**Registered Number SC047842** 

**Prudential Retirement Income Limited** 

**Annual Report and Financial Statements For the year ended 31 December 2009** 

Incorporated and registered in Scotland Registered Number SC047842 Registered Office: Craigforth, Stirling, FK9 4UE

Contents	Page
Directors and officers	2
Directors' report	3 - 6
Statement of Directors' responsibilities in respect of the financial statements	7
Independent auditor's report	8 - 9
Profit and loss account	10 - 11
Statement of total recognised gains and losses	11
Reconciliation of movement in Shareholders' Funds	11
Balance sheet	12 - 13
Notes to the financial statements	14 - 42

#### **Directors**

R A Devey (Chairman) D J Belsham T V Boardman A M Crossley F A O'Dwyer

### Secretary

Prudential Group Secretarial Services Limited

#### **Auditor**

KPMG Audit Plc, London

#### Directors' report for the year ended 31 December 2009

#### **Company Registration number**

The Company Registration number is SC047842.

#### **Principal activity**

The principal activity of Prudential Retirement Income Limited (the Company) is the writing of pension annuity long term insurance business. This will continue in 2010.

#### **Business review**

#### Performance and measurement

The results of the Company for the year as set out on pages 10 and 11 show a profit on ordinary activities before tax of £375m (2008: loss of £146m).

The profits during 2009 have mainly arisen from profits on new business written in the year and favourable investment returns earned on the surplus assets held by the Company.

The Shareholders' funds of the Company total £1,620m (2008: £1,352m).

£1.6bn of premiums were written in 2009 (2008: £3.1bn). This is a reduction of £1.5bn over prior year, due to a large one off bulk deal of £1.06bn which was included in 2008.

The assets and liabilities of the Company increased during 2009 as a result of new business single premiums of £1.6bn (2008: £3.1bn) and a decrease in the yield on the underlying assets during 2009. The above increases have been partially offset by the payment of annuity claims.

The Company's conventional annuities include level, fixed increase and retail price index (RPI) annuities. The fixed increase annuities incorporate automatic increases in annuity payments by fixed amounts over the policyholder's life. The RPI annuities that the Company offers provide for a regular annuity payment which changes periodically based on the change in the UK RPI.

With effect from 31 December 2008, the Company entered into an arrangement with The Prudential Assurance Company Limited (PAC) to reinsure 15% of all its non-profit annuity business on a quota share basis. This arrangement allows for all of the reinsurance premiums to be deposited back to the Company. On a UK GAAP basis the reinsurance results in a loss of £67m (2008: loss of £179m) in the Company. There is an equal and offsetting profit in PAC from accepting this business.

With effect from 1 January 2009, the Company entered into a longevity swap reinsurance treaty with Hannover Re to reinsure part of the longevity risk on its non-profit annuity business. On a UK GAAP basis the reinsurance treaty results in a profit of £34m to the Company.

The Company remained in a satisfactory financial position at 31 December 2009.

The Company does not report against Key Performance Indicators in its Business Review. This is because the Company is part of the wider Prudential Group and the Group's business is managed on a divisional basis such as UK Insurance Operations. Key Performance Indicators exist for the management of the divisions, of which this Company's business forms a part. The divisional Key Performance Indicators can be found in the Annual Report of Prudential plc.

#### Directors' report for the year ended 31 December 2009 (continued)

#### **Business review (continued)**

#### Market review and strategy

During 2009, the Company has maintained its market leadership in annuities, where it has continued to extract maximum value from The Prudential Assurance Company Limited's internal vesting pension book and has retained high conversion rates in this area. This has been supported by the Company's partnership deals with insurers such as Zurich, Royal London and Save and Prosper. The Company now has approximately 830,000 annuities in payment.

The Company's strategy in the Wholesale market is to participate selectively in bulk annuity and back book buyouts, where the Company is able to win business based on its financial strength, superior track record as well as its extensive annuitant mortality risk assessment capabilities. The Company will maintain a strict focus on value, only participating in transactions that generate an acceptable rate of return.

#### Corporate responsibility

The Company is a wholly owned subsidiary within the Prudential Group and corporate responsibility (CR) is a philosophy that is firmly embedded in Prudential's operations around the world as an integral part of how the organisation does business. The organisation strives to minimise the social, ethical and environmental impact of its activities and to maximise the opportunities. The importance of engaging with stakeholders and responding to their concerns is recognised. To do this the organisation maintains a regular dialogue and conducts periodic research on the issues that matter most to them.

In 2009, financial institutions came under continued scrutiny as a result of the market turmoil. Insurance companies are, however, fundamentally different from banks because they invest in assets for the long-term. During the financial turmoil the organisation played a significant role to help stabilise the market by providing liquidity during difficult times to the benefit of the whole economy.

Insurance companies have a unique role in society by helping people manage uncertainty and plan for a more secure future. In this way, the organisation's commercial value is linked to the social value of what is offered to its customers.

The approach to CR is underpinned by the organisation's founding values of integrity, security and prudence. Throughout its 160-year history the organisation has been committed to helping its customers safeguard their financial security and protect their families. This, together with the contribution to the well-being of the communities in which the organisation operates, is as strong today as it has always been.

The Group, of which the Company is a part, has developed a Group Governance Framework which is underpinned by a Group Governance Manual and associated processes. In late 2008, the CR framework was enhanced to further drive sustainable performance, provide greater focus to programmes and activities, and to enable a more consistent approach to reporting. The CR activities are framed around five core themes:

- 1. Insightful and transparent products meeting our customers needs
- 2. Best people for the best performing business
- 3. Protecting the environment
- 4. Supporting local communities
- 5. Accountability and governance

### Directors' report for the year ended 31 December 2009 (continued)

#### **Corporate responsibility (continued)**

While the Group sets the overall strategy for CR, the framework gives the Company the flexibility to implement programmes that best meet its markets. This recognises that the people on the ground are closest to their customers and their communities, and best know how to meet their needs and expectations.

The Prudential plc Board discusses the Group's CR performance at least once a year and also reviews and approves the Group CR Report and strategy on a annual basis. Below the Board the Responsibility Committee comprises senior representatives from relevant Group functions and each of our core businesses, such as the Company. This committee is responsible for monitoring the Group's CR activities and for raising issues that need to be addressed.

#### Post balance sheet events

There have been no significant events affecting the Company since the balance sheet date.

#### **Results and dividends**

The state of affairs of the Company at 31 December 2009 is shown in the balance sheet on pages 12 and 13. The profit and loss account appears on pages 10 and 11. No dividend for 2009 is proposed (2008: £Nil).

#### **Payment policy**

The Company does not have any trade creditors and therefore codes or standards on payment practice and disclosure of trade creditor days are not applicable.

#### **Share Capital**

No ordinary shares were issued by the Company during the year (2008: £320,000,000). There have been no other changes in the Company's share capital during 2009.

#### **Directors**

The present directors are shown on page 2.

Messrs O'Dwyer and Devey were appointed as directors of the Company on 16 January and 16 November 2009 respectively. Mr Prettejohn resigned as a director on 30 September 2009. There were no other changes during the year. Mr Haasz resigned as a director on 15 January 2010.

#### Financial risk management objectives, policies and exposure

The Company is a wholly owned subsidiary of the Group, Prudential plc and as such forms a part of the overall risk management process of the Group. A significant part of the Group's business involves the managed acceptance of risk. The Group has a Risk Governance Framework requiring all businesses and functions within the Group i.e. including the Company, to establish processes for identifying, evaluating and managing key risks.

### Directors' report for the year ended 31 December 2009 (continued)

#### Financial risk management objectives, policies and exposure (continued)

The system of internal control is an essential and integral part of the risk management process. As part of the annual preparation of its business plan, all of the Group's businesses and functions are required to carry out a review of risks including an assessment of the impact and likelihood of key risks and effectiveness of the controls in place to manage them. The assessment is reviewed regularly throughout the year and all businesses and functions within the Group are required to confirm annually that they have undertaken risk management. Actual performance is regularly monitored against the business plans. Detailed procedures are laid down in financial and actuarial procedure manuals. The insurance operations of the Group, such as the Company, also prepare a financial condition report.

The Company's objectives and policy in relation to the management of financial risk resulting from its financial assets and liabilities is to minimise any risk. The Company's exposure to financial risk through its financial assets and liabilities is provided in detail in note 9 of the notes to the financial statements.

#### Disclosure of information to auditors

The directors who held the office at the date of approval of this directors' report confirm that, so far as they are each aware, there is no relevant audit information of which the Company's auditor is unaware; and each director has taken all the steps that they ought to have taken as a director to make themselves aware of any relevant audit information and to establish that the Company's auditor is aware of that information. This confirmation is given and should be interpreted in accordance with the provisions of section 418 of the Companies Act 2006.

#### **Auditor**

In accordance with Section 487(2) of the Companies Act 2006, KPMG Audit Plc will be deemed to be re-appointed auditor of the Company for the current financial year.

#### Directors' and officers' protection

Prudential plc has arranged appropriate insurance cover in respect of legal action against directors and senior managers of companies within the Prudential Group. In addition, the Articles of Association of the Company permit the directors, officers and employees of the Company to be indemnified in respect of liabilities incurred as a result of their office. Prudential plc also provides protections for directors and senior managers of companies within the Group against personal financial exposure they may incur in their capacity as such. These include qualifying third party indemnity provisions (as defined by the relevant Companies Act) for the benefit of directors of Prudential plc including, where applicable, in their capacity as a director of the Company and other companies within the Group. These indemnities were in force during 2009 and remain in force.

On behalf of the board of directors.

Prudential Group Secretarial Services Limited Company Secretary 26 March 2010

## Statement of directors' responsibilities in respect of the directors' report and the financial statements

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with UK Accounting Standards and applicable law (UK Generally Accepted Accounting Practice).

Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period.

In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that its financial statements comply with the Companies Act 2006. They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the Company and to prevent and detect fraud and other irregularities.

The directors are responsible for the maintenance and integrity of the corporate and financial information included on the Company's website. Legislation in the UK governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

A M Crossley Director

26 March 2010

## **Independent Auditor's report to the members of Prudential Retirement Income Limited**

We have audited the financial statements of Prudential Retirement Income Limited for the year ended 31 December 2009 set out on pages 10 to 42. The financial reporting framework that has been applied in their preparation is applicable law and UK Accounting Standards (UK Generally Accepted Accounting Practice).

This report is made solely to the Company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members, as a body, for our audit work, for this report, or for the opinions we have formed.

#### Respective responsibilities of directors and auditors

As explained more fully in the Directors' Responsibilities Statement set out on page 7, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

#### Scope of the audit of the financial statements

A description of the scope of an audit of financial statements is provided on the APB's web-site at <a href="https://www.frc.org.uk/apd/scope/UKNP">www.frc.org.uk/apd/scope/UKNP</a>.

#### **Opinion on financial statements**

In our opinion the financial statements:

- give a true and fair view of the state of the Company's affairs as at 31 December 2009 and of its profit for the year then ended;
- have been properly prepared in accordance with UK Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### Opinion on other matters prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

# **Independent Auditor's report to the members of Prudential Retirement Income Limited (continued)**

#### Matters on which we are required to report by exception

We have nothing to report in respect of the following:

Under the Companies Act 2006 we are required to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Chris Moulder (Senior Statutory Auditor)
For and on behalf of KPMG Audit Plc, Statutory Auditor
Chartered Accountants
Registered Auditor
1 Canada Square
Canary Wharf
London

E14 5AG

26 March 2010

## **Profit and Loss Account for the year ended 31 December 2009**

Long Term Business - Technical Account	Note	2009 £m	2008 £m
Gross premiums written	2(a)	1,612	3,141
Outward Reinsurance Premiums		(295)	(2,387)
Earned premiums, net of reinsurance		1,317	754
Investment income	3	660	723
Unrealised gains / (losses) on investments		1,444	(1,400)
		2,104	(677)
Claims incurred, net of reinsurance			
Claims paid		(942)	(1,037)
Change in other technical provisions, net of reinsurance			
Long term business provision, net of reinsurance	13	(1,677)	1,254
Technical provision for linked liabilities, net of reinsurance	13	(69)	(344)
		(1,746)	910
N. A.			
Net operating expenses	0	( <b></b> )	(=0)
Acquisition costs	8	(52)	(70)
Administrative costs		<b>(17)</b>	(14)
Investment expenses and charges		(313)	(27)
		(382)	(111)
Tax attributable to the long term business		(98)	55
Balance on the technical account – long term business		253	(106)

The amounts shown above are in respect of continuing operations.

The notes on pages 14 to 42 form an integral part of these financial statements.

## **Profit and Loss Account for the year ended 31 December 2009 (continued)**

Non-Technical Account	Note	2009 £m	2008 £m
Balance on the long term business technical account Tax attributable to balance on the long term business technical		253	(106)
account		98	(55)
Investment income	3	49	8
Unrealised (losses) / gains on investments		(24)	8
Investment expenses and charges		(1)	(1)
Profit / (loss) on ordinary activities before tax		375	(146)
Tax on profit / (loss) on ordinary activities	5(a)	(107)	50
Retained profit / (loss) for the financial year transferred to reserves	13	268	(96)

### Statement of total recognised gains and losses

Year ended 31 December 2009

	2009 £m	2008 £m
Retained profit / (loss) for the financial year	268	(96)
Total gains and losses recognised since the last annual report	268	(96)

#### **Reconciliation of movement in Shareholders' Funds**

Year ended 31 December 2009

	Note	2009 £m	2008 £m
Shareholders' capital and reserves at beginning of year		1,352	1,128
Retained profit / (loss) for the financial year		1,332 268	(96)
New share capital subscribed	20	-	320
		4 400	1 2 5 2
Shareholders' capital and reserves at end of year		1,620	1,352

The amounts shown above are in respect of continuing operations.

The notes on pages 14 to 42 form an integral part of these financial statements.

## Balance sheet as at 31 December 2009

ASSETS	Note	2009 £m	2008 £m
Investments			
Land and buildings	9	728	939
Investments in group undertakings	10	1,137	720
Other financial investments	9	15,464	13,022
		17,329	14,681
Assets held to cover linked liabilities	12	1,982	1,912
Reinsurers' share of technical provisions			
Long term business provision	13	2,200	1,870
Technical provision for linked liabilities	13	350	337
1		2,550	2,207
P. 1.			
Debtors		_	-
Debtors arising out of reinsurance operations	1.7	7	7
Other debtors	15	56	265
		63	272
Other assets			
Cash at bank and in hand	19	87	399
Prepayments and accrued income			
Accrued interest and rent		349	296
	- m ·		
Total assets	2(b)	22,360	19,767

The notes on pages 14 to 42 form an integral part of these financial statements.

## Balance sheet as at 31 December 2009 (continued)

LIABILITIES	Note	2009 £m	2008 £m
Capital and reserves			
Called up share capital	20	858	858
Profit and loss account	13	762	494
Total shareholders' funds		1,620	1,352
Technical provisions			
<del>-</del>	13	14 474	12 467
Long term business provision		14,474	12,467
Claims outstanding	13	2	3
Technical provisions for linked liabilities	13	2,331	2,249
Provision for other risks and charges			
Deferred tax	16	276	190
Creditors			
Derivative liabilities		137	309
Amounts owed to credit institutions		698	681
Creditors arising out of direct insurance operations		13	4
Creditors arising out of reinsurance operations		2,374	2,055
Other creditors including taxation and social security	17	435	457
		3,657	3,506
Total liabilities		22,360	19,767

The financial statements on pages 10 to 42 were approved by the board of directors on 26 March 2010.

A M Crossley Director

The notes on pages 14 to 42 form an integral part of these financial statements

#### Notes to the financial statements for the year ended 31 December 2009

#### 1. Accounting Policies

#### (a) Change in accounting policies

The Company has implemented the following changes in preparing its results for the year ended 31 December 2009. These standards closely reflect the requirements of International Financial Reporting Standards (IFRS) and form part of the continuing implementation of IFRS in the UK.

Amendments to FRS 29 – Improving Disclosures About Financial Instruments

In May 2009 the Accounting Standards Board (ASB) approved the 'Amendments to FRS 29 – Improving Disclosures About Financial Instruments', effective from 1 January 2009, which requires enhanced disclosures about fair value measurements and liquidity risk. The amendments include the introduction of a three-level hierarchy for fair value measurement disclosures and additional disclosures about the relative reliability of fair value measurements. This has been included in Note 9.

Amendments to FRS 8 – Related Party Transactions

The amendments to FRS8 'Related Party Transactions' became effective for the Company in 2009. The Company is required under the amendment to disclose any transactions with subsidiaries which are not wholly-owned. The Company did not have any disclosable transactions under this amendment.

Additionally in 2009, the Company also adopted the following new accounting pronouncements for which their adoption has no material impact on the financial statements of the Company:

- Amendment on FRS 26 financial instruments eligible hedged items
- Amendments to UITF Abstract 42 and FRS 26 Embedded Derivatives
- Improvements to Financial Reporting Standards

#### (b) Basis of preparation

The financial statements have been prepared in accordance with Part 15 of the Companies Act 2006 and Schedule 3 of the Large and Medium-sized Companies and Groups (Accounts and Reports) Regulations 2008.

The financial statements are prepared in accordance with applicable accounting standards and with the Statement of Recommended Practice on Accounting for Insurance Business issued by the Association of British Insurers in December 2005.

The Company has not presented a capital position statement with supporting disclosures under FRS 27 on the basis that the Company is more than 90 per cent owned within a group and the Company is included in the publicly available Prudential Group financial statements which provide information on a group basis complying with this requirement. The process for setting assumptions and determining liabilities, as required to be disclosed by FRS 27, is described in note 14 of the financial statements (together with key assumptions).

## Notes to the financial statements for the year ended 31 December 2009 (continued)

#### 1. Accounting Policies (continued)

#### (b) Basis of preparation (continued)

The directors have a reasonable expectation that the Company will be able to continue in operational existence for the foreseeable future and thus continue to adopt the going concern basis of accounting in preparing the financial statements.

This conclusion has been based upon the following: the Company is a subsidiary within the Prudential Group and it, its parent company and the ultimate parent company are continuing to trade and there are no plans for liquidation. The Company has a healthy solvency margin, well in excess of the Minimum Capital Requirement (MCR) and Enhanced Capital Requirement (ECR) (Note 11), generates positive cashflows and has very low debt-financing. In addition consideration has also been given to the Company's performance, the market in which it operates, its strategy and risks and uncertainties, as set out in the Business Review of pages 3 and 4, the management of financial risk as set out in Note 9, including its exposure to liquidity risk and credit risk.

#### (c) Long term business

Under FRS 26, the measurement basis of assets and liabilities of long term business contracts is dependent upon the classification of the contracts as either insurance contracts, if the level of insurance risk is significant, or investment contracts if the risk is insignificant. The Company's contracts are all classed as insurance contracts.

Annuity considerations are accounted for when due. Annuities are accounted for when the annuity becomes due for payment. Surrenders are accounted for when paid. Death claims and all other claims are accounted for when notified. Index linked business has been disclosed as linked for the purposes of these financial statements.

Investment income and realised and unrealised investment gains attributable to long term business are credited to the long term business technical account.

The costs of acquiring new business, principally commission and certain costs associated with policy issue and underwriting, which are not matched by policy charges, are written off in the year in which they are incurred.

#### (d) Investments

#### (i) Land and Buildings

Land and buildings are valued annually by professional external valuers on a Market Value basis, as defined in the Appraisal and Valuation Manual issued by the Royal Institute of Chartered Surveyors, in particular Practice Statement 3.2. No depreciation is provided on land and buildings held for investment purposes, in accordance with Statement of Standard Accounting Practice 19, Accounting for Investment Properties.

On a historical cost basis buildings are depreciated over 40 years. Leasehold buildings are depreciated over 40 years or if the lease is less than 40 years over the length of the lease.

## Notes to the financial statements for the year ended 31 December 2009 (continued)

#### 1. Accounting Policies (continued)

#### (d) Investments (continued)

#### (ii) Other financial investments

Listed investments are shown at fair value. Unlisted investments are valued on quotations provided by external fund managers, brokers, independent pricing services or values as determined by the directors.

#### (iii) Realised gains and losses on investments

Realised gains and losses on investments represent the difference between net proceeds on disposal and the purchase price.

#### (iv) Unrealised gains and losses on investments

Unrealised gains and losses on investments represent the difference between the change in the value of investments held at the balance sheet date and the reversal of unrealised investment gains and losses recognised in earlier accounting periods in respect of investment disposals.

Under FRS 26 upon initial recognition, financial investments are measured at fair value. Subsequently, the Company is permitted, subject to specific criteria, to designate its investments as either financial investments at fair value through profit and loss, financial investments held on an available-for-sale basis, financial investments held to maturity, or loans and receivables. The Company holds financial investments on the following bases:

#### (v) Financial investments at fair value through profit and loss

This comprises assets designated by management as fair value through profit and loss on inception and derivatives which are deemed to be held for trading. These investments, including all derivatives, are valued at fair value with all changes thereon being recognised in the profit and loss account.

The Company uses bid prices to value its quoted financial investments. Actively traded investments without quoted prices are valued using external broker bid prices. If there is no active established market for an investment, the Company applies an appropriate valuation technique such as discounted cash flow technique.

#### (vi) Loans and receivables

This comprises investments that have fixed or determinable payments and are not designated as fair value through profit and loss or available-for-sale. These investments include loans secured by mortgages, deposits and other unsecured loans and receivables. These investments are carried at amortised cost using the effective interest method and subject to impairment reviews. The Company measures the amount of the impairment loss by comparing the amortised cost with the present value of its estimated future cash flows discounted at the original effective interest rate.

## Notes to the financial statements for the year ended 31 December 2009 (continued)

#### 1. Accounting Policies (continued)

#### (e) Long term business provision

The long term business provision is determined by the Company's directors based on advice from the Company's Actuarial Function Holder, who determined the provision using recognised actuarial methods, with due regard to the actuarial principles laid down in Directive 2002/83/EC.

It is calculated initially on a statutory solvency basis to comply with the reporting requirements under the Financial Services and Markets Act 2000. The valuation is then modified to remove certain resilience, contingency and other reserves required by the Prudential Sourcebook for Insurers and the General Prudential Sourcebook issued by the Financial Services Authority.

The technical provisions are the discounted value of future claim payments, adjusted for investment expenses and future administration costs. Claim payments allow for the effects of mortality in line with the bases set out in Note 14. These bases have been derived from an analysis of recent population and internal mortality experience and make allowance for improvements in mortality in the future.

The interest rates used for discounting claim payments are derived from the yield on the assets held and make allowance for potential defaults on those assets. Long-term rates of default appropriate to the assets held have been set based on an investigation into historic rates of default by credit rating, term to redemption and security. An additional short-term default provision is held to reflect market conditions at the valuation date (See Note 14).

#### (f) Cash Flow Statement

The Company has availed itself of the exemption from preparing a cash flow statement allowed under section 5(a) of FRS 1, "Cash Flow Statements", on the grounds that it is a wholly owned subsidiary of Prudential plc which publishes a consolidated cash flow statement incorporating the cash flows of the Company.

#### (g) Taxation

Tax is charged on all taxable profits arising in the accounting period.

Except where otherwise required by accounting standards, full provision for deferred tax without discounting is made for all timing differences which have arisen but not reversed at the balance sheet date.

#### (h) Foreign Currencies

Foreign currency revenue transactions are translated at the rate applied at the time of execution. Monetary foreign currency assets and liabilities are translated at year end exchange rates. Exchange differences are included in the profit and loss account.

## Notes to the financial statements for the year ended 31 December 2009 (continued)

#### 1. Accounting Policies (continued)

#### (i) Reinsurance

In the normal course of business the Company seeks to reduce loss exposure by reinsuring certain levels of risk in various areas of exposure with other insurance companies or reinsurers. An asset or liability is recognised in the balance sheet representing premiums due to or payments due from reinsurers and the share of benefits and claims recoverable from reinsurers. The measurement of reinsurance assets is consistent with the measurement of the underlying direct insurance contracts.

#### 2. Segmental analysis

#### (a) Gross premiums written

(a) 62688 <b>P</b> 1011111111111111111111111111111111111	2009 £m	2008 £m
Pension annuities:		
- Non-participating	1,490	2,161
- Linked	122	980
	1,612	3,141
Comprising:		
External direct premiums:		
- Immediate annuities	517	1,838
- Deferred annuities	1	2
	518	1,840
External reinsurance accepted:		•
- Immediate annuities	129	418
Reinsurance from a related party:		
- Immediate annuities	965	883
Total	1,612	3,141

All premiums are single premium business, there were no regular external direct immediate annuities this year (2008: £3m). All business is written in the United Kingdom. Group pension scheme buyouts included in premiums are £42m (2008: £1,132m). Included in External Direct premiums in 2008 is an amount of £1,064m in respect to a of a group bulk buy in from Cable and Wireless Pension Trustees Limited.

#### (b) Assets attributable to the long term business fund

Of the total assets shown on page 12, £21,315m (2008: £18,924m) is attributable to the long term business fund.

# Notes to the financial statements for the year ended 31 December 2009 (continued)

#### 3. Investment income

	Long term business technical account		e e e e e e e e e e e e e e e e e e e		
	2009 £m	2008 £m	2009 £m	2008 £m	
Income from equity securities	2	1	-	_	
Income from land and buildings	<b>78</b>	67	5	-	
Income from debt securities	859	759	21	27	
Income from mortgage loans and other loans	3	3	-	-	
Income from deposits with credit institutions	1	11	-	1	
Income from other investments	15	(4)	9	5	
(Losses) / profits on the realisation of investments	(259)	(61)	14	(25)	
other than derivatives	, ,	, ,		` ,	
Exchange losses	(39)	(53)	-		
	660	723	49	8	

#### 4. Staff costs

The Company has no employees (2008: Nil). Included within net operating expenses are amounts paid in return for management services provided to the Company by other group companies.

#### 5. Tax on profit on ordinary activities

#### (a) Analysis of charge in the period

	2009 £m	2008 £m
Current Tax		
UK Corporation tax on gains/(losses) of the period	21	(20)
	21	(20)
Deferred Tax		
Origination and reversal of timing differences	83	(30)
Adjustments in respect of previous periods	3	-
	86	(30)
Tax on profits/(losses) on ordinary activities	107	(50)

## Notes to the financial statements for the year ended 31 December 2009 (continued)

#### 5. Tax on profit on ordinary activities (continued)

#### (b) Factors affecting tax charge for the period

	2009 £m	2008 £m
Profit / (loss) on ordinary activities before tax	375	(146)
Profit / (loss) on ordinary activities multiplied by effective rate		
of corporation tax in the UK of 28% (2008: 28.5%)	105	(42)
Effects of		
Release of uncertain tax provision	-	(9)
Timing differences		
- Transfer from the non-technical account in excess of the statutory surplus	7	31
Utilisation of tax losses brought forward	(91)	
Current tax charge / (credit) for the period	21	(20)

The company may have an additional tax liability of £18m depending on the outcome of discussions with HM Revenue & Customs. Due to the uncertainty over the timing and result of those discussions, no provision has been made in the accounts.

#### 6. Auditors' remuneration

Fees payable to KPMG for the audit of the Company's accounts were £78,525 (2008: £64,018). Fees payable to KPMG for other services pursuant to legislation, including the audit of the regulatory return were £16,475 (2008: £26,151).

#### 7. Directors' emoluments

During the year, the directors received the following emoluments in respect of work on behalf of the Company.

	2009 €	2008 £
Aggregate emoluments and non-pension benefits	552,955	887,015

Five (2008: six) directors were entitled to shares under the Prudential's main long term incentive scheme. Three directors are entitled to retirement benefits under defined benefit schemes and two directors participate in the defined contribution scheme.

The aggregate of emoluments and amounts receivable under long term incentive schemes of the highest paid director included in the above figure was £144,674. During the year the highest paid director did not exercise any share options but he did receive shares under a long term incentive scheme.

# Notes to the financial statements for the year ended 31 December 2009 (continued)

#### 8. Acquisition costs

Included within the total for acquisition costs are commissions of £22m (2008: £32m).

#### 9. Investments

	C	Cost	<b>Current Value</b>		
	2009 £m	2008 £m	2009 £m	2008 £m	
Freehold land and buildings	419	732	406	649	
Leasehold land and buildings	320	306	322	290	
Derivative assets	-	-	115	201	
Equity securities	3	105	2	76	
Debt securities and other fixed income securities	15,013	13,760	14,779	12,451	
Loans secured by mortgages	37	37	37	37	
Other loans	4	4	3	4	
Deposits with credit institutions	528	253	528	253	
	16,324	15,197	16,192	13,961	

The change in current value of investments included in the profit and loss account was a gain of £1,211m (2008: loss of £1,154m) analysed between a gain of £1,234m (2008: loss of £1,162m) included in the Long term business technical account and a loss of £23m (2008: gain of £8m) included in the Non-technical account. The change in current value of £1,234m (2008: loss of £1,162m) included a gain of £95m (2008: loss of £112m) in respect of land and buildings, a gain of £1,064m (2008: loss of £946m) in respect of debt securities, a gain of £27m in respect to equity securities (2008: loss of £30m) and a gain of £48m (2008: loss of £74m) in respect of derivatives.

Amounts included in the above ascribable to listed investments:

	<b>Current Value</b>		
	2009 £m	2008 £m	
Equity securities	2	12	
Debt securities and other fixed income securities	14,113	11,877	
	14,115	11,889	

All Leasehold land and buildings are classed as long lease as their term is greater than 50 years.

If the revalued land and buildings were stated on the historical cost basis, the amounts would be:

	Freehold and leasehold land and buildings		
	2009 £m	2008 £m	
At cost	739	1,038	
Aggregated depreciation	(46)	(48)	
Net book value based on historical cost	693	990	

# Notes to the financial statements for the year ended 31 December 2009 (continued)

#### 9. Investments (continued)

#### (a) Financial instruments

#### (i) Designation and fair values

All financial assets of the Company are designated as either fair value through profit and loss or loans and receivables. Financial liabilities are designated as either fair value through profit and loss or amortised cost.

2009	Fair value through profit and loss	Loans and receivables	Total carrying value	Fair value
		£r	n	
Financial Assets:				
Freehold land and buildings	406	-	406	406
Leasehold land and buildings	322	-	322	322
Deposits with credit institutions	-	528	528	528
Equity securities	2	-	2	2
Debt securities	14,779	-	14,779	14,779
Loans:				
Loans secured by mortgages	-	37	37	37
Other loans	-	3	3	3
Derivative assets	115	-	115	115
Accrued investment income	-	349	349	349
Other Debtors	-	58	58	58
Cash at bank and in hand	-	87	87	87
	15,624	1,062	16,686	16,686
Financial Liabilities:				
Creditors arising out of direct insurance	-	13	13	13
operations		2 274	2 254	2 274
Creditors arising out of reinsurance operations	-	2,374	2,374	2,374
Other creditors	_	1,118	1,118	1,118
Derivative liabilities	137	-	137	137
	137	3,505	3,642	3,642

# Notes to the financial statements for the year ended 31 December 2009 (continued)

#### 9. Investments (continued)

#### (a) Financial instruments (continued)

#### (i) Designation and fair values (continued)

2008	Fair value through profit and loss	Loans and receivables	Total carrying value	Fair value
		£n	1	
Financial Assets:				
Freehold land and buildings	649	-	649	649
Leasehold land and buildings	290	-	290	290
Deposits with credit institutions	-	253	253	253
Equity securities	76	-	76	76
Debt securities	12,451	-	12,451	12,451
Loans:				
Loans secured by mortgages	-	37	37	37
Other loans	-	4	4	4
Derivative assets	201	-	201	201
Accrued investment income	-	296	296	296
Other Debtors	-	252	252	252
Cash at bank and in hand	-	399	399	399
	13,667	1,241	14,908	14,908
Financial Liabilities:				
Creditors arising out of direct insurance operations	-	4	4	4
Creditors arising out of reinsurance operations	-	2,055	2,055	2,055
Other creditors	-	1,130	1,130	1,130
Derivative liabilities	309	, -	309	309
	309	3,189	3,498	3,498

As at 31 December 2009 no convertible bonds (2008: £2m) were included in debt securities.

For financial liabilities designated as fair value through profit and loss there was no material impact on profit from movements in credit risk during 2009 and 2008.

#### (ii) Determination of fair values

The fair values of the financial assets and liabilities as shown in the table above and on the previous page have been determined on the following bases.

## Notes to the financial statements for the year ended 31 December 2009 (continued)

- 9. Investments (continued)
- (a) Financial instruments (continued)
- (ii) Determination of fair values (continued)

The fair values of the financial instruments for which fair valuation is required under UK GAAP are determined by the use of current market bid prices for quoted investments, or by using quotations from independent third-parties, such as brokers and pricing services or by using appropriate valuation techniques. Investments valued using valuation techniques include financial investments which by their nature do not have an externally quoted price based on regular trades and financial investments for which markets are no longer active as a result of market conditions e.g. market illiquidity. The valuation techniques used include comparison to recent arm's length transactions, reference to other instruments that are substantially the same, discounted cash flow analysis, option adjusted spread models and, if applicable, enterprise valuation. These techniques may include a number of assumptions relating to variables such as credit risk and interest rates. Changes in assumptions relating to these variables could positively or negatively impact the reported fair value of these instruments. When determining the inputs into the valuation techniques used priority is given to publicly available prices from independent sources, when available but overall, the source of pricing is chosen with the objective of arriving at a fair value measurement which reflects the price at which an orderly transaction would take place between market participants on the measurement date.

The fair value estimates are made at a specific point in time, based upon available market information and judgements about the financial instruments, including estimates of the timing and amount of expected future cash flows and the credit standing of counterparties. Such estimates do not reflect any premium or discount that could result from offering for sale at one time the Company's entire holdings of a particular financial instrument, nor do they consider the tax impact of the realisation of unrealised gains or losses from selling the financial instrument being fair valued. In some cases the fair value estimates cannot be substantiated by comparison to independent markets, nor can the disclosed value be realised in immediate settlement of the financial instrument.

The loans and receivables have been shown net of provisions for impairment where applicable. The fair value of loans has been estimated from discounted cash flows expected to be received. The rate of discount used was the market rate of interest.

The estimated fair value of derivative instruments reflects the estimated amount the Company would receive or pay in an arm's length transaction. The amount is determined using quoted prices if exchange listed, quotations from independent third parties or valued internally using standard market practices.

The fair value of borrowings is based on quoted market prices, where available.

The fair value of other financial liabilities of the Company is determined using discounted cash flows of the amounts expected to be paid.

(iii) Level 1, 2 and 3 fair value measurement hierarchy of financial instruments

In May 2009 FRS 29 'Financial Instruments: Disclosures' was amended by the ASB to require certain additional disclosures to be included in the financial statements. This includes, as is presented below, a table of financial instruments carried at fair value analysed by level of the FRS29 defined fair value hierarchy. This hierarchy is based on the inputs to the fair value measurement and reflects the lowest level input that is significant to that measurement. FRS29 does not require comparatives to be provided in the year of adoption.

## Notes to the financial statements for the year ended 31 December 2009 (continued)

#### 9. Investments (continued)

#### (a) Financial instruments (continued)

(iii) Level 1, 2 and 3 fair value measurement hierarchy of financial instruments (continued)

The classification criteria and its application to the Company can be summarised as follows:

#### Level 1 – quoted prices (unadjusted) in active markets for identical assets and liabilities

Level 1 principally includes exchange listed equities, mutual funds with quoted prices, exchange traded derivatives such as futures and options, and national government bonds unless there is evidence that trading in a given instrument is so infrequent that the market could not possibly be considered active. It also includes other financial instruments where there is clear evidence that the year end valuation is based on a traded price in an active market.

## <u>Level 2 – inputs other than quoted prices included within level 1 that are observable either directly (i.e. as prices) or indirectly (i.e. derived from prices)</u>

Level 2 principally includes corporate bonds and other non-national government debt securities which are valued using observable inputs, together with over-the-counter derivatives such as forward exchange contracts and non-quoted investment funds valued with observable inputs. It also includes investment contract liabilities that are valued using observable inputs.

The nature of the Company's operations in the UK mean that a significant proportion of the assets backing non-linked shareholder backed business are held in corporate bonds, structured securities and other non-national government debt securities. These assets, in line with market practice, are generally valued using third party broker quotes in the UK either directly or via third parties such as IDC or Bloomberg. Such assets have generally been classified as level 2 as the nature of broker quotations means that it does not strictly meet the definition of a level 1 asset. However these valuations are determined using independent external quotations from multiple sources and are subject to a number of monitoring controls such as monthly price variances, stale price reviews and variance analysis on prices achieved on subsequent trades.

In addition level 2 includes debt securities that are valued internally using standard market practices. Of the total level 2 debt securities of £12.8m, £0.6m are valued internally. The majority of such securities use matrix pricing, which is based on assessing the credit quality of the underlying borrower to derive a suitable discount rate relative to government securities. Under matrix pricing, the debt securities are priced taking the credit spreads on comparable quoted public debt securities and applying these to the equivalent debt instruments factoring a specified liquidity premium. The significance of the parameters used in this valuation technique are readily observable in the market and, therefore, are not subject to interpretation.

## Notes to the financial statements for the year ended 31 December 2009 (continued)

#### 9. Investments (continued)

#### (a) Financial instruments (continued)

(iii) Level 1, 2 and 3 fair value measurement hierarchy of financial instruments (continued)

## Level 3: Significant inputs for the asset or liability that are not based on observable market data (unobservable inputs)

Level 3 principally includes investments in private equity funds, investments in property funds which are exposed to bespoke properties or risks, investments which are internally valued or subject to a significant number of unobservable assumptions and certain derivatives which are bespoke or long dated. It also includes debt securities which are rarely traded or traded only in privately negotiated transactions and hence where it is difficult to assert that these have been based on observable market data. The inherent nature of the vast majority of these assets means that, in normal market conditions, there is unlikely to be significant change in the specific underlying assets classified as level 3.

Of the £43m level 3 items which support non-linked annuities business (0.3% of the total assets net of derivative liabilities backing this business), all are internally valued. Internal valuations, which represent only 4% of the total assets net of derivative liabilities supporting non-linked shareholder-backed business, are inherently more subjective than external valuations.

If the value of all level 3 investments backing non-linked shareholder-backed business was varied by 10%, the change in valuation would be £4m, which would reduce shareholders' equity by this amount before tax.

2009	Level 1	Level 2	Level 3	Total		
	£m					
Equity securities	_	2	-	2		
Debt securities	1,910	12,826	43	14,779		
Other investments (including derivative assets)	-	115	-	115		
Derivative liabilities	-	(137)	-	(137)		
Total financial investments, net of derivative						
liabilities:	1,910	12,806	43	14,759		
Percentage of total	12.9%	86.8%	0.3%	100%		

## Notes to the financial statements for the year ended 31 December 2009 (continued)

#### 9. Investments (continued)

#### (a) Financial instruments (continued)

(iii) Level 1, 2 and 3 fair value measurement hierarchy of financial instruments (continued)

#### Reconciliation of movements in level 3 financial instruments measured at fair value

The following table reconciles the value of level 3 financial instruments at 1 January 2009 to that presented at 31 December 2009. Total gains and losses recorded in the long-term technical account in the period represents realised gains and losses, including interest and dividend income, unrealised gains and losses on financial instruments classified at fair value through profit and loss and foreign exchange movements on overseas investments. All these amounts are included within "investment income" and "unrealised gains (losses)" in the long-term technical account.

2009	At 1 <sup>st</sup> Jan 2009	Total gains or (losses) in long-term technical account	Purchases	Sales	Transfer s into level 3	Transfers out of level 3	At 31 Dec 2009
				£m			
Equity securities Debt securities Other Investments (including derivative assets) Derivative liabilities	67	(1)	10	(55)	- 24 -	(2)	43
Total financial	-	-	-	-		-	
investments net of derivative liabilities	67	(1)	10	(55)	24	(2)	43

Of the total losses of £1m in the period, a £2m loss relates to level 3 financial instruments still held at the end of the year, all of which relate to debt securities.

#### Transfers between level 1 and level 2

There have been no significant transfers between level 1 and level 2 during the year.

#### (iv) Interest income and expense

The interest income on financial assets not at fair value through profit and loss was £3m for the year ended 31 December 2009 (2008: £12m). There is no interest expense on financial liabilities not at fair value through profit and loss for the year ended 31 December 2009 (2008: £Nil).

## Notes to the financial statements for the year ended 31 December 2009 (continued)

#### 9. Investments (continued)

#### (b) Market risk

Market risk is the risk that the fair value or future cash flows of a financial instrument or, in the case of liabilities of insurance contracts, their carrying value will fluctuate because of changes in market prices.

Market risk comprises four types of risk, namely:

- Interest rate risk: due to changes in market interest rates,
- Liquidity risk: inability to meet payment of obligations in a timely manner at a reasonable cost or the risk of unexpected increases in the cost of funding the portfolio at appropriate maturities or rates
- Currency risk: due to changes in foreign exchange rates, and
- Other price risk: due to fluctuations in market prices (other than those arising from interest rate risk or currency risk).

The financial assets covering the Company's liabilities are subject to market risk. The liabilities for annuity contracts are subject to market risk arising from changes in the returns of the attaching assets. Except mainly to the extent of any minor asset/liability duration mismatch, and exposure to credit risk, the sensitivity of the Company's annuity business' results to market risk for movements in the carrying value of liabilities and covering assets is broadly neutral on a net basis.

The principal items affecting the results of the Company are mortality experience and assumptions and credit risk.

#### (i) Interest rate risk

The following table shows an analysis of the classes of financial assets and liabilities and their direct exposure to interest rate risk. Each applicable class of the Company's assets or liabilities are analysed between those exposed to fair value interest rate risk, cash flow interest rate risk and those with no direct interest rate risk exposure.

2009	Fair value interest rate risk	Cash flow interest rate risk	Not directly exposed to interest rate risk	Total
		£	m	
Financial Assets:				
Freehold land and buildings	-	-	406	406
Leasehold land and buildings	-	-	322	322
Deposits with credit institutions	-	528	-	528
Equity securities	-	-	2	2
Debt securities	14,136	576	67	14,779
Loans:				
Loans secured by mortgages	37	-	-	37
Other loans	3	-	-	3
Derivative asset	108	-	7	115
Cash at bank and in hand	-	87	-	87
	14,284	1,191	804	16,279
Financial Liabilities:				
Derivative liabilities	136	-	1	137
	136	-	1	137

# Notes to the financial statements for the year ended 31 December 2009 (continued)

#### 9. Investments (continued)

#### (b) Market risk (continued)

#### (i) Interest rate risk (continued)

2008	Fair value interest rate risk	Cash flow interest rate risk	Not directly exposed to interest rate risk	Total
		£ı	m	
Financial Assets:				
Freehold land and buildings	-	-	649	649
Leasehold land and buildings	-	-	290	290
Deposits with credit institutions	-	253	-	253
Equity securities	-	-	76	76
Debt securities	11,847	577	27	12,451
Loans:				
Loans secured by mortgages	37	-	-	37
Other loans	4	-	-	4
Derivative asset	198	-	3	201
Cash at bank and in hand	-	399	-	399
	12,086	1,229	1,045	14,360
Financial Liabilities:				
Derivative liabilities	239	-	70	309
	239	-	70	309

### (ii) Liquidity Analysis

#### Contractual maturities of financial assets and liabilities

In relation to interest rate exposure, the following table sets out the earlier of contractual maturities and repricing dates for applicable classes of financial assets and liabilities excluding derivative assets which are separately presented.

2009	Less than 1 year	1 to 5 years	5 to 10 years	10 to 15 years	15 to 20 years	Over 20 years	No stated maturity	Total carrying value
				£	Em			
Financial								
Assets								
Deposits with credit institutions	528	-	-	-	-	-	-	528
Debt securities Loans:	294	1,194	2,840	2,553	2,465	5,321	112	14,779
Loans secured by mortgages	-	-	-	-	25	12	-	37
Other loans	-	-	-	-	3	-	-	3
_	822	1,194	2,840	2,553	2,493	5,333	112	15,347

# Notes to the financial statements for the year ended 31 December 2009 (continued)

#### 9. Investments (continued)

#### (b) Market risk (continued)

#### (ii) Liquidity Analysis (continued)

2008	Less than 1 year	1 to 5 years	5 to 10 years	10 to 15 years	15 to 20 years	Over 20 years	No stated maturity	Total carrying value
Financial Assets								
Deposits with credit institutions	253	-	-	-	-	-	-	253
Debt securities	200	1,244	2,288	2,197	2,317	4,104	101	12,451
Loans:					2.5	10		25
Loans secured	-	-	-	-	25	12	-	37
by mortgages								
Other loans	-	-	-	-	4		-	4
	453	1,244	2,288	2,197	2,346	4,116	101	12,745

#### (iii) Maturity analysis of derivatives

The following table provides a maturity analysis of derivative assets and liabilities:

2009	Total carrying value	1 year or less	After 1 to 3 years	After 3 to 5 years	After 5 years	Total
			£	Em		
Net derivative position	(22)	(22)	-	-	-	(22)
2008	Total carrying value	1 year or less	After 1 to 3 years	After 3 to 5 years	After 5 years	Total
			£	Em		
Net derivative position	(108)	(108)	-	-	-	(108)

The net derivative positions as shown in the table above comprise the following derivative assets and liabilities:

	2009 £m	2008 £m
Derivative assets	115	201
Derivative liabilities	(137)	(309)
Net Derivative position	(22)	(108)

## Notes to the financial statements for the year ended 31 December 2009 (continued)

#### 9. Investments (continued)

#### (b) Market Risk (continued)

#### (iii) Maturity analysis of derivatives (continued)

The derivative assets and liabilities have been included at fair value within the 1 year or less column representing the basis on which they are managed (i.e. to manage principally asset or liability value exposures). Contractual maturities are not considered essential for an understanding of the timing of the cash flows for these instruments and in particular the Company has no cash flow hedges.

The close matching by the Company of assets of appropriate duration to its annuity liabilities is based on maintaining economic and regulatory capital. The measurement of liabilities under capital reporting requirements and UK GAAP is not the same, with contingency reserves and some other margins for prudence within the assumptions required under the FSA regulatory solvency basis not included for UK GAAP reporting purposes. As a result UK GAAP's shareholders' funds are higher than regulatory capital and therefore more sensitive to interest rate risk.

The estimated sensitivity of the shareholder-backed business to a movement in interest rates of 1% and 2% as at 31 December 2009 and 2008 are as follows:

#### 2009

	Fall of 2%	Fall of 1%	Rise of 1%	Rise of 2%
		£n	1	
Carrying value of debt securities and				
derivatives	4,724	2,128	(1,771)	(3,268)
Long term business provision	(4,515)	(2,027)	1,674	3,072
Related tax effects	(59)	(28)	27	55
Net sensitivity of profit after tax and				_
shareholders' funds	151	72	<b>(70)</b>	(141)
				· · · · · · · · · · · · · · · · · · ·
2008				

2008	Fall of 2%	Fall of 1% £m	Rise of 1%	Rise of 2%
Carrying value of debt securities and				
derivatives	3,850	1,747	(1,472)	(2,726)
Long term business provision	(3,558)	(1,607)	1,341	2,471
Related tax effects	(82)	(39)	37	71
Net sensitivity of profit after tax and				
shareholders' funds	210	101	(94)	(184)

#### (iv) Currency risk

As at 31 December 2009, the Company held 5% (2008: 6%) and 4% (2008: 5%) of its financial assets and financial liabilities respectively, in currencies, mainly US dollar and Euro, other than the functional currency, Sterling. The exchange risks inherent in these exposures are mitigated through the use of derivatives, mainly forward currency contracts.

In addition, the portfolio of the Company includes equity securities and investment property. Excluding any second order effects on the measurement of the liabilities for future cash flow to the policyholder a fall in their value would have given rise to the following effects on pre-tax profit, profit after tax, and shareholders' equity.

## Notes to the financial statements for the year ended 31 December 2009 (continued)

#### 9. Investments (continued)

#### (b) Market Risk (continued)

#### (v) Other Price Risk – Equities and Property

2009		A decrease of 20%	A decrease of 10%
		£m	
Pre-tax profit		(146)	(73)
Related current tax effects		41	20
Net sensitivity of profit after tax and			
shareholders' equity		(105)	(53)
2008	A decrease	A decrease	A decrease
	of 40%	of 20%	of 10%
		£m	
Pre-tax profit	(406)	(203)	(101)
Related current tax effects	114	57	28
Net sensitivity of profit after tax and			
shareholders' equity	(292)	(146)	(73)

A 10% or 20% increase in their value would have an approximately equal and opposite effect on profit and shareholders' equity to the sensitivities shown above. The disclosure of the effect of a 40 per cent fall for the 2008 year end was included because of the exceptional market conditions at that time. These conditions have now abated and the disclosure is no longer appropriate.

In the equity risk sensitivity analysis given above the Company has, for 2009, considered the impact of an instantaneous 20 per cent fall in equity markets. If equity markets were to fall by more than 20 per cent, the Company believes that this would not be an instantaneous fall but rather this would be expected to occur over a period of time during which the Company would be able to put in place mitigating management actions.

#### (c) Derivatives and Hedging

The Company uses various currency derivatives in order to limit volatility due to foreign currency exchange fluctuations arising on securities denominated in currencies other than Sterling. In addition, total return swaps and interest rate swaps are held for efficient portfolio management.

The Company is party to a number of currency and interest rate swap agreements. Currency swap agreements involve the exchange of payments in different currencies over the life of the agreement. The Company enters into currency swap transactions to hedge foreign currency risk on overseas investments. Interest rate swap agreements involve the exchange of fixed and floating payments over the life of the agreements without an exchange of the underlying principal amount. The Company enters into interest swap transactions to assist in the matching of contractual liabilities. These currency and interest rate swap agreements are accounted for on a market value basis, consistent with the assets and liabilities hedged.

All over-the-counter derivative transactions are conducted under standardised ISDA (International Swaps and Derivatives Association Inc) master agreements and the Group has collateral agreements between the individual group entities, of which the Company is one, and relevant counterparties in place under each of these market master agreements.

# Notes to the financial statements for the year ended 31 December 2009 (continued)

#### 9. Investments (continued)

#### (c) Derivatives and Hedging (continued)

The notional amount of the derivatives were as follows at 31 December 2009 and 2008;

2009	Notional amount on which fu	uture payments
	are based	
	Asset	Liability
	£m	£m
Cross-currency swaps	321	407
Futures	10	-
Forwards	407	400
Inflation swaps	1,286	1,286
Credit default swaps	5	-
Interest rate swaps	586	586

2008	Notional amount on which future payments are		
	based		
	Asset	Liability	
	£m	£m	
Cross-currency swaps	321	447	
Futures	11	-	
Forwards	412	479	
Inflation swaps	1,442	1,365	
Credit default swaps	5	-	
Interest rate swaps	1,581	1,581	

#### (i) Debt securities and other fixed income securities

The following table summarises by the rating, the securities held by the Company as at 31 December 2009 and 2008:

	Total	Total
	2009	2008
	£m	£m
S&P – AAA	4,032	4,140
S&P - AA + to AA -	1,665	1,648
S&P - A + to A	4,755	3,827
S&P – BBB+ to BBB-	2,042	1,224
S&P – Other	155	-
	12,649	10,839
Moody's – Aaa	76	109
Moody's -Aa1 to Aa3	58	98
Moody's –A1 to A3	188	120
Moody's – Baa1 to Baa3	135	100
Moody's - Other	101	10
	558	437
Fitch	285	113
Other	1,287	1,062
Total debt securities	14,779	12,451

## Notes to the financial statements for the year ended 31 December 2009 (continued)

#### 9. Investments (continued)

#### (c) Derivatives and Hedging (continued)

#### (i) Debt securities and other fixed income securities (continued)

In the table above, S&P ratings have been used where available. For securities where S&P ratings are not immediately available, those produced by Moody's and then Fitch have been used as an alternative.

Where no external ratings are available, internal ratings produced by the Prudential Group's asset management operations, which are prepared on a comparable basis to external ratings, are used where possible. Of the total debt securities held at 31 December 2009 which are not externally rated, £261m (2008: £495m) were internally rated AAA to A-, £325m (2008: £538m) were internally rated BBB to B- and £23m (2007: £114m) were unrated.

#### (ii) Loans and receivables

Of the total loans and receivables held £1 million (2008: £3m) are past their due date but have not been impaired. Of the total past due but not impaired, £1 million (2008: £3m) are less than 1 year past their due date. The Company expects full recovery of these loans and receivables. In accordance with accounting policy, impairment reviews were performed for loans and receivables. During the year ended 31 December 2009, no impairment losses (2008: £NIL) were recognised for loans and receivables.

#### (iii) Securities lending and reverse repurchase agreements

The Company has entered into securities lending (including repurchase agreements) whereby blocks of securities are loaned to third parties, primarily major brokerage firms. The amounts above the fair value of the loaned securities required to be held as collateral by agreements, depend on the quality of the collateral, calculated on a daily basis. The loaned securities are not removed from the Company's balance sheet, rather they are retained within the appropriate investment classification. Collateral, typically consists of cash, debt securities, equity securities and letters of credit. At 31 December 2009, the Company had lent £2,488m (2008: £2,379m) of securities and held collateral under such agreements of £2,543m (2008: £2,428m). Of this amount £201m (2008: £NIL) related to another group company.

At 31 December 2009, the Company had entered into reverse repurchase transactions under which it purchased securities and had taken on the obligation to resell the securities for the purchase price, amounting to £353m (2008: £316m), together with accrued interest. Of this amount £2m (2008: £174m) related to another group company.

#### (iv) Collateral under derivative transactions

At 31 December 2009, the Company had pledged £82m (2008: £78m) for liabilities and held collateral of £70m (2008: £183m) in respect of over-the-counter derivative transactions.

#### (d) Reinsurer's share of technical provisions

Of the reinsurer's share of technical provisions at 31 December 2009 of £2,550m (2008: £2,207m), 1.3% (2008: NIL) of the balance relates to companies outside of the Prudential Group and of these 100% of the balance were from reinsurers with S&P's rating of AA- and above, based on the ratings at the date of signing these financial statements.

## Notes to the financial statements for the year ended 31 December 2009 (continued)

#### 9. Investments (continued)

#### (e) Risk management

The Company's business involves the acceptance and management of risk. The Company has in place a risk management process, which is undertaken in accordance with the Group Risk Framework adopted by the Prudential Group in 1999.

A number of risk factors affect the Company's operating results and financial condition. The financial risk factors affecting the Company include the effects of market risk, credit risk and liquidity risk on the financial instruments of the Company.

The Company uses derivatives to facilitate efficient portfolio management or to reduce investment risk. The most widely used derivatives by the Company are interest rate, currency and inflation-linked swaps.

The Company also uses over-the-counter swaps (including total return swaps), options, swaptions and warrants.

It is the Company's policy that cash or corresponding assets cover amounts at risk through derivative transactions. Derivative financial instruments used to facilitate efficient portfolio management and for investment purposes are carried at fair value with changes in fair value included in the profit and loss account. The Company has not applied hedge accounting to its derivatives.

#### Market risk

Market risk is the risk that arises from adverse changes in the value of, or income from, assets and changes in interest rates or exchange rates.

The primary market risks that the Company faces is interest rate risk because most of its assets are investments that are bonds, mortgages or cash deposits, the values of which are subject to interest rate risk. The Company has some liabilities that contain guaranteed returns which generally will be supported by fixed income investments.

#### Credit risk

Credit risk is the risk of loss to the Company if another party fails to perform its obligations, or fails to perform them in a timely manner. The Company's long term fund holds large amounts of interest rate sensitive investments that contain credit risk on which a certain level of defaults is expected. These expected losses are considered when the Company determines the crediting rates, deposit rates and premium rates for the products that will be supported by these assets. Certain over-the-counter derivatives contain a credit risk element that is controlled through evaluation of collateral agreements and master netting agreements on interest rate and currency swaps. The Company is also exposed to credit-related losses in the event of non-performance by counterparties.

#### Liquidity risk

Liquidity risk is the risk that the Company may be unable to meet the payment of obligations in a timely manner at a reasonable cost. The Company writes solely annuity business, which can't be surrendered. Therefore liquidity risk is mitigated by cashflow matching the maturity profile of investments with the expected regular annuity payments.

## Notes to the financial statements for the year ended 31 December 2009 (continued)

#### 10. Investments in group undertakings

	Cos	Cost		t Value
	2009 <b>£</b> m	2008 £m	2009 £m	2008 £m
Loans to group undertakings	1,137	720	1,137	720

In 2009 the Company entered into loan agreements of £417m which represents loans to The Prudential Assurance Company Limited. Of the total loans, £220m is to be repaid within one year and the remainder of £917m have no set term.

#### 11. Capital requirements and management

Regulatory capital requirements apply at both an individual Company level and at the Prudential Group level, of which the Company is a part, for life assurance and investment management business. The Prudential Group, of which the Company is a part, is currently subject to the solvency requirements of the Insurance Groups Directive (IGD) as implemented by the FSA. Under the IGD a continuous parent company solvency test is applied: under this test the surplus capital held in each of the regulated subsidiaries, including the Company, is aggregated with the free assets of non-regulated subsidiaries.

From this total, Prudential Group borrowings are deducted, other than subordinated debt issues which qualify as capital.

In addition to obligations under subsidiary and Prudential Group regulatory requirements, the Prudential Group applies an economic framework to its management of capital. Economic capital provides a realistic and consistent view of the Group's capital requirements, allowing for diversification benefits.

At the Company level, the FSA rules which govern the Prudential regulation of insurance form part of the Insurance Prudential Sourcebook, the General Prudential Sourcebook and Interim Prudential Sourcebook for Insurers. Overall, the net requirements of the General Prudential Sourcebook are intended to align the capital adequacy requirements for insurance business more closely with those of banking and investment firms and building societies, for example, by addressing tiers of capital, rather than looking at net admissible assets. An insurer must hold capital resources equal at least to the Minimum Capital Requirement (MCR).

The Insurance Prudential Sourcebook also contains rules on Individual Capital Assessments. Under these rules and the rules of the General Prudential Sourcebook all insurers must assess for themselves the amount of capital needed to back their business. If the FSA views the results of this assessment as insufficient, it may draw up its own Individual Capital Guidance for a firm, which can be superimposed as a requirement.

The available capital of £1,293m (2008: £909m) reflects the excess of regulatory basis assets over liabilities of the fund, before deduction of the capital resources requirement of £614m (2008: £541m).

The capital resources requirement for this company broadly reflects a formula which, for active funds, equates to a percentage of regulatory reserves plus a percentage of death strains.

# Notes to the financial statements for the year ended 31 December 2009 (continued)

#### 11. Capital requirements and management (continued)

	2009	2008	
	£m	£m	
Shareholders' equity			
Held outside long term funds:			
Net assets	840	821	
Total	840	821	
Held in long term funds	780	531	
Total shareholders' equity	1,620	1,352	
Adjustments to regulatory basis		_	
Other adjustments to restate these amounts to a regulatory			
basis	(327)	(443)	
<b>Total adjustments</b>	(327)	(443)	
Total available capital resources on FSA regulatory			
bases	1,293	909	

#### 12. Assets held to cover linked liabilities

	Cost		Current Value	
	2009 £m	2008 £m	2009 £m	2008 £m
				_
Assets held to cover linked liabilities	2,110	2,038	1,981	1,912

The change in current value of assets held to cover linked liabilities included in the Long term business technical account was a gain of £210m (2008: loss of £238m).

#### 13. Reserves and policyholder liabilities (net of reinsurance)

	Claims outstanding	Technical provision for linked liabilities	Long term business provision	Profit and loss account
			£m	
Balance at 1 January 2009	3	1,912	10,597	494
Movement in technical provisions for the year	-	69	1,677	-
Profit and loss account	(1)	-	-	268
Balance at 31 December 2009	2	1,981	12,274	762

Of the balance on the profit and loss account of £762m (2008: £494m), £679m (2008: £368m) is distributable to the shareholder. The remaining balance on the profit and loss account is not distributable due to the need to maintain the required margin of solvency, as computed under the rules of the FSA's Interim Prudential Sourcebook, Insurance Prudential Sourcebook and General Prudential Sourcebook.

## Notes to the financial statements for the year ended 31 December 2009 (continued)

#### 14. Long term business provisions

The Company's liabilities are for contracts that provide individual immediate and bulk immediate and deferred annuities.

The immediate annuities are either fixed or retail price-index linked (referred to as RPI), where annuity payments are guaranteed from the outset. These products provide guaranteed income for a specified time, usually the life of the policyholder, in exchange for a lump sum capital payment. No surrender value is available under any of these products.

The deferred annuities are also either fixed or RPI linked, both during deferment and in payment.

The primary risks to the Company are therefore mortality, investment and credit risk.

The Company's fixed-increase annuities may incorporate automatic increases in annuity payments by fixed amounts over the policyholder's life. The Company's RPI annuity contracts provide for a regular annuity payment which changes periodically based on the change in the UK Retail Prices Index, which for some contracts are subject to pre-defined minima and maxima.

For bulk annuity business the Company manages the assets and accepts the liabilities of a company pension scheme, to the extent to which they are funded, usually when it is wound up by the employer.

The provisions are the present value of the annuity payments and expenses. The calculation of the provisions requires a number of actuarial assumptions regarding future experience to be made. The assumptions are set by the Directors having regard to actuarial advice and based on analysis of relevant past and current data and information on anticipated future trends.

The key assumptions made at 31 December 2008 and 31 December 2009 are shown below.

#### **Mortality**

Mortality assumptions are set in light of recent population and internal experience. The mortality assumptions used are percentages of standard actuarial mortality tables. The percentages of the standard table used are selected according to the source of business. Where annuities have been sold on an enhanced basis to impaired lives an adjustment is made, either through an addition to the age or through an explicit mortality loading set by the underwriters.

Recent mortality experience has been broadly in line with expectations, and so no change has been required to the mortality assumptions at 31 December 2009 in respect of the business brought forward from 2008. The overall mortality assumptions have changed slightly to allow for the addition of new business written during 2009.

The mortality assumptions also include an allowance for expected future improvements in longevity (expressed as a percentage of a standard improvement table, subject to a minimum level). The assumptions used (shown as a range of percentages of base tables with future improvements), before any allowance for impairment, are set out below:

## Notes to the financial statements for the year ended 31 December 2009 (continued)

#### 14. Long term business provisions (continued)

#### **Mortality (continued)**

	20	2009		<b>2009</b> 2008		)8
	Males	Females	Males	Females		
In payment:	96% - 102% PNMA00 (C=2000) with medium cohort improvement table with a minimum annual improvement of 2.25% up to age 90, decreasing linearly to zero by age 120	88% - 98% PNFA00 (C=2000) with 75% of medium cohort improvement table with a minimum annual improvement of 1.25% up to age 90, decreasing linearly to zero by age 120	97% - 102% PNMA00 (C=2000) with medium cohort improvement table with a minimum annual improvement of 2.25% up to age 90, decreasing linearly to zero by age 120.	88% - 98% PNFA00 (C=2000) with 75% of medium cohort improvement table with a minimum annual improvement of 1.25% up to age 90, decreasing linearly to zero by age 120.		
In deferment:	AM92 - 4 years	AF92 - 4 years	AM92 - 4 years	AF92 - 4 years		

#### **Interest rate**

The valuation interest rates comply with the requirements of Rule 1.2.33R of the Prudential Sourcebook for Insurers except that:

- additional margins for prudence required in setting the valuation interest rate for the valuation of liabilities for statutory solvency purposes have been removed
- the Company is required, by an order issued under section 148 of the Financial Services and Markets Act 2000, to calculate the valuation rate of interest by reference to the aggregate yield on the assets rather than the market weighted gross redemption yield which is normally required by the Valuation Rules.

The valuation interest rates are adjusted to reflect investment management expenses and the risk of default on the assets. The investment management expenses are reviewed annually and reflect the Company's costs.

The credit risk assumption is also reviewed annually and reflects the assets actually held. The assumption about the future level of defaults has been reduced to 47 basis points per annum (55 basis points per annum at 31 December 2008). This reduction largely reflects an improvement in the asset portfolio as a result of the sale of some lower quality assets during 2009.

#### **Expenses**

An allowance is made for expenses. This allowance is reviewed annually following an investigation into the Company's costs.

# Notes to the financial statements for the year ended 31 December 2009 (continued)

#### 14. Long term business provisions (continued)

#### Other assumptions

A number of other, less financially significant, actuarial assumptions are made in calculating the provisions, including the likely marital status of joint-life policyholders on death and the future rates of escalation of certain benefits.

#### 15. Debtors

Other Debtors	2009 £m	2008 £m
Amounts due from group undertakings	44	221
Tax recoverable	10	13
Other Debtors	2	31
		2.55
	56	265

#### 16. Provision for deferred tax

	2009 £m	2008 £m
I Impedied coins on investments	(10)	(2)
Unrealised gains on investments	(19)	(3)
Unrelieved losses carried forward	-	(91)
Transfer to the non technical account in excess of the statutory	295	285
surplus		
Capital allowances on items expensed in the accounts	-	(1)
		<u> </u>
Undiscounted provision for deferred tax	276	190
	2009 £m	2008 £m
Deferred tax liability at start of year	190	220
Deferred tax charge/(credit) in profit and loss account	86	(30)
		` '
Deferred tax liability at end of year	276	190

#### 17. Creditors

Other creditors including taxation and social security	2009 £m	2008 £m
Amounts owed to group undertakings	387	376
Taxation	27	8
Other creditors	21	73
	435	457

Included within amounts owed to group undertakings at 31 December 2009 was an amount of £384m (2008: £371m), which represents two contingent loans (including interest) repayable to The Prudential Assurance Company Limited.

## Notes to the financial statements for the year ended 31 December 2009 (continued)

#### 17. Creditors (continued)

Loan repayments are contingent upon surplus arising and are made after the end of each financial year as a specified percentage of the lesser of the Company's Pillar 1 surplus and the Company's Pillar 11 surplus which emerged over that period. If either surplus arising amount is negative, no repayments need be made in respect of that financial year.

Any repayment obligations crystallise on the last day of the financial year to which the surplus arising relates. The loans may be prepaid by the Company upon prior notice.

All other creditors of £51m (2008: £86m) are payable within a period of five years.

#### 18. Guarantees and Commitments

Although currently none the Company has provided, from time to time, other guarantees and commitments to third parties entered into in the normal course of business.

#### 19. Bank current accounts

Under the terms of the Company's arrangements with the Prudential Group's main UK banker (HSBC), the bank has a right of set-off between credit balances (other than those of long term business funds) and all overdrawn balances of those Group undertakings with similar arrangements.

#### 20. Called up share capital

The total number of issued and fully paid shares at the year end was 837,700,000 (2008: 837,700,000) ordinary shares and 20,000,000 (2008: 20,000,000) preference shares.

The Preference Shares issued carry the right to receive a non-cumulative preferential Dividend which shall accrue at the rate of two pence per annum. The Preference Shares may not be redeemed otherwise than at the option of the Company at any time after the fifth anniversary of the date of issue of such Preference Share. The Preference Shares carry no voting rights except if a resolution is proposed in relation to (i) the winding up of the Company, a voluntary arrangement with creditors of the Company or proposed receivership, administrative receivership or administration of the Company; or (ii) an alteration of the rights of the Preference Shares or in relation to any other matter which will have detrimental effect upon the rights of the Preference Shares.

#### 21. Charges

In the normal course of business certain reinsurance liabilities were secured by a floating charge, ranking these liabilities equally with amounts due under unsecured direct (non-reassurance) policies, over the long term insurance assets of the Company. Amounts secured by charges of this nature were £4,561m and £463m (2008: £3,503m, £451m, £13m) representing individual liabilities to one customer.

#### 22. Related party transactions

The Company has taken advantage of the exemption under paragraph 3(c) of Financial Reporting Standard Number 8 from disclosing transactions with other subsidiary undertakings of the Prudential Group. There were no other transactions with related parties.

# Notes to the financial statements for the year ended 31 December 2009 (continued)

#### 23. Immediate and ultimate parent company

The immediate parent Company is The Prudential Assurance Company Limited. The ultimate parent Company is Prudential plc, which is the only parent Company which prepares group financial statements. Copies of these financial statements can be obtained from the Company Secretary, Laurence Pountney Hill, London, EC4R 0HH.