**Registered Number 47842** 

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# Prudential Retirement Income Limited

Annual Report and Financial Statements For the year ended 31 December 2007

Incorporated and registered in Scotland Registered Number 47842 Registered Office: Craigforth, Stirling, FK9 4UE

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#### Directors

N E T Prettejohn (Chairman) D J Belsham T V Boardman A M Crossley I Haasz G P J Shaughnessy

## Secretary

Prudential Group Secretarial Services Limited

#### Auditor

KPMG Audit Plc, London

# **Directors' report for the year ended 31 December 2007**

#### Principal activity

The principal activity of Prudential Retirement Income Limited (the Company) is the writing of pension annuity long-term insurance business. This will continue in 2008.

#### **Business review**

#### Performance and measurement

The results of the Company for the year as set out on pages 6 and 7, show a profit on ordinary activities before tax of  $\pounds 202m$  (2006:  $\pounds 196m$ ).

The profits during 2007 have mainly as arisen from:

- strong new business sales volumes and margins
- releases from in-force business

In addition, a rebalancing of assumptions has contributed to profits, as detailed in note 12.

The Shareholders' funds of the Company total £1,128m (2006: £971m).

The assets and liabilities of the Company increased during 2007 as a result primarily of new business single premiums of £2.0bn (2006: £4.8bn). This increase has been partly offset by a reduction in the value of assets and liabilities in the long-term fund as a result of an increase in the yield on the underlying assets during 2007, and the payment of annuity claims.

In order to finance the new business growth (therefore ensuring that the Company maintained sufficient assets to cover its regulatory solvency requirements) the Company's long-term fund received capital injections (by means of contingent loans) of  $\pounds 71m$  during 2007 (2006:  $\pounds 129m$ ). No injections of share capital were made into the shareholder fund (2006:  $\pounds 52m$ ).

The Company remained in a strong financial position at 31 December 2007.

The Company does not report against Key Performance Indicators in its Business Review. This is because the Company is part of the wider Prudential Group and the Group's business is managed on a divisional basis such as UK Insurance Operations. Key Performance Indicators exist for the management of the divisions, of which this Company's business forms a part. The divisional Key Performance Indicators can be found in the Annual Report of Prudential plc.

#### Market review and strategy

During 2007, the Company has maintained its market leadership in annuities, where it has continued to extract maximum value from its internal vesting pension book and has retained high conversion rates in this area. This has been supported by the Company's partnership deals with insurers such as Zurich, Royal London and Save and Prosper. The Company now has approximately 0.6 million annuitants in payment.

During 2007 the Company announced a new partnership with Barclays, in an agreement where the Company will be the preferred supplier of conventional annuity products to Barclay's retail customers in the UK.

# Directors' report for the year ended 31 December 2007 (continued)

#### **Business review - continued**

#### Market review and strategy - continued

The Company's strategy in the Wholesale market is to participate selectively in bulk annuity and back book buyouts, where the Company is able to win business based on its financial strength, superior track record as well as its extensive annuitant mortality risk assessment capabilities. The Company will maintain a strict focus on value, only participating in transactions that generate an acceptable rate of return.

#### **Results and dividends**

The state of affairs of the Company at 31 December 2007 is shown in the balance sheet on pages 8 and 9. The profit and loss account appears on pages 6 and 7. No dividend for 2007 is proposed (2006: £Nil).

#### Post balance sheet events

There have been no significant events affecting the Company since the balance sheet date.

#### **Payment policy**

The Company does not have any trade creditors and therefore codes or standards on payment practice and disclosure of trade creditor days are not applicable.

#### Share Capital

The authorised share capital of the Company is  $\pounds700,000,000$  (2006:  $\pounds700,000,000$ ). There were no changes to the issued share capital in the year.

#### Directors

The directors who served during the year were:

N E T Prettejohn	
D J Belsham	
T V Boardman	
A M Crossley	Appointed 13 March 2007
I Haasz	Appointed 19 July 2007
H McKee	Resigned 30 March 2007
G P J Shaughnessy	

#### Financial risk management objectives, policies and exposure

The Company's objectives and policy in relation to the management of financial risk resulting from it's financial assets and liabilities is to minimise any risk. The Company's exposure to financial risk through it's financial assets and liabilities is provided in detail in note 8 of the notes to the financial statements.

### Directors' report for the year ended 31 December 2007 (continued)

#### **Disclosure of information to auditors**

The directors who held the office at the date of approval of this directors' report confirm that, so far as they are each aware, there is no relevant audit information of which the Company's auditor is unaware; and each director has taken all the steps that they ought to have taken as a director to make themselves aware of any relevant audit information and to establish that the Company's auditor is aware of that information.

#### Auditor

In accordance with Section 487(2) of the Companies Act 2006, KPMG Audit Plc will be deemed to be re-appointed auditor of the Company for the current financial year.

#### Directors' and officers' protection

Prudential plc has arranged appropriate insurance cover in respect of legal action against directors and senior managers of companies within the Prudential Group. In addition, the Articles of Association of the Company provide that to the extent permitted by law every Director and other officer and every employee of the Company shall be indemnified by the Company against, and it shall be the duty of the Directors out of the funds of the Company to pay to any such person, all costs, losses and expenses which that person may incur or become liable to by reason of any contract entered into or any act or deed done by such person as a Director or other officer or as an employee of the Company or in any way in the discharge of that person's duties. Prudential plc also provides protections for directors and senior managers of companies within the Group against personal financial exposure they may incur in their capacity as such. These include qualifying third party indemnity provisions (as defined by the relevant Companies Act) for the benefit of directors of Prudential plc, including, where applicable, in their capacity as a director of the Company (being Mr Prettejohn) and other companies within the Group. These indemnities were in force during 2007 and remain in force.

On behalf of the board of directors.

Prudential Group Secretarial Services Limited Company Secretary 27 March 2008

# Profit and Loss Account for the year ended 31 December 2007

Long Term Business - Technical Account	Note	2007 £m	2006 £m
Earned premiums, net of reinsurance	1	2 0 2 0	1 0 1 7
Gross premiums written	1	2,029	4,847
		2,029	4,847
Investment income	2	608	559
Unrealised losses on investments	2	(385)	(365)
		223	<u>(303)</u> 194
Claims incurred, net of reinsurance			
Claims paid		(892)	(716)
Change in other technical provisions, net of reinsurance			
Long term business provision, net of reinsurance	11	(1,021)	(3,998)
Technical provision for linked liabilities, net of reinsurance	11	(48)	(28)
Technical provision for mixed flaomtics, let of remsulatee		(1,069)	(4,026)
		(1,00)	(1,020)
Net operating expenses			
- Acquisition costs	7	(65)	(65)
- Administrative costs		(11)	(25)
- Investment expenses and charges		(24)	(17)
Ş		(100)	(107)
		<b>`</b>	·····
Tax attributable to the long term business		(42)	(58)
<b>Balance on the technical account – long term business</b>		149	134

The amounts shown above are in respect of continuing operations.

The accounting policies and notes on pages 10 to 31 form an integral part of these financial statements.

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# Profit and Loss Account for the year ended 31 December 2007 (continued)

Non-Technical Account	Note	2007 £m	2006 £m
Balance on the long term business technical account		149	134
Tax credit attributable to balance on the long term business			
technical account		42	58
Investment income	2	27	25
Unrealised losses on investments		(15)	(20)
Investment expenses and charges		(1)	(1)
Profit on ordinary activities before tax		202	196
Tax on profit on ordinary activities	4	(45)	(59)
Retained profit for the financial year transferred to reserves	11	157	137

# Statement of total recognised gains and losses

	2007 £m	2006 £m
Retained profit for the financial year	157	137
Total gains and losses recognised since the last annual report	157	137

# **Reconciliation of movement in Shareholder's Funds**

	Note	2007 £m	2006 £m
Shareholder's capital and reserves at beginning of year		971	782
Retained profit for the financial year		157	137
New share capital subscribed	16		52
Shareholder's capital and reserves at end of year		1,128	971

The amounts shown above are in respect of continuing operations.

The accounting policies and notes on pages 10 to 31 form an integral part of these financial statements.

# Balance sheet as at 31 December 2007

ASSETS	Note	2007 £m	2006 £m
• / ·			
Investments			
Land and buildings		760	422
Other financial investments		12,866	11,995
	8	13,626	12,417
Assets held to cover linked liabilities	10	1,568	1,520
Debtors			
Debtors arising out of direct insurance operations		. 1	26
Debtors arising out of reinsurance operations		25	14
Other debtors		24	14
		50	54
Other assets			
Cash at bank and in hand		49	30
Prepayments and accrued income			
Accrued interest and rent		251	217
Total assets	1(b)	15,544	14,238

The accounting policies and notes on pages 10 to 31 form an integral part of these financial statements.

# Balance sheet as at 31 December 2007 (continued)

LIABILITIES	Note	2007 £m	2006 £m
Capital and reserves			
Called up share capital	16	538	538
Profit and loss account	10	590	433
Total shareholder's funds	11	1,128	<u>971</u>
		-,	
Technical provisions			
Long term business provision	11	11,851	10,830
Claims outstanding	11	3	3
Technical provisions for linked liabilities	11	1,568	1,520
Provision for other risks and charges			
Deferred tax	13	220	188
Creditors			
Derivative liabilities		53	11
Amounts owed to credit institutions		473	533
Creditors arising out of direct insurance operations		-	7
Creditors arising out of reinsurance operations		3	4
Other creditors including taxation and social security	14	245	170
		774	725
Accruals and deferred income		-	1
Total liabilities		15,544	14,238

The financial statements on pages 6 to 31 were approved by the board of directors on 27 March 2008.

A M Cross Гé Director

The accounting policies and notes on pages 10 to 31 form an integral part of these financial statements.

# **Accounting Policies**

#### (a) Change in accounting policies

The Company has implemented the following accounting standard and amendment in preparing its results for the year ended 31 December 2007. These standards closely reflect the requirements of International Financial Reporting Standards (IFRS) and form part of the continuing implementation of IFRS in the UK.

#### FRS 29 "Financial instruments: disclosures"

FRS 29 "Financial instruments: disclosures" implements IFRS 7 "Financial instruments: disclosures" into UK GAAP and replaces the disclosure requirements of FRS 25, "Financial Instruments: Disclosure and Presentation". The latter, therefore, becomes a standard dealing wholly with presentation of financial instruments. FRS 29 is intended to complement the principles for recognising, measuring and presenting financial assets and financial liabilities in FRS 25 and FRS 26, 'Financial Instruments: Recognition and Measurement'. The objective of FRS 29 is to require entities to provide disclosures in their financial statements to enable the users of financial statements to evaluate the significance of financial instruments for the entity's financial position and performance and the nature and extent of risks arising from financial instruments to which the entity is exposed and how the entity manages those risks. Additionally, under FRS 29, the Company is also required to explain its objectives, policies and processes for managing capital.

The disclosures required are shown in Note 8. The adoption of this standard represents a change in accounting policy and comparatives have been provided accordingly in the disclosures.

#### Amendment to FRS 26 "Financial Instruments: Recognition and measurement"

An amendment to FRS 26 "Financial Instruments: Recognition and measurement" was issued in April 2006 which brings the recognition and derecognition requirements of IAS 39 "Financial Instruments: Recognition and measurement" into FRS 26. The amendment applies only to financial assets and liabilities, the relevant requirements of FRS 5 "Reporting the Substance of Transactions" continue to apply to the recognition and derecognition of non-financial assets. The adoption of this amendment to FRS 26 did not have an impact on the balance sheet or profit and loss account of the Company.

#### (b) Basis of preparation

The financial statements have been prepared in accordance with the provisions of Section 255 of, and Schedule 9A to, the Companies Act 1985, which cover the disclosures applicable to insurance companies.

The financial statements have been prepared in accordance with applicable accounting standards and with the Statement of Recommended Practice on Accounting for Insurance Business issued by the Association of British Insurers in December 2005.

The Company has not presented a capital position statement with supporting disclosures under FRS 27 on the basis that the Company is more than 90 per cent owned within a group and the Company is included in the publicly available Prudential group financial statements which provide information on a group basis complying with this requirement. The process for setting assumptions and determining liabilities, as required to be disclosed by FRS 27, is described in note 12 of the financial statements (together with key assumptions).

### Accounting Policies (continued)

#### (c) Long term business

Following the adoption of FRS 26 in 2006, the measurement basis of assets and liabilities of long term business contracts is dependent upon the classification of the contracts as either insurance contracts, if the level of insurance risk is significant, or investment contracts if the risk is insignificant. The Company's contracts are all classed as insurance contracts.

Annuity considerations are accounted for when due. Annuities are accounted for when the annuity becomes due for payment. Surrenders are accounted for when paid. Death claims and all other claims are accounted for when notified. Index linked business has been disclosed as linked for the purposes of these financial statements.

Investment income and realised and unrealised investment gains attributable to long-term business are credited to the long-term business technical account.

The costs of acquiring new business, principally commission and certain costs associated with policy issue and underwriting, which are not matched by policy charges, are written off in the year in which they are incurred.

#### (d) Investments

#### (i) Land and Buildings

Land and buildings are valued annually by professional external valuers on a Market Value basis, as defined in the Appraisal and Valuation Manual issued by the Royal Institute of Chartered Surveyors, in particular Practice Statement 3.2. No depreciation is provided on land and buildings held for investment purposes, in accordance with Statement of Standard Accounting Practice 19, Accounting for Investment Properties.

On an historical cost basis buildings are depreciated over 40 years. Leasehold buildings are depreciated over 40 years or if the lease is less than 40 years over the length of the lease.

(ii) Other financial investments valuation

Listed investments are shown at fair value. Unlisted investments are valued on quotations provided by external fund managers, brokers, independent pricing services or values as determined by the directors.

 (iii) Realised gains and losses on investments Realised gains and losses on investment represent the difference between net proceeds on disposal and the purchase price.

#### (iv) Unrealised gains and losses on investments

Unrealised gains and losses on investments represent the difference between the change in the value of investments held at the balance sheet date and the reversal of unrealised investment gains and losses recognised in earlier accounting periods in respect of investment disposals.

An impact arising from the adoption of FRS 26 is in relation to recognition and measurement of financial instruments (other than long-term business contracts classified as financial instrument as described above). Upon initial recognition, financial investments are measured at fair value. Subsequently, the Company is permitted, subject to specific criteria, to designate its investments as either financial investments at fair value through profit and loss, financial investments held on an available-for-sale basis, financial investments held to maturity, or loans and receivables. The Company holds financial investments on the following bases:

# **Accounting Policies (continued)**

#### (d) Investments (continued)

#### (v) Financial investments at fair value through profit and loss

This comprises assets designated by management as fair value through profit and loss on inception. These investments, including all derivatives, are valued at fair value with all changes thereon being recognised in the profit and loss account.

The Company uses bid prices to value its quoted financial investments. Actively traded investments without quoted prices are valued using external broker bid prices. If there is no active established market for an investment, the Company applies an appropriate valuation technique such as discounted cash flow technique.

#### (vi) Loans and receivables

This comprises investments that have fixed or determinable payments and are not designated as fair value through profit and loss or available-for-sale. These investments include loans secured by mortgages, deposits and other unsecured loans and receivables. These investments are carried at amortised cost using the effective interest method and subject to impairment reviews. The Company measures the amount of the impairment loss by comparing the amortised cost with the present value of its estimated future cash flows discounted at the original effective interest rate.

#### (e) Long term business provision

The long term business provision is determined by the Company's directors based on advice from the Company's actuarial function holder, who determined the provision using recognised actuarial methods, with due regard to the actuarial principles laid down in Directive 2002/83/EC. It is calculated initially on a statutory solvency basis to comply with the reporting requirements under the Financial Services and Markets Act 2000. The valuation is then modified to remove certain resilience, contingency and other reserves required by the Prudential Sourcebook for Insurers and the General Prudential Sourcebook issued by the Financial Services Authority.

The technical provisions are the discounted value of future claim payments, adjusted for investment expenses and future administration costs. Claim payments allow for the effects of mortality in line with the bases set out in Note 12. These bases have been derived from an analysis of recent population and internal mortality experience and make allowance for improvements in mortality in the future.

The interest rates used for discounting claim payments are derived from the yield on the assets held and make allowance for potential defaults on those assets. Historical market rates of defaults have been investigated. The analysis takes into account credit rating, term to redemption and security. Using this information, default rates are derived appropriate to the assets within the portfolio. (See Note 12).

#### (f) Cash Flow Statement

The Company has availed itself of the exemption from preparing a cash flow statement allowed under section 5(a) of FRS 1, "Cash Flow Statements", on the grounds that it is a wholly owned subsidiary of Prudential plc which publishes a consolidated cash flow statement incorporating the cash flows of the Company.

## Accounting Policies (continued)

#### (g) Taxation

Tax is charged on all taxable profits arising in the accounting period.

Except where otherwise required by accounting standards, full provision for deferred tax without discounting is made for all timing differences which have arisen but not reversed at the balance sheet date.

#### (h) Foreign Currencies

Foreign currency revenue transactions are translated at the rate applied at the time of execution. Monetary foreign currency assets and liabilities are translated at year end exchange rates. Exchange differences on long-term business and on net investments in foreign enterprises less matching borrowings are taken to reserves. Other exchange differences are included in the profit and loss account.

### Notes to the financial statements for the year ended 31 December 2007

#### 1. Segmental analysis

(a) Gross premiums written	2007 £m	2006 £m
Pension annuities:		
- Non-participating	1,903	4,690
- Linked	126	157
	2,029	4,847
Comprising:		
External direct premiums:		
- Immediate annuities	842	2,202
- Deferred annuities	22	41
	864	2,243
External reinsurance accepted:		,
- Immediate annuities	144	1,072
Reinsurance from a related party:		
- Immediate annuities	1,021	1,532
Total	2,029	4,847

All premiums are single premium business other than £2m of external direct immediate annuities (2006: £3m). All business is written in the United Kingdom. Group pension scheme buyouts included in premiums are £56m (2006: £88m). Included in 2006 premiums is an amount of £1,437m in respect to a transfer in of a portfolio of in-payment pension annuities from Phoenix Life and Pensions Limited.

#### (b) Assets attributable to the long-term business fund

Of the total assets shown on page 8, £15,018m (2006: £13,726m) is attributable to the long-term business fund.

#### 2. Investment income

	Long term business technical account			echnical ount
	2007 £m	2006 £m	2007 £m	2006 £m
Income from equity securities	2	_	-	
Income from land and buildings	31	15	-	-
Income from debt securities	639	504	26	23
Income from mortgage loans and other loans	3	3	-	-
Income from deposits with credit institutions	19	5	1	1
Income from other investments	2	-	-	-
(Losses) / gains on the realisation of investments other than derivatives	(81)	32	-	1
(Losses) on the realisation of derivatives	(7)	_	-	-
	608	559	27	25

### Notes to the financial statements for the year ended 31 December 2007 (continued)

#### 3. Staff costs

The Company has no employees (2006: Nil). Included within net operating expenses are amounts paid in return for management services provided to the Company by other group companies.

#### 4. Tax on profit on ordinary activities

#### (a) Analysis of charge in the period

	2007 £m	2006 £m
Current tax		
UK corporation tax on profits for the period	12	11
Adjustments in respect of previous periods	1	
	13	11
Deferred tax		
Origination and reversal of timing differences	32	48
Tax on profits on ordinary activities	45	59
(b) Factors affecting the tax charge for the period	2007 £m	2006 £m
Profit on ordinary activities before tax	202	196
Profit on ordinary activities multiplied by standard rate of		
corporation tax in the UK of 30% (2006 : 30%)	61	59
Effects of:		
Adjustments in respect of previous periods	1	-
Timing differences		
- Transfer to the non technical account in excess of the	(40)	(40)
statutory surplus	(49)	(48)
Current tax charge for the period	13	11

#### 5. Auditors' remuneration

Fees payable to KPMG for the audit of the Company's accounts were £68,147 (2006: £77,192). Fees payable to KPMG for other services pursuant to legislation, including the audit of the regulatory return were £25,585 (2006: £38,019).

## Notes to the financial statements for the year ended 31 December 2007 (continued)

#### 6. Directors' emoluments

During the year, the directors received the following emoluments in respect of work on behalf of the Company.

	2007 £	2006 £
Aggregate emoluments and non-pension benefits	824,632	897,586

Six (2006: five) directors were entitled to shares under the Prudential's main long term incentive scheme. Four directors are entitled to retirement benefits under defined benefit schemes and two directors participate in the defined contribution scheme.

The aggregate of emoluments and amounts receivable under long term incentive schemes of the highest paid director included in the above figure was £324,889. During the year the highest paid director received shares under a long term incentive scheme.

#### 7. Acquisition costs

Included within the total for acquisition costs are commissions of £33m (2006: £28m).

#### 8. Investments

	Cost		Current	t Value
	2007 £m	2006 £m	2007 £m	2006 £m
		205	~	251
Freehold land and buildings	622	307	622	351
Leasehold land and buildings	127	53	138	71
Derivative assets	1	(11)	54	4
Equity securities	105	19	107	20
Debt securities and other fixed income securities	12,194	11,337	11,857	11,383
Loans secured by mortgages	37	37	37	37
Other loans	4	4	4	4
Deposits with credit institutions	807	547	807	547
	13,897	12,293	13,626	12,417

The change in current value of investments included in the profit and loss account was a loss of £446m (2006: loss of £408m) analysed between a loss of £431m (2006: loss of £387m) included in the Longterm business technical account and a loss of £15m (2006: loss of £21m) included in the Non-technical account. The change in current value of £431m (2006: loss of £387m) included a loss of £50m (2006: gain of £32m) in respect of land and buildings, a loss of £383m (2006: loss of £417m) in respect of debt securities, a gain of £1m in respect to equity securities (2006: gain of £1m) and a gain of £1m (2006: loss of £3m) in respect of derivatives.

# Notes to the financial statements for the year ended 31 December 2007 (continued)

#### 8. Investments (continued)

Amounts included in the above ascribable to listed investments:

	Current Value		
	2007 £m	2006 £m	
Equity securities	17	20	
Debt securities and other fixed income securities	11,362	10,969	
	11,379	10,989	

If the revalued land and buildings were stated on the historical cost basis, the amounts would be:

	Freehold and land and bu	
	2007 £m	2006 £m
At cost	749	360
Aggregated depreciation	(24)	(16)
Net book value based on historical cost	725	344

#### (a) Financial instruments

#### (i) Designation and fair values

All financial assets are designated as either fair value through profit and loss or loans and receivables. Financial liabilities are designated as either fair value through profit and loss or amortised cost.

2007	Fair value through profit and loss	Loans and receivables	Total carrying value	Fair value
		2007	£m	·
Financial Assets:				
Freehold land and buildings	622	-	622	622
Leasehold land and buildings	138	-	138	138
Deposits with credit institutions	-	807	807	807
Equity securities	107	-	107	107
Debt securities	11,857	-	11,857	11,857
Loans:	-			
Loans secured by mortgages	-	37	37	40
Other loans	-	4	4	4
Derivative assets	54	-	54	54
	12,778	848	13,626	13,629
Financial Liabilities:				
Derivative liabilities	53	-	53	53
	53	-	53	53

### Notes to the financial statements for the year ended 31 December 2007 (continued)

#### 8. Investments (continued)

#### (a) Financial instruments (continued)

#### (i) Designation and fair values (continued)

2006	Fair value through profit and loss	Loans and receivables	Total carrying value	Fair value
		2006	£m	
Financial Assets:				
Freehold land and buildings	351	-	351	351
Leasehold land and buildings	71	-	71	71
Deposits with credit institutions	-	547	547	547
Equity securities	20	-	20	20
Debt securities	11,383	-	11,383	11,383
Loans:	<b>)</b>		,	,
Loans secured by mortgages	-	37	37	42
Other loans	-	4	4	4
Derivative assets	4	-	4	4
	11,829	588	12,417	12,422
Financial Liabilities:				
Derivative liabilities	11	-	11	11
	11	-	11	11

As at 31 December 2007, £3m of convertible bonds (2006: £3m) were included in debt securities. There were no convertible bonds included in borrowings (2006: £Nil).

#### (ii) Determination of fair values

The fair values of the financial instruments for which fair valuation is required under UK GAAP and which are in an active market are determined by the use of current market bid prices for quoted investments, or by using quotations from independent third parties, such as brokers and pricing services. If the market for a financial asset is not active, fair value is established using valuation techniques. The valuation techniques include the use of recent arm's length transactions, reference to other instruments that are substantially the same, discounted cash flow analysis, option adjusted spread models and if applicable enterprise valuation and may include a number of assumptions relating to variables such as credit risk and interest rates. Changes in assumptions relating to these variables could positively or negatively impact the reported fair value of these instruments.

The fair value estimates are made at a specific point in time, based upon available market information and judgements about the financial instruments, including estimates of the timing and amount of expected future cash flows and the credit standing of counterparties. Such estimates do not reflect any premium or discount that could result from offering for sale at one time the Company's entire holding of a particular financial instrument, nor do they consider the tax impact of the realisation of unrealised gains or losses. In some cases the fair value estimates cannot be substantiated by comparison to independent markets, nor can the disclosed value be realised in immediate settlement of the financial instrument.

#### Notes to the financial statements for the year ended 31 December 2007 (continued)

#### 8. Investments (continued)

#### (a) Financial instruments (continued)

#### (ii) Determination of fair values (continued)

The loans and receivables have been shown net of provisions for impairment. The fair value of loans has been estimated from discounted cash flows expected to be received. The rate of discount used was the market rate of interest.

The estimated fair value of derivative instruments reflects the estimated amount the Group would receive or pay in an arm's length transaction. The amount is determined using quotations from independent third parties or valued internally using standard market practices. In accordance with the Company's risk management framework, all internally generated valuations are subject to independent assessment against external counterparties' valuations.

The fair value of the financial liabilities of the Company is determined using discounted cash flows of the amounts expected to be paid.

#### *(iii) Use of valuation techniques*

At 31 December 2007, the Company held investments with a fair value of £387m (2006: £395m) which were measured in full or in part using valuation techniques.

All of these investments are debt securities. These debt securities include private debt securities such as private placements, project finance, asset securitisations and local authority securities. The securities are mainly long-dated and not regularly traded and are valued internally using market standard practices. The majority of the debt securities above are valued using matrix pricing, which is based on assessing credit quality of the underlying borrower to derive a suitable discount rate relative to government securities. Under matrix pricing, the debt securities are priced by taking the credit spreads on comparable quoted public debt securities and applied to the equivalent debt instruments factoring a specified liquidity premium. The majority of the parameters used in this valuation technique are readily observable in the market and, therefore, are not subject to interpretation.

The total amount of the change in fair value estimated using valuation techniques, including valuation techniques based on assumptions not wholly supported by observable market prices or rates, recognised in the profit and loss account in 2007 was a loss of  $\pounds 21m$  (2006: loss of  $\pounds 12m$ ).

#### (iv) Interest income and expense

The interest income on financial assets not at fair value through profit and loss was £22m for the year ended 31 December 2007 (2006: £7m).

There is no interest expense on financial liabilities not at fair value through profit and loss for the year ended 31 December 2007 (2006: £Nil).

### Notes to the financial statements for the year ended 31 December 2007 (continued)

#### 8. Investments (continued)

#### (b) Market risk

Market risk is the risk that the fair value or future cash flows of a financial instrument or, in the case of liabilities of insurance contracts, their carrying value will fluctuate because of changes in market prices.

Market risk comprises three types of risk, namely:

- Interest rate risk: due to changes in market interest rates,
- Currency risk: due to changes in foreign exchange rates, and
- Other price risk: due to fluctuations in market prices (other than those arising from interest rate risk or currency risk).

The assets covering the Company's liabilities are principally debt securities and other investments that are held to match the expected duration and payment characteristics of the policyholder liabilities. These liabilities are valued for reporting purposes by applying discount rates that reflect the market rates of return attaching to the covering assets.

Except to the extent of any minor mismatch, the sensitivity of the results to market risk for liabilities and covering assets is neutral on a net basis.

The main market risk sensitivity for the Company arises from the investment assets covering the capital of the Company. This capital comprises the net assets held within the long-term fund of the Company that cover regulatory basis liabilities that are not recognised for reporting purposes, for example contingency reserves, and shareholder capital held outside the long-term fund.

#### (i) Interest rate risk

The following table shows an analysis of the classes of financial assets and liabilities and their direct exposure to interest rate risk. Each applicable class of the Company's assets or liabilities are analysed between those exposed to fair value interest rate risk, cash flow interest rate risk and those with no direct interest rate risk exposure.

2007	Fair value interest rate risk	Cash flow interest rate risk	Not directly exposed to interest rate risk 7 £m	Total
Financial Assets:		200		
Freehold land and buildings	_	_	622	622
Leasehold land and buildings	-	-	138	138
Deposits with credit institutions	-	807	-	807
Equity securities	-	-	107	107
Debt securities	11,419	405	33	11,857
Loans:	,			,
Loans secured by mortgages	37	-	-	37
Other loans	4	-	-	4
Derivative asset	54	-	-	54
	11,514	1,212	900	13,626
Financial Liabilities:				
Derivative liabilities	44	-	9	53
	44	-	9	53

# Notes to the financial statements for the year ended 31 December 2007 (continued)

#### 8. Investments (continued)

#### (b) Market risk (continued)

(i) Interest rate risk (continued)

2006	Fair value interest rate risk	Cash flow interest rate risk	Not directly exposed to interest rate risk	Total
		200	6 £m	
Financial Assets:				
Freehold land and buildings	-	-	351	351
Leasehold land and buildings	-	-	71	71
Deposits with credit institutions	22	525	-	547
Equity securities	-	-	20	20
Debt securities	11,284	30	69	11,383
Loans:				
Loans secured by mortgages	37	-	-	37
Other loans	4	-	-	4
Derivative asset	-	-	4	4
	11,347	555	515	12,417
Financial Liabilities:				
Derivative liabilities	3	-	8	11
	3	-	8	11

In relation to interest rate exposure, the following table sets out the earlier of contractual maturities and repricing dates for applicable classes of financial instruments.

Less than 1 year	1 to 5 years	5 to 10 years	10 to 15 years	15 to 20 years	Over 20 years	No stated maturity	Total carrying value
			2007	£m			
-	-	-	-	-	-	622	622
							100
-	-	-	-	-	-	138	138
							007
807	-	-	-	-	-	-	807
						107	107
-	-	-	2 41	1 004	4 500		
139	1,059	1,639	2,410	1,924	4,399	81	11,857
				25	10		27
	-	-	-	25	12	-	37
				1			4
-	-	-	-	-	-	-	4
-	2	-	-			-	54
946	1,061	1,639	2,416	1,965	4,651	948	13,626
9	-	1	4	3	36	-	53
9	.=	1	4	3	36	-	53
	than 1 year - - 807 - - - - - - - - - - - - - - - - - - -	than 1 years year	than 1 year years years   - - -   - - -   807 - -   139 1,059 1,639   - - -   2 - -   946 1,061 1,639   9 - 1	than 1 yearyearsyearsyears2007807807 <td>than 1 yearyearsyearsyears20 years<math>2007 \text{ £m}</math>8071391,0591,6392,4161,92422129461,0611,6392,4161,9659-143</td> <td>than 1 yearyearsyearsyears20 yearsyears<math>2007 \pm m</math>8071391,0591,6392,4161,9242254-2-12409461,0611,6392,4169-14336</td> <td>than 1 yearyearsyearsyears20 yearsyearsmaturity<math>2007 \ \poundsm</math><math>2007 \ \poundsm</math><math>2007 \ \poundsm</math><math>2007 \ \poundsm</math><math>622</math>6226226226226226221388071388071391,0591,6392,4161,9244,599812512421240-9461,0611,6392,4161,9654,6519489-14336-</td>	than 1 yearyearsyearsyears20 years $2007 \text{ £m}$ 8071391,0591,6392,4161,92422129461,0611,6392,4161,9659-143	than 1 yearyearsyearsyears20 yearsyears $2007 \pm m$ 8071391,0591,6392,4161,9242254-2-12409461,0611,6392,4169-14336	than 1 yearyearsyearsyears20 yearsyearsmaturity $2007 \ \poundsm$ $2007 \ \poundsm$ $2007 \ \poundsm$ $2007 \ \poundsm$ $622$ 6226226226226226221388071388071391,0591,6392,4161,9244,599812512421240-9461,0611,6392,4161,9654,6519489-14336-

## Notes to the financial statements for the year ended 31 December 2007 (continued)

#### 8. Investments (continued)

#### (b) Market risk (continued)

#### (i) Interest rate risk (continued)

2006	Less than 1 year	1 to 5 years	5 to 10 years	10 to 15 years	15 to 20 years	Over 20 years	No stated maturity	Total carrying value
				2006	£m			
<b>Financial Assets</b>								
Freehold land and	-	-	-	-	-	-	351	351
buildings							71	71
Leasehold land	-	-	-	-	-	-	71	71
and buildings	547							547
Deposits with credit institutions	547	-	-	-	-	-	-	547
Equity securities	_	-	_	_	_	-	20	20
Debt securities	44	968	1,234	2,327	1,654	5,061	2° 95	11,383
Loans:		200	1,231	2,521	1,001	2,001	,,	11,505
Loans secured	_	_	-	-	25	12	-	37
by mortgages								
Other loans	-	-	-	-	4	-	-	4
Derivative assets	-	-	-	-	-	4	-	4
	591	968	1,234	2,327	1,683	5,077	537	12,417
Financial								
Liabilities								
Derivative	-	-	_	-	1	10		11
liabilities					-	10		- •
	-	-	-	-	1	10	-	11

The estimated sensitivity of the business to a movement in interest rates (including assumed investment returns for all asset classes, market values of debt securities and all risk discount rates) of 1% as at 31 December 2007 and 2006 is as follows:

	2007		2006	
	Fall of 1%	Rise of 1%	Fall of 1%	Rise of 1%
·	£m	£m	£m	£m
Carrying value of debt securities and derivatives	1,745	(1,453)	1,655	(1,382)
Long term business provision	(1,604)	1,321	(1,529)	1,254
Related tax effects	(42)	40	(38)	38
Net sensitivity of profit after tax and shareholders' funds	99	(92)	88	(90)

### Notes to the financial statements for the year ended 31 December 2007 (continued)

#### 8. Investments (continued)

#### (b) Market risk (continued)

#### (i) Interest rate risk (continued)

The close matching by the Company of assets of appropriate duration to annuity liabilities is based on maintaining economic and regulatory capital. The measurement of liabilities under capital reporting requirements and UK GAAP is not consistent, with contingency reserves and some other margins for prudence within the assumptions required under the FSA regulatory solvency basis not included for UK GAAP reporting purposes. As a result UK GAAP's shareholders' funds are higher than regulatory capital and therefore more sensitive to interest rate risk.

#### (ii) Currency risk

As at 31 December 2007, the Company held 3% (2006: 1%) and 87% (2006: 76%) of its financial assets and financial liabilities respectively, in currencies, mainly US dollar and Euro, other than the functional currency.

The exchange risks inherent in these exposures are mitigated through the use of derivatives, mainly forward currency contracts.

#### (iii) Other Price Risk – Equities and Property

In addition, the portfolio of the Company includes equity securities and investment property. Excluding any second order effects on the measurement of liabilities for future cash flow to the policyholder, a 10% fall in their value would have given rise to a £87m and £44m reduction in pre-tax profit for 2007 and 2006. After related deferred tax there would have been an £62m and £31m reduction in shareholder's equity at 31 December 2007 and 2006 respectively.

#### (c) Derivatives

The Company uses various currency derivatives in order to limit volatility due to foreign currency exchange fluctuations arising on securities denominated in currencies other than Sterling. In addition, total return swaps and interest rate swaps are held for efficient portfolio management.

The Company is party to a number of currency and interest rate swap agreements. Currency swap agreements involve the exchange of payments in different currencies over the life of the agreement. The Company enters into currency swap transactions to hedge foreign currency risk on overseas investments. Interest rate swap agreements involve the exchange of fixed and floating payments over the life of the agreements without an exchange of the underlying principal amount. The Company enters into interest swap transactions to assist in the matching of contractual liabilities.

These currency and interest rate swap agreements are accounted for on a market value basis, consistent with the assets and liabilities hedged.

All over-the-counter derivative transactions are conducted under standardised ISDA (International Swaps and Derivatives Association Inc) master agreements and the Group has collateral agreements between the individual group entities, of which the Company is one, and relevant counterparties in place under each of these market master agreements.

### Notes to the financial statements for the year ended 31 December 2007 (continued)

#### 8. Investments (continued)

#### (c) Derivatives (continued)

The notional amount of the derivatives were as follows at 31 December 2007.

2007	Notional amount on which for are based	iture payments
	Asset	Liability
	2007 £m	2007 £m
Cross-currency swaps	226	241
Forwards	259	268
Inflation swaps	945	507
Interest rate swaps	827	827

The notional amount of the derivatives were as follows at 31 December 2006.

2006	Notional amount on which future payments are based			
	Asset 2006 £m	Liability 2006 £m		
Cross-currency swaps	175	173		
Inflation swaps	490	490		
Interest rate swaps	60	60		

#### (d) Credit risk

#### (i) Loans and receivables

Of the total loans and receivables held  $\pounds 1$  million (2006:  $\pounds Nil$ ) are past their due date but have not been impaired. Of the total past due but not impaired,  $\pounds 1$  million (2006:  $\pounds Nil$ ) are less than 1 year past their due date. The Company expects full recovery of these loans and receivables.

#### (ii) Securities lending and reverse repurchase agreements

The Company has entered into securities lending (including repurchase agreements) whereby blocks of securities are loaned to third parties, primarily major brokerage firms. The amounts above the fair value of the loaned securities required to be held as collateral by agreements, depend on the quality of the collateral, calculated on a daily basis. The loaned securities are not removed from the Company's balance sheet, rather they are retained within the appropriate investment classification. Collateral, typically consists of cash, debt securities, equity securities and letters of credit. At 31 December 2007, the Company had lent £4,572m (2006: £2,920m) of securities and held collateral under such agreements of  $\pounds$ 4,815m (2006: £3,045m).

At 31 December 2007, the Company had entered into reverse repurchase transactions under which it purchased securities and had taken on the obligation to resell the securities for the purchase price, amounting to  $\pounds$ 433m (2006:  $\pounds$ 524m), together with accrued interest.

#### Notes to the financial statements for the year ended 31 December 2007 (continued)

#### 8. Investments (continued)

#### (d) Credit risk (continued)

#### (iii) Collateral under derivative transactions

The amount of assets accepted as collateral in respect of OTC (over-the-counter) derivatives transaction was £10m for the year ended 31 December 2007 (2006: £8m).

The following table summarises by the rating, the securities held by the Company as at 31 December 2007 and 2006:

	Total	Total
	2007	2006
	£m	£m
S&P – AAA	4,904	4,591
S&P - AA + to AA -	1,519	1,229
S&P - A + to A -	3,068	3,099
S&P – BBB+ to BBB-	724	843
S&P -Other	1	4
	10,216	9,766
Moody's – Aaa	125	94
Moody's -Aa1 to Aa3	80	44
Moody's -A1 to A3	197	228
Moody's – Baa1 to Baa3	103	134
Moody's - Other	-	5
	505	505
Fitch	142	162
Other	994	950
Total debt securities	11,857	11,383

In the table above, S&P ratings have been used where available. For securities where S&P ratings are not immediately available, those produced by Moody's and then Fitch have been used as an alternative.

Where no external ratings are available, internal ratings produced by the Prudential Group's asset management operations, which are prepared on a comparable basis to external ratings, are used where possible. Of the total debt securities held at 31 December 2007 which are not externally rated, £544m were internally rated AAA to A-, £336m were internally rated BBB to B- and £114m were unrated.

#### (e) Risk management

The Company's business involves the acceptance and management of risk. The Company has in place a risk management process, which is undertaken in accordance with the Group Risk Framework adopted by the Prudential Group in 1999.

A number of risk factors affect the Company's operating results and financial condition. The financial risk factors affecting the Company include the effects of market risk, credit risk and liquidity risk on the financial instruments of the Company.

The Company uses derivatives to facilitate efficient portfolio management or to reduce investment risk. The most widely used derivatives by the Company are interest rate, currency and inflation-linked swaps.

#### Notes to the financial statements for the year ended 31 December 2007 (continued)

#### 8. Investments (continued)

#### (e) Risk management (continued)

It is the Company's policy that cash or corresponding assets cover amounts at risk through derivative transactions. Derivative financial instruments used to facilitate efficient portfolio management and for investment purposes are carried at fair value with changes in fair value included in the profit and loss account. The Company has not applied hedge accounting to its derivatives.

#### Market risk

Market risk is the risk that fair value or future cashflows of a financial instrument or, in the case of liabilities of insurance contracts, their carrying value will fluctuate because of changes in market prices. The primary market risks that the Company faces is interest rate risk because most of its assets are investments that are bonds, mortgages or cash deposits, the values of which are subject to interest rate risk.

The Company has some liabilities that contain guaranteed returns which generally will be supported by fixed income investments.

#### Credit risk

Credit risk is the risk that a counterparty or an issuer of securities, which the Company holds in its asset portfolio, defaults or another party fails to perform according to the terms of the contract. The Company's long-term fund holds large amounts of interest rate sensitive investments that contain credit risk on which a certain level of defaults is expected. These expected losses are considered when the Company determines the crediting rates, deposit rates and premium rates for the products that will be supported by these assets. Certain over-the-counter derivatives contain a credit risk element that is controlled through evaluation of collateral agreements and master netting agreements on interest rate and currency swaps. The Company is also exposed to credit-related losses in the event of nonperformance by counterparties.

#### Liquidity risk

Liquidity risk is the risk that the Company may be unable to meet payment of obligations in a timely manner at a reasonable cost or the risk of unexpected increases in the cost of funding the portfolio at appropriate maturities or rates. Liquidity management in the Company seeks to ensure that, even under adverse conditions, the Company has access to the funds necessary to cover surrenders, withdrawals and maturing liabilities.

In practice, most of the Company's assets are marketable securities. This, combined with the fact that a large proportion of the liabilities contain discretionary surrender values or surrender charges, reduces the liquidity risk.

### Notes to the financial statements for the year ended 31 December 2007 (continued)

#### 9. Capital requirements and management

Regulatory capital requirements apply at both an individual Company level and at the Prudential Group level, of which the Company is a part, for life assurance and investment management business. The Prudential Group, of which the Company is a part, is currently subject to the solvency requirements of the Insurance Groups Directive (IGD) as implemented by the FSA. Under the IGD a continuous parent company solvency test is applied: Under this test the surplus capital held in each of the regulated subsidiaries, including the Company, is aggregated with the free assets of non-regulated subsidiaries. From this total, Prudential Group borrowings are deducted, other than subordinated debt issues which qualify as capital.

In addition to obligations under subsidiary and Prudential Group regulatory requirements, the Prudential Group applies an economic framework to its management of capital. Economic capital provides a realistic and consistent view of the Group's capital requirements, allowing for diversification benefits.

At the Company level, the FSA rules which govern the Prudential regulation of insurance form part of the Insurance Prudential Sourcebook, the General Prudential Sourcebook and Interim Prudential Sourcebook for Insurers. Overall, the net requirements of the General Prudential Sourcebook are intended to align the capital adequacy requirements for insurance business more closely with those of banking and investment firms and building societies, for example, by addressing tiers of capital, rather than looking at net admissible assets. An insurer must hold capital resources equal at least to the Minimum Capital Requirement (MCR).

The Insurance Prudential Sourcebook also contains rules on Individual Capital Assessments. Under these rules and the rules of the General Prudential Sourcebook all insurers must assess for themselves the amount of capital needed to back their business. If the FSA views the results of this assessment as insufficient, it may draw up its own Individual Capital Guidance for a firm, which can be superimposed as a requirement.

The available capital of £778m (2006: £665m) reflects the excess of regulatory basis assets over liabilities of the subsidiaries and funds, before deduction of the capital resources requirement of £538m (2006: £519m).

The capital resources requirement for this company broadly reflects a formula which, for active funds, equates to a percentage of regulatory reserves plus a percentage of death strains.

	<b>31 December 2007</b>	<b>31 December 2006</b>
	£m	£m
Shareholders' equity		
Held outside long-term funds:		
Net assets	517	509
Total	517	509
Held in long-term funds	611	462
Total shareholders' equity	1128	971
Adjustments to regulatory basis		
Other adjustments to restate these amounts to a regulatory		
basis	(350)	(306)
Total adjustments	(350)	(306)
Total available capital resources on FSA regulatory bases	778	665

### Notes to the financial statements for the year ended 31 December 2007 (continued)

#### 10. Assets held to cover linked liabilities

	Cost		<b>Current Value</b>	
	2007 £m	2006 £m	2007 £m	2006 £m
Assets held to cover linked liabilities	1,328	1,304	1,568	1,520

The change in current value of assets held to cover linked liabilities included in the Long-term business technical account was a gain of £46m (2006: gain of £22m).

#### 11. Reserves and policyholder liabilities (net of reinsurance)

	Claims outstanding	Technical provision for linked liabilities	Long term business provision	Profit and loss account
	£m	£m	£m	£m
Balance at 1 January 2007	3	1,520	10,830	433
Movement in technical provisions for the year	_ `	48	1,021	-
Profit and loss account	•	-	-	157
Balance at 31 December 2007	3	1,568	11,851	590

The balance on the profit and loss account of £590m (2006: £433m) is not distributable to the shareholder due to the need to maintain the required margin of solvency, as computed under the rules of the FSA's Interim Prudential Sourcebook, Insurance Prudential Sourcebook and General Prudential Sourcebook.

#### 12. Long term business provisions

The Company's liabilities are for contracts that provide individual immediate and bulk immediate and deferred annuities.

The immediate annuities are either fixed or retail price-index linked (referred to as RPI), where annuity payments are guaranteed from the outset. These products provide guaranteed income for a specified time, usually the life of the policyholder, in exchange for a lump sum capital payment. No surrender value is available under any of these products.

The deferred annuities are also either fixed or RPI linked, both during deferment and in payment.

The primary risks to the Company are therefore mortality, investment and credit risk.

The Company's fixed-increase annuities may incorporate automatic increases in annuity payments by fixed amounts over the policyholder's life. The Company's RPI annuity contracts provide for a regular annuity payment to which an additional amount is added periodically based on the increase in the UK Retail Prices Index, subject to pre-defined minima and maxima.

For bulk annuity business the Company manages the assets and accepts the liabilities of a company pension scheme, to the extent to which they are funded, usually when it is wound up by the employer.

#### Notes to the financial statements for the year ended 31 December 2007 (continued)

#### 12. Long term business provisions - continued

The provisions are the present value of the annuity payments and expenses. The calculation of the provisions requires a number of actuarial assumptions regarding future experience to be made. The assumptions are set by the Directors having regard to actuarial advice and based on analysis of relevant past and current data and information on anticipated future trends.

During 2007, a comprehensive review of all the assumptions was undertaken. The review resulted in a strengthening of the annuitant mortality assumptions which, in isolation, would have led to a £241m increase in provisions. However, this increase was more than offset by a reduction in provisions of £304m arising from changes in other assumptions and modelling improvements. The other assumption changes include the release of additional margins in the assumptions for credit risk and renewal expenses. The modelling improvements arise from the adoption of a more flexible actuarial model, although the fundamental modelling techniques and principles remain unchanged from previous years.

The key assumptions made at 31 December 2006 and 31 December 2007 are shown below.

#### Mortality

Mortality assumptions are set in light of recent population and internal experience. The mortality assumptions used are percentages of standard actuarial mortality tables. Where annuities have been sold on an enhanced basis to impaired lives an additional age adjustment is made. The percentages of the standard table used are selected according to the source of business.

The mortality assumptions also include an allowance for expected future improvements in longevity (expressed as a percentage of a standard improvement table, subject to a minimum level). The assumptions used (shown as a range of percentages of base tables with future improvements) are set out below:

	2007		2006		
	Males	Females	Males	Females	
In payment:	99% - 114% PNMA00 (C=2000) with medium	85% - 103% PNFA00 (C=2000) with 75% of	99% - 114% PNMA00 (C=2000) with medium	85% - 103% PNFA00 (C=2000) with 75% of	
	cohort improvement table with a minimum annual	medium cohort improvement table with a minimum annual	cohort improvement table with a minimum annual	medium cohort improvement table with a minimum annual	
	improvement of 2.25% up to age 90, tapering to zero at age 120.	improvement of 1.25% up to age 90, tapering to zero at age 120.	improvement of 1.25%	improvement of 0.75%	
In deferment:	AM92 - 4 years	AF92 - 4 years	AM92 - 4 years	AF92 - 4 years	

### Notes to the financial statements for the year ended 31 December 2007 (continued)

#### 12. Long term business provisions - continued

#### Interest rate

The valuation interest rates comply with the requirements of Rule 1.2.33R of the Prudential Sourcebook for Insurers except that:

- additional margins for prudence required in setting the valuation interest rate for the valuation of liabilities for statutory solvency purposes have been removed
- the Company is required, by an order issued under section 148 of the Financial Services and Markets Act 2000, to calculate the valuation rate of interest by reference to the aggregate yield on the assets rather than the market weighted gross redemption yield which is normally required by the Valuation Rules.

The valuation interest rates are adjusted to reflect investment management expenses and credit risk (ie the risk of default on the assets).

The investment management expenses are reviewed annually and reflect the Company's costs. The credit risk assumption is also reviewed annually to reflect the assets actually held.

#### Expenses

An allowance is made for expenses. This allowance is reviewed annually following an investigation into the Company's costs.

#### Other assumptions

A number of other, less financially significant, actuarial assumptions are made in calculating the provisions, including the likely marital status of joint-life policyholders on death and the future rates of escalation of certain benefits.

#### 13. Provision for deferred tax

	2007 £m	2006 £m
Unrealised gains on investments	(1)	-
Transfer to the non technical account in excess of the statutory surplus	222	188
Capital allowances on items expensed in the accounts	(1)	-
Undiscounted provision for deferred tax	220	188
	2007 £m	2006 £m
Deferred tax liability at start of year	188	140
Deferred tax charge in profit and loss account	32	48
Deferred tax liability at end of year	220	188

In April 2008 the standard corporation tax rate for the UK will change from 30% to 28%. Deferred tax at the end of 2007 has been provided at the new rate of 28% on the basis that materially all of the temporary differences are expected to reverse once the new rate has taken effect. The effect of this change on the deferred tax assets and liabilities at 31 December 2007 was £16 million.

#### Notes to the financial statements for the year ended 31 December 2007 (continued)

#### 14. Creditors

All creditors are payable within a period of five years.

Other creditors including taxation and social security	2007 £m	2006 £m
Amounts owed to group undertakings	227	138
Taxation	15	20
Other creditors	3	12
	245	170

Included within amounts owed to group undertakings at 31 December 2007 was an amount of £218m (2006: £134m), which represents six contingent loans (including interest) repayable to Prudential Finance (UK) PLC. The loans and interest on the loans are repayable out of surplus emerging on its business and is contingent on surpluses arising but can be repaid by the Company at any time.

The loans are repayable to the extent of a specified percentage of surplus of the Company, a repayment obligation crystallising on the last day of the Company's financial year and being discharged by application of funds on a date nominated by the Company.

In accordance with their terms, the loans might be prepaid upon prior notice, and the repayment obligation discharged in whole or part.

#### 15. Bank current accounts

Under the terms of the Company's arrangements with the Prudential Group's main UK banker, the bank has a right of set-off between credit balances (other than those of long term business funds) and all overdrawn balances of those Group undertakings with similar arrangements.

#### 16. Called up share capital

The Company's authorised share capital is  $\pounds700,000,000$  (2006:  $\pounds700,000,000$ ) comprising 600,000,000 (2006: 600,000,000) ordinary shares of  $\pounds1$  each and 100,000,000 (2006: 100,000,000) preference shares of  $\pounds1$  each. The total number of issued and fully paid shares at the year end was 517,700,000 (2006: 517,700,000) ordinary shares and 20,000,000 (2006: 20,000,000) preference shares.

#### 17. Related party transactions

The Company has taken advantage of the exemption under paragraph 3(c) of Financial Reporting Standard Number 8 from disclosing transactions with other subsidiary undertakings of the Prudential Group. There were no other transactions with related parties.

#### 18. Immediate and ultimate parent company

The immediate parent Company is The Prudential Assurance Company Limited. The ultimate parent Company is Prudential plc, which is the only parent Company which prepares group financial statements. Copies of these financial statements can be obtained from the Company Secretary, Laurence Pountney Hill, London, EC4R 0HH.

# Statement of directors' responsibilities in respect of the directors' report and the financial statement

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with UK Accounting Standards and applicable law (UK Generally Accepted Accounting Practice).

The financial statements are required by law to give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period.

In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The directors are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that its financial statements comply with the Companies Act 1985. They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the Company and to prevent and detect fraud and other irregularities.

The directors are responsible for the maintenance and integrity of the corporate and financial information included on the Company's website. Legislation in the UK governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

rnse Director

27 March 2008

#### Independent Auditor's report to the member of Prudential Retirement Income Limited

We have audited the financial statements of Prudential Retirement Income Limited for the year ended 31 December 2007 which comprise the Profit and Loss account, the Balance Sheet, the Statement of Total Recognised Gains and Losses, the Reconciliation of movements in Shareholders Funds and the related notes. These financial statements have been prepared under the accounting policies set out therein.

This report is made solely to the Company's members, as a body, in accordance with section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### Respective responsibilities of directors and auditors

The directors' responsibilities for preparing the financial statements in accordance with applicable law and UK Accounting Standards (UK Generally Accepted Accounting Practice) are set out in the Statement of Directors' Responsibilities on page 32.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland).

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you whether in our opinion the information given in the Directors' Report is consistent with the financial statements.

In addition we report to you if, in our opinion, the Company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and other transactions is not disclosed.

We read the Directors' Report and consider the implications for our report if we become aware of any apparent misstatements within it.

#### **Basis of audit opinion**

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgments made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the Company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Independent Auditor's report to the member of Prudential Retirement Income Limited (continued)

#### Opinion

In our opinion:

- the financial statements give a true and fair view, in accordance with UK Generally Accepted Accounting Practice, of the state of the Company's affairs as at 31 December 2007 and of its profit for the year then ended 31 December 2007;
- the financial statements have been properly prepared in accordance with the Companies Act 1985; and
- the information given in the Directors' Report is consistent with the financial statements.

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KPMG Audit Plc Chartered Accountants Registered Auditor 8 Salisbury Square London EC4Y 8BB 27 March 2008