

Key performance indicators

APE new business premiums £m

+21%

2007	£2,874m
2006 [†]	£2,374m

EEV operating profit from long-term business* £m

+20%

2007	£2,517m
2006 [†]	£2,103m

PVNB new business premiums £m

+17%

2007	£21,302m
2006 [†]	£18,192m

IFRS operating profit £m

+20%

2007	£1,213m
2006 [†]	£1,008m

EEV new business profit £m

+22%

2007	£1,215m
2006 [†]	£992m

Holding company operating cash flow £m

+21%

2007	£(82)m
2006	£(104)m

External funds under management £bn

+19%

2007	£69bn
2006 [†]	£57bn

* Including Asia development costs.

[†] 2006 comparatives at constant exchange rates (CER).