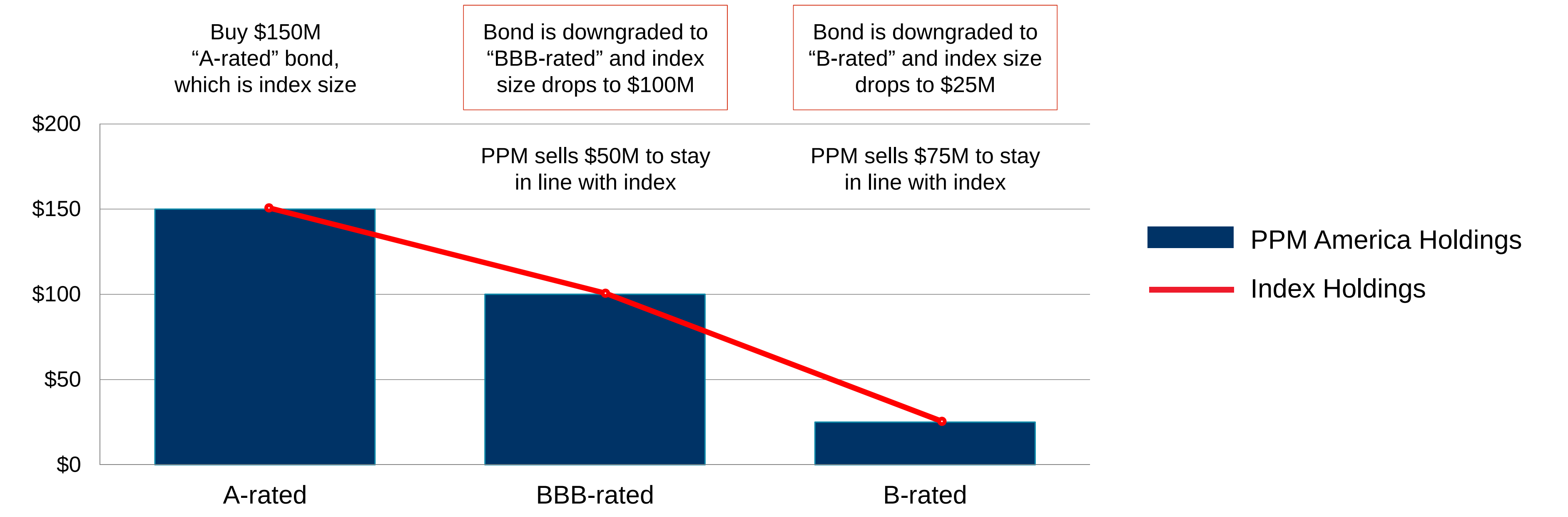
Results

- Buy more names
- Have fewer "outlier" positions
- Actively reduce exposure as credit deteriorates

Portfolio Management Process

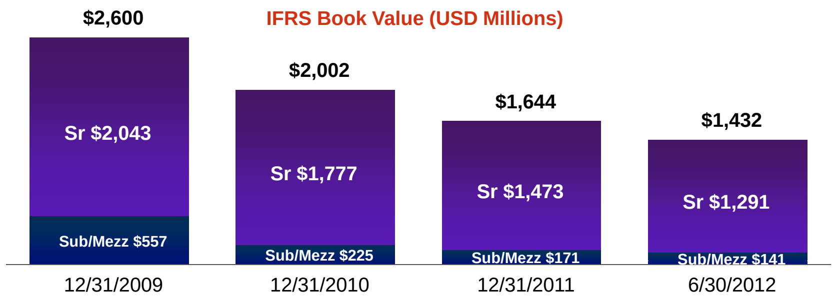
Does the System Minimize Default Risk?

Example: Managing Index Sizes ($M)

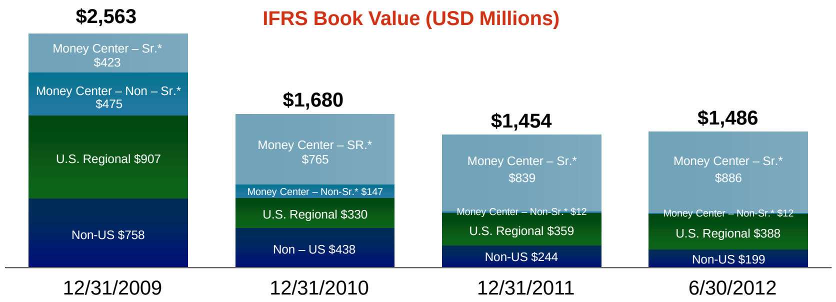


Key Portfolio Trends

RMBS (Excluding Agency RMBS)

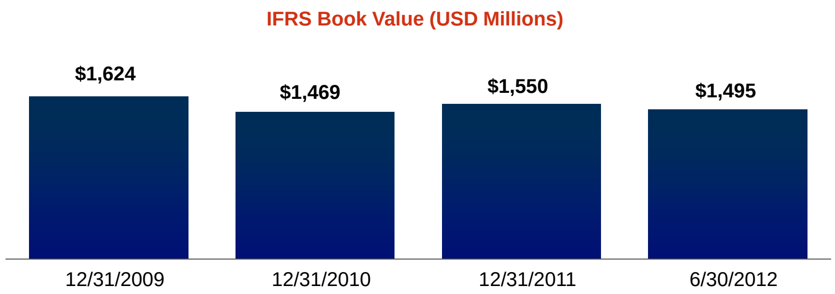


Banking



Notes: *IncludesGoldman Sachs and Morgan Stanley

High Yield Corporate



- Since 2009, the portfolio exposure to certain risky sectors has declined
  - Non-agency RMBS exposure has declined from $2.6bn to $1.4bn
  - Exposure to US regional banks, Non-US banks, and Non-Senior US money center banks has been reduced since 2009
- High yield corporates remain modest allocation in the portfolio

Jackson's Portfolio

6/30/12 RMBS Exposure – Prime, Alt-A, Subprime

(USD Millions Except for Prices)

	IFRS Book Value	Market Value	IFRS Unrealized Gain/(Loss)	IFRS Impairments FY 2008/09	IFRS Impairments FY 2010/11	IFRS Impairments 1H 2012
Agency	1,994	2,132	138	-	-	-
Senior						
Prime	566	580	14	(14)	(45)	(1)
Alt-A	360	403	43	(183)	(39)	-
Subprime	365	334	(31)	(84)	(23)	(5)
Total Seniors	1,291	1,317	26	(281)	(107)	(6)
Mezz / Subordinate						
Prime	104	93	(11)	(452)	(19)	-
Alt-A	37	36	(1)	(372)	(19)	-
Total Mezz/Subordinate	141	129	(12)	(824)	(38)	-
Total	3,426	3,578	152	(1,105)	(145)	(6)

Note: RMBS IFRS impairments were $(309)m, $(796)m, $(111)m, and $(34)m for full years 2008, 2009, 2010 and 2011 respectively

- Total RMBS exposure, including agencies, is $3,426m IFRS Book Value
  - Agency MBS total $1,994m
  - Remaining $1,432m of exposure is non-agency MBS, primarily in senior tranches
- Non-Senior RMBS exposure is $141m IFRS Book Value across all vintages
- Non-Senior exposure for the 2005-7 vintages is $17m
  - Net unrealized loss on the 2005-07 Non-Senior holdings is $4m

Jackson's Portfolio

6/30/12 Banking Exposure

IFRS Book Value (USD Millions)

	Sr. Unsecured	Subordinated	Capital Securities	Total
U.S. Money Center				
JPMorgan Chase	241.4	6.9	-	248.3
Bank of America / Merrill [1]	117.5	-	-	117.5
Citibank [1]	122.6	2.8	-	125.4
Wells Fargo [1]	161.0	-	-	161.0
Subtotal U.S. Moneycenter	642.5	9.7	-	652.2
U.S. Regional				
American Express	163.0	-	-	163.0
Capital One Financial	93.1	28.1	-	121.2
Bank of NY / Mellon	-	45.0	-	45.0
Northern Trust	29.9	-	-	29.9
Other Regional	29.1	0.0	-	29.1
Subtotal U.S. Regional	315.1	73.1	-	388.2
U.S. Other				
Goldman Sachs	135.9	-	2.1	138.0
Morgan Stanley	107.8	-	-	107.8
Subtotal U.S. Other	243.7	-	2.1	245.8
UK				
HSBC	57.9	-	-	57.9
Barclays	-	-	14.8	14.8
Royal Bank of Scotland / ABN	-	-	15.9	15.9
Lloyds Bank / HBOS	-	-	17.5	17.5
Subtotal U.K.	57.9	-	48.1	106.1
Europe				
Nordea Bank	20.9	-	-	20.9
Subtotal Europe	20.9	-	-	20.9
Other Foreign				
Bank of Nova Scotia	49.9	-	-	49.9
Other Foreign	22.5	-	-	22.5
Subtotal Foreign	72.4	-	-	72.4
Total	1,352.6	82.8	50.2	1,485.6

Notes: [1] Net of CDS notional

- Overall banking exposure has not materially changed since December, though we have reduced the capital securities
- Primarily invested in senior bonds
- Minimal exposure to European banks outside of the UK
- $48m of the $106m exposure to UK banks is in upper tier 2 holdings

Jackson's Portfolio

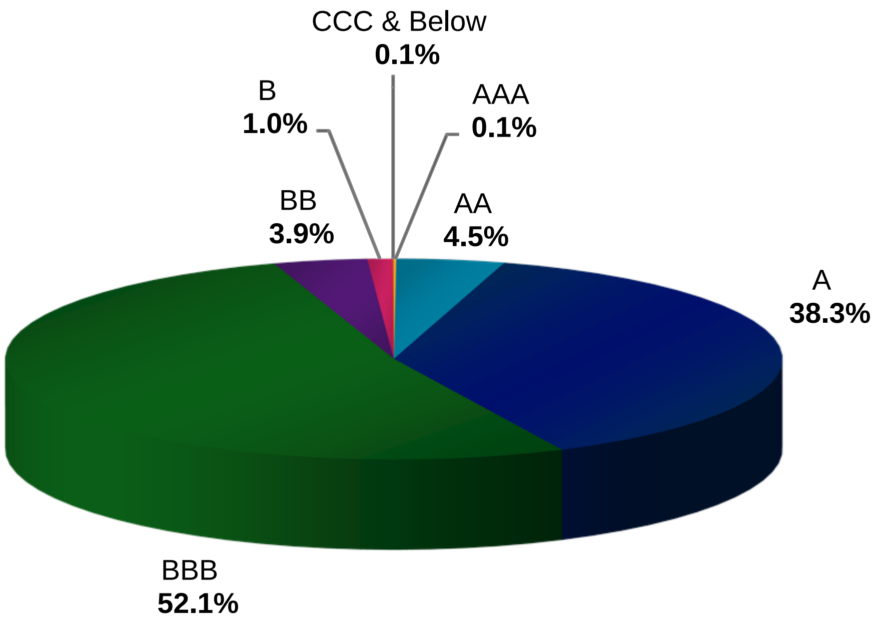
Exposure to Portugal, Italy, Ireland, Greece & Spain (PIIGS) as of 6/30/12

- Jackson has no sovereign exposure in the PIIGS
  - Virtually no exposure to non-US sovereign debt
- Jackson has $249m book value / $238m market value direct corporate exposure*
  - No corporate debt exposure to Greece or Portugal
  - Exposure to any one issuer is less than $60m
  - Corporate exposure by country
    - Ireland - $60m book value / $62m market value
    - Spain - $125m book value / $114m market value
    - Italy - $64m book value / $62m market value
- Indirect exposure
  - Jackson's exposure to European banks is $127m which is comprised of $106m in UK banks plus $21m in a Swedish bank
  - U.S. banks exposure to PIIGS and European banks is manageable on a percent of capital basis based on financial disclosures

* Reflects exposures to companies whose business dealings are primarily in these countries

Jackson's Portfolio

Corporate Portfolio – $31.5 billion (Fair Value)

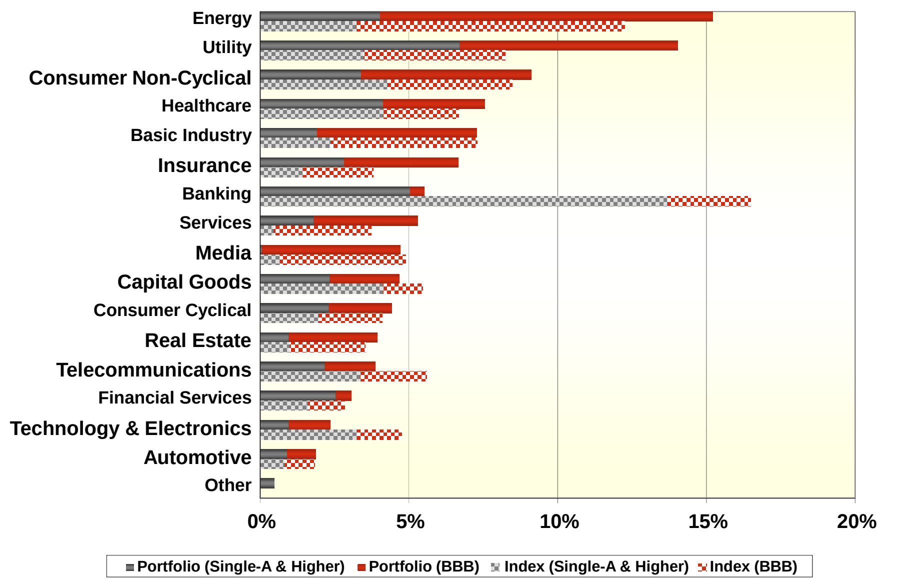


- Diversified portfolio
  - Investment grade
    - 572 issuers
    - Average hold size $52m
    - Top 10 holdings represent about 4% cash and invested assets
  - High yield
    - 129 issuers
    - Average hold size $12m
- BBB exposure defensively positioned with a third of the holdings in the energy and utility sectors
  - Average BBB hold size $45m

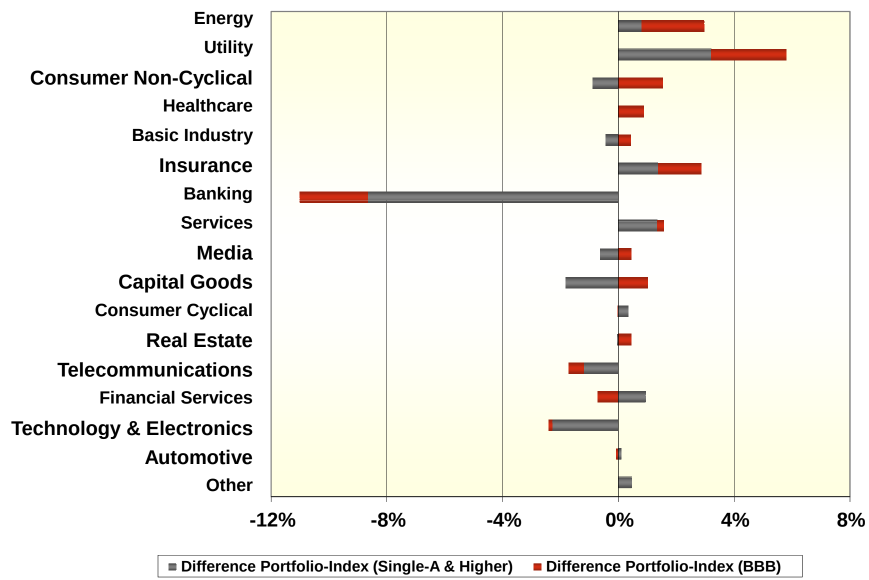
Notes: * As of 6/30/12, S&P rating priority scheme uses the ratings in the following order: S&P, Moody's, Fitch and internal

Investment Grade Corporate Industry Breakdown

IG Corporate Industry Weighting



Relative Position to Index

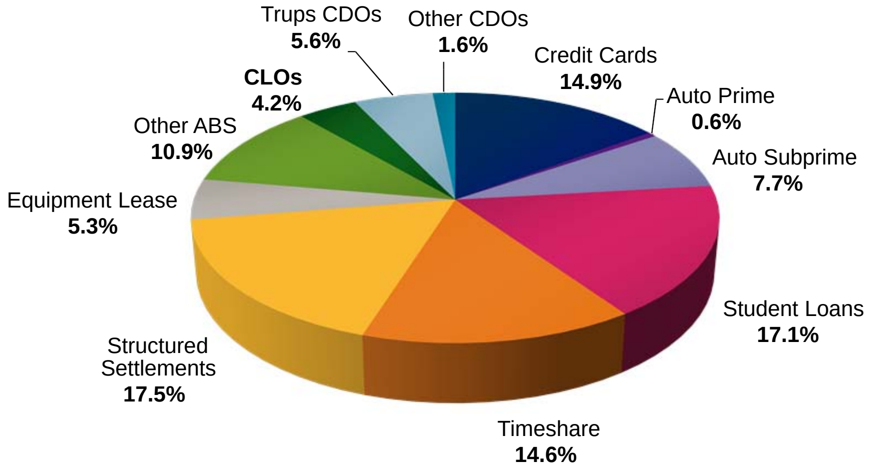


Notes: As of 6/30/12
Methodology is based on the market value and the Investment Grade/Below Investment Grade split is based on the average public ratings. These results may differ from IFRS or Statement value reporting.

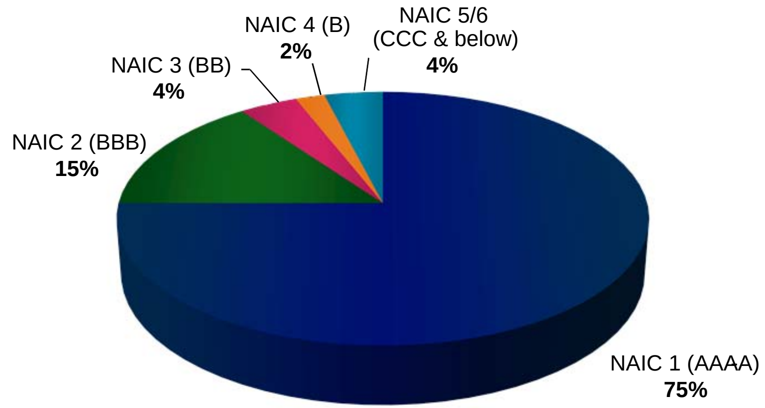
Jackson's Portfolio

ABS Portfolio – $1 billion

ABS Sector Distribution



NAIC Rating Distribution



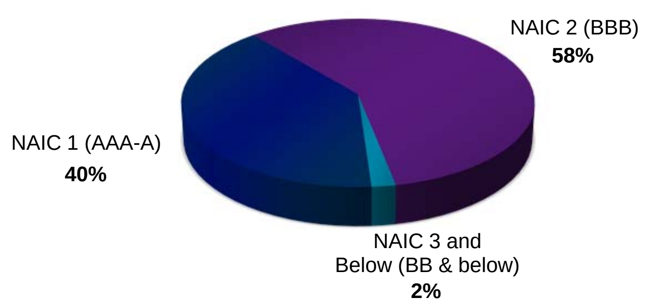
Notes: 6/30/12 Statement Value
The ABS exposure excludes subprime which is included with the RMBS exposure.

Jackson's Portfolio

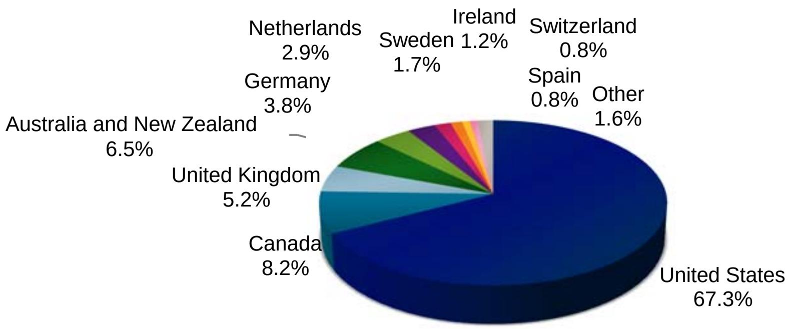
Traditional Private Placements

- $5bn exposure with an average issuer hold size of $26m
- Benefits of private placements
  - Issuer diversification
    - 2/3 of private portfolio is in issuer not available in the public market
- Access to management
  - Noteholder generally has rights specified in the purchase agreement such as meeting with management, inspecting the business which is typically not part of a public bond prospectus
- Covenant protection

Jackson Private Placement Portfolio by Ratings Category



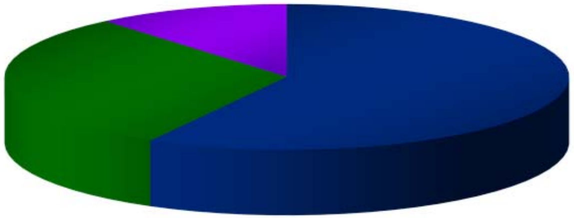
Jackson Private Placement Portfolio by Country



Jackson's Portfolio

Commercial Real Estate Exposure as of 6/30/12

$9.8 billion



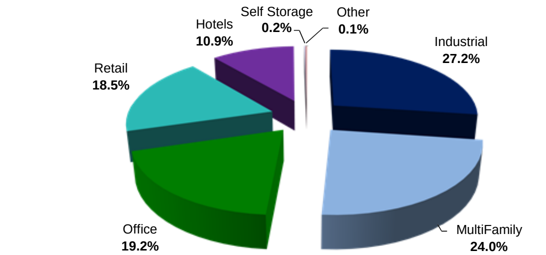
- Composition of real estate exposure
  - $5.7bn commercial mortgage loan portfolio
    - 11.8% of cash and invested assets
  - $3.0bn CMBS exposure
    - 6.3% of cash and invested assets
    - 31% average credit enhancement level
  - $1.1bn REIT debt exposure
    - 2.3% of cash and invested assets
- Commercial mortgage loan (CML) performance
  - 2012 Performance (IFRS)
    - No impairments in H1 2012
    - Restructured loan balance totals $131.9m
    - No loans in process of foreclosure
    - $20.5m in REO
  - $75.7m impairments from 2009-2011, or 1.3% of CML portfolio
- No impairments taken for CMBS H1 2012. In addition, $19m taken during the period 2009-2011

Notes: 6/30/12 Statement value .
Statutory financial data is consolidated to include Jackson National of New York and Brooke Life.

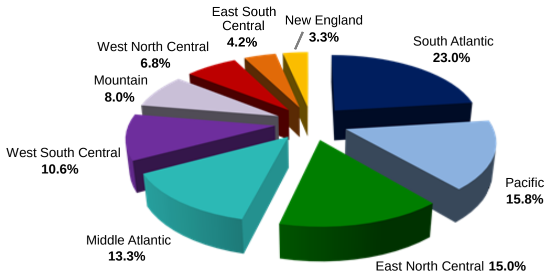
Jackson's Portfolio

Commercial Mortgage Loan Portfolio Diversification
($5.6 billion as of 6/30/12)

Exposure by Property Type – Debt Portfolio 6/30/12



Exposure by ACLI Region – Debt Portfolio 6/30/12



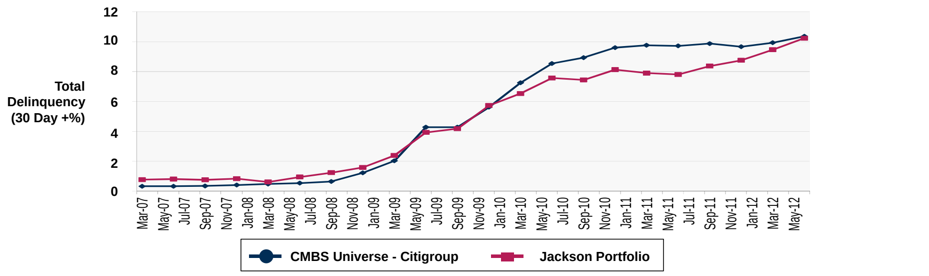
Notes: Regional designations provided by ACLI

- Portfolio Metrics
  - Diversified by property type and geographically
  - Higher allocation to Industrial, Multi-family and Hotels than average ACLI universe
  - Average loan size is $10.3m
  - Largest non-portfolio loan $67.5m
  - LTV based on original appraisal is 56.3%
  - LTV based on 2011 re-underwriting is 65.7%

Jackson's Portfolio

CMBS Exposure as of 6/30/12

CMBS Delinquencies



(USD Millions)

Seniority	Statement Value	Wtd Avg C/E	Cum. losses	Total delinquent (30+ day)	60-90 day delinquent	Foreclosure / REO	Non-Performing Balloon
Sr. AAA Pre 2005 vintage	82.7	27.2%	1.3%	3.3%	1.1%	1.9%	0.2%
Sr. AAA 2005-11 vintages	2,485.3	29.7%	2.2%	9.7%	2.2%	5.1%	1.6%
Jr. AAA	24.6	19.4%	0.0%	0.0%	0.0%	0.0%	0.0%
Mezz/Subordinate	348.5	42.5%	2.3%	17.5%	2.1%	11.5%	3.7%
Re-Remic	13.0	56.4%	2.3%	9.3%	1.3%	6.2%	1.4%
Small Balance	49.3	12.6%	2.4%	4.3%	1.6%	2.2%	0.0%
Total	**3,003.3**	**30.9%**	**2.2%**	**10.2%**	**2.2%**	**5.7%**	**1.8%**

Statement Value (USD Millions)

NAIC Equiv Rating	Pre 2005	2005-08	2009-12	Total	% by Rating
AAA - A	433.9	2,208.8	312.7	2,955.4	98.4%
BBB	-	4.9	-	4.9	0.2%
BB and below	0.6	42.4	-	43.0	1.4%
Total	**434.5**	**2,256.1**	**312.7**	**3,003.3**	**100.0%**
Vintage as % of total	14.5%	75.1%	10.4%	100.0%	
Avg. Fair Value Price	95.3	111.3	109.0	108.7	

Notes: Includes Jackson National of New York and Brooke Life Holdings
MSDW collateral not consolidated

- Collateral losses remain well below current enhancement levels of 31%
- Average total delinquencies for our portfolio remain in line with the market
- Portfolio remains highly rated
  - 98% with an NAIC equivalent rating of Single A or higher
  - 87% was originally a Sr. AAA or Super Sr. AAA tranche

Conclusion

Key Takeaways

- PPM has invested in building resources and processes to support deep asset class expertise, bottom-up credit work and relative value identification
- Our investment approach is designed to create a well-diversified portfolio and to minimize default risk
- Having undergone significant de-risking since 2009, we believe that the portfolio is well positioned for a wide range of market outcomes