**Registered Number 47842** 

**Prudential Retirement Income Limited** 

**Annual Report and Financial Statements For the year ended 31 December 2008** 

Incorporated and registered in Scotland Registered Number 47842 Registered Office: Craigforth, Stirling, FK9 4UE

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# **Directors**

N E T Prettejohn (Chairman) D J Belsham T V Boardman A M Crossley I A Haasz F A O'Dwyer

# Secretary

Prudential Group Secretarial Services Limited

# **Auditor**

KPMG Audit Plc, London

# Directors' report for the year ended 31 December 2008

# **Principal activity**

The principal activity of Prudential Retirement Income Limited (the Company) is the writing of pension annuity long term insurance business. This will continue in 2009.

#### **Business review**

## Performance and measurement

The results of the Company for the year as set out on pages 7 and 8, show a loss on ordinary activities before tax of £146m (2007: Profit of £202m).

The losses during 2008 have mainly arisen from:

- the strengthening of the assumption for asset defaults, and
- the quota share reassurance of 15% of the Company's business to The Prudential Assurance Company Limited.

These losses have been partially offset by:

- profits from the in-force business arising primarily from rebalancing of the assets portfolio in 2008, and
- profits from new business during 2008.

The Shareholders' funds of the Company total £1,352m (2007: £1,128m).

The assets and liabilities of the Company increased during 2008 as a result of new business single premiums of £3.1bn (2007: £2.0bn) and a strengthening of the credit default assumptions. The increase in liabilities has been partially offset by an increase in the yield on the underlying assets during 2008 and the payment of annuity claims.

The Company's conventional annuities include level, fixed increase and retail price index (RPI) annuities. The fixed increase annuities incorporate automatic increases in annuity payments by fixed amounts over the policyholder's life. The RPI annuities that the Company offers provide for a regular annuity payment which changes periodically based on the change in the UK RPI.

As at 31 December 2008 the Company entered into an arrangement with The Prudential Assurance Company Limited (PAC) to reinsure 15% of all its non-profit annuity business on a quote share basis. This arrangement allows for all of the reinsurance premiums to be deposited back to the Company.

On a UK GAAP basis the reinsurance therefore results in a loss of £179m in the Company. There is an equal and offsetting profit in PAC from accepting this business.

In order to finance new business growth and maintain its solvency position, the Company has received capital injections during 2008 of:

- £132m (2007: £71m) into its long-term fund (by means of contingent loans), and
- £320m (2007: £Nil) into its shareholder fund (as additional share capital).

The Company remained in a satisfactory financial position at 31 December 2008.

The Company does not report against Key Performance Indicators in its Business Review. This is because the Company is part of the wider Prudential Group and the Group's business is managed on a divisional basis such as UK Insurance Operations. Key Performance Indicators exist for the management of the divisions, of which this Company's business forms a part. The divisional Key Performance Indicators can be found in the Annual Report of Prudential plc.

# Directors' report for the year ended 31 December 2008 (continued)

#### **Business review - continued**

## Market review and strategy

During 2008, the Company has maintained its market leadership in annuities, where it has continued to extract maximum value from The Prudential Assurance Company Limited's internal vesting pension book and has retained high conversion rates in this area. This has been supported by the Company's partnership deals with insurers such as Zurich, Royal London and Save and Prosper. The Company now has approximately 700,000 annuitants in payment.

The Company's strategy in the Wholesale market is to participate selectively in bulk annuity and back book buyouts, where the Company is able to win business based on its financial strength, superior track record as well as its extensive annuitant mortality risk assessment capabilities. The Company will maintain a strict focus on value, only participating in transactions that generate an acceptable rate of return.

#### Results and dividends

The state of affairs of the Company at 31 December 2008 is shown in the balance sheet on pages 9 and 10. The profit and loss account appears on pages 7 and 8. No dividend for 2008 is proposed (2007: £Nil).

### **Corporate responsibility**

The Company is a wholly owned subsidiary within Prudential plc and corporate responsibility (CR) is a philosophy that is firmly embedded in Prudential's operations around the world and has become a fundamental and integral part of how the Company does business. Strong commitment to CR reflects the recognition that stakeholders, including customers, employees, shareholders and communities, increasingly favour companies that embrace and exhibit sound values around trust, ethics and environmental responsibility. As the Company strives to meet this need, it is helped by the fact that these values have been fundamental to Prudential throughout the past 160 years, underpinning the long-established brand values of reliability and stability. At the same time, it is recognised that performance in key areas of CR such as corporate governance, environmental management and employment practices can have a significant and positive impact on financial performance.

The Group, of which the Company is a part, has developed a Group Governance Framework which is underpinned by a Group Governance Manual and associated processes. This encompasses all key policies and procedures for example the Group Code of Business Conduct, the CR policy and Health and Safety Policy. The Company remains committed to providing a high level of customer service, communicating openly with customers, providing clear information and to monitoring levels of satisfaction.

There is a Responsibility Committee which is a specialist Group-wide committee and has responsibility for reviewing Prudential's business conduct and social and environmental policy, and ensures consistency of approach across the Group's international businesses. The CR team develops Prudential's CR strategy and works closely with individual business units to provide advice. The team also assists with the development and adaptation of Group-wide initiatives so that they not only fit with overall Group principles but are also adapted to meet local needs.

# Directors' report for the year ended 31 December 2008 (continued)

#### Post balance sheet events

There have been no significant events affecting the Company since the balance sheet date.

#### **Payment policy**

The Company does not have any trade creditors and therefore codes or standards on payment practice and disclosure of trade creditor days are not applicable.

# **Share Capital**

The authorised share capital of the Company was increased to £1,100,000,000 (2007: £700,000,000) during the year by the addition of £400,000,000 £1 Ordinary Shares. 320,000,000 (2007: Nil) £1 Ordinary shares were issued at par.

#### **Directors**

The present directors are shown on page 2.

Mr G P J Shaughnessy resigned as a director on 25 September 2008. There were no other changes during the year. Mr F A O'Dwyer was appointed as a director on 16 January 2009.

# Financial risk management objectives, policies and exposure

The Company is a wholly owned subsidiary of the Group, Prudential plc and as such forms a part of the overall risk management process of the Group. A significant part of the Group's business involves the managed acceptance of risk. The Group has a Risk Governance Framework requiring all businesses and functions within the Group i.e. including the Company, to establish processes for identifying, evaluating and managing key risks. The system of internal control is an essential and integral part of the risk management process. As part of the annual preparation of its business plan, all of the Group's businesses and functions are required to carry out a review of risks including an assessment of the impact and likelihood of key risks and effectiveness of the controls in place to manage them. The assessment is reviewed regularly throughout the year and all businesses and functions within the Group are required to confirm annually that they have undertaken risk management. Actual performance is regularly monitored against the business plans. Detailed procedures are laid down in financial and actuarial procedure manuals. The insurance operations of the Group, such as the Company, also prepare a financial condition report.

The Company's objectives and policy in relation to the management of financial risk resulting from its financial assets and liabilities is to minimise any risk. The Company's exposure to financial risk through its financial assets and liabilities is provided in detail in note 8 of the notes to the financial statements.

# Directors' report for the year ended 31 December 2008 (continued)

#### Disclosure of information to auditors

The directors who held the office at the date of approval of this directors' report confirm that, so far as they are each aware, there is no relevant audit information of which the Company's auditor is unaware; and each director has taken all the steps that they ought to have taken as a director to make themselves aware of any relevant audit information and to establish that the Company's auditor is aware of that information. This confirmation is given and should be interpreted in accordance with the provisions of section 234ZA of the Companies Act 1985.

#### **Auditor**

In accordance with Section 487(2) of the Companies Act 2006, KPMG Audit Plc will be deemed to be re-appointed auditor of the Company for the current financial year.

#### Directors' and officers' protection

Prudential plc has arranged appropriate insurance cover in respect of legal action against directors and senior managers of companies within the Prudential Group. In addition, the Articles of Association of the Company permit the directors, officers and employees of the Company to be indemnified in respect of liabilities incurred as a result of their office. Prudential plc also provides protections for directors and senior managers of companies within the Group against personal financial exposure they may incur in their capacity as such. These include qualifying third party indemnity provisions (as defined by the relevant Companies Act) for the benefit of directors of Prudential plc (being Mr Prettejohn) including, where applicable, in their capacity as a director of the Company and other companies within the Group. These indemnities were in force during 2008 and remain in force.

On behalf of the board of directors.

Prudential Group Secretarial Services Limited Company Secretary 27 March 2009

# **Profit and Loss Account for the year ended 31 December 2008**

Long Term Business - Technical Account	Note	2008 £m	2007 £m
			_
Gross premiums written	1(a)	3,141	2,029
Outward Reinsurance Premiums		(2,387)	
Earned premiums, net of reinsurance		754	2,029
Investment income	2	723	608
Unrealised losses on investments		(1,400)	(385)
		(677)	223
Claims incurred, net of reinsurance			
Claims paid		(1,037)	(892)
Change in other technical provisions, net of reinsurance	4.0		(1.001)
Long term business provision, net of reinsurance	12	1,254	(1,021)
Technical provision for linked liabilities, net of reinsurance	12	(344)	(48)
		910	(1,069)
Net operating expenses	-		
Acquisition costs	7	<b>(70)</b>	(65)
Administrative costs		(14)	(11)
Investment expenses and charges		(27)	(24)
		(111)	(100)
Tay attributable to the long term business		55	(42)
Tax attributable to the long term business		33	(42)
Balance on the technical account – long term business		(106)	149

The amounts shown above are in respect of continuing operations.

# Profit and Loss Account for the year ended 31 December 2008 (continued)

Non-Technical Account	Note	2008 £m	2007 £m
Balance on the long term business technical account  Tax attributable to balance on the long term business technical		(106)	149
account		(55)	42
Investment income	2	8	27
Unrealised gains / (losses) on investments		8	(15)
Investment expenses and charges		(1)	(1)
(Loss) / profit on ordinary activities before tax		(146)	202
Tax on (loss) / profit on ordinary activities	4	50	(45)
Retained (loss) / profit for the financial year transferred to reserves	12	(96)	157

# Statement of total recognised gains and losses

Year ended 31 December 2008

	2008 £m	2007 £m
Retained (loss) / profit for the financial year	(96)	157
Total gains and losses recognised since the last annual report	(96)	157

# **Reconciliation of movement in Shareholders' Funds**

Year ended 31 December 2008

	Note	2008 £m	2007 £m
Shareholders' capital and reserves at beginning of year		1,128	971
Retained (loss) / profit for the financial year		(96)	157
New share capital subscribed	19	320	-
Chaughaldous' conital and uses were at and of your		1 252	1.128
Shareholders' capital and reserves at end of year		1,352	1,120

The amounts shown above are in respect of continuing operations.

# Balance sheet as at 31 December 2008

ASSETS	Note	2008 £m	2007 £m
Investments			
Land and buildings	8	939	760
Investments in group undertakings and participating interests	9	720	-
Other financial investments	8	13,022	12,866
		14,681	13,626
Assets held to cover linked liabilities	11	1,912	1,568
Reinsurers' share of technical provisions			
Long term business provision	12	1,870	-
Technical provision for linked liabilities	12	337	-
		2,207	-
Debtors			
Debtors arising out of direct insurance operations		_	1
Debtors arising out of reinsurance operations		7	25
Other debtors	14	265	24
		272	50
Other assets			
Cash at bank and in hand	18	399	49
Prepayments and accrued income			
Accrued interest and rent		296	251
Total assets	1(b)	19,767	15,544

# Balance sheet as at 31 December 2008 (continued)

LIABILITIES	Note	2008 £m	2007 £m
Capital and reserves			
Called up share capital	19	858	538
Profit and loss account	12	494	590
Total shareholders' funds		1,352	1,128
Technical provisions			
Long term business provision	12	12,467	11,851
Claims outstanding	12	3	3
Claims outstanding	12	3	3
Technical provisions for linked liabilities	12	2,249	1,568
Provision for other risks and charges			
Deferred tax	15	190	220
Creditors			
Derivative liabilities		309	53
Amounts owed to credit institutions		681	473
Creditors arising out of direct insurance operations		4	_
Creditors arising out of reinsurance operations		2,055	3
Other creditors including taxation and social security	16	457	245
	10	3,506	774
		2,200	
Total liabilities		19,767	15,544

The financial statements on pages 7 to 33 were approved by the board of directors on 27 March 2009.

A M Crossley Director

# **Accounting Policies**

#### (a) Change in accounting policies

The Company has implemented the following accounting standard and amendment in preparing its results for the year ended 31 December 2008. These standards closely reflect the requirements of International Financial Reporting Standards (IFRS) and form part of the continuing implementation of IFRS in the UK.

#### Amendments to FRS 26 (IAS 39) and FRS 29 (IFRS 7): Reclassification of Financial Assets

In October 2008, the Accounting Standard Board (ASB) approved the 'Amendments to FRS 26 (IAS 39) and FRS 29 (IFRS 7): Reclassification of Financial Assets' that permit the reclassification of certain 'held for trading' and 'available-for-sale' financial assets into the 'loans and receivables' category carried at amortised cost if specific conditions are met and additional disclosures are made regarding any assets so reclassified. The adoption of these amendments to FRS 26 and FRS 29 did not have an impact on the balance sheet or profit and loss account of the Company as the Company has not made any such reclassification of financial assets as permitted by the amendments.

# (b) Basis of preparation

The financial statements have been prepared in accordance with the provisions of Section 255 of, and Schedule 9A to, the Companies Act 1985, which cover the disclosures applicable to insurance companies.

The financial statements have been prepared in accordance with applicable accounting standards and with the Statement of Recommended Practice on Accounting for Insurance Business issued by the Association of British Insurers in December 2005.

The Company has not presented a capital position statement with supporting disclosures under FRS 27 on the basis that the Company is more than 90 per cent owned within a group and the Company is included in the publicly available Prudential group financial statements which provide information on a group basis complying with this requirement. The process for setting assumptions and determining liabilities, as required to be disclosed by FRS 27, is described in note 13 of the financial statements (together with key assumptions).

# (c) Long term business

Under FRS 26, the measurement basis of assets and liabilities of long term business contracts is dependent upon the classification of the contracts as either insurance contracts, if the level of insurance risk is significant, or investment contracts if the risk is insignificant. The Company's contracts are all classed as insurance contracts.

Annuity considerations are accounted for when due. Annuities are accounted for when the annuity becomes due for payment. Surrenders are accounted for when paid. Death claims and all other claims are accounted for when notified. Index linked business has been disclosed as linked for the purposes of these financial statements.

Investment income and realised and unrealised investment gains attributable to long term business are credited to the long term business technical account.

The costs of acquiring new business, principally commission and certain costs associated with policy issue and underwriting, which are not matched by policy charges, are written off in the year in which they are incurred.

# **Accounting Policies (continued)**

#### (d) Investments

#### (i) Land and Buildings

Land and buildings are valued annually by professional external valuers on a Market Value basis, as defined in the Appraisal and Valuation Manual issued by the Royal Institute of Chartered Surveyors, in particular Practice Statement 3.2. No depreciation is provided on land and buildings held for investment purposes, in accordance with Statement of Standard Accounting Practice 19, Accounting for Investment Properties.

On a historical cost basis buildings are depreciated over 40 years. Leasehold buildings are depreciated over 40 years or if the lease is less than 40 years over the length of the lease.

#### (ii) Other financial investments valuation

Listed investments are shown at fair value. Unlisted investments are valued on quotations provided by external fund managers, brokers, independent pricing services or values as determined by the directors.

#### (iii) Realised gains and losses on investments

Realised gains and losses on investment represent the difference between net proceeds on disposal and the purchase price.

#### (iv) Unrealised gains and losses on investments

Unrealised gains and losses on investments represent the difference between the change in the value of investments held at the balance sheet date and the reversal of unrealised investment gains and losses recognised in earlier accounting periods in respect of investment disposals.

An impact arising under FRS 26 is in relation to recognition and measurement of financial instruments (other than long term business contracts classified as financial instrument as described above). Upon initial recognition, financial investments are measured at fair value. Subsequently, the Company is permitted, subject to specific criteria, to designate its investments as either financial investments at fair value through profit and loss, financial investments held on an available-for-sale basis, financial investments held to maturity, or loans and receivables. The Company holds financial investments on the following bases:

# (v) Financial investments at fair value through profit and loss

This comprises assets designated by management as fair value through profit and loss on inception. These investments, including all derivatives, are valued at fair value with all changes thereon being recognised in the profit and loss account.

The Company uses bid prices to value its quoted financial investments. Actively traded investments without quoted prices are valued using external broker bid prices. If there is no active established market for an investment, the Company applies an appropriate valuation technique such as discounted cash flow technique.

#### (vi) Loans and receivables

This comprises investments that have fixed or determinable payments and are not designated as fair value through profit and loss or available-for-sale. These investments include loans secured by mortgages, deposits and other unsecured loans and receivables. These investments are carried at amortised cost using the effective interest method and subject to impairment reviews. The Company measures the amount of the impairment loss by comparing the amortised cost with the present value of its estimated future cash flows discounted at the original effective interest rate.

# **Accounting Policies (continued)**

# (e) Long term business provision

The long term business provision is determined by the Company's directors based on advice from the Company's Actuarial Function Holder, who determined the provision using recognised actuarial methods, with due regard to the actuarial principles laid down in Directive 2002/83/EC. It is calculated initially on a statutory solvency basis to comply with the reporting requirements under the Financial Services and Markets Act 2000. The valuation is then modified to remove certain resilience, contingency and other reserves required by the Prudential Sourcebook for Insurers and the General Prudential Sourcebook issued by the Financial Services Authority.

The technical provisions are the discounted value of future claim payments, adjusted for investment expenses and future administration costs. Claim payments allow for the effects of mortality in line with the bases set out in Note 13. These bases have been derived from an analysis of recent population and internal mortality experience and make allowance for improvements in mortality in the future.

The interest rates used for discounting claim payments are derived from the yield on the assets held and make allowance for potential defaults on those assets. Long-term rates of default appropriate to the assets held have been set based on an investigation into historic rates of default by credit rating, term to redemption and security. An additional short-term default provision is held to reflect market conditions at the valuation date, particularly credit spreads over swaps on corporate bonds (See Note 13).

# (f) Cash Flow Statement

The Company has availed itself of the exemption from preparing a cash flow statement allowed under section 5(a) of FRS 1, "Cash Flow Statements", on the grounds that it is a wholly owned subsidiary of Prudential plc which publishes a consolidated cash flow statement incorporating the cash flows of the Company.

#### (g) Taxation

Tax is charged on all taxable profits arising in the accounting period.

Except where otherwise required by accounting standards, full provision for deferred tax without discounting is made for all timing differences which have arisen but not reversed at the balance sheet date.

## (h) Foreign Currencies

Foreign currency revenue transactions are translated at the rate applied at the time of execution. Monetary foreign currency assets and liabilities are translated at year end exchange rates. Exchange differences are included in the profit and loss account.

# Notes to the financial statements for the year ended 31 December 2008

# 1. Segmental analysis

(a) Gross premiums written	2008 £m	2007 £m
Pension annuities:		
- Non-participating	2,161	1,903
- Linked	980	126
- Liliked	700	120
	3,141	2,029
Comprising:		
External direct premiums:		
- Immediate annuities	1,838	842
- Deferred annuities	2	22
	1,840	864
External reinsurance accepted:	,	
- Immediate annuities	418	144
Reinsurance from a related party:		
- Immediate annuities	883	1,021
Total	3,141	2,029

All premiums are single premium business other than £3m of external direct immediate annuities (2007: £2m). All business is written in the United Kingdom. Group pension scheme buyouts included in premiums are £1,132m (2007: £56m). Included in External Direct premiums is an amount of £1,064m in respect to a of a group bulk buy in from Cable and Wireless Pension Trustees Limited.

# (b) Assets attributable to the long term business fund

Of the total assets shown on page 9, £19,017m (2007: £15,018m) is attributable to the long term business fund.

# 2. Investment income

	Long term business technical account		Non technical account	
	2008 £m	2007 £m	2008 £m	2007 £m
Income from equity securities	1	2.	_	_
Income from land and buildings	67	31	_	_
Income from debt securities	759	639	27	26
Income from mortgage loans and other loans	3	3	-	-
Income from deposits with credit institutions	11	19	1	1
Income from other investments	<b>(4)</b>	2	5	-
(Losses) on the realisation of investments other	(61)	(74)	(25)	-
than derivatives				
(Losses) on the realisation of derivatives	-	(7)	-	-
Exchange (losses)	(53)	(7)	-	-
	723	608	8	27

# Notes to the financial statements for the year ended 31 December 2008 (continued)

#### 3. Staff costs

The Company has no employees (2007: Nil). Included within net operating expenses are amounts paid in return for management services provided to the Company by other group companies.

# 4. Tax on profit on ordinary activities

# (a) Analysis of charge in the period

	2008 £m	2007 £m
Current tax		
UK corporation tax on (losses) / profits for the period	(20)	12
Adjustments in respect of previous periods	-	1
	(20)	13
Deferred tax		
Origination and reversal of timing differences	(30)	32
Tax on (losses) / profits on ordinary activities	(50)	45
Tux on (1035e3) / profits on ordinary activities	(50)	73
(b) Factors affecting the tax charge for the period		
	2008 £m	2007 £m
(Loss) / Profit on ordinary activities before tax	(146)	202
		_
(Loss) / profit on ordinary activities multiplied by effective rate of		
corporation tax in the UK of 28.5% (2007:30%)	(42)	61
Effects of:		
Adjustments in respect of previous periods	-	1
Release of uncertain tax provision	(9)	-
Timing differences		
- Transfer to the non technical account in excess of the	21	(40)
statutory surplus	31	(49)
Current tax (credit) / charge for the period	(20)	13

The rate of corporation tax in the UK fell to 28% with effect from 1 April 2008. The effective rate applying for the year to 31 December 2008 is therefore 28.5%.

The company may have an additional tax liability of £18m depending on the outcome of discussions with HM Revenue & Customs. Due to the uncertainty over the timing and result of those discussions, no provision has been made in the accounts.

# 5. Auditors' remuneration

Fees payable to KPMG for the audit of the Company's accounts were £64,018 (2007: £68,147). Fees payable to KPMG for other services pursuant to legislation, including the audit of the regulatory return were £26,151 (2007: £25,585).

# Notes to the financial statements for the year ended 31 December 2008 (continued)

#### 6. Directors' emoluments

During the year, the directors received the following emoluments in respect of work on behalf of the Company.

	2008 £	2007 £
		_
Aggregate emoluments and non-pension benefits	887,015	824,632

Six (2007: six) directors were entitled to shares under the Prudential's main long term incentive scheme. Four directors are entitled to retirement benefits under defined benefit schemes and two directors participate in the defined contribution scheme.

The aggregate of emoluments and amounts receivable under long term incentive schemes of the highest paid director included in the above figure was £348,059. During the year the highest paid director did not receive shares under a long term incentive scheme.

#### 7. Acquisition costs

Included within the total for acquisition costs are commissions of £32m (2007: £33m).

#### 8. Investments

	Cost		<b>Current Value</b>	
	2008 £m	2007 £m	2008 £m	2007 £m
Freehold land and buildings	732	622	649	622
Leasehold land and buildings	306	127	290	138
Derivative assets	-	1	201	54
Equity securities	105	105	<b>76</b>	107
Debt securities and other fixed income securities	13,760	12,194	12,451	11,857
Loans secured by mortgages	37	37	37	37
Other loans	4	4	4	4
Deposits with credit institutions	253	807	253	807
	15,197	13,897	13,961	13,626

The change in current value of investments included in the profit and loss account was a loss of £1,154m (2007: loss of £446m) analysed between a loss of £1,162m (2007: loss of £431m) included in the Long term business technical account and a gain of £8m (2007: loss of £15m) included in the Non-technical account. The change in current value of £1,162m (2007: loss of £431m) included a loss of £112m (2007: loss of £50m) in respect of land and buildings, a loss of £946m (2007: loss of £383m) in respect of debt securities, a loss of £30m in respect to equity securities (2007: gain of £1m) and a loss of £74m (2007: gain of £1m) in respect of derivatives.

# Notes to the financial statements for the year ended 31 December 2008 (continued)

# 8. Investments (continued)

Amounts included in the above ascribable to listed investments:

	Current Value		
	2008 £m	2007 £m	
Equity securities	12	17	
Debt securities and other fixed income securities	11,877	11,362	
	11,889	11,379	

All Leasehold land and buildings are classed as long lease as their term is greater than 50 years.

If the revalued land and buildings were stated on the historical cost basis, the amounts would be:

	Freehold and leasehold land and buildings		
	2008 £m	2007 £m	
At cost	1,038	749	
Aggregated depreciation	(48)	(24)	
Net book value based on historical cost	990	725	

#### (a) Financial instruments

# (i) Designation and fair values

All financial assets are designated as either fair value through profit and loss or loans and receivables. Financial liabilities are designated as either fair value through profit and loss or amortised cost.

2008	Fair value through profit and loss	Loans and receivables	Total carrying value	Fair value		
	2008 £m					
Financial Assets:						
Freehold land and buildings	649	-	649	649		
Leasehold land and buildings	290	-	290	290		
Deposits with credit institutions	-	253	253	253		
Equity securities	76	-	76	76		
Debt securities	12,451	-	12,451	12,451		
Loans:						
Loans secured by mortgages	-	37	37	37		
Other loans	-	4	4	4		
Derivative assets	201	-	201	201		
Accrued investment income	-	296	296	296		
Other Debtors	-	252	252	252		
Cash at bank and in hand	-	399	399	399		
	13,667	1,241	14,908	14,908		

# Notes to the financial statements for the year ended 31 December 2008 (continued)

# 8. Investments (continued)

Derivative liabilities

# (a) Financial instruments (continued)

(i) Designation and fair values (continued)

2008	Fair value through profit and loss	Amortised cost	Total carrying value	Fair value
	1033	2008	£m	
Financial Liabilities: Creditors arising out of direct insurance operations	-	4	4	4
Creditors arising out of reinsurance operations	-	2,055	2,055	2,055
Other creditors	_	1,130	1,130	1,130
Derivative liabilities	309	1,130	309	309
Derivative natifices	309	3,189	3,498	3,498
2007	Fair value through profit and loss	Loans and receivables	Total carrying value	Fair value
		2007	£m	
Financial Assets:				
Freehold land and buildings	622	-	622	622
Leasehold land and buildings	138	-	138	138
Deposits with credit institutions	-	807	807	807
Equity securities	107	-	107	107
Debt securities	11,857	-	11,857	11,857
Loans:		27	27	40
Loans secured by mortgages Other loans	-	37 4	37 4	40
Derivative assets	54	4 -	54	54
Accrued investment income	34	251	251	251
Other Debtors	_	24	24	24
Cash at bank and in hand	_	49	49	49
	12,778	1,172	13,950	13,953
	Fair value through profit and loss	Amortised cost	Total carrying value	Fair value
	1022	2007	£m	
Financial Liabilities:				
Creditors arising out of reinsurance	-	3	3	3
operations		702	700	702
Other creditors	-	703	703	703

As at 31 December 2008, £2m of convertible bonds (2007: £3m) were included in debt securities.

For financial liabilities designated as fair value through profit and loss there was no impact on profit from movements in credit risk during 2008 and 2007.

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# Notes to the financial statements for the year ended 31 December 2008 (continued)

# 8. Investments (continued)

- (a) Financial instruments (continued)
- (ii) Determination of fair values

The fair values of the financial assets and liabilities as shown in the table on the previous page have been determined on the following bases.

The fair values of the financial instruments for which fair valuation is required under UK GAAP and which are in an active market are determined by the use of current market bid prices for quoted investments, or by using quotations from independent third parties, such as brokers and pricing services. If the market for a financial asset is not active, fair value is established using valuation techniques. These include financial investments which are not quoted on active markets and financial investments for which markets are no longer active as a result of market conditions e.g. market illiquidity. The valuation techniques include the use of recent arm's length transactions, reference to other instruments that are substantially the same, discounted cash flow analysis, option adjusted spread models and if applicable enterprise valuation and may include a number of assumptions relating to variables such as credit risk and interest rates. Changes in assumptions relating to these variables could positively or negatively impact the reported fair value of these instruments. The source of pricing for the financial investments valued using valuation techniques could be from using quotations from independent third parties, such as brokers and pricing services or by using valuation techniques modelled internally by the Group. Priority is given to publicly available prices from independent sources, when available but overall, the source of pricing is chosen with the objective of arriving at a fair value measurement which reflects the price at which an orderly transaction would take place between market participants on the measurement date.

The loans and receivables have been shown net of provisions for impairment where applicable. The fair value of loans has been estimated from discounted cash flows expected to be received. The rate of discount used was the market rate of interest.

The estimated fair value of derivative instruments reflects the estimated amount the Company would receive or pay in an arm's length transaction. The amount is determined using quotations from independent third parties or valued internally using standard market practices.

The fair value of borrowings is based on quoted market prices, where available.

The fair value of the financial liabilities of the Company is determined using discounted cash flows of the amounts expected to be paid.

#### (iii) Use of valuation techniques

The carrying value of financial investments (including derivative liabilities) on the balance sheet of the Company which are not quoted on active markets and for which fair value is determined using internal valuation techniques, or is provided by brokers or pricing services, where the specific securities have been valued using valuation techniques by these third party providers is £486m (2007: £423m); this includes derivative liabilities of £211m (2007: £53m).

Of the investments valued using valuation techniques, £513m (2007: £387m) related to debt securities. These debt securities include private debt securities such as private placements, project finance, asset securitisations and local authority securities. The securities are mainly long-dated and not regularly traded and are valued internally using market standard practices. The majority of the debt securities above are valued using matrix pricing, which is based on assessing credit quality of the underlying borrower to derive a suitable discount rate relative to government securities. Under matrix pricing, the debt securities are priced by taking the credit spreads on comparable quoted public debt securities and applied to the equivalent debt instruments factoring a specified liquidity premium. The majority of the parameters used in this valuation technique are readily observable in the market and, therefore, are not subject to interpretation.

# Notes to the financial statements for the year ended 31 December 2008 (continued)

#### 8. Investments (continued)

#### (a) Financial instruments (continued)

#### (iii) Use of valuation techniques (continued)

In accordance with the Group's Risk Framework, which the Company follows, all internally generated calculations are subject to independent assessment by the Group's Fair Value Committees which comprise members who are independent of the fund managers involved in the day-to-day trading in these assets.

The investments other than debt securities are valued using valuation techniques which apply less of readily observable market factors and more non-observable factors than the matrix pricing technique as used for the majority of the debt securities.

The total amount of the change in fair value estimated using valuation techniques, including valuation techniques based on assumptions not wholly supported by observable market prices or rates, recognised in the profit and loss account in 2008 was a loss of £51m (2007: Nil).

The 2007 comparatives differ from the previously published information for the inclusion of the financial investments for which prices have been provided by independent third parties, such as pricing services and brokers, and for which the prices have been derived using valuation techniques by these providers. The previously published 2007 information included only the financial investments valued internally using valuation techniques.

#### (iv) Interest income and expense

The interest income on financial assets not at fair value through profit and loss was £12m for the year ended 31 December 2008 (2007: £22m).

There is no interest expense on financial liabilities not at fair value through profit and loss for the year ended 31 December 2008 (2007: £Nil).

#### (b) Market risk

Market risk is the risk that the fair value or future cash flows of a financial instrument or, in the case of liabilities of insurance contracts, their carrying value will fluctuate because of changes in market prices.

Market risk comprises three types of risk, namely:

- Interest rate risk: due to changes in market interest rates,
- Currency risk: due to changes in foreign exchange rates, and
- Other price risk: due to fluctuations in market prices (other than those arising from interest rate risk or currency risk).

The assets covering the Company's liabilities are principally debt securities and other investments that are held to match the expected duration and payment characteristics of the policyholder liabilities. These liabilities are valued for reporting purposes by applying discount rates that reflect the market rates of return attaching to the covering assets.

Except to the extent of any minor mismatch, the sensitivity of the results to market risk for liabilities and covering assets is broadly neutral on a net basis.

The main market risk sensitivity for the Company arises from the investment assets covering the capital of the Company. This capital comprises the net assets held within the long term fund of the Company that cover regulatory basis liabilities that are not recognised for reporting purposes, for example contingency reserves, and shareholder capital held outside the long term fund.

# Notes to the financial statements for the year ended 31 December 2008 (continued)

# 8. Investments (continued)

# (b) Market risk (continued)

#### (i) Interest rate risk

The following table shows an analysis of the classes of financial assets and liabilities and their direct exposure to interest rate risk. Each applicable class of the Company's assets or liabilities are analysed between those exposed to fair value interest rate risk, cash flow interest rate risk and those with no direct interest rate risk exposure.

2008	Fair value interest rate risk	Cash flow interest rate risk	Not directly exposed to interest rate risk	Total		
		2008	8 £m			
Financial Assets:						
Freehold land and buildings	-	-	649	649		
Leasehold land and buildings	-	-	290	290		
Deposits with credit institutions	-	253	-	253		
Equity securities	-	-	76	<b>76</b>		
Debt securities	11,847	577	27	12,451		
Loans:						
Loans secured by mortgages	37	-	-	37		
Other loans	4	-	-	4		
Derivative asset	198	-	3	201		
Cash at bank and in hand	-	-	399	399		
	12,086	830	1,444	14,360		
TO 11111000						
Financial Liabilities:	220		70	200		
Derivative liabilities	239	-	70	309		
	239	-	70	309		
2007	Fair value interest rate risk	Cash flow interest rate risk	Not directly exposed to interest rate	Total		
	risk 2007 £m					
Financial Assets:		200	<i>7</i> ≈111			
Freehold land and buildings	_	_	622	622		
Leasehold land and buildings	-	-	138	138		
Deposits with credit institutions	-	807	-	807		
Equity securities	-	-	107	107		
Debt securities	11,419	105	33	11,857		
	11,419	405	33	11,057		
Loans:		403	33			
Loans:  Loans secured by mortgages	37	403	-	37		
Loans: Loans secured by mortgages Other loans	37 4	- -	- -	37 4		
Loans: Loans secured by mortgages Other loans Derivative asset	37	403 - - -	- - -	37 4 54		
Loans:  Loans secured by mortgages Other loans	37 4 54	- - -	- - - 49 - 949	37 4 54 49		
Loans: Loans secured by mortgages Other loans Derivative asset Cash at bank and in hand	37 4	403 - - - - 1,212	- - - 49	37 4 54		
Loans:     Loans secured by mortgages     Other loans     Derivative asset     Cash at bank and in hand  Financial Liabilities:	37 4 54 54 	- - -	- - 49 949	37 4 54 49 13,675		
Loans:     Loans secured by mortgages     Other loans     Derivative asset     Cash at bank and in hand	37 4 54	- - -	- - - 49	37 4 54 49		

# Notes to the financial statements for the year ended 31 December 2008 (continued)

# 8. Investments (continued)

# (b) Market risk (continued)

# (i) Interest rate risk (continued)

In relation to interest rate exposure, the following table sets out the earlier of contractual maturities and repricing dates for applicable classes of financial instruments.

2008	Less than 1 year	1 to 5 years	5 to 10 years	10 to 15 years	15 to 20 years	Over 20 years	No stated maturity	
				2008	£m			
Financial Assets Deposits with credit institutions	253	-	-	-	-	-	-	253
Debt securities Loans:	200	1,244	2,288	2,197	2,317	4,104	101	12,451
Loans secured by mortgages	-	-	-	-	25	12	-	37
Other loans	-	-	-	-	4	<u>-</u>	-	4
Derivative assets	4	1 250	2 202	2 200	26	155	102	201
	457	1,250	2,293	2,200	2,372	4,271	103	12,946
<b>Financial Liabilities</b> Derivative	70	_	12	28	26	173	_	309
liabilities								
	70	-	12	28	26	173	-	309
2007	Less than 1 year	1 to 5 years	5 to 10 years	10 to 15 years	15 to 20 years	Over 20 years	No stated maturity	Total carrying value
				2007	£m			
Financial Assets Deposits with credit institutions	807	-	-	-	-	-	-	807
Debt securities Loans:	139	1,059	1,639	2,416	1,924	4,599	81	11,857
Loans secured by mortgages	-	-	-	-	25	12	-	37
Other loans	_	_	_	_	4	-	_	4
Derivative assets	-	2	_	-	12	40	-	54
	946	1,061	1,639	2,416	1,965	4,651	81	12,759
Financial Liabilities								
Derivative	9	-	1	4	3	36	-	53
liabilities								
	9	-	1	4	3	36	-	53

# Notes to the financial statements for the year ended 31 December 2008 (continued)

# 8. Investments (continued)

# (b) Market risk (continued)

#### (i) Interest rate risk (continued)

In light of the recent market conditions, the Company has extended the range of the movements in interest rates that are reasonably possible to occur at 31 December 2008 in its interest rate sensitivity analysis. Consequently, in addition to the movement in interest rates of one per cent as applied at 31 December 2007, for 2008, the Company has also estimated the sensitivity to movement in interest rates of two per cent. The estimated sensitivity of the business to a movement in interest rates (including assumed investment returns for all asset classes, market values of debt securities and all risk discount rates) of 1% as at 31 December 2008 and 2007 and of a movement in interest rates of two per cent as at 31 December 2008 are as follows:

	2008			2007		
	Fall of	Fall of	Rise of	Rise of	Fall of	Rise of
	2%	1%	1%	2%	1%	1%
	£m	£m	£m	£m	£m	£m
Carrying value of debt securities and	3,850	1,747	(1,472)	(2,726)	1,745	(1,453)
derivatives						
Long term business provision	(3,558)	<b>(1,607)</b>	1,341	2,471	(1,604)	1,321
Related tax effects	(82)	(39)	37	71	(42)	40
Net sensitivity of profit after tax and	210	101	(94)	(184)	99	(92)
shareholders' funds						

The close matching by the Company of assets of appropriate duration to annuity liabilities is based on maintaining economic and regulatory capital. The measurement of liabilities under capital reporting requirements and UK GAAP is not consistent, with contingency reserves and some other margins for prudence within the assumptions required under the FSA regulatory solvency basis not included for UK GAAP reporting purposes. As a result UK GAAP's shareholders' funds are higher than regulatory capital and therefore more sensitive to interest rate risk.

#### (ii) Currency risk

As at 31 December 2008, the Company held 6% (2007: 3%) and 5% (2007: 87%) of its financial assets and financial liabilities respectively, in currencies, mainly US dollar and Euro, other than the functional currency, Sterling.

The exchange risks inherent in these exposures are mitigated through the use of derivatives, mainly forward currency contracts.

# (iii) Other Price Risk – Equities and Property

In addition, the portfolio of the Company includes equity securities and investment property. Similar to the sensitivity analysis to interest rate movement above, the Company has also extended the range of reasonably possible movements in the value of equity securities and investment property at 31 December 2008. In addition to the movement of 10 per cent as applied at 31 December 2007, for 2008, the Company has also estimated the sensitivity to movements of 20 and 40 per cent. Excluding any second order effects on the measurement of the liabilities for future cash flow to the policyholder, a 10 per cent fall in their value at 31 December 2008 and 2007 and a 20 and 40 per cent fall in their value at 31 December 2008 would have given rise to the following effects on pre-tax profit, profit after tax, and shareholders' equity.

# Notes to the financial statements for the year ended 31 December 2008 (continued)

#### 8. Investments (continued)

#### (b) Market risk (continued)

(iii) Other Price Risk – Equities and Property (continued)

		2008 £m		2007 £m
	A decrease	A decrease	A decrease	A decrease
	of 40%	of 20%	of 10%	of 10%
Pre-tax profit	(406)	(203)	(101)	(86)
Related deferred tax effects	114	57	28	24
Net sensitivity of profit after tax and				_
shareholders' equity	(292)	(146)	(73)	(62)

A 10, 20 or 40 per cent increase in their value would have an approximately equal and opposite effect on profit and shareholders' equity to the sensitivities shown above.

# (c) Derivatives

The Company uses various currency derivatives in order to limit volatility due to foreign currency exchange fluctuations arising on securities denominated in currencies other than Sterling. In addition, total return swaps and interest rate swaps are held for efficient portfolio management.

The Company is party to a number of currency and interest rate swap agreements. Currency swap agreements involve the exchange of payments in different currencies over the life of the agreement. The Company enters into currency swap transactions to hedge foreign currency risk on overseas investments. Interest rate swap agreements involve the exchange of fixed and floating payments over the life of the agreements without an exchange of the underlying principal amount. The Company enters into interest swap transactions to assist in the matching of contractual liabilities.

These currency and interest rate swap agreements are accounted for on a market value basis, consistent with the assets and liabilities hedged.

All over-the-counter derivative transactions are conducted under standardised ISDA (International Swaps and Derivatives Association Inc) master agreements and the Group has collateral agreements between the individual group entities, of which the Company is one, and relevant counterparties in place under each of these market master agreements.

The notional amount of the derivatives were as follows at 31 December 2008 and 2007.

2008	Notional amount on which f	uture payments
	are based	
	Asset	Liability
	2008 £m	2008 £m
Cross-currency swaps	321	447
Futures	11	-
Forwards	412	479
Inflation swaps	1,442	1,365
Credit default swaps	5	-
Interest rate swaps	1,581	1,581

2007	Notional amount on which fu are based	iture payments
	Asset 2007 £m	Liability 2007 £m
Cross-currency swaps	226	241
Forwards	259	268
Inflation swaps	945	507
Interest rate swaps	827	827

# Notes to the financial statements for the year ended 31 December 2008 (continued)

# 8. Investments (continued)

#### (d) Credit risk

#### (i) Loans and receivables

Of the total loans and receivables held £3 million (2007: £1m) are past their due date but have not been impaired. Of the total past due but not impaired, £3 million (2007: £1m) are less than 1 year past their due date. The Company expects full recovery of these loans and receivables.

#### (ii) Securities lending and reverse repurchase agreements

The Company has entered into securities lending (including repurchase agreements) whereby blocks of securities are loaned to third parties, primarily major brokerage firms. The amounts above the fair value of the loaned securities required to be held as collateral by agreements, depend on the quality of the collateral, calculated on a daily basis. The loaned securities are not removed from the Company's balance sheet, rather they are retained within the appropriate investment classification. Collateral, typically consists of cash, debt securities, equity securities and letters of credit. At 31 December 2008, the Company had lent £2,379m (2007: £4,572m) of securities and held collateral under such agreements of £2,428m (2007: £4,815m).

At 31 December 2008, the Company had entered into reverse repurchase transactions under which it purchased securities and had taken on the obligation to resell the securities for the purchase price, amounting to £316m (2007: £433m), together with accrued interest. Of this amount £174m (2007: Nil) related to another group company.

#### (iii) Collateral under derivative transactions

At 31 December 2008, the Company had pledged £78m (2007: £Nil) for liabilities and held collateral of £183m (2007: £10m) in respect of over-the-counter derivative transactions.

The following table summarises by the rating, the securities held by the Company as at 31 December 2008 and 2007:

	Total	Total
	2008	2007
	£m	£m
S&P – AAA	4,140	4,904
S&P - AA + to AA -	1,648	1,519
S&P - A + to A	3,827	3,068
S&P - BBB + to BBB-	1,224	724
S&P -Other	-	1
	10,839	10,216
Moody's – Aaa	109	125
Moody's -Aa1 to Aa3	98	80
Moody's –A1 to A3	120	197
Moody's – Baa1 to Baa3	100	103
Moody's - Other	10	-
	437	505
Fitch	113	142
Other	1,062	994
Total debt securities	12,451	11,857

# Notes to the financial statements for the year ended 31 December 2008 (continued)

#### 8. Investments (continued)

(iii) Collateral under derivative transactions (continued)

In the table above, S&P ratings have been used where available. For securities where S&P ratings are not available, those produced by Moody's and then Fitch have been used as an alternative.

Where no external ratings are available, internal ratings produced by the Prudential Group's asset management operations, which are prepared on a comparable basis to external ratings, are used where possible. Of the total debt securities held at 31 December 2008 which are not externally rated, £495m (2007: £544m) were internally rated AAA to A-, £538m (2007: £336m) were internally rated BBB to B- and £29m (2007: £114m) were unrated.

## (e) Reinsurer's share of technical provisions

Of the reinsurer's share of technical provisions of £2,207m at 31 December 2008, 100% of the balance relates to intragroup companies.

#### (f) Risk management

The Company's business involves the acceptance and management of risk. The Company has in place a risk management process, which is undertaken in accordance with the Group Risk Framework adopted by the Prudential Group in 1999.

A number of risk factors affect the Company's operating results and financial condition. The financial risk factors affecting the Company include the effects of market risk, credit risk and liquidity risk on the financial instruments of the Company.

The Company uses derivatives to facilitate efficient portfolio management or to reduce investment risk. The most widely used derivatives by the Company are interest rate, currency and inflation-linked swaps.

The Company also uses over-the-counter swaps (including total return swaps), options, swaptions and warrants.

It is the Company's policy that cash or corresponding assets cover amounts at risk through derivative transactions. Derivative financial instruments used to facilitate efficient portfolio management and for investment purposes are carried at fair value with changes in fair value included in the profit and loss account. The Company has not applied hedge accounting to its derivatives.

## Market risk

Market risk is the risk that arises from adverse changes in the value of, or income from, assets and changes in interest rates or exchange rates.

The primary market risks that the Company faces is interest rate risk because most of its assets are investments that are bonds, mortgages or cash deposits, the values of which are subject to interest rate risk.

The Company has some liabilities that contain guaranteed returns which generally will be supported by fixed income investments.

#### Credit risk

Credit risk is the risk of loss to the Group if another party fails to perform its obligations, or fails to perform them in a timely manner. The Company's long term fund holds large amounts of interest rate sensitive investments that contain credit risk on which a certain level of defaults is expected. These expected losses are considered when the Company determines the crediting rates, deposit rates and premium rates for the products that will be supported by these assets.

# Notes to the financial statements for the year ended 31 December 2008 (continued)

# 8. Investments (continued)

# (f) Risk management (continued)

# Credit risk (continued)

Certain over-the-counter derivatives contain a credit risk element that is controlled through evaluation of collateral agreements and master netting agreements on interest rate and currency swaps. The Company is also exposed to credit-related losses in the event of non-performance by counterparties.

#### Liquidity risk

Liquidity risk is the risk that the Company may be unable to meet payment of obligations in a timely manner at a reasonable cost or the risk of unexpected increases in the cost of funding the portfolio at appropriate maturities or rates. Liquidity management in the Company seeks to ensure that, even under adverse conditions, the Company has access to the funds necessary to cover surrenders, withdrawals and maturing liabilities.

In practice, most of the Company's assets are marketable securities. This reduces the liquidity risk.

#### 9. Investments in group undertakings and participating interests

	Cost		Cost Current Va	
	2008 £m	2007 £m	2008 £m	2007 £m
Loans to group undertakings and participating interests	720	-	720	-

In 2008 the Company entered into loan agreements of £320m which represents a loan to Prudential plc and £400m which represents a loan to The Prudential Assurance Company Limited.

Of these loans £200m is to be repaid within one year and the remainder of £520m have no set term.

# 10. Capital requirements and management

Regulatory capital requirements apply at both an individual Company level and at the Prudential Group level, of which the Company is a part, for life assurance and investment management business. The Prudential Group, of which the Company is a part, is currently subject to the solvency requirements of the Insurance Groups Directive (IGD) as implemented by the FSA. Under the IGD a continuous parent company solvency test is applied: Under this test the surplus capital held in each of the regulated subsidiaries, including the Company, is aggregated with the free assets of non-regulated subsidiaries. From this total, Prudential Group borrowings are deducted, other than subordinated debt issues which qualify as capital.

In addition to obligations under subsidiary and Prudential Group regulatory requirements, the Prudential Group applies an economic framework to its management of capital. Economic capital provides a realistic and consistent view of the Group's capital requirements, allowing for diversification benefits.

At the Company level, the FSA rules which govern the Prudential regulation of insurance form part of the Insurance Prudential Sourcebook, the General Prudential Sourcebook and Interim Prudential Sourcebook for Insurers. Overall, the net requirements of the General Prudential Sourcebook are intended to align the capital adequacy requirements for insurance business more closely with those of banking and investment firms and building societies, for example, by addressing tiers of capital, rather than looking at net admissible assets. An insurer must hold capital resources equal at least to the Minimum Capital Requirement (MCR).

# Notes to the financial statements for the year ended 31 December 2008 (continued)

# 10. Capital requirements and management (continued)

The Insurance Prudential Sourcebook also contains rules on Individual Capital Assessments. Under these rules and the rules of the General Prudential Sourcebook all insurers must assess for themselves the amount of capital needed to back their business. If the FSA views the results of this assessment as insufficient, it may draw up its own Individual Capital Guidance for a firm, which can be superimposed as a requirement.

The available capital of £909m (2007: £778m) reflects the excess of regulatory basis assets over liabilities of the fund, before deduction of the capital resources requirement of £541m (2007: £538m).

The capital resources requirement for this company broadly reflects a formula which, for active funds, equates to a percentage of regulatory reserves plus a percentage of death strains.

	<b>31 December 2008</b>	31 December 2007	
	£m	£m	
Shareholders' equity			
Held outside long term funds:			
Net assets	821	517	
Total	821	517	
Held in long term funds	531	611	
Total shareholders' equity	1,352	1,128	
Adjustments to regulatory basis		_	
Other adjustments to restate these amounts to a regulatory		_	
basis	(443)	(350)	
Total adjustments	(443)	(350)	
Total available capital resources on FSA regulatory	_		
bases	909	778	

#### 11. Assets held to cover linked liabilities

	Co	Cost		<b>Current Value</b>	
	2008 £m	2007 £m	2008 £m	2007 £m	
Assets held to cover linked liabilities	2,038	1,328	1,912	1,568	

The change in current value of assets held to cover linked liabilities included in the Long term business technical account was a loss of £238m (2007: gain of £46m).

# Notes to the financial statements for the year ended 31 December 2008 (continued)

# 12. Reserves and policyholder liabilities (net of reinsurance)

	Claims outstanding	Technical provision for linked liabilities	Long term business provision	Profit and loss account
	£m	£m	£m	£m
Balance at 1 January 2008	3	1,568	11,851	590
Movement in technical provisions for the year	-	344	(1,254)	-
Profit and loss account	-	-	-	(96)
Balance at 31 December 2008	3	1,912	10,597	494_

Of the balance on the profit and loss account of £494m (2007: £590m), £368m (2007:£210m) is distributable to the shareholder. The remaining balance on the profit and loss account is not distributable due to the need to maintain the required margin of solvency, as computed under the rules of the FSA's Interim Prudential Sourcebook, Insurance Prudential Sourcebook and General Prudential Sourcebook.

### 13. Long term business provisions

The Company's liabilities are for contracts that provide individual immediate and bulk immediate and deferred annuities.

The immediate annuities are either fixed or retail price-index linked (referred to as RPI), where annuity payments are guaranteed from the outset. These products provide guaranteed income for a specified time, usually the life of the policyholder, in exchange for a lump sum capital payment. No surrender value is available under any of these products.

The deferred annuities are also either fixed or RPI linked, both during deferment and in payment.

The primary risks to the Company are therefore mortality, investment and credit risk.

The Company's fixed-increase annuities may incorporate automatic increases in annuity payments by fixed amounts over the policyholder's life. The Company's RPI annuity contracts provide for a regular annuity payment which changes periodically based on the change in the UK Retail Prices Index, subject to pre-defined minima and maxima.

For bulk annuity business the Company manages the assets and accepts the liabilities of a company pension scheme, to the extent to which they are funded, usually when it is wound up by the employer.

The provisions are the present value of the annuity payments and expenses. The calculation of the provisions requires a number of actuarial assumptions regarding future experience to be made. The assumptions are set by the Directors having regard to actuarial advice and based on analysis of relevant past and current data and information on anticipated future trends.

The key assumptions made at 31 December 2007 and 31 December 2008 are shown below.

# Notes to the financial statements for the year ended 31 December 2008 (continued)

# 13. Long term business provisions - continued

#### **Mortality**

Mortality assumptions are set in light of recent population and internal experience. The mortality assumptions used are percentages of standard actuarial mortality tables. Where annuities have been sold on an enhanced basis to impaired lives an additional age adjustment is made. The percentages of the standard table used are selected according to the source of business.

Recent mortality experience has been broadly in line with expectations, and no change has been required to the overall strength of the current mortality assumptions at 31 December 2008. The assumptions have, however, been rebalanced across the different categories of business so that they are more closely aligned to the actual experience of each product category. The overall effect of rebalancing assumptions between different product groups has been financially neutral.

The mortality assumptions also include an allowance for expected future improvements in longevity (expressed as a percentage of a standard improvement table, subject to a minimum level). The assumptions used (shown as a range of percentages of base tables with future improvements) are set out overleaf:

	2008		2007		
	Males	Females	Males	Females	
In payment:	97% - 102%	88% - 98%	99% - 114%	85% - 103%	
	PNMA00	PNFA00	PNMA00	PNFA00	
	(C=2000)	(C=2000)	(C=2000)	(C=2000)	
	with medium	with 75% of	with medium	with 75% of	
	cohort	medium cohort	cohort	medium cohort	
	improvement table	improvement table	improvement table	improvement	
	with a minimum	with a minimum	with a minimum	table with a	
	annual	annual	annual	minimum annual	
	improvement of	improvement of	improvement of	improvement of	
	2.25% up to age 90,	1.25% up to age 90,	2.25% up to age 90,	1.25% up to age	
	decreasing linearly	decreasing linearly	tapering to zero at	90, tapering to	
	to zero by age 120	to zero by age 120	age 120.	zero at age 120.	
In deferment:	AM92 - 4 years	AF92 - 4 years	AM92 - 4 years	AF92 - 4 years	

#### **Interest rate**

The valuation interest rates comply with the requirements of Rule 1.2.33R of the Prudential Sourcebook for Insurers except that:

- additional margins for prudence required in setting the valuation interest rate for the valuation of liabilities for statutory solvency purposes have been removed
- the Company is required, by an order issued under section 148 of the Financial Services and Markets Act 2000, to calculate the valuation rate of interest by reference to the aggregate yield on the assets rather than the market weighted gross redemption yield which is normally required by the Valuation Rules.

The valuation interest rates are adjusted to reflect investment management expenses and the risk of default on the assets.

# Notes to the financial statements for the year ended 31 December 2008 (continued)

# 13. Long term business provisions - continued

The investment management expenses are reviewed annually and reflect the Company's costs. The credit risk assumption is also reviewed annually to reflect the assets actually held.

In response to the uncertain market conditions at 31 December 2008, the assumption about the future level of defaults has been increased to 55 basis points per annum (20 basis points per annum at 31 December 2007). The allowance for defaults at 31 December 2008 is made up of:

- (i) 15 basis points per annum in respect of long-term expected defaults; this is derived by applying Moody's data from 1970 onwards uplifted by between 100 percent (B) and 200 percent (AAA) according to credit rating to the asset portfolios.
- (ii) 11 basis points per annum in respect of long-term credit risk premium for the potential volatility in default levels; this is derived by applying the 95th worst percentile from Moody's data from 1970 onwards to the asset portfolios.
- (iii) 29 basis points per annum in respect of additional short-term credit risk, reflecting the extreme market conditions at 31 December 2008.

Offsetting the strengthening of the default assumptions was profit arising from a rebalancing of the Company's asset portfolio during 2008 (which increased the risk adjusted yield used to value the liabilities). The net effect of the strengthening default assumptions and the portfolio rebalancing resulted in an increase in the long-term provision of £89m.

## **Expenses**

An allowance is made for expenses. This allowance is reviewed annually following an investigation into the Company's costs.

# Other assumptions

A number of other, less financially significant, actuarial assumptions are made in calculating the provisions, including the likely marital status of joint-life policyholders on death and the future rates of escalation of certain benefits.

#### 14. Debtors

Other Debtors	2008 £m	2007 £m
Amounts due from group undertakings	221	24
Tax recoverable	13	-
Other Debtors	31	-
	265	24

# Notes to the financial statements for the year ended 31 December 2008 (continued)

#### 15. Provision for deferred tax

	2008 £m	2007 £m
Unrealised gains on investments	(3)	(1)
Unrelieved losses carried forward	(91)	-
Transfer to the non technical account in excess of the statutory surplus	285	222
Capital allowances on items expensed in the accounts	(1)	(1)
Undiscounted provision for deferred tax	190	220
	2008 £m	2007 £m
		4.00
Deferred tax liability at start of year	220	188
Deferred tax charge in profit and loss account	(30)	32
Deferred tax liability at end of year	190	220

In April 2008 the standard corporation tax rate for the UK changed from 30% to 28%. Deferred tax at the end of 2008 has been provided wholly at the rate of 28% on the basis that all of the temporary differences will reverse at the new rate.. The effect of this change on the deferred tax assets and liabilities at 31 December 2008 was less than £1 million.

#### 16. Creditors

Other creditors including taxation and social security	2008 £m	2007 £m
Amounts owed to group undertakings	376	227
Taxation	8	15
Other creditors	73	3
	457	245

Included within amounts owed to group undertakings at 31 December 2008 was an amount of £371m (2007: £218m), which represents two contingent loans (including interest) repayable to The Prudential Assurance Company limited. The loans and interest on the loans are repayable out of surplus emerging on its business and is contingent on surpluses arising but can be repaid by the Company at any time.

The loans are repayable to the extent of a specified percentage of surplus of the Company, a repayment obligation crystallising on the last day of the Company's financial year and being discharged by application of funds on a date nominated by the Company.

In accordance with their terms, the loans might be prepaid upon prior notice, and the repayment obligation discharged in whole or part.

All other creditors of £86m (2007: £27m) are payable within a period of five years.

### 17. Guarantees and Commitments

During 2008 the Company entered into a credit facility agreement whereby it will lend up to £500m, at any time, in the form of subscription to Senior Notes issued under Prudential plc's £5,000 million Medium Term Note programme or of an unsecured senior loan to Prudential plc, Prudential Capital plc or other subsidiaries of Prudential plc. The purpose of the facility is to provide funding at Prudential Group level if the debt markets are closed to external issuance or if commercial paper issuance is difficult or not practicable. The commitment period is until further notice and subject to annual review by the Company's Board. The facility is repayable on demand and the borrowers can repay at any time at par plus break costs.

# Notes to the financial statements for the year ended 31 December 2008 (continued)

#### 18. Bank current accounts

Under the terms of the Company's arrangements with the Prudential Group's main UK banker, the bank has a right of set-off between credit balances (other than those of long term business funds) and all overdrawn balances of those Group undertakings with similar arrangements.

# 19. Called up share capital

The Company's authorised share capital is £1,100,000,000 (2007: £700,000,000) comprising 1,000,000,000 (2007: 600,000,000) ordinary shares of £1 each and 100,000,000 (2007: 100,000,000) preference shares of £1 each. The total number of issued and fully paid shares at the year end was 837,700,000 (2007: 517,700,000) ordinary shares and 20,000,000 (2007: 20,000,000) preference shares. During the year, 320,000,000 ordinary shares of £1 each were issued at par fully paid. Consideration was in cash.

The Preference Shares issued carry the right to receive a non-cumulative preferential Dividend which shall accrue at the rate of two pence per annum. The Preference Shares may not be redeemed otherwise than at the option of the Company at any time after the fifth anniversary of the date of issue of such Preference Share. The Preference Shares carry no voting rights except if a resolution is proposed in relation to (i) the winding up of the Company, a voluntary arrangement with creditors of the Company or proposed receivership, administrative receivership or administration of the Company; or (ii) an alteration of the rights of the Preference Shares or in relation to any other matter which will have detrimental effect upon the rights of the Preference Shares.

# 20. Charges

In the normal course of business certain reinsurance liabilities were secured by a floating charge, ranking these liabilities equally with amounts due under unsecured direct (non-reassurance) policies, over the long term insurance assets of the Company. Amounts secured by charges of this nature were £3,503.0m, £451.4m, and £13.3m representing liabilities to one customer.

# 21. Related party transactions

The Company has taken advantage of the exemption under paragraph 3(c) of Financial Reporting Standard Number 8 from disclosing transactions with other subsidiary undertakings of the Prudential Group. There were no other transactions with related parties.

# 22. Immediate and ultimate parent company

The immediate parent Company is The Prudential Assurance Company Limited. The ultimate parent Company is Prudential plc, which is the only parent Company which prepares group financial statements. Copies of these financial statements can be obtained from the Company Secretary, Laurence Pountney Hill, London, EC4R 0HH.

# Statement of directors' responsibilities in respect of the directors' report and the financial statements

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with UK Accounting Standards and applicable law (UK Generally Accepted Accounting Practice).

The financial statements are required by law to give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period.

In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The directors are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that its financial statements comply with the Companies Act 1985. They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the Company and to prevent and detect fraud and other irregularities.

The directors are responsible for the maintenance and integrity of the corporate and financial information included on the Company's website. Legislation in the UK governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

A M Crossley Director

27 March 2009

#### Independent Auditor's report to the member of Prudential Retirement Income Limited

We have audited the financial statements of Prudential Retirement Income Limited for the year ended 31 December 2008 which comprise the Profit and Loss account, the Balance Sheet, the Statement of Total Recognised Gains and Losses, the Reconciliation of movements in Shareholders Funds and the related notes. These financial statements have been prepared under the accounting policies set out therein.

This report is made solely to the Company's members, as a body, in accordance with section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### Respective responsibilities of directors and auditors

The directors' responsibilities for preparing the financial statements in accordance with applicable law and UK Accounting Standards (UK Generally Accepted Accounting Practice) are set out in the Statement of Directors' Responsibilities on page 34.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland).

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you whether in our opinion the information given in the Directors' Report is consistent with the financial statements.

In addition we report to you if, in our opinion, the Company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and other transactions is not disclosed.

We read the Directors' Report and consider the implications for our report if we become aware of any apparent misstatements within it.

# Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgments made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the Company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Independent Auditor's report to the member of Prudential Retirement Income Limited (continued)

# **Opinion**

In our opinion:

- the financial statements give a true and fair view, in accordance with UK Generally Accepted Accounting Practice, of the state of the Company's affairs as at 31 December 2008 and of its loss for the year then ended;
- the financial statements have been properly prepared in accordance with the Companies Act 1985; and
- the information given in the Directors' Report is consistent with the financial statements.

KPMG Audit Plc Chartered Accountants Registered Auditor 8 Salisbury Square London EC4Y 8BB 27 March 2009