# Prudential Retirement Income Limited

Incorporated and registered in Scotland Registered number 47842 Registered Office PO Box 25, Craigforth, Stirling, FK9 4UE

Annual FSA Insurance Returns for the year ended 31st December 2003

(Appendices 1, 3, 4, 6)

# Prudential Retirement Income Limited

# Year ended 31st December 2003

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#### Statement of solvency

Name of insurer **Prudential Retirement Income Limited** 

**Global business** 

Financial year ended 31 December 2003

Financial year ended	31 December 2003	Company registration number		GL/UK/CM		Period ended day month year		
		R9	47842	GL	31 12	2003	£000	
			As at the end of this financial year	As at the end of the previous year		Source		
			1	2	Form	Line	Column	

#### **GENERAL INSURANCE BUSINESS**

#### Available assets

Other than long term insurance business assets allocated towards general insurance business required minimum margin	11	See instructions 1 and 2
Required minimum margin		
Required minimum margin for general insurance business	12	12 49
Excess (deficiency) of available assets over the required minimum margin (11-12)	13	

#### LONG TERM INSURANCE BUSINESS

#### Available assets

Long term insurance business admissible assets	21	3208632	2414572	10 11
towards long term insurance business required minimum margin	22	155174	160681	See instructions 1 and 3
Total mathematical reserves (after distribution of surplus)	23	3188901	2398349	See instruction 4
Other insurance and non-insurance liabilities	24	9731	16223	See instruction 5
Available assets for long term insurance business required minimum margin (21+22-23-24)	25	165174	160681	

# Implicit Items admitted under Rule 2.10(5) as modified

Future profits	31		
Zillmerising	32		
Hidden reserves	33		

Total of available assets and implicit items (25+31+32+33)	34	165174	160681				
Required minimum margin							
Required minimum margin for long term insurance business	41	127556	95934	60	69		
Explicit required minimum margin (1/6 x 41, or minimum guarantee fund if greater)	42	21259	15989				
Excess (deficiency) of available assets over explicit required minimum margin (25-42)	43	143915	144692				
Excess (deficiency) of available assets and implicit items over the required minimum margin (34-41)	44	37618	64747				
CONTINGENT LIABILITIES							

Quantifiable contingent liabilities in respect of other than long term insurance business as shown in a supplementary note to Form 15	51		See instruction 6
Quantifiable contingent liabilities in respect of long term insurance business as shown in a supplementary note to Form 14	52		See instruction 6

Name of insure Global business	Prudential Retirement Income Limited	
Financial year	31st December 2003	
	G M Wood	Chief Executive
	D J Belsham	Director
	T J W Tookey	Director

London 24 March 2004

# Form 9A

# Analysis of the effect of financial engineering on long-term available assets

**Prudential Retirement Income Limited** Name of insurer

Global business

Financial year ended <b>31 December 2003</b>	Company registration number		GL/UK/CM	Period ended day month year			Units
	R9A	47842	GL	31	12	2003	£000
	•	As at the end of this financial year	As at the end of the previous year		Ś	Source	
		1	2				
Required minimum margin for long term insurance business	11	127556	95934	See	instru	uction 2	
Excess (deficiency) of available assets and implicit items over the required minimum margin	12	37618	64747	See	instru	uction 3	
Total of available assets and implicit items (11+12)	13	165174	160681				

#### Analysed as follows:

Value of implicit items	14		See instruction 5
Financial reinsurance - ceded	15		See instruction 6
Financial reinsurance - accepted	16		See instruction 7
Outstanding contingent loans	17		See instruction 8
Any other charges on future profits	18		See instruction 9
Sum of financial engineering adjustments (14+15-16+17+18)	19		

Other assets (13-19)	20	165174	160681	
Total available assets and implicit items (19+20)	21	165174	160681	

# Statement of net assets

# Name of insurer Prudential Retirement Income Limited

Global business

# Financial year ended **31 December 2003**

		registration number	GL/UK/CM	-	od ended onth year	Units
	R10	47842	GL	31	12 2003	£000
		As at the end of	As at the end of		Source	
		this financial year	the previous year			
		1	2	Form	Line	Column
Long term insurance business - admissible assets	11	3208632	2414572	13	89	1
Long term insurance business - liabilities and margins	12	3208632	2414572	14	59	1

Company

Other than Long term ins assets	surance business - admissible	21	157047	160916	13	89	1
Other than Long term ins	22	1873	235	15	69	1	
Net admissible assets (2	1-22)	23	155174	160681			
Other assets allowed to be taken into account paid shares							
in covering the required Supplementary contributions minimum margin for a mutual carrying on general insurance business		25					
Liabilities allowed to be Subordinated loan capital		26					
covering the required minimum margin	27						
Available assets (23 to 27)			155174	160681			

# **Represented by:**

Paid up share capital (other than cumulative preference share capital)	51	235700	225700	
Amounts included in lines 24 to 27 above	52			
Amounts representing the balance of net assets	56	(80526)	(65019)	
Total (51 to 56) and equal to line 29 above	59	155174	160681	

# Movement of balance of net assets for solvency

61	(65019)	(34083)	10	56	2
62	(15607)	(30736)	16	59	1
63	100	(200)	See in	struction	2
64			See in	struction	3
65					
69	(80526)	(65019)			
	61 62 63 64 65	61 (65019)   62 (15607)   63 100   64 65	61   (65019)   (34083)     62   (15607)   (30736)     63   100   (200)     64	61   (65019)   (34083)   10     62   (15607)   (30736)   16     63   100   (200)   See in     64   See in   See in     65   Image: Constraint of the set of	61   (65019)   (34083)   10   56     62   (15607)   (30736)   16   59     63   100   (200)   See instruction     64   See instruction   See instruction     65   Image: Construction   Image: Construction

Name of insurer **Prudential Retirement Income Limited** 

**Global business** 

Financial year ended 31 December 2003

Category of assets

Total other than long term business assets

				Company registration number	GL/UK/CM	-	eriod e mont	nded h year	Units	Category of assets
			R13	47842	GL	31	12	2003	£000	1
Investments				I	1		1		As at the end of this financial year	As at the end of the previous year
									1	2
Land and building	js						11			
	UK insurance business	Shares					21			
	dependants	Debt securities iss	ued by	, and loans to, dep	oendants		22	2		
	Other insurance	Shares					23			
	dependants	Debt securities iss	ued by	, and loans to, dep	pendants		24			
Investments in group undertakings	Non-insurance	Shares					25			
and participating interests	dependants	Debt securities iss	ued by	, and loans to, dep	pendants		26	;		
		Shares					27	,		
	Other group undertakings and	Debt securities iss undertakings	ued by	, and loans to, gro	up		28	;		
	participating interests	Participating inter	ests				29	)		
		Debt securities iss in which the comp		, and loans to, und s a participating int			30			
Total sheet 1 (11	to 30)						39			

Name of insurer

Prudential Retirement Income Limited

Global business

Financial year ended

# 31 December 2003

Category of assets

## Total other than long term business assets

			Company registration number	GL/UK/CM	Pe day	riod e mont	nded h year	Units	Category of assets
		R13	47842	GL	31	12	2003	£000	1
	(continued) ceding undertaking o cover linked liabilit					11		As at the end of this financial year <b>1</b>	As at the end of the previous year <b>2</b>
	Equity shares					41			
	Other shares and oth	ner variable yield	securities			42			
	Holdings in collective	e investment sche	mes			43			
	Rights under derivati	ve contracts				44		836	
		Fixed interest	Approved se	ecurities		45		48098	77836
	Debt securities and		Other			46		56139	31113
	other fixed income securities	Variable interest	Approved se	ecurities		47		27463	19801
			Other			48		18634	16629
Other financial	Participation in inves	tment pools				49			
investments	Loans secured by mo	ortgages				50			
		Loans to public on nationalised induced Loans secured by	stries or und	lertakings		51			
	Other loans	issued by the co			_	52			
	Deposits with	Other				53			
	approved credit institutions and	Withdrawal subjection of one month or		restriction		54		1140	457
	approved financial institutions	Withdrawal subjoof more than one		restriction		55			
	Other					56			
Deposits with c	eding undertakings					57			
Assets held to	match linked	Index linked				58			
liabilities		Property linked				59			
		Provision for une	earned premi	ums		60			
Reinsurers' sha provisions	are of technical	Claims outstand	ing		1	61			
		Provision for une	expired risks		1	62			
		Other			1	63			
Total sheet 2 (4	41 to 63)	1			1	69		152310	145836

Name of insurer

**Prudential Retirement Income Limited** 

Global business

- Financial year ended 31 December 2003
- Category of assets

Total other than long term business assets

			Company registration number	GL/UK/CN		eriod e mont	nded h year	Units	Category of assets
		R13	47842	GL	31	12	2003	£000	1
Debtors Other assets					<u> </u>			As at the end of this financial year 1	As at the end of the previous year <b>2</b>
Debtors arising out of direct insurance	Policyholder	S				71			
operations	Intermediarie	es				72			
Salvage and subrog	ation recoveri	es				73			
Debtors arising out of reinsurance	Due from cer business acc	-	nd intermediaries under reinsura	ance		74			
operations	Due from rei	nsurers and int	ermediaries under reinsurance	contracts ceded		75			
	Due from	Due in 12 mc	nths or less after the end of the	financial year		76			
Other debtors	dependants	Due more that	in 12 months after the end of the	e financial year		77			
	Other	Due in 12 mc	nths or less after the end of the	financial year		78		2187	5474
		Due more that	in 12 months after the end of the	e financial year		79			
Tangible assets						80			
Cash at bank and			estriction on withdrawal, with app incial institutions and local author			81		676	7535
in hand	Cash in hand	b				82			
Other assets (partic	ulars to be spe	ecified by way o	of supplementary note)			83			
	Accrued inte	rest and rent				84		1874	2071
Prepayments and accrued income	Deferred acc	quisition costs				85			
	Other prepay	ments and acc	rued income			86			
Deductions (under r	ules 4.14(2)(b	) and 4.14(3))	from the aggregate value of ass	ets		87			
Total sheet 3 (71 to	86 less 87)					88		4737	15080
Grand total of admis	sible assets (	39+69+88)				89		157047	160916
Reconciliation to insurance accourt		s determined	in accordance with the						
Total admissible ass	sets (as per lin	e 89 above)				91		157047	160916
Total assets in excess before applying admis		ility limits of App	endix 4.2 (as valued in accordance	with those Rules		92			
Solvency margin de	duction for sul	bsidiary underta	akings which are insurance unde	ertakings		93			
Other differences in	the valuation	of assets (othe	r than for assets not valued abo	ve)		94			
Assets of a type not	valued above	, (as valued in	accordance with the insurance a	accounts rules)		95		100	200
Total assets determ	ined in accord	ance with the i	nsurance accounts rules (91 to 9	95)		99		157147	161116
Amounts included ir those under contrac			due from related insurers, other	than		10	<b>)</b>		1

Name of insurer Prudential Retirement Income Limited

**Global business** 

Financial year ended **31 December 2003** 

Category of assets

Total long term business assets

				Company registration number	GL/UK/CM	-	eriod e mont	nded h year	Units	Category of assets
			R13	47842	GL	31	12	2003	£000	10
Investments			<u>e</u>	l	1	<u> </u>	1		As at the end of this financial year	As at the end of the previous year
									1	2
Land and building	js						11		90089	63477
	UK insurance business	Shares					21			
	dependants	Debt securities iss	sued by	, and loans to, dep	endants		22			
	Other insurance	Shares					23			
	dependants	Debt securities iss	sued by	, and loans to, dep	endants		24			
Investments in group undertakings	Non-insurance	Shares					25			
and participating interests	dependants	Debt securities iss	sued by	, and loans to, dep	endants		26			
		Shares					27			
	Other group undertakings and	Debt securities iss undertakings	sued by	, and loans to, gro	up		28			
	participating interests	Participating inter	rests				29			
		Debt securities iss in which the comp					30			
Total sheet 1 (11	to 30)						39		90089	63477

Name of insurer

Prudential Retirement Income Limited

Global business

Financial year ended

# 31 December 2003

Category of assets

Total long term business assets

			Company registration number	GL/UK/CM		eriod e mont	nded h year	Units	Category of assets
		R13	47842	GL	31	12	2003	£000	10
	(continued) ceding undertaking o cover linked liabilit			1				As at the end of this financial year <b>1</b>	As at the end of the previous year <b>2</b>
	Equity shares					41			
	Other shares and oth	ner variable yield	securities			42			
	Holdings in collective	e investment sche	mes			43			
	Rights under derivati	ve contracts				44		205	107
		Fixed interest	Approved se	ecurities		45		894657	696821
	Debt securities and		Other			46		1253549	899404
	other fixed income securities	Variable interest	Approved se	ecurities		47		6037	
			Other			48		25691	9443
Other financial	Participation in inves	tment pools				49			
investments	Loans secured by me	ortgages				50		13053	4291
		Loans to public on nationalised induced Loans secured bo	stries or und	lertakings		51			
	Other loans	issued by the co		linsulance		52			
		Other				53		4859	3894
	Deposits with approved credit institutions and	Withdrawal subjection of one month or		restriction		54	1	5319	
	approved financial institutions	Withdrawal subjection of more than one		restriction		55			
	Other					56			
Deposits with c	eding undertakings					57			
Assets held to	match linked	Index linked				58		862429	694181
liabilities		Property linked				59			
		Provision for une	earned premi	ums		60			
Reinsurers' sha provisions	are of technical	Claims outstand	ing			61			
		Provision for une	expired risks			62			
		Other				63			
Total sheet 2 (4	41 to 63)					69		3065799	2308141

Name of insurer

**Prudential Retirement Income Limited** 

Global business

Financial year ended **31 December 2003** 

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Category of assets
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# Total long term business assets

			Company registration number	GL/UK/CM		eriod e mont	nded h year	Units	Category of assets
		R13	47842	GL	31	12	2003	£000	10
Debtors Other assets								As at the end of this financial year 1	As at the end of the previous year 2
Debtors arising out of direct insurance	Policyholders	i				71		866	6399
operations	Intermediarie	S				72			
Salvage and subrog	ation recoverie	es				73			
Debtors arising out of reinsurance	Due from cec business acc		nd intermediaries under reinsura	ince		74			
operations	Due from reir	surers and int	ermediaries under reinsurance o	contracts ceded		75			
	Due from	Due in 12 mo	nths or less after the end of the	financial year		76			
Other debtors	dependants	Due more that	in 12 months after the end of the	e financial year		77			
	Other	Due in 12 mc	nths or less after the end of the	financial year		78		265	2146
		Due more that	in 12 months after the end of the	e financial year		79			
Tangible assets						80			
Cash at bank and			estriction on withdrawal, with apprincial institutions and local authori			81		14122	7161
in hand	Cash in hand					82			
Other assets (particu	ulars to be spe	cified by way o	of supplementary note)			83			
	Accrued inter	est and rent				84		37491	27248
Prepayments and accrued income	Deferred acq	uisition costs				85			
	Other prepay	ments and acc	rued income			86			
Deductions (under ru	ules 4.14(2)(b)	and 4.14(3))	from the aggregate value of ass	ets		87			
Total sheet 3 (71 to	86 less 87)					88		52744	42954
Grand total of admis	sible assets (3	9+69+88)				89		3208632	2414572
Reconciliation to insurance accourt		s determined	in accordance with the						
Total admissible ass	ets (as per line	e 89 above)				91		3208632	2414572
Total assets in excess before applying admiss		lity limits of App	endix 4.2 (as valued in accordance	with those Rules		92			
Solvency margin dec	duction for sub	sidiary underta	akings which are insurance unde	ertakings		93			
Other differences in	the valuation of	of assets (othe	r than for assets not valued abov	ve)		94		1371	994
Assets of a type not	valued above,	(as valued in	accordance with the insurance a	accounts rules)		95			
Total assets determi	ned in accorda	ance with the i	nsurance accounts rules (91 to 9	95)		99		3210003	2415566

Amounts included in line 89 attributable to debts due from related insurers, other than those under contracts of insurance or reinsurance 1048

# Long term insurance business liabilities and margins

Name of insurer **Prudential Retirement Income Limited** 

Global business

31 December 2003 Financial year ended

Category of assets

Total long term business assets

			Company registration number	GL/UK/CM	Period ended day month year	Category Units of assets
		R14	47842	GL	31 12 2003	£000 10
				As at the end of this financial year 1	As at the end of the previous year <b>2</b>	Source
	erves, after distril	•	11	3188901	2398349	See Instruction 2
Cash bonuses whi end of the financia		id to policyholders prior to the	12			See Instruction 3
Balance of surplu	us/(valuation defic	it)	13	10000		See Instruction 4
Long term insura	nce business fund	d carried forward (11 to 13)	14	3198901	2398349	See Instruction 5
Claims outstandi	ng which	Gross amount	15	747		
had fallen due fo before the end of		Reinsurers' share	16			
financial year		Net (15-16)	17	747		
Provisions for other risks	Taxation		21			
and charges	Other		22			
Deposits receive	d from reinsurers		23			
	Arising out	Direct insurance business	31	1963	3994	
	of insurance operations	Reinsurance accepted	32			
	operations	Reinsurance ceded	33			
Creditors and other	Debenture	Secured	34			
liabilities	loans	Unsecured	35			
	Amounts owe	d to credit institutions	36			
	Other	Taxation	37	2334	1015	
	creditors	Other	38	3596	10135	
Accruals and def			39	1091	1079	
Provision for adver	se changes (calcula	ated in accordance with rule 5.3)	41			
Total other insura	ance and non-insu	rance liabilities(17 to 41)	49	9731	16223	
Excess of the val	ue of net admissi	ble assets	51			See Instruction 6
Total liabilities ar	nd margins		59	3208632	2414572	
Amounts included	in line 59 attributab	e to liabilities to related companies.				

Amounts included in line 59 attributable to liabilities to related companies, other than those under contracts of insurance or reinsurance	61	1997	900	
Amounts included in line 59 attributable to liabilities in respect of property linked benefits	62			

have been taken into account in the appointed actuary's certificate	Amount of any additional mathematical reserves included in line 51 which have been taken into account in the appointed actuary's certificate	63			See Instruction 7
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## Liabilities (other than long term insurance business)

Name of insurer

Prudential Retirement Income Limited

Global business

Financial year ended

#### 31 December 2003

			Company registration number	GL/UK/CM	P day	Period e mont		Units
		R15	47842	GL	31	12	2003	£000
		<u> </u>				at the iis fina yea <b>1</b>		As at the end of the previous year <b>2</b>
	Provision for unearned p	remiums		11				
	Claims outstanding			12				
Technical	Provision for unexpired r	sks		13				
provisions (gross	Equalisation provisions		Credit business	14				
amount)			Other than credit business	15				
	Other	·		16				
	Total (11 to 16)			19				
Provisions for other risks	Taxation			21				
and charges	Other			22				
Deposits receiv	ved from reinsurers			31				
			Direct business	41				
	Arising out of insurance operations		Reinsurance accepted	42				
			Reinsurance ceded	43				
	Debenture loans		Secured	44				
Creditors			Unsecured	45				
	Amounts owed to credit i	nstitution	5	46				
			Taxation	47				
	Other creditors		Recommended dividend	48				
		(	Other	49			1873	18
Accruals and d	leferred income			51				5
Total (19 to 51	)		59			1873	23	
	dverse changes calculated of the Insurance Compani		61					
	eference share capital		62					
Subordinated I	oan capital			63				
Total (59 to 63	)			69			1873	23
Amounts inclu	ded in line 69 attributable t	o liabilitie	es to related insurers					

Amounts included in line 69 attributable to liabilities to related insurers, other than those under contracts of insurance or reinsurance 71

# Profit and loss account (non-technical account)

Name of insurer Prudential Retirement Income Limited

**Global business** 

Financial year ended **31 Decen** 

31 December 2003

				Company registration number	GL/UK/CM	F day	Period en month	ded year		Units	
			R16	47842	GL	31	12	2003		£000	1
					This financial year		Previou year	JS		Sour	
					1		2		Form	Line	Column
Transfer (to)/from t general insurance	he	From Form 20	D	11					20	59	
business technical account		Equalisation p	provisions	12							
Transfer from the lo business revenue a	-	n insurance		13	(23243)			(51734)	40	26	
	Incom	-		14	7558			4040			
Investment income	investr			15				4189			
	investr			16							
	includi	nent manager ng interest	-	17	183			125			
Investment charges	investr			18	451						
	investr			19	815			100			
Allocated investme insurance business	technic	al account	-	20					20	51	
Other income and on by way of supplement	entary n	ote)	-	21	(466)			(96)			
Profit or loss on ord (11+12+13+14+15-			tax	29	(17600)			(43826)			
Tax on profit or los	s on ord	inary activities		31	(1993)			(13090)			
Profit or loss on ord			· · ·	39	(15607)			(30736)			
Extraordinary profit			be specified	41							
Tax on extraordina	ry profit	or loss		42							
Other taxes not sho	own und	er the precedi	ng items	43							
Profit or loss for the	e financi	al year (39+41	-(42+43))	49	(15607)			(30736)			
Dividends (paid and	d propos	sed)		51							
Profit or loss retain	ed for th	e financial yea	ar (49-51)	59	(15607)			(30736)			

Form 16

# Analysis of derivative contracts

Name of insurer	Prudential Retirement Income	Limited

Global business

Business: Other than long term

Financial year ended **31 December 2003** 

Category of assets

# Total other than long term business assets

			Company registration number	GL/UK/CM	Period ended day month year	Units	Category of assets
		R17	47842	GL	31 12 2003	£000	1
				As at the end of t	his financial year	As at the end of	the previous year
Derivative o	contracts			Assets 1	Liabilities <b>2</b>	Assets 3	Liabilities <b>4</b>
	Fixed-interest	securities	11				
	Equity shares		12				
Futures contracts	Land		13				
	Currencies		14				
	Other		15				
	Fixed-interest	securities	21				
	Equity shares		22				
Options	Land		23				
	Currencies		24				
	Other		25				
	Fixed-interest	securities	31				
Contracts	Equity shares		32				
for differences	Land		33				
anciences	Currencies		34				
	Other		35	836	1861		164
Adjustments	s for variation m	nargin	41				
Total (11 to 41)		49	836	1861		164	

Form 17

# Analysis of derivative contracts

Name of insurer Prudential Retirement Income Limit
--

**Global business** 

Business: Long term

Financial year ended **31 December 2003** 

Category of assets Total long term business assets

			Company registration number	GL/UK/CM	Period ended day month year	Units	Category of assets
		R17	47842	GL	31 12 2003	£000	10
				As at the end of t	his financial year	As at the end of	the previous year
Derivative of	contracts			Assets 1	Liabilities 2	Assets 3	Liabilities <b>4</b>
	Fixed-interest	securities	11				
	Equity shares		12				
Futures contracts	Land		13				
	Currencies		14				
	Other		15				
	Fixed-interest	securities	21				
	Equity shares		22				
Options	Land		23				
	Currencies		24				
	Other		25				
	Fixed-interest	securities	31				
Contracts	Equity shares		32				
for differences	Land		33				
unierences	Currencies		34		1053		398
	Other		35	205	197	107	
Adjustments	for variation n	nargin	41				
Total (11 to	41)		49	205	1250	107	398

Form 17

# Long term insurance business : Revenue account

Name of insurer Prudential Retirement Income Limited

**Global business** 

**Ordinary Business** 

Financial year ended **31 December 2003** 

Name and number of fund Ordinary Branch Long Term

	Company registration number	GL/UK/CM	-	eriod en month		Units	OB/IB	No of fund/ Summary	No of part of Fund
R40	47842	GL	31	12	2003	£000	ОВ	1	0
Items to be shown net of reinsu	irance ce	ded						The financial year	Previous year
								1	2
Earned premiums							11	795940	1291186
Investment income receivable bet	ore deduc	ction of ta	ax				12	147231	85575
Increase (decrease) in the value of	of non-link	ed asset	s bro	ught	into ac	count	13	43133	60586
Increase (decrease) in the value of	of linked a	ssets					14		
Other income							15		
Total income (11 to 15)							19	986304	1437347
Claims incurred							21	178325	105671
Expenses payable							22	30670	27828
Interest payable before deduction	of tax						23		
Taxation							24		
Other expenditure							25		
Transfer to (from) non technical a	ccount						26	(23243)	(51734)
Total expenditure (21 to 26)							29	185752	81765
Increase (decrease) in fund in fina	ancial yea	r (19-29)					39	800552	1355582
Fund brought forward							49	2398349	1042767
Fund carried forward (39+49)							59	3198901	2398349

# Long term insurance business : Revenue account

Name of insurer Prudential Retirement Income Limited

**Global business** 

**Ordinary Business** 

Financial year ended **31 December 2003** 

Name and number of fund Summary

_		Company registration number	GL/UK/CM		riod er month	nded n year	Units	OB/IB	No of fund/ Summary	No of part of Fund
	R40	47842	GL	31	12	2003	£000	ОВ	99	0
Items to be shown net of r	einsu	rance ce	ded		<u> </u>				The financial year	Previous year
								_	1	2
Earned premiums								11	795940	1291186
Investment income receivab	le bef	ore dedu	ction of ta	ax				12	147231	85575
Increase (decrease) in the v	alue c	of non-link	ed asset	s bro	ught	into ac	count	13	43133	60586
Increase (decrease) in the v	alue o	of linked a	ssets					14		
Other income								15		
Total income (11 to 15)								19	986304	1437347
Claims incurred								21	178325	105671
Expenses payable								22	30670	27828
Interest payable before dedu	uction	of tax						23		
Taxation								24		
Other expenditure								25		
Transfer to (from) non techn	ical ad	ccount						26	(23243)	(51734)
Total expenditure (21 to 26)								29	185752	81765
Increase (decrease) in fund	in fina	incial yea	r (19-29)					39	800552	1355582
Fund brought forward								49	2398349	1042767
Fund carried forward (39+49	9)							59	3198901	2398349

## Long term insurance business : Analysis of premiums and expenses

Name of insurer

**Prudential Retirement Income Limited** 

Global business

Ordinary Business

Financial year ended 31 December 2003

Name and number of fund Ordinary Branch Long Term

		Company registration number	GL/UK/CM	-		nded 1 year	Units	OB/IB	No of fund/ Summary	No of part of Fund
	R41	47842	GL	31	12	2003	£000	OB	1	0
	<u>-</u>	•						Gross	Payable to or recoverable from reinsurers	Net of reinsurance (1-2)
	Life assura	nce and	Single pr	emiı	ım		11	1	2	3
	general an contracts		Regular				12			
			_	-				705040		705040
	Pension bu contracts	isiness	Single pr				13	795940		795940
			Regular	-		1	14			
	Permanent	health	Single pr	emiu	Jm		15			
Earned premiums in	contracts		Regular	prem	nium	l	16			
the financial year	Other cont	racte	Single pr	remiu	um		17			
	Other contracts		Regular	prem	nium	l	18			
	<b>T</b> ( )	•	Single pr	emiu	Jm		19	795940		795940
	Total prem	iums	Regular	prem	nium	l	29			
	Total prem		UK contr	acts			31	795940		795940
	lines 19 an attributable		Oversea	s cor	ntrac	cts	32			
		on payable i sition of bus		ion			41	6922		6922
	Other com	mission pay	able				42			
		ent expense sition of bus		ectio	n		43	12161		12161
Expenses payable in		ent expense enance of b		ectio	n		44	6743		6743
the financial year	Other mar	nagement ex	penses				45	4844		4844
	Total expe	enses (41 to	45)				49	30670		30670
	Total expendat line 49	nses	UK contr	acts			51	30670		30670
	attributable	e to	Oversea	s cor	ntrac	cts	52			

## Long term insurance business : Analysis of premiums and expenses

Name of insurer

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Prudential Retirement Income Limited
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Global business

Ordinary Business

Financial year ended 31 December 2003

Name and number of fund **Summary** 

		Company registration number	GL/UK/CM			ended h year	Units	OB/IB	No of fund/ Summary	No of part of Fund
	R41	47842	GL	31	12	2003	£000	ОВ	99	0
	•		·					Gross	Payable to or recoverable from reinsurers	Net of reinsurance (1-2)
	Life assura	nce and	Single pr	omiu	Im		11	1	2	3
	general and									
	Contracts		Regular			1	12			
	Pension bu	isiness	Single pr	emiu	Im		13	795940		795940
	contracts		Regular	orem	nium	1	14			
	Permanent	health	Single pr	emiu	ım		15			
Earned premiums in	contracts		Regular	orem	nium	1	16			
the financial year	Other cont	raata	Single pr	emiu	ım		17			
	Other contracts				nium	ı	18			
	Total prom	iumo	Single pr	emiu	ım		19	795940		795940
	Total prem	iums	Regular	orem	nium	1	29			
	Total prem lines 19 an		UK contr	acts			31	795940		795940
	attributable		Oversea	s cor	ntra	cts	32			
		on payable i sition of bus		ion			41	6922		6922
	Other corr	mission pay	vable				42			
		ent expense sition of bus		ectio	n		43	12161		12161
Expenses payable in	Managem	ent expense enance of b	s in conne	ectio	n		44	6743		6743
the financial year		nagement ex					45	4844		4844
,	Total expe	enses (41 to	45)				49	30670		30670
	Total expendent	nses	UK contr	acts			51	30670		30670
	at line 49 attributable	e to	Oversea	s cor	ntra	cts	52			

# Long term insurance business : Analysis of claims

Name of insurer Prudential Retirement Income Limited

Global business

**Ordinary Business** 

Financial year ended **31 December 2003** 

Name and number of fund Ordinary Branch Long Term

		Company registration number	GL/UK/CM		eriod ei montl		Units	OB/IB	No of fund/ Summary	No of part of Fund
	R42	47842	GL	31	12	2003	£000	ОВ	1	0
Claims incur	red in the	financial yea	r					Gross	Recoverable from reinsurers	Net of reinsurance (1-2)
							r	1	2	<b>ີ</b> 3 ໌
	On death						11			
	By way of	f lump sums c	n maturity				12			
Life assurance	By way of	f annuity payn	nents				13			
and annuity contracts	By way of events	f payments ar	ising from	other	insure	ed	14			
	On surrer	nder or partial	surrender				15			
	Total life	assurance an	d annuity c	laims	(11 to	o 15)	19			
	On death						21	637		637
Dension	By way of	f lump sums c	n vesting				22	1758		1758
Pension business	By way of	f vested annu	ty paymen	ts			23	164890		164890
contracts	On surrer	nder or partial	surrender				24	11040		11040
	Total pen	sion business	claims (21	l to 24	+)		29	178325		178325
Dormonont	By way of	f lump sums					31			
Permanent health	By way of	f periodical pa	yments				32			
contracts	Total perr	manent health	claims (3'	1+32)			39			
	By way of	f lump sums					41			
Other contracts	By way of	f periodical pa	yments				42			
	Total clair	ms (41+42)					49			
Total claims (	19+29+39+	+49)					59	178325		178325
Total claims a	Fotal claims at line UK contracts							178325		178325
59 attributable		Overseas	contracts				62			

#### Form 42

# Long term insurance business : Analysis of claims

Name of insurer Prudential Retirement Income Limited

Global business

**Ordinary Business** 

Financial year ended **31 December 2003** 

Name and number of fund Summary

		Company registration number	n GL/UK/CM Period ended day month year			Units	OB/IB	No of fund/ Summary	No of part of Fund	
	R42	47842	GL	31	12	2003	£000	OB	99	0
Claims incu	rred in the f	inancial yea	r					Gross	Recoverable from reinsurers	Net of reinsurance (1-2)
	1							1	2	<b>`</b> 3 ´
	On death						11			
	By way of	lump sums c	n maturity				12			
Life assurance	By way of	annuity payn	nents				13			
and annuity contracts	By way of events	payments ar	ising from a	other i	insure	d	14			
	On surrend	der or partial	surrender				15			
	Total life assurance and annuity claims (11 to 15)						19			
	On death					21	637		637	
Pension	By way of	lump sums c	n vesting				22	1758		1758
business	By way of	By way of vested annuity payments					23	164890		164890
contracts	On surrend	der or partial	surrender				24	11040		11040
	Total pens	ion business	claims (21	to 24	•)		29	178325		178325
Permanent	By way of	lump sums					31			
health	By way of	periodical pa	yments				32			
contracts	Total perm	anent health	claims (31	+32)			39			
	By way of	lump sums					41			
Other contracts	By way of periodical payments					42				
Total claims (41+42)					49					
Total claims (	(19+29+39+4	49)					59	178325		178325
Total claims a		UK contra	cts				61	178325		178325
59 attributabl	e to	Overseas	contracts				62			

#### Long term insurance business : Summary of changes in ordinary long term business

Name of insurer

Prudential Retirement Income Limited

Global business

United Kingdom business/Overseas business

Non-linked/Linked

Financial year ended **31 December 2003** 

Financial year ended		31 Decemi		Company registration number	GL/UK/CM	Period ended day month year	Units	uk/os	NL/LN
			R46	47842	GL	31 12 2003	3 £000	UK	NL
			e and general nuity	Pensions	s business	Permane	nt health	Other business	
		No of contracts	Annual premiums	No of contracts	Annual premiums	No of contracts	Annual premiums	No of contracts	Annual premiums
	-	1	2	3	4	5	6	7	8
In force at beginning of year	11			47608					
New business and increases	12			26015					
Net transfers and other alterations 'on'	13								
Total 'on' (12+13)	19			26015					
Deaths	21			1338					
Other insured events	22								
Maturities	23								
Surrenders	24			19					
Forfeitures	25								
Conversions to paid-up policies for reduced benefits	26								
Net transfers, expiries and other alterations 'off '	27			931					
Total 'off '(21 to 27)	29			2288					
In force at end of year (11+19-29)	39			71335					

#### Long term insurance business : Summary of changes in ordinary long term business

Name of insurer

Prudential Retirement Income Limited

Global business

United Kingdom business/Overseas business

Non-linked/Linked

Financial year ended **31 December 2003** 

Financial year ended		31 Decemi		Company registration number	GL/UK/CM	Period ended day month year	Units	uk/os	NL/LN
			R46	47842	GL	31 12 2003	£000	UK	LN
			e and general uity	Pensions	s business	Permaner	it health	Other b	usiness
		No of contracts	Annual premiums	No of contracts	Annual premiums	No of contracts	Annual premiums	No of contracts	Annual premiums
	_	1	2	3	4	5	6	7	8
In force at beginning of year	11			20419					
New business and increases	12			7964					
Net transfers and other alterations 'on'	13								
Total 'on' (12+13)	19			7964					
Deaths	21			820					
Other insured events	22								
Maturities	23								
Surrenders	24								
Forfeitures	25								
Conversions to paid-up policies for reduced benefits	26								
Net transfers, expiries and other alterations 'off '	27			1858					
Total 'off '(21 to 27)	29			2678					
In force at end of year (11+19-29)	39			25705					

# Form 47

## Long term insurance business : Analysis of new ordinary long term business

Name of insurer

Prudential Retirement Income Limited

Global business

Financial year ended

31 December 2003

			Company registration number	GL/UK/CM	Period ended day month year	Units
		R47	47842	GL	31 12 2003	£000
Type of insurance	Sir	ngle premium contra	acts	Reg	gular premium contra	acts
	No of contracts	Premiums	Sums assured, annuities per annum or other measures of benefit	No of contracts	Annual premiums	Sums assured, annuities per annum or other measures of benefit
1	2	3	4	5	6	7
UK DIRECT WRITTEN BUSINESS						
Pension Business						
Index Linked Contracts						
Annuity in payment	7964	105829	9774 pa			
Group deferred annuity	1225	18064	1159 pa			
Sub total: Index Linked Contracts	9189	123893	10933 pa			
Non-Linked Non-Profit Policies						
Annuity in payment	26015	621469	52407 pa			
Group deferred annuity	2651	50578	4204 pa			
Sub total: Non-Linked Non-Profit Policies	28666	672047	56611 pa			
Total: Pension Insurance Business	37855	795940	67544 pa			
Total: UK Direct Written Insurance Business	37855	795940	67544 pa			

# Long term insurance business: Expected income from admissible assets not held to match liabilities in respect of linked benefits

Name	of	insurer
nunic	UI.	mourci

**Prudential Retirement Income Limited** 

**Global business** 

Financial year ended **31 December 2003** 

Category of assets

Total long term business assets Company

		I	company registration number	GL/UK/CM	Period day mon	ended th year	Units	Category of assets				
	R	48	47842	GL	31 12	2003	£000	10				
Type of asset				Value admis assets as on For <b>1</b>	sible s shown	Expected income from admissible assets 2	Yield %					
Land and building	S			11		90089	5720	6.31				
Approved securities		Approved securities		pproved securities		12	Ş	906375	45676	4.90		
securities	Other			13	12	278470	76164	5.82				
Variable interest and variable yield securities	Approved sec	curities	S	14		6090	133	1.93				
(excluding items shown at line 16)	Other		15		25943	948	3.22					
Equity shares and collective investm				16								
Loans secured by	mortgages		mortgages		nortgages		ortgages			13194	875	7.33
All other assets	Producing income			18		24505	949	3.87				
	Not producing	me	19		1537							
Total (11 to 19)				29	23	346203	130465	5.36				

Long term insurance business : Analysis of admissible fixed interest and variable interest and variable yield securities not held to match liabilities in respect of linked benefits

Name of insurer

Prudential Retirement Income Limited

Global business

Financial year ended31 December 2003Category of assetsTotal long term business assets					Company registration number	GL/UK/CM	Period ended day month year	Units	Category of assets
				R49	47842	GL	31 12 2003	£000	10
Redemption period in years			Value of admissible assets as shown on Form 13 <b>1</b>	Gross redemption yield % 2	Value of admissible higher yielding assets <b>3</b>		Value of admissible assets as shown on Form 13 <b>4</b>	Gross redemption yield % 5	Value of admissible higher yielding assets 6
One year or less	11								
More than one year but not more than five years	12		8141	4.49					
More than five years but not more than ten years	13		30317	4.77		Variable interest and variable yield approved securities excluding equities	251	1.71	
More than ten years but not more than fifteen years	14	approved securities	55855	4.96			316	1.98	
More than fifteen years but not more than twenty years	15		200810	5.02			867	1.97	
More than twenty years but not more than twenty five ye	ars <b>16</b>		356428	4.92			1464	1.97	
More than twenty five years	17		234180	4.82			3192	1.91	
Irredeemable	18		20644	4.81					
Total (11 to 18)	19		906375	4.90			6090	1.93	
One year or less	21								
More than one year but not more than five years	22		2390	6.43	451	Other			
More than five years but not more than ten years	23		202726	5.81		variable interest and	414	3.33	
More than ten years but not more than fifteen years	24	Other fixed	188373	5.88	11428	variable yield	548	2.73	
More than fifteen years but not more than twenty years	25	interest securities	283480	5.91	8084	securities excluding	12621	4.00	369
More than twenty years but not more than twenty five ye	ars <b>26</b>		235738	6.10	8543	equities	4810	3.07	
More than twenty five years	27		356789	5.53	450		7550	2.62	
Irredeemable	28		8974	6.96					
Total (21 to 28)	29		1278470	5.82	28956		25943	3.22	369

# PRUDENTIAL RETIREMENT INCOME LIMITED

# **SCHEDULE 4**

# Valuation Report on Prudential Retirement Income Limited as at 31 December 2003

# **1.** Date of investigation

The investigation relates to 31 December 2003.

# 2. Date of previous investigation

The previous investigation related to 31 December 2002.

# 3. Conformity with Rule 5.6

The valuation of long term insurance business liabilities shown in this report conforms with Rule 5.6 of the Interim Prudential Sourcebook for Insurers.

# 4. Description of non-linked contracts

- (1) (c) Categories of in force non-linked business are as follows:
  - (i) Annuities in payment

These are non-profit annuities, written on either a single life or joint life and last survivor basis, which provide a level series of payments throughout the life of the annuitant(s), reducing where appropriate on the death of the first life, or incorporate a provision for payments to increase annually at a guaranteed rate. The annuity may incorporate a minimum guaranteed period of payment and may be enhanced where the policyholder suffers from a range of medical conditions that have an adverse impact on life expectancy.

(ii) Deferred annuities

These are non-profit deferred annuities, written on either a single life or joint life and last survivor basis, which are either single premium or fully paid-up contracts. Benefits are expressed as amounts of deferred annuity per annum payable at retirement. The benefit at retirement may be a level series of payments throughout the life of the annuitant(s), reducing where appropriate on the death of the first life, or incorporate a provision for payments to increase annually at a guaranteed rate. The annuity may incorporate a minimum guaranteed period of payment starting at retirement. On death before the end of the deferred period, a lump sum or dependant's annuity may be payable.

# 5. Description of linked contracts

- (1) (a) RPI-linked annuities.
  - (b) These contracts are classified as: United Kingdom pension business;
    Business is written directly, and reassurance is accepted; Non-profit annuities in payment and in deferment.
  - (c) These are all single premium contracts.
  - (d) These are non-profit annuities, written on either a single life or joint life and last survivor basis, which provide a series of payments throughout the life of the annuitant(s), reducing where appropriate on the death of the first life, which are revalued, annually, in line with the Retail Price Index. In some cases the annuity may incorporate a minimum guaranteed period of payment, the revaluation may have a maximum and/or minimum percentage increase, and the annuity may be enhanced where the policyholder suffers from a range of medical conditions that have an adverse impact on life expectancy.
  - (e) There are no guaranteed investment returns other than those implicit in the guaranteed annuity benefit.
  - (f) The guaranteed annuity benefit is calculated incorporating an allowance for initial and renewal expenses and commission.
  - (g) Not applicable.
  - (h) Not applicable.
  - (i) See (d) above.
  - (j) None.
  - (k) The contract was open to new business during the year to the valuation date.
  - (l) Not applicable.
- (2) No linked contract contains a with-profits option.
- (3) Not applicable.
- (4) Not applicable.
- (5) Not applicable.
- (6) Not applicable.

# 6. Valuation principles and methods

(1) The mathematical reserve for annuities in payment is the present value of the annuities.

The mathematical reserve for RPI-linked annuities is, in general, determined without an explicit allowance for future increases in annuity payments, which is consistent with the treatment of the matching assets. The treatment of RPI-linked annuities which are subject to maximum and/or minimum percentage increases is described in 6(1)(h) below.

The mathematical reserve for non-profit deferred annuities is the present value of the annuity secured to date.

In particular, the following principles have been observed:

- (a) Derivative contracts as at 31 December 2003 comprised:
  - i) A contract to swap UK sterling LIBOR for fixed UK sterling
  - ii) A contract to swap fixed euros for fixed UK sterling
  - iii) Contracts to swap future income increasing at a fixed rate each year for income varying in line with changes in RPI and LPI (RPI subject to minimum and maximum increases).
  - iv) A contract to swap future floating UK sterling LIBOR for UK inflation linked cashflows

The effect of the contract under i) is to convert UK sterling cashflows from a floating rate note into fixed UK sterling cashflows.

The effect of the contract under ii) is to convert cashflows from a euro denominated bond into UK sterling cashflows.

The effect of the contract under iii) is to convert fixed UK sterling cashflows into RPI linked UK sterling cashflows.

The effect of the contract under iv) is to convert future UK LIBOR sterling cashflows into inflation linked UK sterling cashflows.

The cashflows involved in these arrangements were included in the aggregate cashflows from the portfolio, to give the aggregate yield on the portfolio. This is in accordance with a waiver under section 148 of the Financial Services and Markets Act 2000, which was reissued in December 2002.

(b) Not applicable.

- (c) The net premium method has not been used.
- (d) There are no contracts where negative values could arise.
- (e) No reserve for future bonuses is required.
- (f) No provision for any prospective liability for tax on unrealised capital gains has been included in the mathematical reserves since the Company transacts pension business only and no capital gains tax liability is expected to arise.
- (g) Not applicable.
- (h) As described in 5(1)(d), some RPI-linked annuities are subject to maximum and minimum percentage increases. These fall into the following categories
  - RPI-linked annuities subject to a minimum annual increase of 0% and a maximum annual increase of 5%. For valuation purposes these are treated as being identical to normal RPIlinked annuities.
  - (2) RPI-linked annuities subject to a minimum annual increase of 3% and a maximum annual increase of 5%. For valuation purposes these are treated as annuities with fixed 5% annual increases. They are however included in these returns as linked business. Thus in particular, Form 56 includes sufficient fixed interest assets to match the corresponding liabilities.

The company has also written deferred annuities where benefits include revaluation in deferment in line with RPI, followed by fixed escalations in payment. The revaluation in deferment is generally subject to a minimum annual increase of 0% and a maximum annual increase of 5%. For valuation purposes these are treated as annuities with fixed 5% annual revaluation in deferment followed by the actual fixed escalation in payment. These annuities are included in these returns as non-linked business.

- (i) The additional reserve includes £500,000 in respect of counterparty risk in connection with derivative contracts. The reserve was assessed based on counterparty exposure limits and arrangements for the use of collateral allowing for defaults in line with AA rated senior unsecured stock over the maximum outstanding term for each counterparty. The additional reserve also includes allowance for general contingencies.
- (2) Not applicable.

# 7. Interest, mortality bases, resilience, etc.

- (1) See Forms 51 and 54 and the notes to these forms. Enhanced annuities are valued using the tables specified in note 5101, but include a policy specific age adjustment to the mortality rate used.
- (2) The mortality tables used are published tables.
- (3) All business is written in the UK and UK-based mortality tables have been used.
- (4) Annuities are generally valued using a percentage of the 92 series (year of birth) tables for annuitants and pensioners. In order to allow for mortality improvement, the CMIR 17 mortality improvement factors are applied up to and including 2004, and future improvement factors are applied from 2005 in line with the CMI medium cohort projections. Male future improvement factors are subject to a minimum of 2%. For some annuity contracts a calendar year table was used with a percentage adjustment, to the current level of mortality, equivalent to a suitable allowance for future mortality improvement.
- (5) No allowance is made or reserve is held, in addition to the assumptions in 7 (4) above, in respect of possible changes in the incidence of disease or development in medical science.
- (6) The scenarios tested were:
  - (a) an immediate decrease of 1 percentage point in the rates of interest obtainable on fixed interest securities, an immediate decrease of 25% in the real yields on index-linked stocks and an immediate fall in property values of 20%.
  - (b) an immediate increase of 2 percentage points in the rates of interest obtainable on fixed interest securities, an immediate increase of 25% in the real yields on index-linked stocks and an immediate fall in property values of 20%.

Scenario (a) was the more onerous.

The effect of the swap contracts described in 6(1)(a)(iii) is to produce RPI / LPI linked sterling cashflows, and the scenarios have been tested against the aggregate yield of the non linked assets and the associated swap contract.

- (7) The reserve required under Rule 5.17(a) of the Interim Prudential Sourcebook for Insurers is calculated by projecting:
  - i) the risk adjusted cashflows from the assets held including the assets backing the additional reserve held under Rule 5.17(a) and;
  - ii) the future liability payments on the valuation assumptions.

The cash-flow projection shows that there is in general an excess of income over outgo in the earlier years. These excess amounts are assumed to be invested in cash and are accumulated to meet the shortfall of asset income in later years. The cash investment rate is assumed to be 4.22%. In later years, where outgo exceeds income, the cash borrowing rate is assumed to be 6.22%. The additional reserve is set so that all liability cash-flows can, on these assumptions, be met as they fall due.

A total reserve of £35,562,000 was held at 31 December 2003.

- (8) (a) Valuation rates of interest are adjusted as shown in Form 57. No other assumptions are changed.
  - (b) Assets are hypothecated to liabilities as shown in Form 57. The yields on assets shown in Form 57 have been adjusted by 0.35% and 0.25% to allow for defaults on fixed interest and RPI-linked assets respectively.
  - (c) Under the scenario which produces the most onerous requirement:
    - (i) the aggregate amount of the long term liabilities increased by  $\pounds 297,882,000$  after allowing for the release of the cashflow mismatching reserve described in 7(7) above.
    - (ii) the aggregate amount of the assets backing these liabilities increased by £304,830,000.

Hence the reserve shown in 7(7) is adequate to cover the provision required in respect of Rule 5.17(a) and 5.17(b).

(9) Liabilities are all in sterling.

# 8. Valuation of non linked business

- (a) Not applicable.
- (b) See Forms 51.
- (c) Not applicable.
- (d) Not applicable.

# 9. Valuation of linked business

- (a) See Form 54 and 6(1) above.
- (b) The annuity loadings in 10 (1) are calculated without assuming any contribution from the loadings in new business written after the valuation date.

# 10. Expenses

(1) A real discount rate of 2.5% p.a. is used to convert prudent per policy renewal expenses into percentage of annuity loadings.

For immediate annuities, the implicit per policy loadings at the end of 2003, before inflation, were approximately £15 p.a. for reassurance accepted business and £84 p.a. for direct written business.

Deferred annuities costs were assumed to be £5 p.a. per life during deferment and then as for immediate annuities in possession.

Investment management expenses are allowed for by deducting 0.15% p.a. from the valuation rates of interest. The valuation rates of interest in Forms 51, 54 and 57 (and the asset yields in Forms 48 and 57) are shown before this deduction.

Outgo on property maintenance costs and leases is allowed for directly in the valuation rates of interest used (and the assets yields shown in Forms 48 and 57 are shown after this deduction).

- (2) Based on the annualised annuity amounts in payment and deferment at 31 December 2003, the amount released to meet renewal expenses in 2004 will be £4,665,000. In addition, £4,783,000 will be released to meet investment expenses (excluding outgo on property maintenance costs and leases).
- (3) New business premium rates incorporate a charge to cover acquisition and setup costs. The annuity loadings in 10 (1) are calculated without assuming any contribution from the loadings in new business written after the valuation date.
- (4) An allowance for expenses arising from the closure to new business, if closure occurred twelve months after the valuation date, has been compared with the margins in expense loadings arising from the in force business. As the costs are covered by the margins, no additional reserve is required.

# 11. Currency matching

- (1) Not applicable.
- (2) Not applicable.

# 12. Reinsurance

Not applicable

13. to 16. Not applicable.

#### 17. Changes in long term insurance business

See Form 46.

Group non-profit deferred annuities are not included in Form 46. These consist of 13,332 individual arrangements for non-linked contracts and 8,119 individual arrangements for linked contracts at 31 December 2003.

## 18. New business

See Form 47.

## **19.** Assets covering long term liabilities

- (1) See Forms 48 and 49. The yield shown for land and buildings in line 11 of Form 48 is net of expected outgo on management fees, maintenance costs and leases. This treatment is consistent with that adopted on Form 57. Similarly in Form 40 the outgo on property maintenance costs and leases is deducted from investment income. The outgo on property management fees, maintenance costs and leases amounted to £0.1m.
- (2) Changes in the amounts reported on Form 48 at 31 December 2003 which would result from the exercise of rights or obligations under derivative contracts or contracts having the effect of derivative contracts (assuming that options would be exercised only if it would be prudent to do so) are as follows:

Form 48	Column 1	Column 2	Column 3
	£000's	£000's	%
Line 18	(1,251)	(15)	12.09
Line 29	(1,251)	(15)	0.02

(3) Corresponding changes which would result from the exercise of all rights or obligations under derivative contracts, or contracts having the effect of derivative contracts are as follows:

Form 48	Column 1	Column 2	Column 3
	£000's	£000's	%
Line 18	(1,251)	(15)	12.09
Line 29	(1,251)	(15)	0.02

(4) The maximum changes to the amounts if the conditions in (2) and (3) above had applied at any time during the year as follows:

Form 48	Column 1					
	Conditions noted in (2)	Conditions noted in (3)				
	£000's	£000's				
Line 18	(789)	(789)				

## Valuation Report as at 31 December 2003 (continued)

## **20.** Valuation summaries

See Forms 51 and 54.

On Form 54 the figures shown in column 7 are the amounts of annuity per annum in payment; the figures in columns 11 and 12 are the total net liability including allowance for future mortality and expenses.

## 21. Matching rectangle

- (1) See Form 57.
- (2) Aggregate yields have been adjusted by 0.35% and 0.25% to allow for potential defaults within the fixed interest and RPI-linked asset portfolios respectively.

The default allowance is determined from data supplied by our investment manager, which itself is based upon research carried out by one of the major rating agencies. This analysis, based on actual default experience over a 33 year period, produces mean default rates according to credit quality and term to redemption. Volatility is also analysed and standard deviations of the rates for each credit quality are provided.

In the event of default it may be possible to recover some capital, especially if the loan is secured. The allowance for recovery (or partial recovery) of the loan varies according to the level of security and the following recovery rates are assumed:

First Mortgage Debenture/Senior Secured	75%
Senior Unsecured	45%
Subordinated Debt	20%

To calculate the overall default provision, the corporate bond portfolio is broken down according to credit rating and level of security. The default rate for each category is assumed to be 150% of the appropriate mean default rate plus two standard deviations, reduced by the expected recovery. The derived default rates for each category are set out below:

	AAA	AA	А	BBB	BB	В
Seniority						and
						lower
First Mortgage Debenture/	3.4	9.8	10.7	41.7	159.3	426.7
Senior Secured						
Senior Unsecured	7.4	21.6	23.6	91.8	350.4	938.8
Subordinated Debt	10.7	31.5	34.3	133.5	509.7	1,365.5

Default rates - basis points per annum:

## Valuation Report as at 31 December 2003 (continued)

Regard is also paid to the yield differential between corporate and government bonds, and prevailing economic circumstances. Additional allowance for counterparty risks in connection with derivative contracts is included in the additional reserve described in 6(1)(i). The yields shown in Form 48 column 3 were calculated using the method of the section 148 waiver. The aggregate yields on the portfolio using the method of the section 148 waiver were also used to derive the valuation rates of interest in Form 57 Row 31.

(3) The yield on property is the lower of the current rental yield and the "redemption yield", which is the interest rate at which the market value equates with the present value of future rental income and the disposal value in accordance with the section 148 waiver. No allowance is made for non-contractual increase in rental income. As an allowance for the risk of falls in value the disposal value is taken as 75% of the current market value. In Form 57 a further deduction is made to allow for the risk of default of rent. This deduction is the same as for fixed interest investments, as described in 21(2) above.

## 22. Valuation results

See Form 58.

## 23. Required minimum margin

See Form 60.

D J Belsham, Appointed Actuary

Long term insurance business : Valuation summary of non-linked contracts (other than accumulating with-profit policies)

Name of insurer	Prudentia	Retirement	Income Li	imited							
Global business											
United Kingdom business											
Financial year ended	31 Decem	ber 2003									
Type of business	Pension B	usiness			Company						
Category of surplus	11: Global	Business (I	ssued in th	ne United King	registration number	GL/UK/CM	Period ended day month year	Units	UK/OS	Type of business	Category of surplus
				R51	47842	GL	31 12 2003	£000	UK	Pens	11
Type of insurance or name of contract	Valuati	ion basis	No of	Amount of sums assured or	Amount of an	nual premiums	Proportion of office	Value of sums assured or	Value of ann	nual premiums	Amount of mathematical
	Rate of interest	Mortality or morbidity table	contracts	annuities per annum, including vested reversionary	Office premiums	Net premiums	premiums reserved for expenses and profits	annuities per annum, including vested reversionary	Office premiums	Net premiums	reserves
1	2	3	4	bonuses 5	6	7	8	bonuses 9	10	11	12
Direct Writen Business									-		
Non-Profit Policies											
Annuity in payment : Individual	4.99	D(a)	26853	74731 pa				1052846			1052846
Annuity in payment : Group	4.99	B(a)	24851	52848 pa				637136			637136
Deferred annuity : Group	4.99	C(b)	13332	30215 pa				264190			264190
Mismatching reserves								19542			19542
Additional reserves								14656			14656
Sub total: Non-Profit Policies			65036	157794 pa				1988370			1988370
Sub total: Direct Written Insurance Busine	ss		65036	157794 pa				1988370			1988370
Reassurance Accepted											
Non-Profit Policies											
Annuity in payment : Individual	4.99	A(c)	19631	25799 pa				313268			313268
		-									

Long term insurance business : Valuation summary of non-linked contracts (other than accumulating with-profit policies) Name of insurer Prudential Retirement Income Limited Global business United Kingdom business Financial year ended 31 December 2003 Type of business Pension Business Company registration GL/UK/CM Period ended Units UK/OS Type of Category Category of surplus 11: Global Business (Issued in the United Kingnumber day month year business of surplus R51 47842 GL 31 12 2003 £000 UK Pens 11 Amount of sums Proportion of Value of sums Amount of Valuation basis Amount of annual premiums Value of annual premiums Type of insurance or name of contract office mathematical No of assured or assured or Rate of Mortality or contracts Office Net premiums annuities per Office Net premiums annuities per reserves annum, including reserved for interest morbidity table premiums premiums annum, including premiums expenses and vested vested profits reversionary reversionary bonuses bonuses 3 6 7 10 11 12 1 2 5 8 9 4 Mismatching reserves 3132 3132 2350 2350 Additional reserves Sub total: Non-Profit Policies 19631 25799 pa 318750 318750 25799 pa 318750 Sub total: Reassurance Accepted 19631 318750 Net total: Pension Insurance Business 84667 183593 pa 2307120 2307120 183593 pa 2307120 2307120 Net total: United Kingdom Insurance Business 84667

40

#### Long term insurance business : Valuation summary of index linked contracts

Name of insurer Prudential Retirement Income Limited

Global business

- United Kingdom business
- Financial year ended 31 December 2003

Type of business Pension Business

Category of surplus	11: Global Business (Issued in the United Kingdom)							number	GE/OR/CW	day month ye		01/03	business	of surplus
							R54	47842	GL	31 12 20	03 £000	UK	Pens	11
Name of contract	Valuati	on basis	No of contracts		ums assured or luding vested re bonuses		Amount of an	nual premiums	Name of index link	Investm	ent liability	Other I	iabilities	Amount of mathematical
	Rate of interest	Mortality or morbidity table		Guaranteed on death	Current on death/ current payable per annum	Guaranteed on maturity	Office premiums	Net premiums		Current benefit value	Discounted value	Mortality and expenses	Options and guarantees other than investment performance guarantees	reserves
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
Direct Writen Business														
Non-Profit Policies														
Annuity in payment : Individual	1.96	D(a)	7198		10463 pa				Retail Prices Index	2043	9 204359			204359
Annuity in payment : Group	1.96	B(a)	18273		30513 pa				Retail Prices Index	4956	7 495687			495687
Annuity in payment : Group	4.99	B(a)	32		46 pa				Retail Prices Index	8	3 803			803
Deferred annuity : Group	1.96	C(b)	7979		10523 pa				Retail Prices Index	1515	2 151572			151572
Deferred annuity : Group	4.99	C(b)	140		579 pa				Retail Prices Index	73	2 7322			7322
Mismatching reserves														12848
Additional reserves														6444
Sub total: Non-Profit Policies			33622		52124 pa					8597	3 859743			879035
Sub total: Direct Written Insurance B	Business		33622		52124 pa					8597	3 859743			879035

Company

registration

GL/UK/CM

Period ended

Units

UK/OS

Type of

Category

#### Long term insurance business : Valuation summary of index linked contracts

Name of insurer Prudential Retirement Income Limited

Global business

United Kingdom business

Financial year ended **31 December 2003** 

Type of business Pension Business

Category of surplus	11: Globa	l Business (		P	registration number	GL/UK/CM		d ended onth year	Units	UK/OS	Type of business	Category of surplus			
							R54	47842	GL	31 12	2003	£000	UK	Pens	11
Name of contract	Valuati	on basis	No of contracts		ums assured or cluding vested re bonuses		Amount of ar	nnual premiums	Name of index link	Ir	vestment	liability	Other li	abilities	Amount of mathematica
	Rate of interest	Mortality or morbidity table		Guaranteed on death	Current on death/ current payable per annum	Guaranteed on maturity	Office premiums	Net premiums			rrent fit value	Discounted value	Mortality and expenses	Options and guarantees other than investment performance guarantees	reserves
1	2	3	4	5	6	7	8	9	10		11	12	13	<sup>-</sup> 14	15
Reassurance Accepted															
Non-Profit Policies															
Annuity in payment : Individual	1.96	A(c)	202		152 pa				Retail Prices Index		2686	2686			2686
Mismatching reserves															40
Additional reserves															20
Sub total: Non-Profit Policies			202		152 pa						2686	2686			2746
Sub total: Reassurance Accepted			202		152 pa						2686	2686			2746
Net total: Pension Insurance Busines	6 <b>S</b>		33824		52276 pa						862429	862429			881781
Net total: United Kingdom Insurance	Business		33824		52276 pa						862429	862429			881781

Company

Form 54 (Sheet 2)

## Long term insurance business : Analysis of assets and liabilities matching investment liabilities in respect of index linked benefits

Name of insurer Prudential Retirement Income Limited

**Global business** 

United Kingdom business/Overseas business

Financial year ended 31 December 2003

Category of surplus 11: Global Business (Issued in the United Kingdom)

		Company registration number	GL/UK/CM	day month year			Units	UK/OS	Category of surplus
	R56	47842	GL	31	12	2003	£000	UK	11
							Name of index	Value of assets	Gross derivative
Type of assets and lia	bilities						link	or liabilities	value
							1	2	3
Rights under derivative contr	acts						RPI	377	
Government and public body	index linl	ked bonds					RPI	141949	
Corporate index linked bond	S						RPI	387070	
Government and public body	non-linke	ed bonds					RPI	119703	
Corporate non-linked bonds							RPI	175038	
Loans secured by mortgages	6						RPI	719	
Other loans							RPI	13933	
Deposits with approved cred	it institutio	ns					RPI	13681	
Prepayments and accrued in	icome						RPI	9959	
Subtotal Assets								862429	
Subtotal Liabilities				_					
Subtotal Net Assets								862429	
Total assets								862429	
Total liabilities									
Net total assets								862429	

Form 56

Form 57 (Sheet 1)

#### Long term insurance business : Matching rectangle

Name of insurer

Global business

Financial year ended

31 December 2003

**Prudential Retirement Income Limited** 

Sterling liabilities

Valuation rate(s) of interest 0.00%

Type of business

Pension Business

Non profit

Category of assets

Total long term business assets

								Category of ass		Total long term	n business asse	ets												
		Company registration number	GL/UK/CM			ended th year	Units	Stg/ NonStg	Valuation rate of interest	L&GA/Pens/ PHI/other	WP/NP	Category of assets												
	R57	47842	GL	31	12	2003	£000	Stg	0.00	Pens	NP	10												
	8		-				The va	luation		The resilien	ice scenario													
										assets notionally		Risk adjusted												
Type of asset notionally allocated							Value of asset notionally allocated	Risk adjusted yield %	On original allocation	Increase or decrease	Total under resilience scenario	yield %												
							1	2	3	4	5	6												
Land and buildings					11	1																		
Fixed interest securities	es	12		2	34500	4.55	39242	(21504)	17738	3.55														
Other					13		13		13		13		13		13		13							
/ariable interest and variable yield Approved securities ecurities (excluding items shown					14	4	5532	1.68	5887	(2500)	3387	1.26												
at line 16)	Other				1	5	5500	2.16	5912	(2500)	3412	1.62												
Equity shares and holdings in collective	investme	ent scheme	s		16	6																		
Loans secured by mortgages					17	7																		
All other assets	Produc	ing income	1		18	8	14000	3.87	14000	(5100)	8900	2.87												
All other assets Not producing income					19	Ð																		
Total (11 to 19)					29	Ð	59532	3.90	65041	(31604)	33437	2.94												
Gross valuation interest rate %					31	1																		
Net valuation interest rate % (where app	oropriate)	)			32	2																		
Mathematical reserve or other liability, n	et of rein	surance			33	3	59532				26489													

Form 57 (Sheet 2)

#### Long term insurance business : Matching rectangle

Name of insurer

Global business

Financial year ended

31 December 2003

**Prudential Retirement Income Limited** 

Sterling liabilities

Valuation rate(s) of interest 1.96%

Type of business

Pension Business

Non profit

Category of assets

Total long term business assets

								Category of ass	ets	Total long term	n business asse	ets												
		Company registration number	GL/UK/CM			ended nth year	Units	Stg/ NonStg	Valuation rate of interest	L&GA/Pens/ PHI/other	WP/NP	Category of assets												
	R57	47842	GL	31	12	2003	£000	Stg	1.96	Pens	NP	10												
	-						The va	luation			ce scenario													
										assets notionally		Risk adjusted												
Type of asset notionally allocated							Value of asset notionally allocated	Risk adjusted yield %	On original allocation	Increase or decrease	Total under resilience scenario	yield %												
							1	2	3	4	5	6												
Land and buildings					1	1																		
Fixed interest securities	Approv	ved securitie	es		12	2	9859	1.49	11258		11258	0.49												
Other					13		13		13		13		13		13		13							
/ariable interest and variable yield Approved securities ecurities (excluding items shown					14	4	259187	1.46	273593	2500	276093	1.10												
at line 16)	Other				1	5	556708	2.16	598499	2500	600999	1.62												
Equity shares and holdings in collective	investme	ent scheme	s		10	6																		
Loans secured by mortgages					1	7	712	3.95	799		799	2.97												
All other assets	Produc	cing income	1		18	8	27338	4.62	27338	5100	32438	3.47												
All other assets Not producing income					19	9																		
Total (11 to 19)					29	9	853804	2.02	911487	10100	921587	1.52												
Gross valuation interest rate %					3 <sup>.</sup>	1		1.96				1.47												
Net valuation interest rate % (where app	propriate)	)			32	2																		
Mathematical reserve or other liability, n	et of rein	isurance			3	3	853804				921587													

Form 57 (Sheet 3)

#### Long term insurance business : Matching rectangle

Name of insurer

Global business

Financial year ended

31 December 2003

**Prudential Retirement Income Limited** 

Sterling liabilities

Valuation rate(s) of interest 4.99%

Type of business

Pension Business

Non profit

Category of assets

Total long term business assets

		Company registration number	GL/UK/CM	Period er day month		Units	Stg/ NonStg	Valuation rate of interest	L&GA/Pens/ PHI/other	WP/NP	Category of assets
	R57	47842	GL	31 12	2003	£000	Stg	4.99	Pens	NP	10
						The va	luation		The resilien	ce scenario	
									assets notionally		Risk adjusted
Type of asset notionally allocated						Value of asset notionally allocated	Risk adjusted yield %	On original allocation	Increase or decrease	Total under resilience scenario	yield %
						1	2	3	4	5	6
Land and buildings				11		90000	5.96	72000		72000	7.45
Fixed interest securities	Appro	ved securiti	es	12		862000	4.55	980478	21504	1001982	3.55
Tixed interest securities	Other			13		1278000	5.47	1415278		1415278	4.47
Variable interest and variable yield securities (excluding items shown	es	14									
at line 16)	Other			15		22200	2.97	24510		24510	2.23
Equity shares and holdings in collectiv	e investm	ent scheme	s	16							
Loans secured by mortgages				17		13100	6.98	14672		14672	5.98
All other assets	Produ	cing income	9	18		10265	3.87	10265		10265	2.87
	Not pr	oducing inc	ome	19							
Total (11 to 19)				29		2275565	5.12	2517203	21504	2538707	4.17
Gross valuation interest rate %				31			4.99				4.06
Net valuation interest rate % (where a	opropriate	)		32							
Mathematical reserve or other liability,	net of reir	nsurance		33		2275565				2538707	

#### Long term insurance business : Matching rectangle

Name of insurer

Global business

Financial year ended

31 December 2003

**Prudential Retirement Income Limited** 

Sterling liabilities

Valuation rate(s) of interest **Total** 

Type of business

Non profit

		Company					Category of ass	SetS Valuation	Total long tern	n business asse	ets
		registration number	GL/UK/CM		eriod ended v month year	Units	Stg/ NonStg	rate of interest	L&GA/Pens/ PHI/other	WP/NP	Category of assets
	R57	47842	GL	31	12 2003	£000		99			10
						The va	aluation		The resilien	ice scenario	
									assets notionally		Risk adjusted
Type of asset notionally allocated						Value of asset notionally allocated	Risk adjusted yield %	On original allocation	Increase or decrease	Total under resilience scenario	yield %
						1	2	3	4	5	6
Land and buildings					11	90000	5.96	72000		72000	7.45
Fixed interest securities	Approv	ed securitie	es		12	906359	4.52	1030978		1030978	3.52
	Other				13	1278000	5.47	1415278		1415278	4.47
Variable interest and variable yield securities (excluding items shown	Approved securities				14	264719	1.46	279480		279480	1.10
at line 16)	Other				15	584408	2.19	628921		628921	1.64
Equity shares and holdings in collective i	investme	ent scheme	S		16						
Loans secured by mortgages				17		13812	6.82	15471		15471	5.82
All other assets	Produc	ing income			18	51603	4.27	51603		51603	3.25
	Not pro	oducing inco	ome		19						
Total (11 to 19)					29	3188901	4.27	3493731		3493731	3.46
Gross valuation interest rate %					31						
Net valuation interest rate % (where appropriate)					32						
Mathematical reserve or other liability, ne	et of rein	surance			33	3188901				3486783	

#### Long term insurance business : Valuation result and distribution of surplus

Name of insurer

Prudential Retirement Income Limited

Global business

Financial year ended

31 December 2003

Category of surplus

#### 11: Global Business (Issued in the United Kingdom)

Company registration

			Company registration number	GL/UK/CM		eriod e mont	nded h year	Units	Category of surplus
		R58	47842	GL	31	12	2003	£000	11
	Fund carried forward				I			11	3198901
	Bonus payments made t	o policyhol	ders in antici	pation of a	surplu	IS		12	
	Transfers out of fund/	Transfer t	o non-techni	cal account				13	
	parts of fund	Transfer t	o other funds	s/parts of fu	nds			14	
	Net transfer out of funds	parts of fu	nds (13+14)					15	
Valuation result	Total (11+12+15)							16	3198901
	Mathematical reserves for	or accumul	ating with pro	ofit policies				17	
	Mathematical reserves for	or other no	n linked cont	racts				18	2307120
	Mathematical reserves for	or property	linked contra	acts				19	
	Mathematical reserves for	or index lin	ked contracts	S				20	881781
	Total (17 to 20)							21	3188901
	Surplus including conting solvency margin (deficient			es held towa		29	10000		
	Balance of surplus broug	ht forward	unappropria	ted from las	st valu	ation		31	
	Transfers into fund/part	Transfer f	from non-tecl	nnical accou	unt	32	23243		
Composition of	of fund	Transfer f	from other fu	nds/parts of		33			
surplus	Net transfer into fund/par	t of fund (	32+33)			34	23243		
	Surplus arising since the	last valua	tion		35	(13243)			
	Total (31+34+35)							39	10000
	Bonus payments made t	o policyhol	ders in antici	pation of a	surplu	IS		41	
		Cash bon	uses					42	
	Allocated to	Reversior	nary bonuses	;				43	
	policyholders by way of	Other bor	nuses					44	
Distribution of		Premium	reductions					45	
surplus	Total allocated to policyh	olders (41	to 45)					46	
	Net transfer out of fund/p	art of fund	I					47	
	Total distributed surplus							48	
	Balance of surplus (inclu the solvency margin) car				es hel	d tow	/ards	49	10000
	Total (48+49)							59	10000
8	stributed surplus allocated	l to policyh	olders of fun	d/part of fur	nd			61	
Corresponding percentage at	Latest (year of valuat	tion	)					62	
three immediately previous	Earlier (year of valuat	ion	)					63	
valuations	Earliest (year of valuat	ion	)					64	

#### Long term insurance business : Required minimum margin

Name of insurer Prudential Retirement Income Limited

Global business

49

Financial	year ended	31 C	December	2003									number	GEIGHTOM	day month year	onita
												R60	47842	GL	31 12 2003	£000
	Class		Classes I, II and IX	Class	III business v	vith relevant fa	actor of	Classes IV and VI	Classes VII	I and VIII busir	ness with rele	vant factor of	Unlocated addition reserves with re-		Total for al The financial	l classes The previous
Relevant fa	ctor (instruction 1)		4% 1	4% 2	1% <b>3</b>	Nil	Total 5	4% 6	4% 7	1%	NI 9	Total 10	4% 11	1% <b>12</b>	year 13	year 14
Mathematical	Reserves before distribution of surplus	11	2267440	862429	•		862429						59032		3188901	2398349
Mathematical reserves before deduction of	Reserves for bonus allocated to policyholders	12														
reinsurance	Reserves after distribution of surplus	13	2267440	862429			862429						59032		3188901	2398349
Mathematical	Reserves before distribution of surplus	14	2267440	862429			862429						59032		3188901	2398349
reserves after deduction of	Reserves for bonus allocated to policyholders	15														
reinsurance	Reserves after distribution of surplus	16	2267440	862429			862429						59032		3188901	2398349
Ratio of 16 to 1 (see instruction	13 or 0.85 if greater n 2)	17	1.0000				1.0000						1.0000			
	equired margin of solvency - first result = ne 13) * (line 17) * relevant factor		90698				34497						2361		127556	95934
Non negative	Temporary assurances with required margin of solvency of 0.1%	21														
capital at risk before reinsurance	Temporary assurances with required margin of solvency of 0.15%	22														
(all contracts) (see	All other assurances with required margin of solvency of 0.3%	23														
instruction 3)	Total (21 to 23)	29														
Non negative capitation (all contracts) (se	ital at risk after reinsurance e instruction 3)	31														
Ratio of line 31	I to line 29, or 0.50 if greater	32														
Required margin (see Instruction	n of solvency - second result 4)	39														
	d second results (19+39)	49	90698				34497						2361		127556	95934
	of solvency for supplementary ness Insurance and	51														
Total required m business (49+51	argin of solvency for long term	59													127556	95934
Minimum guara		61													549	507
Required minir (greater of line)		69													127556	95934

Units

Company registration GL/UK/CM Period ended

## PRUDENTIAL RETIREMENT INCOME LIMITED

## **Returns for the year ended 31 December 2003**

#### Supplementary notes to the returns

Form 9

- \*0901\* Other waivers under Section 148, Financial Services and Markets Act 2000
  - (a) The Financial Services Authority, on the application of the firm, made a direction in December 2002 under section 148 of the Financial Services and Markets Act 2000. The effect of the direction is to modify the provisions of IPRU (INS) rule 5.11 and Appendix 9.4, so that a more appropriate rate of interest will be used when valuing assets backing non profit liabilities.
  - (b) The Financial Services Authority, on the application of the firm, made a direction in December 2002 under section 148 of the Financial Services and Markets Act 2000. The effect of the direction was to modify IPRU (INS) rule 3.4 so that the rule does not apply to the reassurance agreement between the firm and Scottish Amicable Life plc dated 30 September 2000 novated to The Prudential Assurance Company Limited by the deed of novation between the firm, Scottish Amicable Life plc and The Prudential Assurance Company Limited dated 17 December 2002, which covers the annuity business formerly written by Scottish Amicable Life plc and transferred to The Prudential Assurance Company Limited on 31 December 2002 under Part VII of the Financial Services and Markets Act 2000.

Form 10

*1001*	Reconciliation to shareholder accounts		
		2003	2002
		£'000s	£'000s
	Net assets per FSA return		
	Line 99 on Form 13 (OLTB)	157,147	161,116
	Line 59 on Form 15	1,873	(235)
		155,274	160,881
	Per shareholder accounts		
	Capital and reserves	279,696	247,727
	Difference		
	Additional reserves held in long term fund	162,051	123,052
	Valuation difference Line 94 on Form 13	1,371	994
	Deferred tax held on additional reserves and valuation differences	(49,000)	(37,200)
	Unappropriated surplus held in long term fund		
	Line 49 on Form 58	10,000	-
		124,422	86,846

## Form 13

Notes 1302 to 1306 apply to the other than long term business fund.

- \*1302\* The company held £24m in hybrid securities.
- \*1304\* Amounts due to or from the company have been set off to the extent permitted by generally accepted accounting principles.
- \*1305\* The maximum permitted exposure to any one counterparty other than short term deposits with an approved credit institution is set at 5% of the long term business amount. Maximum permitted exposure to any one approved credit institution is set at 20%. There were no breaches of these limits during the year.
- \*1306\* No counterparty exposure at the year end exceeded 5% of the long term business amount. Counterparty limits set were not exceeded during the year.

Notes 1308 to 1312 apply to the long term business fund.

- \*1308\* The company held £129m in unlisted securities.
- \*1309\* The company held £259m in hybrid securities.

- \*1310\* Amounts due to or from the Company have been set off to the extent permitted by generally accepted accounting principles.
- \*1311\* The maximum permitted exposure to any one counterparty has been set in accordance with the counterparty limits detailed in the Interim Prudential Sourcebook for Insurers Appendix 4.2 Rule 4.14. Therefore exposures to non-approved counterparties have been restricted to a maximum of 5% of the business amount. No counterparty exposure during the year exceeded these limits.
- \*1312\* No counterparty exposure at the year end exceeded 5% of the long term business amount.

#### Form 14

- \*1401\* The long term fund held a number of interest rate, currency and inflationlinked swaps during the year. The swaps involved the exchange of cash flows and not of the underlying principal amount. No provision for adverse change is required, as all derivatives that impose an obligation on the fund are strictly covered.
- \*1402\* (a) There were no charges attributable to the long term business assets.
  - (b) The long term fund does not attract tax, and therefore no provision, potential or otherwise, has been made for any liability to tax which might arise if the company disposed of its assets at the values stated in this return.
  - (c) There were no contingent liabilities at the year end.
  - (d) There were no guarantees, indemnities or other contractual commitments other than in the ordinary course of insurance business and in respect of related companies.

#### Form 15

\*1501\* The other than long term fund held a number of interest rate swaps during the year. The swaps involved the exchange of cash flows and not of the underlying principal amount. No provision for adverse change is required, as all derivatives that impose an obligation on the fund are strictly covered.

- \*1502\* (a) There were no charges attributable to the other than long term insurance business assets.
  - (b) The total potential liability to taxation on capital gains which might arise if the company disposed of its assets was £nil.
  - (c) There were no contingent liabilities at the year end.
  - (d) There were no guarantees, indemnities or other contractual commitments other than in the ordinary course of insurance business and in respect of related companies.

Form 16

- \*1601\* Revenue account items are translated at rates ruling on the transaction date.
- \*1603\* Balances in line 21 relate to management expenses.

Form 40

- \*4008\* Management services are provided to the Company for day to day administration from The Prudential Assurance Company Ltd, Prudential Financial Services Ltd, M&G Investment Management Ltd, Prudential Property Investment Managers Ltd, Prudential UK Services Ltd and Prudential Services Ltd, all being group companies.
- \*4009\* The Company has a reassurance agreement with a related company, Scottish Amicable Life Plc, in respect of non-participating approved pension annuity contracts. This agreement was novated to The Prudential Assurance Company Limited on 17 December 2002. During the year, claims amounting to £26 million were paid under this reassurance agreement. A related premium, calculated on normal commercial terms, was received in a prior year. There was no premium received in this year. The liabilities included in the return, relating to this business, amount to £321 million at the year end.

There were no other material intra-group transactions.

Form 48

\*4801\* The amounts of accrued interest included in the value of admissible assets is :

		2003
Line	Description	£'000
12	Fixed interest – approved securities	11,718
13	Fixed interest – other securities	24,921
14	Variable interest – approved securities	53
15	Variable interest – other securities	252

These amounts are included in line 84 on form 13.

\*4802\* There are 3 assets where the payment of interest is in default. The expected income from these assets has been reduced to nil.

## Form 51

- \*5101\* The tables of mortality and disability assumed in the valuation are indicated in column 3 of Forms 51 and 54 by the following code letters:
  - **A** 78% PMA92 (C=2004) / 70% PFA92 (C=2004)
  - **B** 99% PMA92 (U=2004) medium cohort improvement table with 2% floor + 2.75 years / 82% PFA92 (U=2004) medium cohort improvement table + 2.75 years
  - C [AM / AF92] 3 years (in deferment), 99% PMA92 (U=2004) medium cohort improvement table with 2% floor + 2.75 years / 82% PFA92 (U=2004) medium cohort improvement table + 2.75 years (in possession)
  - **D** 99% PMA92 (U=2004) medium cohort improvement table with 2% floor / 82% PFA92 (U=2004) medium cohort improvement table

For B, C and D, the CMIR17 Improvement factors from 1992 to 2004 are applied to PMA92 and PFA92 mortality tables respectively. Future improvement factors from 2005 onwards are in line with the Medium Cohort projection (CMI mortality subcommittee 2002: Working paper 1: An interim basis for adjusting the '92' series mortality projections for cohort effects). Male future improvement factors are subject to a minimum improvement of 2% in any year.

Provision for the cost of paying annuities in possession is generally made by increasing the value of the annuity. The percentage addition to the value of the annuity, or the explicit expense provision per annum, is shown by a code letter in column 3, the meaning of the code letters being as follows:

- **a** Expense loading of 2.00%
- **b** Expense loading of 3.00%
- c Expenses covered by ceding company
- \*5102\* Annuities included in Forms 51 and 54 are categorised depending on the type of escalation of benefits once an annuity is in payment. Form 51 includes annuities that increase at a guaranteed fixed rate and Form 54 includes annuities where benefits are dependent on changes in RPI. Deferred annuities with revaluation in line with RPI in deferment and fixed increases in payment are included in Form 51.

#### PRUDENTIAL RETIREMENT INCOME LIMITED

#### Returns for the year ended 31 December 2003

## Directors' Certificate pursuant to Rule 9.34(a) of the Interim Prudential Sourcebook for Insurers

#### We certify:

1. (a) in relation to the part of this return comprising Forms 9, 9A, 10, 13 to 17 and 40 to 42 (and the supplementary notes thereto) and the statements required by rules 9.29 and 9.30 that:

(i) the return has been prepared in accordance with the Accounts and Statements Rules as modified by the waivers dated 20 December 2002 and 31 December 2002 issued under Section 148 of the Financial Services and Markets Act 2000;

(ii) proper accounting records have been maintained and adequate information has been obtained by the company; and

- (iii) an appropriate system of control has been established and maintained by the company over its transactions and records;
- (b) that in respect of the company's business which is not excluded by rule 7.6, the assets held throughout the financial year enabled the company to comply with rules 7.1 to 7.5 (matching and localisation); and
- (c) in relation to the statement required by rule 9.36 that:
  - (i) for the purpose of preparing the statement, proper accounts and records have been maintained; and
  - (ii) the information given has been ascertained in conformity with that Rule;
- (d) that proper records have been maintained and adequate information obtained by the insurer for the purpose of the declaration required by rule 9.39.

## Certificate required by Rule 9.34(a) (continued)

- 2. that the margin of solvency required by rule 2.1 has been maintained throughout the financial year.
- 3. (a) that the requirements of rules 3.1 to 3.4 have been fully complied with and in particular that, subject to the provisions of rule 3.2(2) to (4) and rule 3.3, assets attributable to long term insurance business, the income arising therefrom, the proceeds of any realisation of such assets and any other income or proceeds allocated to the long term business fund has not been applied otherwise than for the purpose of the long term insurance business;
  - (b) that any amount payable from or receivable by the long term insurance business fund in respect of services rendered by or to any other business carried on by the company or by a person who, for the purposes of rule 3.4, is connected with it or is a subsidiary company of it has been determined and where appropriate apportioned on terms which are believed to be no less than fair to that fund, and any exchange of assets representing such fund for other assets of the company has been made at fair market value;
  - (c) that no guarantees have been given by the company of the performance by a related company of a contract binding on the related company which would fall to be met by any long term insurance business fund;
  - (d) that no internal linked funds are maintained;
  - (e) that the return in respect of long term insurance business is not distorted by agreements with any other company carrying on insurance business with which the company has financial, commercial or administrative links or by any arrangements which could affect the apportionment of expenses and income; and
  - (f) that the company has fully complied with the requirement of rule 3.5.

## Certificate required by Rule 9.34(a) (continued)

- 4. (a) that the systems of control established and maintained by the company in respect of its business complied at the end of the financial year, and it is reasonable to believe that those systems continued to so comply subsequently and will continue to so comply in the future, with the following published guidance:
  - (i) Guidance Note P.1 'Systems of control over the investments of insurers'; and
  - (ii) Guidance notes for the Insurance and Retail Products Financial Sector (issued by the Joint Money Laundering Steering Group);
  - (b) that the return has been prepared in accordance with the following published guidance:

(i) Guidance Note 4.1 – 'Guidance for insurers and auditors on the Valuation of Assets Rules';

- (ii) Guidance Note 4.2 'Use of derivative contracts in insurance funds'; and
- (iii) Guidance Note 9.1 'Preparation of annual returns'.

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G M Wood Chief Executive D J Belsham Director

.....

T J W Tookey Director

24 March 2004

## PRUDENTIAL RETIREMENT INCOME LIMITED

#### Returns for the year ended 31 December 2003

Appointed Actuary's Certificate pursuant to Rule 9.34(b) of the Interim Prudential Sourcebook for Insurers

I certify that:

- (a) (i) in my opinion proper records have been kept by the Company adequate for the purpose of the valuation of the liabilities of its long-term insurance business;
  - (ii) the mathematical reserves as shown in Form 14 constitute proper provision at 31 December 2003 for the liabilities (other than the liabilities which had fallen due before 31 December 2003) arising under or in connection with contracts for long term insurance business including the increase in those liabilities arising from the distribution of surplus as a result of the investigation as at 31 December 2003 into the financial condition of the long-term insurance business;
  - (iii) for the purposes of sub-paragraph (ii) above, the liabilities have been assessed in accordance with the Determination of Liabilities Rules in the context of assets valued in accordance with Valuation of Assets Rules, as shown in Form 13;
  - (iv) the valuation complies with the guidance notes "GN1: The Prudential Supervision in the UK of Long-Term Insurance Business" issued by the Faculty and Institute of Actuaries dated 1 September 2003 and "GN8: Additional Guidance on Valuation of Long-Term Insurance Business" issued by the Faculty and Institute of Actuaries, dated 30 December 2002;
  - (v) in my opinion, premiums for contracts entered into during the financial year and the income earned thereon are sufficient, on reasonable actuarial assumptions, and taking into account the other financial resources of the Company that are available for the purpose, to enable the Company to meet its commitments in respect of these contracts and, in particular, to establish adequate mathematical reserves.
- (b) the amount of the required minimum solvency margin applicable to the company's long term insurance business immediately following 31 December 2003 (including the amount resulting from any increase in liabilities arising from a distribution of surplus as a result of the investigation into the financial condition of the long term insurance business) is £127,556,000.

D J Belsham Appointed Actuary

24 March 2004

## PRUDENTIAL RETIREMENT INCOME LIMITED

## **Financial Year ended 31 December 2003**

## Report of the auditors to the directors pursuant to Rule 9.35 of the Interim Prudential Sourcebook for Insurers

We have examined the documents prepared by the company pursuant to the Accounts and Statements Rules set out in part I of chapter 9 to the Interim Prudential Sourcebook for Insurers ("the Rules") made by the Financial Services Authority ("FSA") under section 138 of the Financial Services and Markets Act 2000:

- Forms 9, 9A, 10, 13 to 17 and 40 to 42 (including the supplementary notes thereto) ("the Forms");
- the statement required by rule 9.29 on pages 63 to 66 ('the statement'); and
- the certificate signed in accordance with rule 9.34(a) on pages 56 to 58 ('the certificate').

In the case of the certificate, our examination did not extend to:

- (a) paragraph 1 in relation to the statements required by rules 9.30 and 9.36 concerning shareholder controllers and information on the appointed actuary;
- (b) paragraph 3(d) concerning the investment policy and practice of internal linked funds required by paragraph 4(d) of Appendix 9.6; and
- (c) paragraph 4(a) in so far as it relates to controls with respect to Money Laundering.

This report is made solely to the company's directors, as a body, in accordance with the requirements of rule 9.35 of the Rules. We acknowledge that the directors are required to submit this report to the FSA, to enable the FSA to verify that an auditor's report has been commissioned by the company's directors and issued in accordance with the requirements of rule 9.35 of the Rules and to facilitate the discharge by the FSA of its regulatory functions in respect of the company, conferred on the FSA by or under the Financial Services and Markets Act 2000. Our audit work has been undertaken so that we might state to the company's directors those matters we are required to state to them in an auditor's report issued pursuant to rule 9.35 of the Rules and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's directors as a body, for our audit work, for this report, or for the opinions we have formed.

### Respective responsibilities of the company and its auditors

The Company is responsible for the preparation of an annual return (including the Forms, statements and the certificate) under the provisions of the Rules. The requirements of the Rules have been modified by waivers issued under section 148 of the Financial Services and Markets Act 2000 on 20 December 2002 and 31 December 2002. Under rule 9.11 the Forms and statements are required to be prepared in the manner specified by the Rules and to state fairly the information provided on the basis required by the Rules.

It is our responsibility to form an independent opinion as to whether the Forms and statements meet these requirements, and in the case of the certificate whether it was or was not unreasonable for the persons giving the certificate to have made the statements therein, and to report our opinions to you. Our responsibilities, as independent auditors, are established in the United Kingdom, by statute, the Auditing Practices Board, and by our profession's ethical guidance.

#### **Bases of opinions**

We conducted our work in accordance with Practice Note 20 "The audit of insurers in the United Kingdom" issued by the Auditing Practices Board. Our work included examination, on a test basis, of evidence relevant to the amounts and disclosures in the Forms and statements. The evidence included that obtained by us relating to the audit of the financial statements of the company for the financial year. It also included an assessment of the significant estimates and judgements made by the company in the preparation of the Forms and statements.

We planned and performed our work so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the Forms and statements are free from material misstatement, whether caused by fraud or other irregularity or error, and comply with Rule 9.11.

In the case of the certificate, the work performed involved a review of the procedures undertaken by the signatories to enable them to make the statements therein, and does not extend to an evaluation of the effectiveness of the company's internal control systems.

In giving our opinion we have relied on the certificate of the appointed actuary on page 59 with respect to the mathematical reserves and the required minimum margin.

## **Opinions**

In our opinion:

- (a) the Forms and statements fairly state the information provided on the basis required by the Rules as modified by the directions dated 20 December 2002 and 31 December 2002 issued by the Financial Services Authority and have been properly prepared in accordance with the provisions of those Rules; and
- (b) based on the information and explanations received by us:
  - (i) the certificate has been properly prepared in accordance with the provisions of the Rules; and
  - (ii) it was not unreasonable for the persons giving the certificate to have made the statements therein.

KPMG Audit Plc Chartered Accountants Registered Auditor 8 Salisbury Square London EC4Y 8BB

24 March 2004

## PRUDENTIAL RETIRMENT INCOME LIMITED

## **Returns for the year ended 31 December 2003**

Statement required by Rule 9.29 of the Interim Prudential Sourcebook for Insurers

## (a) Investment guidelines

As requested by Rule 9.29, the investment guidelines for the use of derivative contracts for both long term and other than long term funds are set out below. These are fully explained in the company's Investment Management Agreement with its fund managers and are consistent with the investment strategy.

- (i) Derivatives are used for the purpose of efficient portfolio management or to reduce risk, specific examples being to implement tactical asset allocation changes around the strategic benchmark, hedge cash flows, or control the risk profile of an identified strategy.
- (ii) A number of restrictions on the use of derivatives have been agreed with the company's fund managers and can only be overruled by prior agreement between the two parties:
  - all derivatives that impose obligations on the fund must be strictly covered.
- all derivative contracts must satisfy the definition of approved under Rule 4.12 of the Interim Prudential Sourcebook for Insurers.
  - the maximum allowable exposure to counterparties should not be exceeded.
  - only certain permitted exchanges and contracts can be used.
- (iii) During the year the company has used interest rate, currency and inflationlinked swaps in the long term business and interest rate swaps in the other than long term business.

## (b) Derivatives where exercise is unlikely (Long Term and Other Than Long-Term funds)

There are no specific guidelines for the use of contracts not reasonably likely to be exercised. However the Investment Management Agreement only allows the use of derivatives for the purpose of efficient portfolio management or to reduce risk and the company's investment managers work within these constraints.

## (c) Quantification of derivatives in (b) above

During 2003 no such contracts were used.

(d) Effect on Form 13 at 31 December 2003 of exercising derivatives where it would be prudent to assume options would be exercised. Decreases are shown in brackets.

#### Long term funds

Form 13 line 44;	(£5,018,000)
Form 13 line 54/55/81;	(£668,000)
Other than long term funds	

Form 13 line 44;	(£837,000)
Form 13 line 54/55/81;	(£1,024,000)

(e) Effect on Form 13 at 31 December 2003 of exercising all derivatives. Decreases are shown in brackets.

#### Long term funds

Form 13 line 44;	(£5,018,000)
Form 13 line 54/55/81;	(£668,000)

#### Other than long term funds

Form 13 line 44;	(£837,000)
Form 13 line 54/55/81;	(£1,024,000)

(f) Effect on Form 13 under the conditions noted in (d) and (e) above at any other time during the year. Decreases are shown in brackets.

Conditions noted in (d)		
Long term funds		
Form 13 line 44;	(£110,000)	
Form 13 line 54/55/81;	(£13,924,000)	

Other than long term funds			
Form 13 line 44;	Nil		
Form 13 line 54/55/81;	£855,000		
Conditions noted in (e)			
Long term funds			
Form 13 line 44;	(£110,000)		
Form 13 line 54/55/81;	(£13,924,000)		
Other than long term funds			
Form 13 line 44;	Nil		
Form 13 line 54/55/81;	£855,000		

The above figures are the maximum impact on the individual line items of exercising derivatives at any time during the year. The maximum impacts for each line will not necessarily occur on the same day.

## (g) Maximum exposure

## Long term funds

The maximum loss which would have been incurred by the Company on the failure by any one counterparty to fulfil its obligations under derivative contracts at the end of the year was  $\pounds 4,026,000$ .

Under foreseeable market conditions the company's exposure would not increase beyond £4,227,000. The maximum loss at any other time during the year was £2,440,000.

## Other than long term funds

The maximum loss which would have been incurred by the Company on the failure by any one counterparty to fulfil its obligations under derivative contracts at the end of the year was £837,000.

Under foreseeable market conditions the company's exposure would not increase beyond £879,000. The maximum loss at any other time during the year was £855,000.

## (h) Derivatives not covered by paragraph (2) of Rule 4.12 or the definition of a permitted derivative contract in the Interim Prudential Sourcebook for Insurers

There were no derivative contracts held during 2003 that did not satisfy the Rule 4.12 requirements of the Interim Prudential Sourcebook for Insurers.

## (i) Consideration for granting rights under derivative contracts

No rights under derivative contracts have been granted.

## PRUDENTIAL RETIREMENT INCOME LIMITED

## Returns for the year ended 31 December 2003

# Statement in accordance with Rule 9.30 of the Interim Prudential Sourcebook for Insurers

Additional information on shareholder controllers

We confirm that the following is a list of:

- (a) Persons who, to the knowledge of Prudential Retirement Income Limited ("the company"), have been, at any time during the year ended 31 December 2003, a shareholder controller of the company; and
- (b) In the case of each person who was a shareholder controller of the company at 31 December 2003:
  - (i) the percentage of shares he held at that time in the company, or in another company of which the company was a subsidiary undertaking; and
  - (ii) the percentage of the voting power which he was entitled at that time to exercise, or control the exercise of, at any general meeting of the company, or another company of which it was a subsidiary undertaking;

in each case, either alone or with any associate or associates.

	In the case of each person who was a shareholder controller of the company at 31 December 2003:	
Persons who, to the knowledge of the company, have been, at any time during the year ended 31 December 2003, a shareholder controller of the company.	The percentage of shares he held at that time in the company, or in another company of which the company was a subsidiary undertaking, either alone or ( <i>shown separately</i> ) with any associate or associates	The percentage of the voting power which he was entitled at that time to exercise, or control the exercise of, at any general meeting of the company, or another company of which it was a subsidiary undertaking, either alone or ( <i>shown</i> <i>separately</i> ) with any associate or associates
The Prudential Assurance Company Limited, being its immediate holding company since 30 June 2003	100%	100%
Prudential plc, being its ultimate holding company	100%	100%
Prudential Corporation Holdings Limited, being its immediate holding company until 30 June 2003		

## PRUDENTIAL RETIREMENT INCOME LIMITED

## **Returns for the year ended 31 December 2003**

## Statement of information on the Appointed Actuary pursuant to Rule 9.36 of the Interim Prudential Sourcebook for Insurers

#### G A Gallagher: Appointed Actuary to 11 July 2003

In accordance with Rule 9.36, G A Gallagher, the Appointed Actuary of the company, was requested to furnish and has provided the following information:

- (a) The Appointed Actuary had an interest in 8,361 and 8,700 shares in the ultimate parent company, Prudential plc, at the beginning and at the end of the year respectively.
- (b) The Appointed Actuary had an interest in shares in Prudential plc held in trust, representing the maximum award that could be made if performance requirements under the Prudential Restricted Share Plan were met, of 6,619 and 10,063 shares at the beginning and at the end of the year respectively. During the year, 5,050 shares were conditionally awarded to him under the 2003 scheme and 1,606 shares conditionally awarded under the 2000 scheme were not subsequently awarded.
- (c) At the end of the year the Appointed Actuary held options granted under the Prudential Savings-Related Share Option Scheme to subscribe for shares in Prudential plc as follows:

Number of Shares	Exercise Price	Exercise Dates
5,866	280p	Between June 2008 and December 2008

During the year, options held previously for 4,747 shares were cancelled.

- (d) The Appointed Actuary also had an interest in 470 shares in Egg plc, a subsidiary of Prudential plc, throughout the year.
- (e) The Appointed Actuary received aggregate remuneration from the Prudential Group of £130,672.

Additionally, the Appointed Actuary is a member of the Prudential Staff Pension Scheme and contributions in respect of the year were paid by the Prudential Group.

(f) The following general insurance policies issued by the Prudential Group subsisted throughout the year:

(i) a home insurance policy covering buildings, household contents and personal effects (now underwritten by Churchill).

# Statement of information on the Appointed Actuary pursuant to Rule 9.36 of the Interim Prudential Sourcebook for Insurers (continued)

## D J Belsham: Appointed Actuary from 11 July 2003

In accordance with Rule 9.36 of the above sourcebook, David Belsham, the appointed actuary of the Company, was requested to furnish and has provided the following information:

- (a) (i) He had an interest in 56,085 and 56,188 shares in the share capital of the holding company, Prudential plc, at the beginning and at the end of the year respectively.
  - (ii) He had an interest under the Prudential Restricted Share Plan in shares in Prudential plc held in trust, representing the maximum award that could be made if performance requirements of the Plan were met, of 34,262 and 47,748 shares at the beginning and at the end of the year respectively. During the year no shares were released to him but under the 2003 Scheme 23,251 shares were conditionally awarded to him.
  - (iii) He held the following options granted under the Prudential Savings-Related Share Option Scheme to subscribe for shares in Prudential plc:

Number of	E	Entration Datas
Shares	Exercise Price	Exercise Dates
5,866	280p	Between June 2008 and December 2008

- (iv) He also had an interest in 1,410 shares in Egg plc, a subsidiary ofPrudential plc, both at the beginning and the end of the year.
- (b) He was interested in the following life and general insurance policies issued by the Company:
  - (i) Three endowment assurance with-profits policies maturing between 2009 and 2011 with participating sums assured totalling £18,720, non-participating minimum death benefits of £48,000 and annual premiums of £776.
  - (ii) Two temporary assurance without-profits policies expiring in 2011 with sums assured totalling £202,000 and annual premiums of £457.
  - (iii) A home insurance policy covering buildings, household contents, travel and personal effects and a motor insurance policy (now underwritten by Churchill).
- (c) His total remuneration for the year was  $\pounds 256,581$ .
- (d) He is a member of the Prudential Staff Pension Scheme and contributions in respect of the year were paid by the Company.