# Prudential Pensions Limited 

Incorporated in England and Wales Registered No 992726

## Registered Office: Laurence Pountney Hill, London EC4R OHH

Annual FSA Insurance Returns for the year ended
31 December 2010

IPRU(INS) Appendices 9.1, 9.3, 9.4, 9.6

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## Statement of solvency - long-term insurance business

| Name of insurer | Prudential Pensions Limited |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Global business |  |  |  |  |  |  |  |
| Financial year ended | 31 December 2010 |  |  |  |  |  |  |
| Solo solvency calculation | Company registration number |  | $\begin{aligned} & \mathrm{GL} / \\ & \text { UK/ } \\ & \text { cM } \\ & \hline \end{aligned}$ | day month |  | year | Units |
|  | R2 | 992726 | GL | 31 | 12 | 2010 | $£ 000$ |
|  |  |  |  | As at end of this financial year |  |  | As at end of the previous year |
|  |  |  |  |  |  |  | 2 |

## Capital resources

| Capital resources arising within the long-term insurance fund | 11 | 8333 | 8286 |
| :--- | :---: | ---: | ---: |
| Capital resources allocated towards long-term insurance business arising <br> outside the long-term insurance fund | 12 | 11659 | 11575 |
| Capital resources available to cover long-term insurance business capital <br> resources requirement (11+12) | 13 | 19992 | 19861 |

## Guarantee fund

| Guarantee fund requirement | 21 | 3408 | 3128 |
| :--- | :---: | ---: | ---: |
| Excess (deficiency) of available capital resources to cover guarantee fund <br> requirement | 22 | 16584 | 16733 |

Minimum capital requirement (MCR)

| Long-term insurance capital requirement | 31 | 10225 | 9187 |
| :--- | :--- | ---: | ---: |
| Resilience capital requirement | 32 | 1840 | 2700 |
| Base capital resources requirement | 33 | 3040 | 12065 |
| Individual minimum capital requirement | 34 | 3128 |  |
| Capital requirements of regulated related undertakings | 35 | 11887 |  |
| Minimum capital requirement (34+35) | 36 | 12065 | 13960 |

## Enhanced capital requirement

| With-profits insurance capital component | 39 |  |  |
| :--- | :--- | :--- | :--- |
| Enhanced capital requirement | 40 | 12065 | 11887 |

## Capital resources requirement (CRR)

| Capital resources requirement (greater of 36 and 40) | 41 | 12065 | 11887 |
| :--- | :---: | :---: | :---: |
| Excess (deficiency) of available capital resources to cover long-term <br> insurance business CRR (13-41) | 42 | 7927 | 7974 |

## Contingent liabilities

Quantifiable contingent liabilities in respect of long-term insurance business 51 13774 18073

## Covering Sheet to Form 2

Name of insurer Prudential Pensions Limited
Global business
Financial year ended
31 December 2010
$\qquad$
$\qquad$
$\qquad$ K Nunn
Director

## Components of capital resources

## Name of insurer

## Prudential Pensions Limited

Global business
Financial year ended

## 31 December 2010



Core tier one capital
\(\left.\begin{array}{|l|c|c|c|c|}\hline Permanent share capital \& 11 \& \& 6000 \& 6000 <br>

\hline Profit and loss account and other reserves \& 12 \& \& 23579 \& 23579\end{array}\right]\)| 17286 |
| :---: |
| Share premium account |
| Positive valuation differences |
| Fund for future appropriations |
| Core tier one capital in related undertakings |
| Core tier one capital (sum of 11 to 16) |

## Tier one waivers

| Unpaid share capital / unpaid initial funds and calls for <br> supplementary contributions | 21 |  |  |  |  |
| :--- | :---: | :--- | :--- | :--- | :--- |
| Implicit Items | 22 |  |  |  |  |
| Tier one waivers in related undertakings | 23 |  |  |  |  |
| Total tier one waivers as restricted (21+22+23) | 24 |  |  |  |  |

## Other tier one capital

| Perpetual non-cumulative preference shares as restricted | 25 |  |  |  |  |
| :--- | :---: | :--- | :--- | :--- | :--- |
| Perpetual non-cumulative preference shares in related <br> undertakings | 26 |  |  |  |  |
| Innovative tier one capital as restricted | 27 |  |  |  |  |
| Innovative tier one capital in related undertakings | 28 |  |  |  |  |


| Total tier one capital before deductions $(19+24+25+26+27+28)$ | 31 |  | 29579 | 29579 | 23286 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Investments in own shares | 32 |  |  |  |  |
| Intangible assets | 33 |  |  |  |  |
| Amounts deducted from technical provisions for discounting | 34 |  |  |  |  |
| Other negative valuation differences | 35 |  | 9587 | 9587 | 3425 |
| Deductions in related undertakings | 36 |  |  |  |  |
| Deductions from tier one (32 to 36) | 37 |  | 9587 | 9587 | 3425 |
| Total tier one capital after deductions (31-37) | 39 |  | 19992 | 19992 | 19861 |

## Components of capital resources

Name of insurer

## Prudential Pensions Limited

Global business
Financial year ended
31 December 2010


Tier two capital

| Implicit items, (tier two waivers and amounts excluded from <br> line 22) | 41 |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Perpetual non-cumulative preference shares excluded from <br> line 25 | 42 |  |  |  |  |
| Innovative tier one capital excluded from line 27 | 43 |  |  |  |  |
| Tier two waivers, innovative tier one capital and perpetual non- <br> cumulative preference shares treated as tier two capital (41 to <br> 43 ) | 44 |  |  |  |  |
| Perpetual cumulative preference shares | 45 |  |  |  |  |
| Perpetual subordinated debt and securities | 46 |  |  |  |  |
| Upper tier two capital in related undertakings | 47 |  |  |  |  |
| Upper tier two capital (44 to 47) | 49 |  |  |  |  |


| Fixed term preference shares | 51 |  |  |  |  |
| :--- | :---: | :--- | :--- | :--- | :--- |
| Other tier two instruments | 52 |  |  |  |  |
| Lower tier two capital in related undertakings | 53 |  |  |  |  |
| Lower tier two capital (51+52+53) | 59 |  |  |  |  |


| Total tier two capital before restrictions (49+59) | 61 |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Excess tier two capital | 62 |  |  |  |  |
| Further excess lower tier two capital | 63 |  |  |  |  |
| Total tier two capital after restrictions, before deductions <br> $(61-62-63)$ | 69 |  |  |  |  |

## Components of capital resources

## Name of insurer

## Prudential Pensions Limited

Global business
Financial year ended

## 31 December 2010



Total capital resources

| Positive adjustments for regulated non-insurance related <br> undertakings | 71 |  |  |  |  |
| :--- | :---: | :--- | :--- | :--- | :--- |
| Total capital resources before deductions <br> $(39+69+71)$ | 72 |  | 19992 | 19992 | 19861 |
| Inadmissible assets other than intangibles and own shares | 73 |  |  |  |  |
| Assets in excess of market risk and counterparty limits | 74 |  |  |  |  |
| Deductions for related ancillary services undertakings | 75 |  |  |  |  |
| Deductions for regulated non-insurance related undertakings | 76 |  |  |  |  |
| Deductions of ineligible surplus capital | 77 |  |  |  |  |
| Total capital resources after deductions <br> (72-73-74-75-76-77) | 79 |  | 19992 | 19992 | 19861 |

Available capital resources for GENPRU/INSPRU tests

| Available capital resources for guarantee fund requirement | $\mathbf{8 1}$ |  | 19992 | 19992 | 19861 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Available capital resources for 50\% MCR requirement | $\mathbf{8 2}$ |  | 19992 | 19992 | 19861 |
| Available capital resources for $75 \%$ MCR requirement | $\mathbf{8 3}$ |  | 19992 | 19992 | 19861 |

Financial engineering adjustments

| Implicit items | 91 |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Financial reinsurance - ceded | 92 |  |  |  |  |
| Financial reinsurance - accepted | 93 |  |  |  |  |
| Outstanding contingent loans | 94 |  | 13774 | 13774 | 18073 |
| Any other charges on future profits | 95 |  |  |  |  |
| Sum of financial engineering adjustments <br> $(91+92-93+94+95)$ | 96 |  | 13774 |  | 13774 |

## Analysis of admissible assets

Name of insurer
Global business

## Financial year ended

Category of assets

## Prudential Pensions Limited

## 31 December 2010

Total other than long term insurance business assets


Investments in group undertakings and participating interests

| UK insurance dependants | Shares | $\mathbf{2 1}$ |  |  |
| :--- | :--- | :--- | :--- | :--- |
|  | Debts and loans | $\mathbf{2 2}$ |  |  |
| Other insurance dependants | Shares | 23 |  |  |
|  | Debts and loans | 24 |  |  |
| Non-insurance dependants | Shares | 25 |  |  |
|  | Debts and loans | 26 |  |  |
| Participating interests | Shares | 27 |  |  |
|  | Debts and loans | 28 |  |  |

Other financial investments

| Equity shares |  | 41 |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Other shares and other variable yield participations |  | 42 |  |  |
| Holdings in collective investment schemes |  | 43 |  |  |
| Rights under derivative contracts |  | 44 |  |  |
| Fixed interest securities | Approved | 45 |  |  |
|  | Other | 46 |  |  |
| Variable interest securities | Approved | 47 |  |  |
|  | Other | 48 |  |  |
| Participation in investment pools |  | 49 |  |  |
| Loans secured by mortgages |  | 50 |  |  |
| Loans to public or local authorities and nationalised industries or undertakings |  | 51 |  |  |
| Loans secured by policies of insurance issued by the company |  | 52 |  |  |
| Other loans |  | 53 |  |  |
| Bank and approved credit \& financial institution deposits | One month or less withdrawal | 54 | 11178 | 11333 |
|  | More than one month withdrawal | 55 |  |  |
| Other financial investments |  | 56 |  |  |
| Deposits with ceding undertakings |  | 57 |  |  |
| Assets held to match linked liabilities | Index linked | 58 |  |  |
|  | Property linked | 59 |  |  |

## Analysis of admissible assets

Name of insurer Prudential Pensions Limited

Global business

Financial year ended

Category of assets

## 31 December 2010

Total other than long term insurance business assets


## Reinsurers' share of technical provisions

| Provision for unearned premiums | 60 |  |  |
| :--- | :--- | :--- | :--- |
| Claims outstanding | 61 |  |  |
| Provision for unexpired risks | 62 |  |  |
| Other | 63 |  |  |

## Debtors and salvage

| Direct insurance business | Policyholders | $\mathbf{7 1}$ |  |  |
| :--- | :--- | :--- | :--- | :--- |
|  | Intermediaries | $\mathbf{7 2}$ |  |  |
| Salvage and subrogation recoveries | 73 |  |  |  |
| Reinsurance | Accepted | $\mathbf{7 4}$ |  |  |
|  | Ceded | 75 |  |  |
| Dependants | due in 12 months or less | 76 |  |  |
|  | due in more than 12 months | 77 |  |  |
| Other | due in 12 months or less | 78 |  |  |
|  | due in more than 12 months | 79 |  |  |

Other assets

| Tangible assets | $\mathbf{8 0}$ |  |  |
| :--- | :---: | :--- | :--- |
| Deposits not subject to time restriction on withdrawal with approved <br> institutions | $\mathbf{8 1}$ |  | 481 |
| Cash in hand | $\mathbf{8 2}$ |  |  |
| Other assets (particulars to be specified by way of supplementary note) | $\mathbf{8 3}$ |  |  |
| Accrued interest and rent | 84 |  |  |
| Deferred acquisition costs (general business only) | $\mathbf{8 5}$ |  |  |
| Other prepayments and accrued income | $\mathbf{8 6}$ |  |  |


| Deductions from the aggregate value of assets | 87 |  |  |
| :--- | :--- | :--- | :--- |


| Grand total of admissible assets after deduction of admissible assets <br> in excess of market risk and counterparty limits (11 to 86 less 87 ) | 89 | 11659 | 11575 |
| :--- | :--- | :--- | :--- |

## Analysis of admissible assets

## Name of insurer Prudential Pensions Limited

Global business

Financial year ended

Category of assets


Reconciliation to asset values determined in accordance with the insurance accounts rules or international accounting standards as applicable to the firm for the purpose of its external financial reporting

| Total admissible assets after deduction of admissible assets <br> in excess of market risk and counterparty limits (as per line 89 above) | 91 |  | 11659 |
| :--- | :--- | :--- | :--- |
| Admissible assets in excess of market and counterparty limits | 92 |  |  |
| Inadmissible assets directly held | 93 |  |  |
| Capital resources requirement deduction of regulated related <br> undertakings | 94 |  |  |
| Ineligible surplus capital and restricted assets in regulated related <br> insurance undertakings | 95 |  |  |
| Inadmissible assets of regulated related undertakings | 96 |  |  |
| Book value of related ancillary services undertakings | 97 |  |  |
| Other differences in the valuation of assets (other than for assets <br> not valued above) | 98 |  |  |
| Deferred acquisition costs excluded from line 89 | 99 |  |  |
| Reinsurers' share of technical provisions excluded from line 89 | 100 | 101 |  |
| Other asset adjustments (may be negative) |  |  |  |
| Total assets determined in accordance with the insurance accounts <br> rules or international accounting standards as applicable to the firm <br> for the purpose of its external financial reporting (91 to 101) | 11659 |  |  |


| Amounts included in line 89 attributable to debts due from related <br> insurers, other than those under contracts of insurance or reinsurance | $\mathbf{1 0 3}$ |  |  |
| :--- | :--- | :--- | :--- |

## Analysis of admissible assets

Name of insurer
Global business

## Financial year ended

Category of assets

## Prudential Pensions Limited

## 31 December 2010

Total long term insurance business assets


Investments in group undertakings and participating interests

| UK insurance dependants | Shares | $\mathbf{2 1}$ |  |  |
| :--- | :--- | :--- | :--- | :--- |
|  | Debts and loans | $\mathbf{2 2}$ |  |  |
| Other insurance dependants | Shares | $\mathbf{2 3}$ |  |  |
|  | Debts and loans | $\mathbf{2 4}$ |  |  |
| Non-insurance dependants | Shares | $\mathbf{2 5}$ |  |  |
|  | Debts and loans | 26 |  |  |
| Other group undertakings | Shares | 27 |  |  |
|  | Debts and loans | $\mathbf{2 8}$ |  |  |
| Participating interests | Shares | $\mathbf{2 9}$ |  |  |
|  | Debts and loans | $\mathbf{3 0}$ |  |  |

Other financial investments

| Equity shares |  | 41 |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Other shares and other variable yield participations |  | 42 |  |  |
| Holdings in collective investment schemes |  | 43 |  |  |
| Rights under derivative contracts |  | 44 |  |  |
| Fixed interest securities | Approved | 45 | 12282 | 11824 |
|  | Other | 46 |  |  |
| Variable interest securities | Approved | 47 |  |  |
|  | Other | 48 |  |  |
| Participation in investment pools |  | 49 |  |  |
| Loans secured by mortgages |  | 50 |  |  |
| Loans to public or local authorities and nationalised industries or undertakings |  | 51 |  |  |
| Loans secured by policies of insurance issued by the company |  | 52 |  |  |
| Other loans |  | 53 |  |  |
| Bank and approved credit \& financial institution deposits | One month or less withdrawal | 54 | 34322 | 25167 |
|  | More than one month withdrawal | 55 |  |  |
| Other financial investments |  | 56 |  |  |
| Deposits with ceding undertakings |  | 57 |  |  |
| Assets held to match linked liabilities | Index linked | 58 |  |  |
|  | Property linked | 59 | 9854987 | 8203783 |

## Analysis of admissible assets

| Name of insurer | Prudential Pensions Limited |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Global business |  |  |  |  |  |  |  |  |
| Financial year ended | 31 December 2010 |  |  |  |  |  |  |  |
| Category of assets | Total long term insurance business assets |  |  |  |  |  |  |  |
|  | Company registratio number |  | $\begin{aligned} & \mathrm{GL} / \\ & \text { UK } \\ & \text { CM } \end{aligned}$ | day month year |  |  | Units | $\begin{gathered} \text { Category } \\ \text { of } \\ \text { assets } \end{gathered}$ |
|  | R13 | 992726 | GL | 31 | 12 | 2010 | £000 | 10 |
|  |  |  |  |  |  | As at end of this financial year |  | As at end of the previous year |
|  |  |  |  |  |  | 1 |  | 2 |

Reinsurers' share of technical provisions

| Provision for unearned premiums | 60 |  |  |
| :--- | :--- | :--- | :--- |
| Claims outstanding | 61 |  |  |
| Provision for unexpired risks | 62 |  |  |
| Other | 63 |  |  |

Debtors and salvage

| Direct insurance business | Policyholders | 71 |  | 453 |
| :--- | :--- | :--- | :--- | :--- |
|  | Intermediaries | 72 |  |  |
| Salvage and subrogation recoveries |  | 73 |  |  |
| Reinsurance | Accepted | 74 |  |  |
|  | Ceded | 75 |  |  |
| Other | due in 12 months or less | 76 |  | 3957 |
|  | due in more than 12 months | 77 |  | 3283 |

Other assets

| Tangible assets | 80 |  |  |
| :---: | :---: | :---: | :---: |
| Deposits not subject to time restriction on withdrawal with approved institutions | 81 | 13312 | 6179 |
| Cash in hand | 82 |  |  |
| Other assets (particulars to be specified by way of supplementary note) | 83 |  |  |
| Accrued interest and rent | 84 | 82 | 124 |
| Deferred acquisition costs (general business only) | 85 |  |  |
| Other prepayments and accrued income | 86 |  |  |


| Deductions from the aggregate value of assets | 87 |  |  |
| :--- | :--- | :--- | :--- |


| Grand total of admissible assets after deduction of admissible assets <br> in excess of market risk and counterparty limits (11 to 86 less 87) | 89 | 9918721 | 8256642 |
| :--- | :--- | :--- | :--- |

## Analysis of admissible assets

## Name of insurer <br> Prudential Pensions Limited

Global business

Financial year ended

Category of assets

## 31 December 2010

## Total long term insurance business assets

| Company registration number |  | $\begin{aligned} & \mathrm{GL} / 1 \\ & \mathrm{UK} / \\ & \mathrm{CM} \\ & \hline \end{aligned}$ | day | month | year | Units | $\begin{gathered} \text { Category } \\ \text { of } \\ \text { assets } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| R13 | 992726 | GL | 31 | 12 | 2010 | $£ 000$ | 10 |
|  |  |  |  | As at end of this financial year |  |  | As at end of the previous year |
|  |  |  |  | 1 |  |  | 2 |

Reconciliation to asset values determined in accordance with the insurance accounts rules or international accounting standards as applicable to the firm for the purpose of its external financial reporting

| Total admissible assets after deduction of admissible assets <br> in excess of market risk and counterparty limits (as per line 89 above) | 99 |  | 9918721 |
| :--- | :--- | :--- | :--- |
| Admissible assets in excess of market and counterparty limits | 92 |  |  |
| Inadmissible assets directly held | 93 |  |  |
| Capital resources requirement deduction of regulated related <br> undertakings | 94 |  |  |
| Ineligible surplus capital and restricted assets in regulated related <br> insurance undertakings | 95 |  |  |
| Inadmissible assets of regulated related undertakings | 96 |  |  |
| Book value of related ancillary services undertakings | 97 |  |  |
| Other differences in the valuation of assets (other than for assets <br> not valued above) | 98 |  |  |
| Deferred acquisition costs excluded from line 89 | 99 |  |  |
| Reinsurers' share of technical provisions excluded from line 89 | 100 |  |  |
| Other asset adjustments (may be negative) | 101 |  |  |
| Total assets determined in accordance with the insurance accounts <br> rules or international accounting standards as applicable to the firm <br> for the purpose of its external financial reporting (91 to 101) | 976 |  |  |


| Amounts included in line 89 attributable to debts due from related <br> insurers, other than those under contracts of insurance or reinsurance | $\mathbf{1 0 3}$ | 4 | 4 |
| :--- | :--- | :--- | :--- |

## Long term insurance business liabilities and margins

| Name of insurer | Prudential Pensions Limited |
| :--- | :--- |
| Global business |  |
| Financial year ended | $\mathbf{3 1}$ December 2010 |
| Total business/Sub fund | Ordinary Long Term |
| Units | $\mathbf{£ 0 0 0}$ |


| As at end of |  |
| :---: | :---: |
| this financial | As at end of <br> the previous <br> year |
| 1 | year |


| Mathematical reserves, after distribution of surplus |  | 11 | 9887189 | 8233775 |
| :---: | :---: | :---: | :---: | :---: |
| Cash bonuses which had not been paid to policyholders prior to end of the financial year |  | 12 |  |  |
| Balance of surplus/(valuation deficit) |  | 13 | 8333 | 8286 |
| Long term insurance business fund carried forward (11 to 13) |  | 14 | 9895522 | 8242061 |
| Claims outstanding | Gross | 15 |  | 366 |
|  | Reinsurers' share | 16 |  |  |
|  | Net (15-16) | 17 |  | 366 |
| Provisions | Taxation | 21 |  |  |
|  | Other risks and charges | 22 |  |  |
| Deposits received from reinsurers |  | 23 |  |  |
| Creditors | Direct insurance business | 31 |  |  |
|  | Reinsurance accepted | 32 | 1013 | 4799 |
|  | Reinsurance ceded | 33 |  |  |
| Debenture loans | Secured | 34 |  |  |
|  | Unsecured | 35 |  |  |
| Amounts owed to credit institutions |  | 36 |  |  |
| Creditors | Taxation | 37 | 1 | 2 |
|  | Other | 38 | 22185 | 9414 |
| Accruals and deferred income |  | 39 |  |  |
| Provision for "reasonably foreseeable adverse variations" |  | 41 |  |  |
| Total other insurance and non-insurance liabilities (17 to 41) |  | 49 | 23199 | 14581 |
| Excess of the value of net admissible assets |  | 51 |  |  |
| Total liabilities and margins |  | 59 | 9918721 | 8256642 |


| Amounts included in line 59 attributable to liabilities to related companies, other <br> than those under contracts of insurance or reinsurance | 61 | 2394 |  |
| :--- | :---: | :---: | :---: |
| Amounts included in line 59 attributable to liabilities in respect of property <br> linked benefits | 62 | 9854987 | 828 |


| Total liabilities (11+12+49) | 71 | 9910388 |  |
| :--- | :---: | ---: | :---: |
| Increase to liabilities - DAC related | 72 |  |  |
| Reinsurers' share of technical provisions | 73 | 1451376 | $(9587)$ |
| Other adjustments to liabilities (may be negative) | 74 | 17920 | 1051577 |
| Capital and reserves and fund for future appropriations | 75 | $(3425)$ |  |
| Total liabilities under insurance accounts rules or international accounting <br> standards as applicable to the firm for the purpose of its external financial <br> reporting (71 to 75) | 76 | 11370097 | 11711 |

## Liabilities (other than long term insurance business)

| Name of insurer | Prudential Pensions Limited |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Global business |  |  |  |  |  |  |  |
| Financial year ended | 31 D | mber 2010 |  |  |  |  |  |
|  |  | Company registration number | $\begin{aligned} & \mathrm{GL} / 1 \\ & \mathrm{UK} / \\ & \mathrm{CM} \end{aligned}$ | day | month | year | Units |
|  | R15 | 992726 | GL | 31 | 12 | 2010 | $£ 000$ |
|  |  |  |  |  | s at en is fina year 1 |  | As at end of the previous year 2 |

Technical provisions (gross amount)

| Provisions for unearned premiums | 11 |  |  |
| :--- | :--- | :--- | :--- |
| Claims outstanding | 12 |  |  |
| Provision for unexpired risks | 13 |  |  |
| Equalisation provisions | Credit business | 14 |  |
|  | Other than credit business | 15 |  |
| Other technical provisions | 16 |  |  |
| Total gross technical provisions (11 to 16) | 19 |  |  |

## Provisions and creditors



| Amounts included in line 69 attributable to liabilities to related insurers, other <br> than those under contracts of insurance or reinsurance | 71 |  |
| :--- | :--- | :--- |


| Amounts deducted from technical provisions for discounting | 82 |  |  |
| :--- | :---: | :---: | :---: |
| Other adjustments (may be negative) | 83 |  | 11659 |

## Profit and loss account (non-technical account)

Name of insurer Prudential Pensions Limited
Global business
Financial year ended
31 December 2010


## Long-term insurance business : Revenue account

Name of insurer
Total business / subfund
Financial year ended
Units

Prudential Pensions Limited
Ordinary Long Term
31 December 2010
£000

| Financial year | Previous year |
| :---: | :---: |
| 1 | 2 |

Income

| Earned premiums | $\mathbf{1 1}$ | 1356309 | 1174853 |
| :--- | ---: | ---: | ---: |
| Investment income receivable before deduction of tax | 12 | 348007 | 319829 |
| Increase (decrease) in the value of non-linked assets <br> brought into account | $\mathbf{1 3}$ | 459 | $(205)$ |
| Increase (decrease) in the value of linked assets | 14 | 619903 | 848228 |
| Other income | 15 |  | 5700 |
| Total income | 19 | 2324678 | 2348405 |

## Expenditure

| Claims incurred | $\mathbf{2 1}$ | 643881 | 1003774 |
| :--- | :--- | ---: | ---: |
| Expenses payable | 22 | 20234 | 18415 |
| Interest payable before the deduction of tax | 23 | 56 | 67 |
| Taxation | 24 | 2442 | $(371)$ |
| Other expenditure | 25 | 4604 |  |
| Transfer to (from) non technical account | 26 |  | 1021885 |
| Total expenditure | 29 | 671217 |  |


| Business transfers - in | 31 |  |  |
| :--- | :--- | :--- | :--- |
| Business transfers - out | 32 |  |  |
| Increase (decrease) in fund in financial year (19-29+31-32) | 39 | 1653461 | 1326520 |
| Fund brought forward | 49 | 8242061 | 6915541 |
| Fund carried forward (39+49) | 59 | 9895522 | 8242061 |

## Long-term insurance business : Analysis of premiums

| Name of insurer | Prudential Pensions Limited |
| :--- | :--- |
| Total business / subfund | Ordinary Long Term |
| Financial year ended | $\mathbf{3 1}$ December $\mathbf{2 0 1 0}$ |
| Units | $\mathbf{£ 0 0 0}$ |


| UK Life | UK Pension | Overseas | Total Financial <br> year | Total Previous <br> year |
| :---: | :---: | :---: | :---: | :---: |
| 1 | 2 | 3 | 4 | 5 |

Gross

| Regular premiums | 11 | 528 | 528 | 544 |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Single premiums | 12 |  | 1704803 |  | 1704803 |

Reinsurance - external

| Regular premiums | $\mathbf{1 3}$ |  |  |  |  |  |
| :--- | :--- | :--- | ---: | ---: | ---: | ---: |
| Single premiums | $\mathbf{1 4}$ |  | 349022 |  | 349022 | 206327 |

Reinsurance - intra-group

| Regular premiums | 15 |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Single premiums | 16 |  |  |  |  |  |

## Net of reinsurance

| Regular premiums | 17 |  | 528 | 528 | 544 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Single premiums | 18 |  | 1355781 |  | 1355781 |

Total

| Gross | 19 | 1705331 | 1705331 | 1381180 |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Reinsurance | 20 |  | 349022 |  | 349022 |
| Net | 21 |  | 1356309 |  | 1356309 |

## Long-term insurance business : Analysis of claims

Name of insurer
Total business / subfund
Financial year ended
Units

## Prudential Pensions Limited

Ordinary Long Term
31 December 2010
£000

| UK Life | UK Pension | Overseas | Total Financial <br> year | Total Previous <br> year |
| :---: | :---: | :---: | :---: | :---: |
| 1 | 2 | 3 | 4 | 5 |

Gross


## Reinsurance - external

| Death or disability lump sums | 21 |  | 265 |  | 265 | 245 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Disability periodic payments | 22 |  |  |  |  |  |
| Surrender or partial surrender | 23 |  | 106553 |  | 106553 |  |
| Annuity payments | 24 |  |  |  |  |  |
| Lump sums on maturity | 25 |  |  |  |  |  |
| Total | 26 |  | 106818 |  | 106818 |  |

## Reinsurance - intra-group

| Death or disability lump sums | $\mathbf{3 1}$ |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Disability periodic payments | $\mathbf{3 2}$ |  |  |  |  |  |
| Surrender or partial surrender | $\mathbf{3 3}$ |  |  |  |  |  |
| Annuity payments | $\mathbf{3 4}$ |  | 7192 |  | 7192 | 7191 |
| Lump sums on maturity | $\mathbf{3 5}$ |  |  |  |  |  |
| Total | 36 |  | 7192 |  | 7192 | 7191 |

Net of reinsurance

| Death or disability lump sums | $\mathbf{4 1}$ |  | 2432 |  | 2432 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Disability periodic payments | 42 |  |  |  |  |
| Surrender or partial surrender | 43 |  | 629514 |  | 629514 |
| Annuity payments | 44 |  | 9399 |  | 9399 |
| Lump sums on maturity | 45 | 2536 |  | 2536 | 10452 |
| Total | 46 | 643881 |  | 2256 |  |

## Long-term insurance business : Analysis of expenses

| Name of insurer | Prudential Pensions Limited |
| :--- | :--- |
| Total business / subfund | Ordinary Long Term |
| Financial year ended | 31 December 2010 |
| Units | $£ \mathbf{£ 0 0 0}$ |


| UK Life | UK Pension | Overseas | Total Financial <br> year | Total Previous <br> year <br> 1 |
| :---: | :---: | :---: | :---: | :---: |
| 2 | 3 | 4 | 5 |  |

Gross

| Commission - acquisition | 11 |  |  |  |  |
| :--- | ---: | :--- | ---: | ---: | ---: |
| Commission - other | 12 |  |  |  |  |
| Management - acquisition | 13 |  | 703 |  | 703 |
| Management - maintenance | 14 |  | 18626 |  | 18626 |
| Management - other | 15 | 905 |  | 905 | 16640 |
| Total | 16 | 20234 |  | 20234 | 735 |

## Reinsurance - external

| Commission - acquisition | 21 |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Commission - other | 22 |  |  |  |  |  |
| Management - acquisition | 23 |  |  |  |  |  |
| Management - maintenance | 24 |  |  |  |  |  |
| Management - other | 25 |  |  |  |  |  |
| Total | 26 |  |  |  |  |  |

## Reinsurance - intra-group

| Commission - acquisition | 31 |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Commission - other | 32 |  |  |  |  |  |
| Management - acquisition | 33 |  |  |  |  |  |
| Management - maintenance | 34 |  |  |  |  |  |
| Management - other | 35 |  |  |  |  |  |
| Total | 36 |  |  |  |  |  |

## Net of reinsurance

| Commission - acquisition | $\mathbf{4 1}$ |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Commission - other | $\mathbf{4 2}$ |  |  |  |  |  |
| Management - acquisition | $\mathbf{4 3}$ |  | 703 |  | 703 |  |
| Management - maintenance | 44 |  | 18626 |  | 18626 | 1640 |
| Management - other | 45 | 905 |  | 905 | 735 |  |
| Total | 46 | 20234 |  | 20234 | 18415 |  |

## Long-term insurance business : Linked funds balance sheet

## Name of insurer

Total business
Financial year ended
Units

Prudential Pensions Limited

31 December 2010
£000

| Financial year | Previous year |
| :---: | :---: |
| 1 | 2 |

Internal linked funds (excluding cross investment)

| Directly held assets (excluding collective investment <br> schemes) | $\mathbf{1 1}$ | 9561787 | 7989281 |
| :--- | ---: | ---: | ---: |
| Directly held assets in collective investment schemes of <br> connected companies | $\mathbf{1 2}$ | 251884 | 203223 |
| Directly held assets in other collective investment <br> schemes | $\mathbf{1 3}$ | 75215 | 37104 |
| Total assets (excluding cross investment) (11+12+ <br> 13) | $\mathbf{1 4}$ | 9888886 | 8229608 |
| Provision for tax on unrealised capital gains | $\mathbf{1 5}$ |  |  |
| Secured and unsecured loans | $\mathbf{1 6}$ |  | 25825 |
| Other liabilities | $\mathbf{1 7}$ | 9854987 | 8203783 |
| Total net assets (14-15-16-17) | $\mathbf{1 8}$ |  |  |

## Directly held linked assets

| Value of directly held linked assets | 21 |  |  |
| :--- | :--- | :--- | :--- |

## Total

| Value of directly held linked assets and units held <br> $(18+21)$ | $\mathbf{3 1}$ | 9854987 | 8203783 |
| :--- | ---: | ---: | ---: |
| Surplus units | $\mathbf{3 2}$ |  |  |
| Deficit units | $\mathbf{3 3}$ |  |  |
| Net unit liability (31-32+33) | $\mathbf{3 4}$ | 9854987 | 8203783 |

## Long-term insurance business : Revenue account for internal linked funds

Name of insurer
Total business
Financial year ended
Units

Prudential Pensions Limited

31 December 2010 £000

| Financial year | Previous year |
| :---: | :---: |
| 1 | 2 |

Income

| Value of total creation of units | $\mathbf{1 1}$ | 1356309 | 1174853 |
| :--- | ---: | ---: | ---: |
| Investment income attributable to the funds before <br> deduction of tax | $\mathbf{1 2}$ | 346844 | 321568 |
| Increase (decrease) in the value of investments <br> in the financial year | $\mathbf{1 3}$ | 622158 | 848193 |
| Other income | $\mathbf{1 4}$ |  |  |
| Total income | 19 | 2325311 | 2344614 |

## Expenditure

| Value of total cancellation of units | $\mathbf{2 1}$ | 643881 | 1003774 |
| :--- | ---: | ---: | ---: |
| Charges for management | $\mathbf{2 2}$ | 27059 | 23016 |
| Charges in respect of tax on investment income | 23 | 2288 | 2257 |
| Taxation on realised capital gains | 24 |  |  |
| Increase (decrease) in amount set aside for tax on <br> capital gains not yet realised | 25 |  | 879 |
| Other expenditure | 26 | 674107 | 806 |
| Total expenditure | 29 |  | 1029853 |


| Increase (decrease) in funds in financial year (19-29) | 39 | 1651204 | 1314761 |
| :--- | :--- | :--- | :--- |
| Internal linked fund brought forward | 49 | 8203783 | 6889022 |
| Internal linked funds carried forward (39+49) | 59 | 9854987 | 8203783 |

## Long-term insurance business : Summary of new business

Name of insurer
Total business
Financial year ended
Units

| UK Life | UK Pension | Overseas | Total Financial <br> year | Total Previous <br> year |
| :---: | :---: | :---: | :---: | :---: |
| 1 | 2 | 3 | 4 | 5 |

Number of new
policyholders/
scheme members for direct
insurance business

| Regular premium business | $\mathbf{1 1}$ |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Single premium business | $\mathbf{1 2}$ |  |  |  |  | 171 |
| Total | $\mathbf{1 3}$ |  |  |  |  | 171 |

## Amount of new regular

premiums

| Direct insurance business | 21 |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| External reinsurance | 22 |  |  |  |  |  |
| Intra-group reinsurance | 23 |  |  |  |  |  |
| Total | 24 |  |  |  |  |  |

## Amount of new single

premiums

| Direct insurance business | 25 |  | 758799 | 758799 | 699821 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| External reinsurance | 26 |  | 7113 |  | 7113 |
| Intra-group reinsurance | 27 |  | 938891 |  | 33568 |
| Total | 28 | 1704803 |  | 1704803 | 1380631 |

## Long-term insurance business : Analysis of new business

Name of insurer
Total business
Financial year ended
Units
UK Pension / Direct Insurance Business

|  | Product description <br> 2 | Regular premium business |  | Single premium business |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Number of policyholders / scheme members schem 3 3 | Amount of premiums <br> 4 | Number of policyholders / scheme members 5 | Amount of premiums <br> 6 |
| 735 | Group money purchase pensions property linked |  |  |  | 758799 |
|  |  |  |  |  |  |
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## Long-term insurance business : Analysis of new business

Name of insurer
Total business
Financial year ended
$£ 000$

UK Pension / Reinsurance accepted external

| Product <br> code <br> number <br> 1 | Product description <br> 2 | Regular premium business |  | Single premium business |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Number of policyholders / scheme members 3 | Amount of premiums <br> 4 | Number of policyholders / scheme members 5 | Amount of premiums <br> 6 |
| 735 | Group money purchase pensions property linked |  |  |  | 7113 |
|  |  |  |  |  |  |
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## Long-term insurance business : Analysis of new business

Name of insurer
Total business
Financial year ended
$£ 000$

UK Pension / Reinsurance accepted intra-group

| Product code number 1 | Product description <br> 2 | Regular premium business |  | Single premium business |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} \text { Number of } \\ \text { policyholders / } \\ \text { scheme members } \end{gathered}$ | Amount of premiums | $\begin{gathered} \text { Number of } \\ \text { policyholders / } \\ \text { scheme members } \end{gathered}$ $5$ | Amount of premiums <br> 6 |
| 735 | Group money purchase pensions property linked |  |  |  | 938891 |
|  |  |  |  |  |  |
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## Long-term insurance business : Assets not held to match linked liabilities

| Name of insurer | Prudential Pensions Limited |
| :--- | :--- |
| Category of assets | $\mathbf{1 0}$ Total long term insurance business assets |
| Financial year ended | $\mathbf{3 1}$ December $\mathbf{2 0 1 0}$ |
| Units | $\mathbf{£ 0 0 0}$ |


| Unadjusted <br> assets | Economic <br> exposure | Expected <br> income from <br> assets in <br> column 2 | Yield before <br> adjustment | Return on <br> assets in <br> financial year |
| :---: | :---: | :---: | :---: | :---: |
| 1 | 2 | 3 | 4 | 5 |

Assets backing non-profit liabilities and non-profit capital requirements

| Land and buildings | 11 |  |  |  |  |  |
| :--- | ---: | :--- | :--- | :--- | :--- | :--- |
| Approved fixed interest securities | 12 | 12320 | 12320 | 577 | 3.81 |  |
| Other fixed interest securities | 13 |  |  |  |  |  |
| Variable interest securities | 14 |  |  |  |  |  |
| UK listed equity shares | 15 |  |  |  |  |  |
| Non-UK listed equity shares | 16 |  |  |  |  |  |
| Unlisted equity shares | 17 |  |  |  |  |  |
| Other assets | 18 | 51414 | 51414 | 251 |  | 0.49 |
| Total | 19 | 63734 | 63734 | 827 |  | 1.13 |

Assets backing with-profits liabilities
and with-profits capital requirements

| Land and buildings | $\mathbf{2 1}$ |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Approved fixed interest securities | $\mathbf{2 2}$ |  |  |  |  |  |
| Other fixed interest securities | 23 |  |  |  |  |  |
| Variable interest securities | 24 |  |  |  |  |  |
| UK listed equity shares | 25 |  |  |  |  |  |
| Non-UK listed equity shares | 26 |  |  |  |  |  |
| Unlisted equity shares | 27 |  |  |  |  |  |
| Other assets | 28 |  |  |  |  |  |
| Total | 29 |  |  |  |  |  |

## Overall return on with-profits assets

| Post investment costs but pre-tax | $\mathbf{3 1}$ |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Return allocated to non taxable 'asset shares' | 32 |  |  |  |  |  |
| Return allocated to taxable 'asset shares' | 33 |  |  |  |  |  |

## Long-term insurance business : Summary of mathematical reserves

| Name of insurer | Prudential Pensions Limited |
| :--- | :--- |
| Total business / subfund | Ordinary Long Term |
| Financial year ended | 31 December 2010 |
| Units | $£ \mathbf{£ 0 0 0}$ |


| UK Life | UK Pension | Overseas | Total Financial <br> year <br> 1 | Total Previous <br> year |
| :---: | :---: | :---: | :---: | :---: |
| 5 | 3 | 5 |  |  |

Gross

| Form 51 - with-profits | $\mathbf{1 1}$ |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Form 51 - non-profit | $\mathbf{1 2}$ |  | 81983 |  | 81983 | 82798 |
| Form 52 | $\mathbf{1 3}$ |  |  |  |  |  |
| Form 53 - linked | $\mathbf{1 4}$ |  | 11229378 |  | 11229378 | 9178148 |
| Form 53 - non-linked | $\mathbf{1 5}$ |  | 32202 |  | 32202 | 29992 |
| Form 54 - linked | $\mathbf{1 6}$ |  |  |  |  |  |
| Form 54 - non-linked | $\mathbf{1 7}$ |  |  |  |  |  |
| Total | $\mathbf{1 8}$ |  | 11343563 |  | 11343563 | 9290938 |

Reinsurance - external

| Form 51 - with-profits | $\mathbf{2 1}$ |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Form 51 - non-profit | $\mathbf{2 2}$ |  |  |  |  |  |
| Form 52 | $\mathbf{2 3}$ |  |  |  |  |  |
| Form 53 - linked | $\mathbf{2 4}$ |  | 1374391 |  | 1374391 | 974365 |
| Form 53 - non-linked | $\mathbf{2 5}$ |  |  |  |  |  |
| Form 54 - linked | $\mathbf{2 6}$ |  |  |  |  |  |
| Form 54 - non-linked | 27 |  |  |  |  |  |
| Total | 28 |  | 1374391 |  | 1374391 | 974365 |

## Reinsurance - intra-group

| Form 51- with-profits | $\mathbf{3 1}$ |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Form 51- non-profit | $\mathbf{3 2}$ |  | 81983 |  | 81983 | 82798 |
| Form 52 | 33 |  |  |  |  |  |
| Form 53 - linked | 34 |  |  |  |  |  |
| Form 53 - non-linked | 35 |  |  |  |  |  |
| Form 54 - linked | 36 |  |  |  |  |  |
| Form 54 - non-linked | 37 |  |  |  |  |  |
| Total | 38 |  | 81983 |  | 81983 | 82798 |

## Net of reinsurance

| Form 51 - with-profits | $\mathbf{4 1}$ |  |  |  |  |  |
| :--- | ---: | :--- | ---: | ---: | ---: | ---: |
| Form 51- non-profit | $\mathbf{4 2}$ |  |  |  |  |  |
| Form 52 | $\mathbf{4 3}$ |  |  |  |  |  |
| Form 53 - linked | 44 |  | 9854987 |  | 9854987 | 8203783 |
| Form 53 - non-linked | $\mathbf{4 5}$ |  | 32202 |  | 32202 | 29992 |
| Form 54 - linked | 46 |  |  |  |  |  |
| Form 54 - non-linked | 47 |  |  |  |  |  |
| Total | 48 |  | 9887189 |  | 9887189 | 8233775 |

## Long-term insurance business : Valuation summary of non-linked contracts (other than accumulating with-profits contracts)

Name of insurer
Total business / subfund
Financial year ended
Units
Prudential Pensions Limited
Ordinary Long Term
31 December 2010
£000

| Product code number <br> 1 | Product description $2$ | Number of policyholders / scheme members 3 | Amount of benefit <br> 4 | Amount of annual office premiums $5$ | Nominal value of units <br> 6 | Discounted value of units | Other liabilities $8$ | Amount of mathematical reserves <br> 9 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 400 | Annuity non-profit (CPA) - Direct business | 5263 | 7208 |  |  |  |  | 81983 |
|  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
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## Long-term insurance business : Valuation summary of non-linked contracts (other than accumulating with-profits contracts)

Name of insurer
Total business / subfund
Financial year ended
Units
UK Pension / Reinsurance ceded intra-group

| Product code number 1 | Product description <br> 2 | Number of policyholders / scheme members <br> 3 | Amount of benefit | Amount of annual office premiums <br> 5 | Nominal value of units <br> 6 | Discounted value of units <br> 7 | Other liabilities <br> 8 | Amount of mathematical reserves <br> 9 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 400 | Annuity non-profit (CPA) - Ceded business |  | 7208 |  |  |  |  | 81983 |
|  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
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## Long-term insurance business : Valuation summary of property linked contracts

Name of insurer
Total business / subfund
Financial year ended
Units
Prudential Pensions Limited
Ordinary Long Term
31 December 2010
£000

UK Pension / Gross

| Product code number $1$ | Product description $2$ | Number of policyholders scheme members 3 | Amount of benefit <br> 4 | Amount of annual office premiums | Nominal value of units <br> 6 | Discounted value of units $7$ | Other liabilities $8$ | Amount of mathematical reserves $9$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 725 | Individual pensions property linked | 3199 | 51164 | 528 | 51164 | 51164 | 106 | 51270 |
| 735 | Group money purchase pensions property linked |  | 11178214 |  | 11178214 | 11178214 | 12449 | 11190663 |
| 800 | Additional reserves property linked |  |  |  |  |  | 19647 | 19647 |
|  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
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## Long-term insurance business : Valuation summary of property linked contracts

Name of insurer
Total business / subfund
Financial year ended
Units

Prudential Pensions Limited
Ordinary Long Term
31 December 2010
£000

UK Pension / Reinsurance ceded external

| Product code number <br> 1 | Product description $2$ | Number of policyholders / scheme members 3 | Amount of benefit <br> 4 | Amount of annual office premiums $5$ | Nominal value of units <br> 6 | Discounted value of units | Other liabilities $8$ | Amount of mathematical reserves <br> 9 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 735 | Group money purchase pensions property linked |  | 1374391 |  | 1374391 | 1374391 |  | 1374391 |
|  |  |  |  |  |  |  |  |  |
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## Long-term insurance business : Unit prices for internal linked funds

Name of insurer
Total business
Financial year ended
Units

Prudential Pensions Limited

31 December 2010
$£ 000$

| Fund name <br> 1 | Type of fund <br> 2 | Net assets <br> 3 | Main series <br> 4 | Unit management charge 5 | Price at previous valuation date $6$ | Price at current valuation date 7 | Change in price during year 8 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| All Stocks Corporate Bond | 24 - group managed fund - other managed fund | 3111752 | GILP | 0.30 | 17.6394 | 19.2723 | 9.26 |
| Cash Fund | 24 - group managed fund - other managed fund | 180470 | GILP | 0.10 | 75.4570 | 77.2558 | 2.38 |
| Corporate Bond | 24 - group managed fund - other managed fund | 1071131 | GILP | 0.30 | 21.7662 | 23.8319 | 9.49 |
| Europe | 26 - group managed fund - overseas equity | 265702 | GILP | 0.50 | 19.6486 | 19.7092 | 0.31 |
| Fixed Interest | 24 - group managed fund - other managed fund | 162109 | GILP | 0.25 | 373.5699 | 403.5576 | 8.03 |
| Index Linked | 24 - group managed fund - other managed fund | 189531 | GILP | 0.25 | 272.9130 | 303.3154 | 11.14 |
| Index Linked Passive | 24 - group managed fund - other managed fund | 339648 | GILP | 0.10 | 22.0366 | 23.9618 | 8.74 |
| Long Term GILT | 24 - group managed fund - other managed fund | 426359 | GILP | 0.10 | 30.9892 | 33.6773 | 8.67 |
| North America | 26 - group managed fund - overseas equity | 247183 | GILP | 0.50 | 13.8862 | 16.5441 | 19.14 |
| Property | 27 - group managed fund - property | 562780 | GILP | 0.55 | 419.5109 | 455.7872 | 8.65 |
| UK Specialist Equity | 25 - group managed fund - UK equity | 874390 | GILP | 0.75 | 27.5629 | 32.2117 | 16.87 |
| Equity Growth | 25 - group managed fund - UK equity | 159253 | GILP | 0.75 | 9.5153 | 10.9684 | 15.27 |
| Equity Dividend | 25 - group managed fund - UK equity | 120868 | GILP | 0.75 | 9.1919 | 10.2163 | 11.14 |
| Global Leaders | 26 - group managed fund - overseas equity | 147770 | GILP | 0.75 | 9.9554 | 11.7189 | 17.71 |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
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## Long-term insurance business : Distribution of surplus

Name of insurer
Total business / subfund Financial year ended Units

Prudential Pensions Limited
Ordinary Long Term
31 December 2010
£000

| Financial year | Previous year |
| :---: | :---: |
| 1 | 2 |

## Valuation result

| Fund carried forward | $\mathbf{1 1}$ | 9895522 |  |
| :--- | :---: | :--- | :--- |
| Bonus payments in anticipation of a surplus | $\mathbf{1 2}$ |  | 8242061 |
| Transfer to non-technical account | $\mathbf{1 3}$ |  |  |
| Transfer to other funds / parts of funds | $\mathbf{1 4}$ |  |  |
| Subtotal (11 to 14) | 15 | 9895522 | 8242061 |
| Mathematical reserves | $\mathbf{2 1}$ | 9887189 | 8233775 |
| Surplus including contingency and other reserves held <br> towards the capital requirements (deficiency) (15-21) | 29 | 8333 | 8286 |

## Composition of surplus

| Balance brought forward | $\mathbf{3 1}$ | 8286 |  |
| :--- | :--- | ---: | ---: |
| Transfer from non-technical account | $\mathbf{3 2}$ |  | 9198 |
| Transfer from other funds / parts of fund | 33 |  |  |
| Surplus arising since the last valuation | 34 | 47 | $(912)$ |
| Total | 39 | 8333 | 8286 |

Distribution of surplus

| Bonus paid in anticipation of a surplus | $\mathbf{4 1}$ |  |  |
| :--- | :--- | :--- | :--- |
| Cash bonuses | $\mathbf{4 2}$ |  |  |
| Reversionary bonuses | $\mathbf{4 3}$ |  |  |
| Other bonuses | $\mathbf{4 4}$ |  |  |
| Premium reductions | $\mathbf{4 5}$ |  |  |
| Total allocated to policyholders (41 to 45) | $\mathbf{4 6}$ |  |  |
| Net transfer out of fund / part of fund | $\mathbf{4 7}$ |  |  |
| Total distributed surplus (46+47) | 48 |  | 8333 |
| Surplus carried forward | 49 |  | 8333 |
| Total (48+49) | 59 |  |  |

## Percentage of distributed surplus allocated to policyholders

| Current year | 61 |  |  |
| :--- | :--- | :--- | :--- |
| Current year - 1 | 62 |  |  |
| Current year - 2 | 63 |  |  |
| Current year -3 | 64 |  |  |

## Long-term insurance capital requirement

Name of insurer
Prudential Pensions Limited
Global business
Financial year ended
Units

## 31 December 2010

£000

| LTICR <br> factor | Gross <br> reserves / <br> capital at <br> risk | Net <br> reserves / <br> capital at <br> risk | Reinsurance <br> factor | LTICR <br> Financial <br> year | LTICR <br> Previous <br> year |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | 2 | 3 | 4 | 5 | 6 |

Insurance death risk capital component

| Life protection reinsurance | 11 | $0.0 \%$ |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Classes I (other), II and IX | 12 | $0.1 \%$ |  |  |  |  |
| Classes I (other), II and IX | 13 | $0.15 \%$ |  |  |  |  |
| Classes I (other), II and IX | 14 | $0.3 \%$ |  |  |  |  |
| Classes III, VII and VIII | 15 | $0.3 \%$ |  |  |  |  |
| Total | 16 |  |  |  |  |  |

Insurance health risk and life protection reinsurance capital component

| Class IV supplementary <br> classes 1 and 2 and life <br> protection reinsurance | 21 |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Insurance expense risk capital component

| Life protection and permanent health reinsurance | 31 | 0\% |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Classes I (other), II and IX | 32 | 1\% | 81983 |  | 0.85 | 697 | 704 |
| Classes III, VII and VIII (investment risk) | 33 | 1\% | 32380 | 32380 | 1.00 | 324 | 301 |
| Classes III, VII and VIII (expenses fixed 5 yrs +) | 34 | 1\% |  |  |  |  |  |
| Classes III, VII and VIII (other) | 35 | 25\% |  |  |  | 6142 | 5169 |
| Class IV (other) | 36 | 1\% |  |  |  |  |  |
| Class V | 37 | 1\% |  |  |  |  |  |
| Class VI | 38 | 1\% |  |  |  |  |  |
| Total | 39 |  |  |  |  | 7163 | 6174 |

Insurance market risk capital component

| Life protection and permanent health reinsurance | 41 | 0\% |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Classes I (other), II and IX | 42 | $3 \%$ | 81983 |  | 0.85 | 2091 | 2111 |
| Classes III, VII and VIII (investment risk) | 43 | 3\% | 32380 | 32380 | 1.00 | 971 | 902 |
| Classes III, VII and VIII (expenses fixed 5 yrs +) | 44 | 0\% |  |  |  |  |  |
| Classes III, VII and VIII (other) | 45 | 0\% | 11229200 | 9854809 |  |  |  |
| Class IV (other) | 46 | 3\% |  |  |  |  |  |
| Class V | 47 | 0\% |  |  |  |  |  |
| Class VI | 48 | $3 \%$ |  |  |  |  |  |
| Total | 49 |  | 11343563 | 9887189 |  | 3062 | 3013 |
| Long term insurance capital requirement | 51 |  |  |  |  | 10225 | 9187 |

## VALUATION REPORT ON PRUDENTIAL PENSIONS LIMITED

## Valuation Report as at 31 December 2010

## 1. Introduction

(1) The investigation relates to 31 December 2010 .
(2) The previous investigation related to 31 December 2009.
(3) No interim valuations have been carried out for the purposes of rule 9.4 since 31 December 2009.

## 2. Product range

There were no significant changes in products during 2010.

## 3. Discretionary charges and benefits

(1) Not applicable.
(2) Not applicable.
(3) Not applicable.
(4) The annual management charge for investments in the following fund has changed. Otherwise there have been no changes to service charges on linked policies.

| Fund Charge | 31 December <br> $\mathbf{2 0 1 0}$ <br> bps | 31 December <br> $\mathbf{2 0 0 9}$ <br> bps |
| :--- | :---: | :---: |
| MPP4 Blackrock Ascent <br> Pacific Rim Equity Fund | 13.0 | 65.0 |

(5) There have been no changes to benefit charges on linked policies.
(6) Not applicable.
(7)
(a) The creation price is the cash cost of purchasing an identical portfolio of assets to that in the unit fund including all the costs that would be incurred in purchasing such assets, divided by the number of units in existence.

The cancellation price is the cash amount for which the assets of the unit fund can be sold net of all costs that would be incurred in disposing of the assets, divided by the number of units in existence.

## PRUDENTIAL PENSIONS LIMITED

## Appendix 9.4 (continued)

Specific points for each of the groups of internal linked funds are as follows:

## GILP Funds

The "Single Swinging Pricing" approach is used. If the net cashflow on the day is positive, all transactions are at the offer price. If the net cashflow on the day is negative, all transactions are at the cancellation (bid/bid) price. For Fund of Funds, the cash balance in the fund may also be taken into account when deciding upon the pricing basis.

Unit prices are calculated daily and transactions in these funds are carried out at the next available price (i.e. on a forward pricing basis). The valuation point of each fund is 9.00 p.m.

## Series I, II, III \& IV Funds

Series I, II, III \& IV funds are mainly invested in the GILP Funds or funds managed by external companies such as Blackrock, Baillie Gifford, Newton and Schroders. The funds buy and sell units in the GILP funds at the prevailing daily swinging price.

A smoothed equity approach is taken to unit pricing. This is different to the approach adopted for GILP funds. Units are allocated to policyholders at the offer price and de-allocated at the bid price. When the trend in the number of units in a unit fund is believed to be upward, the bid price is the creation price. If the trend in the number of units is believed to be downward the bid price is the cancellation price. Where the trend is unclear or changing the bid price may be between the creation price and the cancellation price. The offer price is then set equal to the bid price plus the initial charge plus a rounding adjustment, not exceeding 0.1 p (there is no initial charge for Series II, Series III and Series IV funds and so there is only a single price applied to policyholders).

## Pru-Link Funds

The Pru-Link Managed Fund is wholly invested in units of the GILP Discretionary Fund. The Pru-Link Cash Fund is wholly invested in units of the GILP Cash Fund. The creation and cancellation prices are determined once a week by reference to the appropriate GILP price. Transactions are carried out at the next available price (i.e. on a forward pricing basis).

Pru-Link Funds buy and sell GILP units at the current GILP price. No further adjustments are made for buying or selling expenses.

Units are allocated to policyholders at the offer price and deallocated at the bid price. The Prulink Cash fund price is based on the GILP Cash fund creation price. The Pru-link Managed fund price is based on the GILP Discretionary fund price and the bid price is currently based on the GILP cancellation price. The offer price is then set equal to the bid price plus the initial charge plus a rounding adjustment not exceeding 0.1 p . (The initial charge was removed on 1 April 2001).
(b) Unit pricing bases are determined at fund level, so all policies invested in the same fund have the same basis applied.
(c) Not applicable.
(8) Not applicable as the Company writes pension business only.

## PRUDENTIAL PENSIONS LIMITED

## Appendix 9.4 (continued)

(9) Not applicable as the Company writes pension business only.
(10) Not applicable.

## 4. Valuation basis (other than for special reserves)

At 31 December 2010 the total gross mathematical reserves amounted to $£ 11,344 \mathrm{~m}$. The lesser of $£ 10 \mathrm{~m}$ and $1 \%$ of the total gross mathematical reserves was therefore equal to $£ 10.0 \mathrm{~m}$.

## (1) Non-linked and index-linked annuities in payment

The mathematical reserve for annuities in payment is the present value of future annuity payments, plus a provision for expenses.

Unit-linked deferred annuities and group pensions
The mathematical reserves for linked business consist of the unit liability together with a non-unit liability. A discounted cashflow method of valuation is used to determine the non-unit liability allowing for the value of future attributable expenses less the value of future management charges. An additional reserve for non-attributable expenses is calculated at a homogenous risk group level as described in section 6(6).

No allowance has been made for increasing fund management charges. However, the Company reserves the right to do so after the appropriate period of notice and to a level consistent with industry practice.

No reserve for tax on unrealised capital gains is required, as only pension business is written.
No reserve for investment performance guarantees is held, because the only investment performance guarantee is that the unit price of the Pru-Link Cash Fund will not go down. Units of this fund are invested in units of the GILP Cash Fund where the practice is to invest only in short term assets.

The unit liability has been obtained by valuing the units allocated to policyholders at the valuation unit price. This price is based on the bid price of the assets and includes investment income received.
(2)The interest rates used are as follows:

| Product code <br> number | Product description | 31 December <br> $\mathbf{2 0 1 0}$ | 31 December <br> $\mathbf{2 0 0 9}$ |
| :--- | :--- | :---: | :---: |
| 400 | Annuity non-profit (CPA) - <br> individual annuities in payment <br> (reassurance ceded to Prudential <br> Annuities Limited) | $4.47 \%$ | $5.00 \%$ |
| 725 | Individual pensions property linked | $2.50 \%$ | $2.50 \%$ |
| 735 | Group money purchase pensions <br> property linked | $2.50 \%$ | $2.50 \%$ |

## PRUDENTIAL PENSIONS LIMITED

## Appendix 9.4 (continued)

(3) Not applicable.
(4)

| Product code <br> number | Product description | 31 December <br> 2010 | 31 December <br> $\mathbf{2 0 0 9}$ |  |
| :--- | :--- | :---: | :---: | :---: |
| 400 | Annuity non-profit (CPA) - individual annuities in payment (reassurance |  |  |  |
| ceded to Prudential Annuities Limited) |  |  |  |  |

## Mortality bases used at 31 December 2010

Annuities are generally valued using a percentage of the 00 series tables for annuitants and pensioners. The base mortality assumptions now have been updated to use the PCxA tables. Previously the PNxA tables were used, which reflected the normal retirements only. The PCxA tables reflect all types of retirement, which have been found to provide a better fit to experience. In order to allow for mortality improvement, future improvement factors are applied from 2001. For males, these future improvement factors are in line with Prudential's own calibration of the CMI 2009 mortality model, with a long term improvement rate of $2.25 \%$ p.a. For females, future improvement factors are in line with Prudential's own calibration of the CMI 2009 mortality model, with a long term improvement rate of $1.25 \%$ p.a. Compared with the core CMI mortality model, Prudential's calibration:
(a) blends period improvements between ages 60 to 80 to the long term improvement rate over a 15 year period (compared with a 20 year period in the core CMI model), and
(b) assumes that cohort improvements dissipate over a 30 year period, or by age 90 if earlier (compared with a 40 year period, or by age 100 if earlier, in the core CMI model).

## Mortality bases used at 31 December 2009

Annuities are generally valued using a percentage of the 00 series tables for annuitants and pensioners (normal retirements). In order to allow for mortality improvement, future improvement factors are applied from 2001. For males, these future improvement factors were in line with $100 \%$ of the CMI medium cohort projections, subject to future improvement factors not being less than $2.25 \%$ p.a. until age 90 , tapering linearly to zero at age 120 . For females, future improvement factors were in line with $75 \%$ of the CMI medium cohort projections, subject to future improvement factors not being less than $1.25 \%$ p.a. until age 90 , tapering linearly to zero at age 120 .
(5) Not applicable.

## PRUDENTIAL PENSIONS LIMITED

## Appendix 9.4 (continued)

(6) The renewal expenses per annum used are described in the table below:

| Product code number | Product description | $\begin{gathered} \hline 31 \text { December } \\ 2010 \\ \hline \end{gathered}$ | $\begin{gathered} \hline 31 \text { December } \\ 2009 \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| 400 | Annuity non-profit (CPA) - individual annuities in payment (reassurance ceded to Prudential Annuities Limited) | $£ 21.24$ p.a. | $£ 21.54$ p.a. |
| 725 | Individual pensions property linked | £21.99 p.a. per policy for premium-paying policies; $£ 14.98$ p.a. per policy for other policies; $£ 85.93$ per claim | $£ 21.20$ p.a. per policy for premium-paying policies; £14.45 p.a. per policy for other policies; $£ 82.86$ per claim |
| 735 | Group money purchase pensions property linked | GILP: $£ 4,538,506$ p.a. including $£ 1,125$ p.a. per scheme (having allowed for $£ 379,464$ p.a. of additional administration service charges) <br> PIA: £64,921 p.a. including $£ 169$ p.a. per scheme <br> Reassurance from PACL: £873,311 p.a. | GILP: £4,376,573 p.a. including $£ 1,085$ p.a. per scheme (having allowed for $£ 1,004,515$ p.a. of additional administration services charges) <br> PIA: £62,604 p.a. including $£ 163$ p.a. per scheme <br> Reassurance from PACL: £650,568 p.a. |

Expense figures for UL policies are attributable expenses only.
The investment management expenses used are described in the table below:

| Product code <br> number | Product <br> description | 31 December <br> 2010 | 31 December <br> 2009 |
| :--- | :--- | :--- | :--- |
| 400 | Annuity non-profit <br> (CPA) - individual <br> annuities in <br> payment <br> (reassurance ceded <br> to Prudential <br> Annuities Limited) | $0.050 \%$ p.a. | $0.060 \%$ p.a. |
| 725 | Individual <br> pensions property <br> linked | $0.100 \%$ p.a. | $0.100 \%$ p.a. |
| 735 | Group money <br> purchase pensions <br> property linked | GILP: $0.141 \%$ p.a. <br> PIA: $0.199 \%$ p.a. | GILP: $0.143 \%$ p.a. <br> PIA: $0.200 \%$ p.a. |

## PRUDENTIAL PENSIONS LIMITED

## Appendix 9.4 (continued)

(7) The unit growth rates (before management charges) and the inflation rates assumed for future expenses and the future increases in policy charges are as follows:

| Product code <br> number | Parameter | 31 December <br> $\mathbf{2 0 1 0}$ <br> $\mathbf{\%}$ | 31 December <br> $\mathbf{2 0 0 9}$ <br> $\mathbf{\%}$ |
| :--- | :--- | :---: | :---: |
| 725 and 735 | Unit fund growth <br> rate | $5.75 \%$ | $5.75 \%$ |
| All products | Expense inflation <br> rate | $4.25 \%$ | $4.25 \%$ |
| 725 and 735 | Policy charge <br> inflation rate | Nil | Nil |

(8) Not applicable.
(9) Not applicable.
(10) There are no other material assumptions.
(11) No derivatives were held outside of the internal linked funds.

Since the movement in linked assets would be offset by a corresponding change in the linked liability, no allowance is made for derivative contracts that were held inside of the internal linked funds.

Derivatives used in the internal linked funds were entered into only if they would have been reasonably likely to be exercised.
(12) There have been no changes made to the mathematical reserves at the current valuation date as a result of the changes to the INSPRU rules at 31 December 2006.

## 5. Options and guarantees

(1) Not applicable.
(2) Not applicable.
(3) Not applicable.
(4) Not applicable.

## PRUDENTIAL PENSIONS LIMITED

## Appendix 9.4 (continued)

## 6. Expense reserves

(1)

| Homogeneous risk group | Implicit <br> allowances | Explicit <br> allowances <br> (investment) | Explicit <br> allowances <br> (other) | Non - <br> attributable <br> expenses | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| GILP | - | $£ 11,085,293$ | $£ 7,077,706$ | $£ 1,642,467$ | $£ 19,805,466$ |
| PIA | - | $£ 7,782$ | $£ 64,921$ | $£ 17,281$ | $£ 89,984$ |
| Prulink SP | - | $£ 1,254$ | $£ 1,755$ | $£ 439$ | $£ 3,448$ |
| Prulink RP | - | $£ 49,788$ | $£ 87,662$ | $£ 21,916$ | $£ 159,366$ |
| Total | - | $£ 11,144,117$ | $£ 7,232,044$ | $£ 1,682,103$ | $£ 20,058,264$ |

(2) Not applicable.
(3) Maintenance expenses shown at line 14 of Form 43 are $£ 19$ million. These expenses are net of annual management charge income and hence are less than the total expense loadings expected to arise in 2011 as calculated in 6.(1).
(4) For new business expected to be written in the twelve months following the valuation date, the income and outgo are projected on a prudent basis over the entire lifetime of the business and discounted to the valuation date. A reserve is held if the present value of the outgo exceeds the present value of income to the extent that the excess exceeds the projected surplus on prudent assumptions from existing business. No reserve is held at 31 December 2010.
(5) In the first instance, expense reserves are calculated on the assumption that Prudential's UK insurance operations will continue to write new business indefinitely and hence that there will be no loss of economies of scale. In this scenario, the expense loadings for the remaining lifetime of the contracts in force at the valuation date are included in the reserves reported in Form 50.

In order to allow for the possibility that the firm will cease to write new business twelve months after the valuation date, the expense loading is recalculated on the assumption that, over a two year period, unit costs would be reduced by $15 \%$ and that thereafter loss of economies of scale would result in overall expenses being cut more slowly than the rate at which policies run off. If this revised calculation results in a higher reserve than described in the paragraph above, then the difference is held as an additional reserve. In addition the costs associated with closing to new business, such as redundancy costs or the costs of terminating management agreements, are estimated. To the extent that these costs exceed the projected surplus, on prudent assumptions, from existing business, a further additional reserve is held. At the valuation date an additional reserve of $£ 765,043$ is held for the impact of closing to new business.

## PRUDENTIAL PENSIONS LIMITED

## Appendix 9.4 (continued)

(6) The additional reserve for non-attributable expenses at a homogenous risk group level is calculated as the present value of all futures expenses less charges, subject to a maximum of the non-attributable expenses for policies in that risk group. Any future valuation strain is removed at the homogenous risk group level. The additional reserves for non-attributable expenses at 31 December 2010 were as follows:

| Homogeneous Risk Group | Homogeneous Risk Group Reserve <br> $(£ 000)$ |
| :--- | :---: |
| GILP | - |
| PIA | 520 |
| Prulink SP | - |
| Prulink RP/PUP | - |
| TOTAL | $\mathbf{5 2 0}$ |

## 7. Mismatching reserves

(1) and (2) All assets and liabilities are denominated in sterling. There is no currency mismatching.
(3) There is no reserve for currency mismatching.
(4) In accordance with INSPRU 3.1.16R, for the purposes of calculating the resilience capital requirement in INSPRU 3.1.10R the most onerous scenario is as follows (prior year in brackets):

| Asset class | Scenario |
| :--- | :---: |
|  |  |
| Equities: | $-10 \%(-20 \%)$ |
| Market values - UK and overseas (excl. US and <br> euro zone) | $-10 \%(-25 \%)$ |
| Market values - US | $-10 \%(-25 \%)$ |
| Market values - euro zone | $-17 \%(-10 \%)$ |
| Property: |  |
| Market values | $+80 \mathrm{bps}(+89 \mathrm{bps})$ |
| Fixed interest: |  |
| Yields - UK and overseas |  |

(5) Not applicable.
(6)
(a) A Resilience Capital Requirement of $£ 1,840,000$ was held.
(b) There was an increase of $£ 780,668$ in the aggregate amount of the long term liabilities.
(c) The assets allocated to match such liabilities decreased in value by $£ 1,053,433$ from the amount of the assets shown in Form 13.
(7) There is no reserve held under INSPRU 1.1.34R(2).

## PRUDENTIAL PENSIONS LIMITED

## Appendix 9.4 (continued)

## 8. Other special reserves

Not applicable.
9. Reinsurance
(1) No premiums were paid in 2010 in respect of reinsurance business ceded on a facultative basis to reinsurers not authorised to carry on business in the United Kingdom.
(2) The reinsurance treaties shown in the table below meet the FSA criteria for being reported in this section and were in force as at 31 December 2010.

| (d) Reinsurer | (e) Nature of cover | (f) <br> Premiums <br> ('000 | (f) <br> Open/ / <br> Closed | (k) <br> Reserves <br> Ceded <br> ('000 | Retention |
| :--- | :--- | :---: | :---: | :---: | :---: |
| Prudential <br> Annuities <br> Limited * | Immediate annuities which are <br> wholly reassured on original terms. <br> The reinsurer is a member of the <br> Prudential group of companies and <br> the business is covered by a pari <br> passu charge on assets. | Closed | 81,397 | Nil |  |
| Blackrock <br> Asset <br> Management <br> Pensions Ltd | Reinsurance of unit-linked pension <br> liabilities of the Company arising in <br> relation to reassurance of certain <br> unit-linked pensions contracts <br> issued by a member of the <br> Prudential Group. The business is <br> covered by a pari passu charge on <br> assets. | 304,021 | Open | $1,316,076$ | Nil |
| Baillie Gifford <br> Life Ltd | Reinsurance of unit-linked pension <br> liabilities of the Company arising in <br> relation to reassurance of certain <br> unit-linked pensions contracts <br> issued by a member of the <br> Prudential Group. The business is <br> covered by a pari passu charge on <br> assets. | 14,255 | Open | 8,297 | Nil |
| Schroder <br> Pension <br> Management <br> Ltd | Reinsurance of unit-linked pension <br> liabilities of the Company arising in <br> relation to reassurance of certain <br> unit-linked pensions contracts <br> issued by a member of the <br> Prudential Group. The business is <br> covered by a pari passu charge on <br> assets. | 10,322 | Open | 19,239 | Nil |

## PRUDENTIAL PENSIONS LIMITED

## Appendix 9.4 (continued)

| (d) Reinsurer | (e) Nature of cover | (f) <br> Premiums <br> $£^{\prime} 000$ | (h) Open <br> / Closed | Reserves <br> Ceded <br> $£^{\prime} 000$ | (k) Retention |
| :--- | :--- | ---: | ---: | ---: | ---: |
| Managed <br> Pension Funds <br> Ltd | Reinsurance of unit-linked pension <br> liabilities of the Company arising in <br> relation to reassurance of certain <br> unit-linked pensions contracts <br> issued by a member of the <br> Prudential Group. The business is <br> covered by a pari passu charge on <br> assets. | 18,855 | Open | 20,339 | Nil |

(g) There were no deposit back arrangements under the above treaties.
(i) There are no "undischarged obligations of the insurer". Premiums are only payable if the gross business remains in force.
(1) The above reinsurers are authorised to carry on insurance business in the United Kingdom.
(m) An asterisk denotes companies connected to the cedant (*).
(n) In general the treaties are exposed to the credit risk of the reinsurers, against which a reserve is held.
(o) The net liability includes no allowance for the refund of any reinsurance commission.
(p) Not applicable.
10. Reversionary (or annual) bonus
(1) Not applicable.
(2) Not applicable.
(3) Not applicable.
(4) Not applicable.

## PRUDENTIAL PENSIONS LIMITED

## Returns for the year ended 31 December 2010

## Notes to the Returns

## Form 2

*0201* Waivers issued disapplying or modifying any of the provisions of the Accounts and Statement Rules in respect of long term insurance business.

There were no waivers issued disapplying or modifying any of the provisions of the Accounts and Statement Rules in respect of long term insurance business.

## Form 3

*0301* Reconciliation of net admissible assets to total capital resources after deductions
£'000
Form 13 Line 89 (Long term) Grand total of admissible assets
Form 14 Line 11 Mathematical reserves after distribution of surplus
Form 14 Line 49 Total other insurance and non-insurance liabilities
Form 13 Line 89 (Other than long term) Grand total of admissible assets
Form 15 Line 69 Total
-

Form 3 Line 79 Capital resources after deductions Difference
*0308* There is one contingent loan at the year end repayable to a related group undertaking. The loan and interest on the loan is repayable out of the surplus emerging on its business and is contingent on surpluses arising, but can be repaid by the Company at any time.

The loan is repayable to the extent of a specified percentage of surplus of the Company, a repayment obligation crystallising on the last day of the Company's financial year and being discharged by application of funds on a date nominated by the Company (being prior to the last working day for submission of its regulatory returns for such financial year).

In accordance with its terms, the loan may be prepaid upon prior notice, and the repayment obligation discharged in whole or part.

## PRUDENTIAL PENSIONS LIMITED

## Notes to the Returns (continued)

## Form 3 (continued)

*0310* Valuation differences
£'000
Positive valuation differences where liabilities are lower than in the shareholder accounts
Contingent loan

| 13,774 |
| ---: |
| 13,774 |

Negative valuation differences where liabilities are higher than in the shareholder accounts
Additional reserves held in the long term fund
Deferred tax on additional reserves held in the long term fund

| 8,641 |
| ---: |
| $(23,361)$ |

Form 3 Line 35 Negative Valuation Differences
$(9,587)$
*0313* Reconciliation of profit and loss account change

|  | $£^{\prime} 000$ |
| :--- | ---: |
| Profit and loss account and reserves b/fwd | 17,286 |
| Profit and loss account and reserves c/fwd | 23,579 |
| Movement | 6,293 |
|  |  |
| Movement in additional reserves held for FSA | $(2,510)$ |
| Movement in deferred tax | 647 |
| Movement in contingent loan balance | $(4,299)$ |
| Movement in unallocated surplus | $(47)$ |
| Form 16 Line 59 Profit retained for the financial year |  |

Notes 1304 to 1306 apply to other than long term business fund.
*1304* Statement on Set Off
Amounts due to or from the Company have been set off to the extent permitted by generally accepted accounting principles.
*1305* Maximum Counterparty Limits
The maximum permitted exposure to any one counterparty has been set in accordance with the counterparty limits detailed in INSPRU 2.1.22. Therefore exposures to non-approved counterparties have been restricted to a maximum of $5 \%$ of the business amount. No counterparty exposure during the year exceeded these limits.
*1306* Counterparty exposures at year end
There were counterparty exposures held at year end that were greater than $5 \%$ of the sum of the base capital resources requirements and long term insurance liabilities, excluding property linked liabilities and net of reinsurance ceded. These include cash on deposit with; Credit Agricole Corporate and Investment Bank $£ 5 \mathrm{~m}$ and Danske Bank A/S £6m.

## PRUDENTIAL PENSIONS LIMITED

## Notes to the Returns (continued)

## Form 13

Notes 1308 to 1319 apply to long term business fund.
*1308* Assets specified in IPRU(INS) Form 13 instruction 5.
The Company held no unlisted investments or listed investments that are not readily realisable.
*1310* Statement on Set Off
Amounts due to or from the Company have been set off to the extent permitted by generally accepted accounting principles.
*1312* Counterparty exposures at year end
There were counterparty exposures held at year end that were greater than $5 \%$ of the sum of the base capital resources requirements and long term insurance liabilities, excluding property linked liabilities and net of reinsurance ceded. These include cash on deposit with; Bank of America NA £5m, Close Brothers Limited £6.5m, Fortis Bank N.V £10m, Royal Bank of Scotland Plc $£ 8 \mathrm{~m}$, Danske Bank A/S $£ 4 \mathrm{~m}$ and a cash balance of $£ 13.3 \mathrm{~m}$ with HSBC Bank.
*1319* Maximum Counterparty Limits
The maximum permitted exposure to any one counterparty has been set in accordance with the counterparty limits detailed in INSPRU 2.1.22. Therefore exposures to non-approved counterparties have been restricted to a maximum of $5 \%$ of the business amount. No counterparty exposure during the year exceeded these limits.

## Form 14

*1401* Provision for adverse changes
No derivatives were held outside of the internally linked funds at any time during the year and therefore no provision for adverse changes is required.
*1402* Uncertain and Potential Liabilities
a) In the normal course of business certain reinsurance liabilities were secured by a floating charge, ranking these liabilities equally with amounts due under unsecured direct (nonreassurance) policies, over the long term insurance assets of the Company. The amounts secured by charges of this nature and included in Form 14 Line 11 were $£ 3,293.0 \mathrm{~m}$, $£ 65.9 \mathrm{~m}, £ 29.2 \mathrm{~m}$ and $£ 2.0 \mathrm{~m}$. The whole of the amount at Form 13 line 89 is subject to charge.
b) There were no potential capital gains tax liabilities at the year end.
c) There was one contingent loan, not in Form 14, at the year end repayable to a related group undertaking. The loan and interest on the loan is repayable out of the surplus emerging on its business and is contingent on surpluses arising, but can be repaid by the Company at any time. The value of this loan is $£ 13,774 \mathrm{k}$.

## PRUDENTIAL PENSIONS LIMITED

## Notes to the Returns (continued)

## Form 14 (continued)

*1402* Uncertain and Potential Liabilities (continued)
The loan is repayable to the extent of a specified percentage of surplus of the Company, a repayment obligation crystallising on the last day of the Company's financial year and being discharged by application of funds on a date nominated by the Company (being prior to the last working day for submission of its regulatory returns for such financial year).

In accordance with the terms, the loan may be prepaid upon prior notice, and the repayment obligation discharged in whole or part.
d) There were no guarantees, indemnities or other contractual commitments other than in the ordinary course of insurance business and in respect of related companies.
e) Provision for claims outstanding: the Company had instigated a full review of its defined benefit payment processes and had set up a reasonable and prudent provision to cover the cost of performing the review and the cost of any contingent loss, if any, arising out of the review's findings. The review was completed in the year and the remaining provision released. A provision of $£ \mathrm{Nil}$ is included on F14 line 15 (2009: $£ 366,000$ ).
*1405* Other adjustments to liabilities
Included in line 74 are:

Positive valuation differences (see note 0310)
13,774
Negative valuation differences (see note 0310)
$(23,361)$

Form 14 Line 74
$(9,587)$

## Form 15

*1501* Provision for adverse changes
No derivatives were held by the other than long term fund at any time during the year and therefore no provision for adverse changes is required.
*1502* Charges, potential tax liability, contingent liabilities, guarantees and fundamental uncertainties
a) There were no charges attributable to the other than long term business assets.
b) There was no potential tax liability arising in the other than long term fund at the year end.
c) There were no contingent liabilities at the year-end.
d) There are no guarantees, indemnities or other contractual commitments, effected other than in the ordinary course of insurance business, in respect of related companies.
e) There were no fundamental uncertainties at the year-end.

## PRUDENTIAL PENSIONS LIMITED

## Notes to the Returns (continued)

## Form 16

*1601* Foreign Currencies
Foreign currency assets and liabilities are translated at year-end exchange rates. Foreign currency revenue transactions are translated at rates ruling at the transaction dates, except for accrued revenue items that are translated at year-end exchange rates.

## Form 17

*1700* Form 17 has been omitted, as no such contracts were used.

## Form 40

*4002* Other expenditure represents a repayment of a contingent loan repayable to a related group undertaking. Prior year other income represents a capital injection in the form of a contingent loan under the existing agreement with The Prudential Assurance Company Limited. The loan and interest on the loan is repayable out of the surplus emerging on its business and is contingent on surpluses arising, but can be repaid by the Company at any time. The loan has no repayment obligation during the first year.

The loan is repayable to the extent of a specified percentage of surplus of the Company, a repayment obligation crystallising on the last day of the Company's financial year and being discharged by application of funds on a date nominated by the Company (being prior to the last working day for submission of its regulatory returns for such financial year).

In accordance with their terms, the loans may be prepaid upon prior notice, and the repayment obligation discharged in whole or part.
*4008* Provision of management services
The Company was provided throughout the year with day to day management services by The Prudential Assurance Company Limited (the immediate holding Company), and Prudential Property Investment Managers Limited, Prudential UK Services Limited, Prudential Distribution Limited, Prudential Services Limited and M\&G Investment Management Limited, all group companies. The Company was further assisted during the year with day to day management services by The Bank of New York Mellon (International) Limited and State Street Bank \& Trust Company, third parties.
*4009* The Company has a reassurance agreement with a related Company, The Prudential Assurance Company Limited, in respect of linked premiums. Included in earned premiums for the year is an amount of $£ 590 \mathrm{~m}$ received under this reassurance agreement. The reassurance agreement was drawn up under normal commercial terms which reflect the level of business transacted with the Company.

Also included within claims incurred is an amount of $£ 229 \mathrm{~m}$ arising from claims under this reassurance agreement and a claims recovery of $£ 7 \mathrm{~m}$ received from a related Company, Prudential Annuities Limited.

The Company has a reassurance agreement with a related Company, Prudential Retirement Income Limited, in respect of annuities. No claims have been paid during the year under this reassurance agreement. The reassurance agreement was drawn up under normal commercial terms which reflect the level of business transacted with the Company.

A contingent loan of $£ 13,774 \mathrm{k}$ is in place with a related group undertaking The Prudential Assurance Company Limited.

## PRUDENTIAL PENSIONS LIMITED

## Notes to the Returns (continued)

## Form 44

*4401* Valuation of Linked Assets
Linked assets are valued at market value.
Investment properties, though, are independently valued each month on the basis of open market value in accordance with the RICS Appraisal and Valuation Manual. All the properties are currently valued by CB Richard Ellis Limited. Securities are valued at a bidmarket price.
*4402* Derivative Contracts
The aggregate value of rights and the aggregate amount of liabilities under derivative contracts was as follows:

|  | Assets <br> $\mathbf{£ 0 0 0} \mathbf{s}$ | Liabilities <br> $\mathbf{£ 0 0 0} \mathbf{s}$ |
| :--- | ---: | ---: |
| Futures: |  |  |
| Gross of variation margin | 529 | $(13)$ |
| Net of variation margin | $(359)$ | 0 |
| Forwards: |  |  |
| Gross of variation margin | 5,303 | $(1,970)$ |
| Net of variation margin | 5,303 | $(1,970)$ |

## Form 45

*4502* Other Expenditure

| $\mathbf{2 0 1 0}$ | $\mathbf{2 0 0 9}$ <br> £000's |
| ---: | ---: |
| $(674)$ | $(557)$ |
| $(205)$ | $(249)$ |
| $(879)$ | $(806)$ |

## Form 47

*4701* for code 735 there are 38 schemes.

## Form 48

*4804* other assets
Included in Line 18 (Other assets) are:

## £000's

| Assets producing income | 47,634 |
| :--- | ---: |
| Assets not producing income | 3,780 |
|  |  |

## PRUDENTIAL PENSIONS LIMITED

## Notes to the Returns (continued)

## Form 53

*5301* For product code 735 there are 435 schemes.
*5305* Non-unit reserves

Certain expenses associated with managing a property portfolio have not been included in the renewal expense margins used in the calculation of the non-unit reserves. These expenses are deducted from the investment return credited to policyholders.

## PRUDENTIAL PENSIONS LIMITED

Global business

## Directors' Certificate required by rule 9.34 of the Accounts and Statements Rules

## Financial year ended 31 December 2010

We certify:

1. (a) that the return has been properly prepared in accordance with the requirements in IPRU(INS), GENPRU and INSPRU; and:
(b) we are satisfied that:
(i) throughout the financial year in question, the insurer has complied in all material respects with the requirements of SYSC and PRIN as well as the provisions of IPRU(INS), GENPRU and INSPRU; and
(ii) it is reasonable to believe that the insurer has continued so to comply subsequently, and will continue so to comply in future.
2. (a) that in our opinion, premiums for contracts entered into during the financial year and the resulting income earned are sufficient, under reasonable actuarial methods and assumptions, and taking into account the other financial resources of the insurer that are available for the purpose, to enable the insurer to meet its obligations in respect of those contracts and, in particular, to establish adequate mathematical reserves;
(b) that the sum of the mathematical reserves and the deposits received from reinsurers as shown in Form 14 constitute proper provision at the end of the financial year in question for the long-term insurance liabilities (including all liabilities arising from deposit back arrangements, but excluding other liabilities which had fallen due before the end of the financial year) including any increase in those liabilities arising from a distribution of surplus as a result of an actuarial investigation as at that date into the financial condition of the long-term insurance business;
(c) that we have, in preparing the return, taken and paid due regard to advice in preparing the return from every actuary appointed by the insurer to perform the actuarial function in accordance with SUP 4.3.13R.

D J Belsham
Director

K Nunn
Director

28 March 2011

# Independent auditor's report to the Directors pursuant to rule 9.35 of the Interim Prudential Sourcebook for Insurers IPRU(INS) 

## PRUDENTIAL PENSIONS LIMITED

Global business

Financial year ended 31 December 2010
We have examined the following documents prepared by the insurer pursuant to the Accounts and Statements Rules set out in part I and part IV of chapter 9 to IPRU(INS) the Interim Prudential Sourcebook for Insurers, GENPRU the General Prudential Sourcebook and INSPRU the Insurance Prudential Sourcebook, ("the Rules") made by the Financial Services Authority under section 138 of the Financial Services and Markets Act 2000:

- Forms 2, 3, 13 to 16,40 to $45,48,58$ and 60 (including the supplementary notes) on pages 1 to 50 ('the Forms');
- the statement required by IPRU(INS) rule 9.29 on page 54 ('the Statement');
- the valuation report required by rule IPRU(INS) 9.31(a) ('the valuation report').

We are not required to examine and do not express an opinion on:

- Forms 46, 47, 50 to 55 (including the supplementary notes) on pages 21 to 31 and pages 49 to 50;
- the statement required by IPRU(INS) rule 9.30 on page 55 ; and
- the certificate required by IPRU(INS) rule 9.34 on page 51 ('the certificate').

This report is made solely to the insurer's directors, as a body, in accordance with the requirements of IPRU(INS) rule 9.35. We acknowledge that the directors are required to submit this report to the FSA, to enable the FSA to verify that an auditor's report has been commissioned by the insurer's directors and issued in accordance with the requirements of IPRU(INS) rule 9.35 and to facilitate the discharge by the FSA of its regulatory functions in respect of the insurer, conferred on the FSA by or under the Financial Services and Markets Act 2000. Our work (including our examination) has been undertaken so that we might state to the insurer's directors, as a body those matters we are required to state to them in an auditor's report issued pursuant to IPRU(INS) rule 9.35 and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the insurer and the insurer's directors as a body, for our work (including our examination), for this report, or for the opinions we have formed.

## Respective responsibilities of the company and its auditors

The insurer is responsible for the preparation of an annual return (including the Forms, the Statement, the valuation report) under the provisions of the Rules. Under IPRU(INS) rule 9.11 the Forms, the Statement and the valuation report, are required to be prepared in the manner specified by the Rules and to state fairly the information provided on the basis required by the Rules.

The methods and assumptions determined by the company and used to perform the actuarial investigation as set out in the valuation report, are required to reflect appropriately the requirements of INSPRU 1.2.

It is our responsibility to form an independent opinion as to whether the Forms, the Statement and the valuation report meet these requirements, and to report our opinions to you. We also report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the Forms, the Statement and the valuation report are not in agreement with the accounting records and returns; or
- we have not received all the information we require for our examination.


# Independent auditor's report to the Directors pursuant to rule 9.35 of the Interim Prudential Sourcebook for Insurers IPRU(INS) (continued) 

## PRUDENTIAL PENSIONS LIMITED

Global business

## Basis of opinion

We conducted our work in accordance with Practice Note 20 "The audit of insurers in the United Kingdom (revised)" issued by the Auditing Practices Board. Our work included examination, on a test basis, of evidence relevant to the amounts and disclosures in the Forms, the Statement, the valuation report. The evidence included that previously obtained by us relating to the audit of the financial statements of the insurer for the financial year. It also included an assessment of the significant estimates and judgements made by the company in the preparation of the Forms, the Statement, the valuation report.

We planned and performed our work so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the Forms, the Statement, the valuation report are free from material misstatement, whether caused by fraud or other irregularity or error, and comply with IPRU(INS) rule 9.11.

In accordance with rule IPRU(INS) 9.35(1A), to the extent that any document, Form, Statement, analysis or report to be examined under IPRU(INS) rule 9.35(1) contains amounts or information abstracted from the actuarial investigation performed pursuant to IPRU(INS) rule 9.4, we have obtained and paid due regard to advice from a suitably qualified actuary who is independent of the insurer.

## Opinion

In our opinion:
i) the Forms, the Statement, the valuation report fairly state the information provided on the basis required by the Rules and have been properly prepared in accordance with the provisions of those Rules; and
ii) the methods and assumptions determined by the insurer and used to perform the actuarial investigation as set out in the valuation report appropriately reflect the requirements of INSPRU 1.2.

Chris Moulder (Senior Statutory Auditor)<br>for and on behalf of KPMG Audit Plc, Statutory Auditor<br>Chartered Accountants<br>Registered Auditor<br>15 Canada Square<br>Canary Wharf<br>London<br>E14 5GL

## PRUDENTIAL PENSIONS LIMITED

## Returns for the year ended 31 December 2010

## Statement in accordance with Rule 9.29 of the Accounts and Statements Rules

## a. Investment Guidelines

During 2010, investment guidelines allowed the use of derivative contracts in the GILP (and hence MPP) internal linked funds. The derivatives and use thereof was restricted to that permitted by Appendix 3.2 of the Accounts and Statements Rules. The use of derivatives was not permitted in the non-linked funds.

Derivatives are limited to: exchange traded warrants; exchange traded index or stock futures; forward currency contracts; partly paid shares; and convertible bonds. Derivatives must be listed or with an approved counterparty and must be capable of being readily closed out at a price the basis of which is pre-determined. Exchange traded index and stock futures must be based on underlying assets which are themselves permitted links.
b. Derivatives where exercise is unlikely

Derivatives used in the internal linked funds were entered into only if they would have been reasonably likely to be exercised.
c. Quantification of derivatives in (b) above

No such contracts were used by the Company.
The largest exposure during the year to out of the money call options/warrants was $£ 510 \mathrm{k}$.
h. Provisions for reasonably foreseeable variations arising from derivative contracts, rule INSPRU 3.2.17R

The only derivatives on Form 13, relate to property linked assets and are included on line 59 of Form 13, which would not change in value.

The Company would not be exposed to any fluctuation in asset values.
i. Consideration received for granting rights under derivative contracts

The investment guidelines did not allow the writing of options.

## PRUDENTIAL PENSIONS LIMITED

Returns for the year ended 31 December 2010
Rule 9.30 Statement on Shareholder Controllers

The following companies were shareholder controllers of Prudential Pensions Limited for the year: The Prudential Assurance Company Limited holding $100 \%$ of its issued share capital and voting power throughout the year; and Prudential plc, being the ultimate holding company, holding $100 \%$ of the issued share capital and voting power of The Prudential Assurance Company Limited throughout the year.

