

## **Prudential Retirement Income Limited**

Incorporated and Registered in England and Wales Registered number 47842
Registered Office PO Box 25, Craigforth, Stirling, FK9 4UE

Annual FSA Insurance Returns for the year ended

31 December 2011



IPRU(INS) Appendices 9.1, 9.3, 9.4, 9.6



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#### Statement of solvency - long-term insurance business

Statement of solvency - long-ter	m insurance l	ousiness				
Name of insurer	Prudenti	al Retirement Inco	ome Limit	ed		
Global business						
Financial year ended	31 Decei	nber 2011				
Solo solvency calculation	r	Company egistration number	GL/ UK/ CM	day mont	h year	Units
	R2	47842	GL	31 12	2011	£000
				As at e this fin	ancial	As at end of the previous year
				1		2
Capital resources						
Capital resources arising within the lo	ng-term insuranc	e fund	11		710130	644455
Capital resources allocated towards lo outside the long-term insurance fund	ong-term insuran	ce business arising	12		993440	878700
Capital resources available to cover lo resources requirement (11+12)	ong-term insuran	ce business capital	13		1703570	1523155
Guarantee fund						
Guarantee fund requirement			21		259788	234754
Excess (deficiency) of available capital requirement	al resources to co	over guarantee fund	22		1443782	1288401
Minimum capital requirement (MC	CR)					
Long-term insurance capital requireme	ent		31	***************************************	779365	704263
Resilience capital requirement			32			
Base capital resources requirement			33		3056	3040
Individual minimum capital requiremen	nt		34		779365	704263
Capital requirements of regulated rela	ited undertakings		35			
Minimum capital requirement (34+35)			36		779365	704263
Excess (deficiency) of available capita	al resources to co	over 50% of MCR	37		1313887	1171023
Excess (deficiency) of available capita	al resources to co	over 75% of MCR	38		1119046	994958
Enhanced capital requirement						
With-profits insurance capital compon	ent		39			
Enhanced capital requirement			40		779365	704263
Capital resources requirement (C	RR)					
Capital resources requirement (greate	er of 36 and 40)		41		779365	704263
Excess (deficiency) of available capital insurance business CRR (13-41)	al resources to co	ver long-term	42		924205	818892
Contingent liabilities						
Quantifiable contingent liabilities in res as shown in a supplementary note to f		n insurance business	51		274266	393765
L			·			

## Covering Sheet to Form 2

Name of insurer

**Prudential Retirement Income Limited** 

Global business

Financial year ended

31 December 2011

R A Devey

Director

A M Crossley

Director

D J Belsham

Director

London 23 March 2012

## Components of capital resources

	Nan	ne o	f in	sur	er
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#### **Prudential Retirement Income Limited**

Global business

Financial year ended	31 December : Company registrati			GL/ UK/	c	th year	Units	
	R3 47		:	GL	31 12		2011	£000
				General insurance business	Long- insura busin	ess	Total as at the end of this financial year	Total as at the end of the previous year
Core tier one capital				1	2		3	4
Permanent share capital			11		8:	37700	837700	837700
Profit and loss account and other reserves			12	······································	130	62929	1362929	1053538
Share premium account	······································		13					
Positive valuation differences			14					
Fund for future appropriations			15					
Core tier one capital in related undertakings			16					
Core tier one capital (sum of 11 to 16)			19		220	00629	2200629	1891238
Tier one waivers					<u> </u>	L		
Unpaid share capital / unpaid initial funds as supplementary contributions	nd calls fo	r ;	21					
Implicit Items			22		·			
Tier one waivers in related undertakings			23				Ÿ	
Total tier one waivers as restricted (21+22+	23)		24					
Other tier one capital								
Perpetual non-cumulative preference share	s as restri	cted	25		2	20000	20000	20000
Perpetual non-cumulative preference share undertakings	s in relate	d ;	26					
Innovative tier one capital as restricted		:	27					
Innovative tier one capital in related underta	kings		28					
					T			
Total tier one capital before deductions (19+24+25+26+27+28)		;	31		222	20629	2220629	1911238
Investments in own shares			32					
Intangible assets		;	33					
Amounts deducted from technical provision	s for disco	unting 3	34					
Other negative valuation differences			35		51	16559	516559	387683
Deductions in related undertakings			36					
Deductions from tier one (32 to 36)		3	37		51	6559	516559	387683
Total tier one capital after deductions (31	-37)	3	39		170	4070	1704070	1523555

#### Components of capital resources

Name of insurer **Prudential Retirement Income Limited** Global business Financial year ended 31 December 2011 GL/ Company registration number UK/ CM day month year Units R3 47842 GL. 31 12 2011 £000 General Long-term Total as at Total as at insurance insurance the end of the end of business business this financial the previous year year 3 4 Tier two capital Implicit items, (tier two waivers and amounts excluded from 41 line 22) Perpetual non-cumulative preference shares excluded from 42 line 25 Innovative tier one capital excluded from line 27 43 Tier two waivers, innovative tier one capital and perpetual non cumulative preference shares treated as tier two capital (41 to 44 43) Perpetual cumulative preference shares 45 Perpetual subordinated debt and securities 46 Upper tier two capital in related undertakings 47 Upper tier two capital (44 to 47) 49 Fixed term preference shares 51 Other tier two instruments 52 Lower tier two capital in related undertakings 53 Lower tier two capital (51+52+53) 59 Total tier two capital before restrictions (49+59) 61 Excess tier two capital 62 Further excess lower tier two capital 63 Total tier two capital after restrictions, before deductions 69 (61-62-63)

## Components of capital resources

Name of insurer Prudential Retirement Income Limited

Global business

Financial year ended 31 December 2011

	Company registration number	GL/ UK/ CM	da	ay mor	nth year	Units
R3	47842	GL	31	12	2011	£000
***************************************		General insurance business	Long-te insurar busine	nce	Total as at the end of this financial	Total as at the end of the previous
		1	2		year 3	year 4

#### Total capital resources

Positive adjustments for regulated non-insurance related undertakings	71			
Total capital resources before deductions (39+69+71)	72	1704070	1704070	1523555
Inadmissible assets other than intangibles and own shares	73	500	500	400
Assets in excess of market risk and counterparty limits	74			
Deductions for related ancillary services undertakings	75			
Deductions for regulated non-insurance related undertakings	76			
Deductions of ineligible surplus capital	77			
Total capital resources after deductions (72-73-74-75-76-77)	79	1703570	1703570	1523155

#### Available capital resources for GENPRU/INSPRU tests

Available capital resources for guarantee fund requirement	81	1703570	1703570	1523155
Available capital resources for 50% MCR requirement	82	1703570	1703570	1523155
Available capital resources for 75% MCR requirement	83	1703570	1703570	1523155

#### Financial engineering adjustments

Implicit items	91			
Financial reinsurance - ceded	92			
Financial reinsurance - accepted	93			
Outstanding contingent loans	94	274266	274266	393765
Any other charges on future profits	95			
Sum of financial engineering adjustments (91+92-93+94+95)	96	274266	274266	393765

## Analysis of admissible assets

Global business

Financial year ended 31 December 2011

Category of assets Total other than long term insurance business assets

	Company registration number		GL/ UK/ day me CM			yaar	Units	Category of assets	
	R13	47842	GL	31	12	2011	£000	1	
	<b>.</b>		1			As at en financi	d of this al year	As at end of the previous year	
Land and buildings				11			75559	70999	

## Investments in group undertakings and participating interests

	Shares	21		
UK insurance dependants	Debts and loans	22		
Other incurred dependents	Shares	23		
Other insurance dependants	Debts and loans	24		
Atan inguranga danandanta	Shares	25		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Non-insurance dependants	Debts and loans	26		
Other every undertakings	Shares	27		
Other group undertakings	Debts and loans	28	368392	493252
Continue interests	Shares	29		
Participating interests	Debts and loans	30		

## Other financial investments

Equity shares				
Other shares and other variable yield participations				
Holdings in collective investment schem	es	43		
Rights under derivative contracts		44	6094	4640
Fixed interest securities	Approved	45	197750	247525
Pixed litterest securities	Other	46	235243	142304
Variable interest securities	Approved	47	8843	7587
variable interest securities	Other	48		31339
Participation in investment pools	Participation in investment pools			
Loans secured by mortgages		50		
Loans to public or local authorities and r	nationalised industries or undertakings	51		
Loans secured by policies of insurance	ssued by the company	52		
Other loans		53		
Bank and approved credit & financial	One month or less withdrawal	54	122586	11594
institution deposits	More than one month withdrawal	55		
Other financial investments	56			
Deposits with ceding undertakings	57			
A	Index linked	58		
Assets held to match linked liabilities	Property linked	59		

## Analysis of admissible assets

Name of insurer	Prudential Retirement Income Limited								
Global business									
Financial year ended	31 De	31 December 2011							
Category of assets	Total	other than long	term ins	urance	e busine	ess	assets		
		Company registration number	GL/ UK/ CM	day n	nonth year		Units	Category of assets	,
	R13	47842	GL	31	12 20	)11	£000	1	
			•		1		f of this al year	As at end of previous y	
Daine was a fee barier and was significant						1		2	
Reinsurers' share of technical provi	sions				T			<u> </u>	
Provision for unearned premiums				60					
Claims outstanding				61			······		
Provision for unexpired risks				62				***************************************	
Other	******		······································	63					
Debtors and salvage	,	·			·				
Direct insurance business		yholders		71					
	Interi	nediaries		72	ļ				
Salvage and subrogation recoveries	Ι Δ	m to al		73 74					
Reinsurance	Acce		·····	75					
		n 12 months or less		76					
Dependants		n more than 12 mon	ths	77					
0.11	due i	n 12 months or less		78			45		11881
Other	due i	n more than 12 mon	ths	79					
Other assets									
Tangible assets				80					
Deposits not subject to time restriction or institutions	withdra	wal with approved		81			53427		3126
Cash in hand				82					
Other assets (particulars to be specified by way of supplementary note)			83						
Accrued interest and rent			84			11794		12138	
Deferred acquisition costs (general business only)			85						
Other prepayments and accrued income				86					
Deductions from the aggregate value of a	ssets			87					
Grand total of admissible assets after dec	luction o	f admissible assets		1	I				]
in excess of market risk and counterparty				89			1079733	1	036385

Form 13 (Sheet 3)

Analy	/sis	of	adm	issible	assets
ALIGE!		$\mathbf{v}$	auti	11331616	40000

Name of insurer **Prudential Retirement Income Limited** Global business 31 December 2011 Financial year ended Category of assets Total other than long term insurance business assets Company registration number GL/ UK/ CM Category of assets day month year Units R13 GL 47842 31 £000 1 12 2011 As at end of this As at end of the financial year previous year

Reconciliation to asset values determined in accordance with the insurance accounts rules or international accounting standards as applicable to the firm for the purpose of its external financial reporting

Total admissible assets after deduction of admissible assets in excess of market risk and counterparty limits (as per line 89 above)	91	1079733	103638
Admissible assets in excess of market and counterparty limits	92		
Inadmissible assets directly held	93		
Capital resources requirement deduction of regulated related undertakings	94		
Ineligible surplus capital and restricted assets in regulated related insurance undertakings	95		
Inadmissible assets of regulated related undertakings	96		
Book value of related ancillary services undertakings	97		
Other differences in the valuation of assets (other than for assets not valued above)	98		
Deferred acquisition costs excluded from line 89	99		
Reinsurers' share of technical provisions excluded from line 89	100		
Other asset adjustments (may be negative)	101	(50000)	(57
Total assets determined in accordance with the insurance accounts rules or international accounting standards as applicable to the firm for the purpose of its external financial reporting (91 to 101)	102	1029733	1036328
Amounts included in line 89 attributable to debts due from related insurers, other than those under contracts of insurance or reinsurance	103	48618	

## Analysis of admissible assets

**Prudential Retirement Income Limited** Name of insurer

Global business

Financial year ended	31 December 2011							
Category of assets	Total	long term inst	ırance bu	sines	s as	sets		
		Company registration number	GL/ UK/ CM	day	month	year	Units	Category of assets
	R13	47842	GL	31	12	2011	£000	10
				•		financ	d of this al year	As at end of the previous year
Land and buildings				11	+		751533	<b>2</b> 688130
Investments in group undertaking	e and na	rticinating inter	oete	1			701000	000100
investments in group undertaking	<del></del>		<del></del>	24				
UK insurance dependants	Share	and loans		21 22	-			
	Share			23				
Other insurance dependants		and loans		24	+			
	Share			25		······································		
Non-insurance dependants		s and loans		26	-			
	Share			27	-			
Other group undertakings		and loans		28	+		885025	765071
	Share			29	+			
Participating interests	Debts	and loans		30	<b>.</b>			
Other financial investments	1			<b>4</b>				
Equity shares				41	1		3779	8954
Other shares and other variable yield p.	articipatio	ns		42				
Holdings in collective investment schen	nes			43		••••		
Rights under derivative contracts				44			253353	145978
Fixed interest securities	Appro	oved		45			3719787	3314734
Fixed interest securities	Othei	•		46			12722844	11661757
Variable interest securities	Appro	oved		47			121828	89689
variable interest securities	Other			48			763743	823992
Participation in investment pools				49				***************************************
Loans secured by mortgages				50	1_		44432	42587
Loans to public or local authorities and	nationalis	ed industries or u	ndertakings	51				
Loans secured by policies of insurance	issued by	the company		52				
Other loans				53			3924	3806
Bank and approved credit & financial	One	month or less with	drawal	54			630589	488090
institution deposits	More	than one month v	vithdrawal	55	1			
Other financial investments				56	ļ			······································
Deposits with ceding undertakings			***************************************	57	<u> </u>			
Assets held to match linked liabilities		linked		58	-		3556465	3039223
	Prope	erty linked		59				

Form 13 (Sheet 2)

Analysis of admissible assets	5							(Sheet 2
Name of insurer	Prud	ential Retireme	nt Income	e Limite	ed			
Global business								
Financial year ended	31 De	ecember 2011						
Category of assets	Total	long term insu	rance bu	siness	ass	ets		
		Company registration number	GL/ UK/ CM	day n			Units	Category of assots
	R13	47842	GL	31	12	2011	£000	10
				_li			d of this ial year	As at end of the previous year
		····					1	2
Reinsurers' share of technical	provisions	·····		T	_			
Provision for unearned premiums				60				
Claims outstanding				61	-			
Provision for unexpired risks			62	ļ			***************************************	
Other				63	<u></u>			
Debtors and salvage	D-13-	- A I-I		7,	т			
Direct insurance business	<u> </u>	yholders mediaries		71 72		***************************************	263	2068
Salvage and subrogation recoverie		Trodiction .		73	<del> </del>	·····		
Reinsurance	Acce	pted		74			14518	12157
Tensurance	Cede	ed		75				3340
Dependants	due i	n 12 months or les	s	76	ļ			
		n more than 12 mo		77	ļ			
Other	-	n 12 months or les		78	-		2198	2153
Other assets		n more than 12 mo	11 H 12	79	L			
Tangible assets				80	T	***************************************		
Deposits not subject to time restriction on withdrawal with approved institutions			81			41486	87891	
Cash in hand				82				
Other assets (particulars to be spec	cified by way o	f supplementary no	ote)	83				
Accrued interest and rent				84		······	398010	380086
Deferred acquisition costs (general	business only	)		85				
Other prepayments and accrued in	come			86	<b></b>		39327	47498

87

89

23953104

21607204

Deductions from the aggregate value of assets

Grand total of admissible assets after deduction of admissible assets in excess of market risk and counterparty limits (11 to 86 less 87)

Form 13 (Sheet 3)

#### Analysis of admissible assets

Name of insurer

**Prudential Retirement Income Limited** 

Global business

Financial year ended

31 December 2011

Category of assets

Total long term insurance business assets

	Company registration number	GL/ UK/ CM	day	month	year	Units	Category of assets
R13	47842	GL	31	12	2011	£000	10
<b></b>	<b>S</b>		•		As at en financi	d of this al year	As at end of the previous year
						I	2

Reconciliation to asset values determined in accordance with the insurance accounts rules or international accounting standards as applicable to the firm for the purpose of its external financial reporting

Total admissible assets after deduction of admissible assets in excess of market risk and counterparty limits (as per line 89 above)	91	23953104	21607204
Admissible assets in excess of market and counterparty limits	92		
Inadmissible assets directly held	93	500	400
Capital resources requirement deduction of regulated related undertakings	94		
Ineligible surplus capital and restricted assets in regulated related insurance undertakings	95		
Inadmissible assets of regulated related undertakings	96		
Book value of related ancillary services undertakings	97		
Other differences in the valuation of assets (other than for assets not valued above)	98	(204641)	(101251
Deferred acquisition costs excluded from line 89	99		
Reinsurers' share of technical provisions excluded from line 89	100	3256012	2934209
Other asset adjustments (may be negative)	101	103038	34441
Total assets determined in accordance with the insurance accounts rules or international accounting standards as applicable to the firm for the purpose of its external financial reporting (91 to 101)	102	27108013	24475003

## Long term insurance business liabilities and margins

Name of insurer Prudential Retirement Income Limited

Global business

Financial year ended 31 December 2011

Total business/Sub fund Ordinary Branch Long Term

Units £000

As at end of	As at end of
this financial	the previous
year	year
1	2

Mathematical reserves, after distribution of surplus			19444541	17569733
Cash bonuses which had not been paid to policyholders prior to end of the financial year		12		
Balance of surplus/(valuation deficit	)	13	710630	644854
Long term insurance business fund	carried forward (11 to 13)	14	20155171	18214587
	Gross	15	3272	3115
Claims outstanding	Reinsurers' share	16		
	Net (15-16)	17	3272	3115
Draviniona	Taxation	21		
Provisions	Other risks and charges	22		
Deposits received from reinsurers		23	2814619	2564207
	Direct insurance business	31	6138	3677
Creditors	Reinsurance accepted	32	283	
	Reinsurance ceded	33	477	522
D-h-ship-lead	Secured	34		
Debenture loans	Unsecured	35		
Amounts owed to credit institutions		36	669138	601720
O dia	Taxation	37	70106	46474
Creditors	Other	38	215774	156523
Accruals and deferred income		39	18626	16778
Provision for "reasonably foreseeable	e adverse variations"	41		
Total other insurance and non-insura	ance liabilities (17 to 41)	49	3798433	3393016
Excess of the value of net admissible	e assets	51		
Total liabilities and margins		59	23953604	21607603
Amounts included in line 59 attributa than those under contracts of insura	ble to liabilities to related companies, other nce or reinsurance	61	2043	296
Amounts included in line 59 attributable to liabilities in respect of property linked benefits				
Total liabilities (11+12+49)			23242974	20962749
Increase to liabilities - DAC related				
Reinsurers' share of technical provisions			3256012	2934209
Other adjustments to liabilities (may	be negative)	74	(618162)	(454493)
Capital and reserves and fund for future appropriations			1227189	1032538
	unts rules or international accounting or the purpose of its external financial	76	27108013	24475003

## Liabilities (other than long term insurance business)

Name	of	insurer
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## **Prudential Retirement Income Limited**

Global business

Financial year ended

31 December 2011

	Company registration number	GL/ UK/ CM	day	month	year	Units
R15	47842	GL	31	12	2011	£000
				s at er nis fina yea 1	ncial	As at end of the previous year 2

## Technical provisions (gross amount)

Provisions for unearned premiu	ıms	11	
Claims outstanding		12	
Provision for unexpired risks		13	
Equalisation provisions	Credit business	14	
	Other than credit business	15	
Other technical provisions	•	16	
Total gross technical provisions	s (11 to 16)	19	

#### Provisions and creditors

D (-i	Taxation	21		
Provisions	Other risks and charges	22		
Deposits received from rein	surers	31		
	Direct insurance business	41		
Creditors	Reinsurance accepted	42		
	Reinsurance ceded	43		
Debenture loans	Secured	44		
	Unsecured	45		
Amounts owed to credit inst	Amounts owed to credit institutions		85745	157595
	Taxation	47	378	
Creditors	Foreseeable dividend	48		
	Other	49	170	90
Accruals and deferred incor	ne	51		
Total (19 to 51)		59	86293	157685
Provision for "reasonably fo	reseeable adverse variations"	61		
Cumulative preference shar	e capital	62		
Subordinated loan capital		63		
Total (59 to 63)		69	86293	157685

Amounts deducted from technical provisions for discounting	82		
Other adjustments (may be negative)	83	(50000)	(57)
Capital and reserves	84	993440	878700
Total liabilities under insurance accounts rules or international accounting standards as applicable to the firm for the purpose of its external financial reporting (69-82+83+84)	85	1029733	1036328

## Profit and loss account (non-technical account)

Name of insurer Prudential Retirement Income Limited

Global business

Financial year ended 31 December 2011

rinanciai year erided	3	i Decen	Company GL/ registration UK/ number CM		day	month	ı year	Units	
	R	16	47842	GL	31	12	2011	£000	
				1	Th	is fina yea		Previous year 2	
Transfer (to)/from the	t t	From For	m 20	11					
general insurance business technical account	1	Equalisat	tion provisions	12					
Transfer from the long term insurance business revenue account			13			50000			
	Income			14			29239	29791	
Investment income	Value re investme	e-adjustm ents	ents on	15		····	37904	25023	
	Gains or investme		lisation of	16	21075				
	1	ent mana , includin	agement g interest	17			605	1124	
Investment charges	1	ue re-adjustments on estments		18					
	Loss on the realisation of investments			19				4152	
Allocated investment return insurance business technic		d to the g	eneral	20					
Other income and charges by way of supplementary no		to be sp	ecified	21			(904)	(1559)	
Profit or loss on ordinary ac (11+12+13+14+15+16-17-1				29			136709	47979	
Tax on profit or loss on ordi	nary activiti	ies		31			21969	8767	
Profit or loss on ordinary activities after tax (29-31)			31)	39			114740	39212	
Extraordinary profit or loss ( by way of supplementary no		to be sp	ecified	41					
Tax on extraordinary profit of	or loss			42					
Other taxes not shown unde	er the prece	eding iten	าร	43					
Profit or loss for the financia	al year (39+	41-(42+4	13))	49			114740	39212	
Dividends (paid or foreseea	ble)			51					
Profit or loss retained for the	e financial y	ear (49-)	51)	59			114740	39212	

Form 17

## Analysis of derivative contracts

Name of insurer

**Prudential Retirement Income Limited** 

Global business

Financial year ended

31 December 2011

Category of assets

Total other than long term insurance business assets

			Company registration number	GL/ UK/ CM	day	monti	h year	Units	Category of assets
		R17	47842	GL	31	12	2011	£000	1
Derivative co	ontracts			Value as of this fina				Notional amour of this fina	nt as at the end incial year
			Assets 1	1	₋iabili 2	ties	Bought / Long	Sold / Short 4	
	Fixed-interes	st securities	11						
Ì	Interest rates		12						
	Inflation	<del></del>	13	6094		************		77523	77523
	Credit index	/ basket	14						
Futures and	Credit single	name	15						
contracts for	Equity index		16						
differences	Equity stock		17			***************************************			
	Land		18						***************************************
	Currencies		19						
	Mortality		20						
	Other		21						
	Swaptions		31						
	Equity index	calls	32						
In the money	Equity stock	calls	33						
options	Equity index	puts	34						
	Equity stock	puts	35						
	Other		36						
	Swaptions		41						
	Equity index	calls	42						
Out of the	Equity stock	calls	43						
money options	Equity index	puts	44						
	Equity stock	puts	45						
	Other		46						
Total (11 to 46	6)		51	6094				77523	77523
Adjustment fo	r variation ma	gin	52						
Total (51 + 52	?)		53	6094					

THE NOTIONAL AMOUNTS IN COLUMNS 3 AND 4 ARE NOT A MEASURE OF EXPOSURE. Please see instructions 11 and 12 to this Form for the meaning of these figures.

Form 17

#### Analysis of derivative contracts

Name of insurer Prudential Retirement Income Limited

Global business

Financial year ended 31 December 2011

Category of assets Total long term insurance business assets

			Company registration number	GL/ UK/ CM	day	monti	h year	Units	Category of assets
		R17	47842	GL	31	12	2011	£000	10
Derivative co	ontracts			Value as of this fina				Notional amour of this fina	
				Assets		Liabili	ties	Bought / Long	Sold / Short
····				1		2		3	4
	Fixed-interes	st securities	11						
	Interest rate	S	12	193780				574114	574114
	Inflation		13	52293			46144	1041744	1041744
	Credit index	/ basket	14						
Futures and	Credit single	name	15				31575	1196796	
contracts for	Equity index		16						***************************************
differences	Equity stock		17						
	Land		18			••••••	***************************************		·····
	Currencies		19	7146		128653		600587	668440
	Mortality		20				***************************************		***************************************
	Other		21						
	Swaptions	······································	31			************	······································		
	Equity index	calls	32						
In the	Equity stock	calls	33						***************************************
money options	Equity index	puts	34	······					
·	Equity stock	puts	35			***************************************			
	Other		36	134				280	
	Swaptions	*******************************	41						
	Equity index	calls	42						
Out of the	Equity stock	calls	43						
money options	Equity index	puts	44						
	Equity stock	puts	45						
	Other		46						
Total (11 to 4	6)		51	253353		20	06372	3413521	2284298
Adjustment fo	r variation mar	gin	52						
Total (51 + 52	?)		53	253353		20	06372		

THE NOTIONAL AMOUNTS IN COLUMNS 3 AND 4 ARE NOT A MEASURE OF EXPOSURE. Please see instructions 11 and 12 to this Form for the meaning of these figures.

## Long-term insurance business : Revenue account

Name of insurer Prudential Retirement Income Limited

Financial year ended 31 December 2011

Units £000

Financial year	Previous year				
1	2				

#### Income

Earned premiums	11	1201263	1920533
Investment income receivable before deduction of tax	12	1128622	1044399
Increase (decrease) in the value of non-linked assets brought into account	13	1423031	953972
Increase (decrease) in the value of linked assets	14		
Other income	15		
Total income	19	3752916	3918904

#### Expenditure

Claims incurred	21	1098654	1020000
Expenses payable	22	78945	78119
Interest payable before the deduction of tax	23	369817	290916
Taxation	24	84955	77931
Other expenditure	25	129961	
Transfer to (from) non technical account	26	50000	
Total expenditure	29	1812332	1466966

Business transfers - in	31		
Business transfers - out	32		
Increase (decrease) in fund in financial year (19-29+31-32)	39	1940584	2451938
Fund brought forward	49	18214587	15762649
Fund carried forward (39+49)	59	20155171	18214587

## Long-term insurance business : Analysis of premiums

Name of insurer Prudential Retirement Income Limited

Financial year ended 31 December 2011

Units £000

UK Life	UK Pension	Overseas	Total Financial year	Total Previous year
1	2	3	4	5

#### Gross

Regular premiums	11			
Single premiums	12	1476087	1476087	2322037

## Reinsurance - external

Regular premiums	13			
Single premiums	14	62836	62836	62587

#### Reinsurance - intra-group

Regular premiums	15			
Single premiums	16	211988	211988	338917

#### Net of reinsurance

Regular premiums	17			
Single premiums	18	1201263	1201263	1920533

#### Total

Gross	19	1476087	1476087	2322037
Reinsurance	20	274824	274824	401504
Net	21	1201263	1201263	1920533

## Long-term insurance business : Analysis of claims

Name of insurer

**Prudential Retirement Income Limited** 

Total business / subfund

**Ordinary Branch Long Term** 

Financial year ended

31 December 2011

Financial year ended	31 [	December 2	011			
Units	£00	0				
		UK Life	UK Pension	Overseas	Total Financial year	Total Previous
		1	2	3	4	5
Gross						
Death or disability lump sums	11		454	<del></del>	454	506
Disability periodic payments	12		- Andrews			
Surrender or partial surrender	13		6943		6943	7190
Annuity payments	14	······································	1335217	· · · · · · · · · · · · · · · · · · ·	1335217	1244069
Lump sums on maturity	15	·····	13212		13212	10383
Total	16	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	1355826		1355826	1262148
Reinsurance - external						
Death or disability lump sums	21					2
Disability periodic payments	22	-				
Surrender or partial surrender	23	.,,,,	10		10	53
Annuity payments	24		63282		63282	62095
Lump sums on maturity	25					
Total	26	•	63292		63292	62150
Reinsurance - intra-group						
	31		68	······································	68	76
Disability periodic payments	32					
Surrender or partial surrender	33		1040		1040	1071
Annuity payments	34		190790		190790	177294
Lump sums on maturity	35		1982		1982	1557
Total	36		193880		193880	179998
Net of reinsurance						
Death or disability lump sums	41		386		386	428
Disability periodic payments	42					
Surrender or partial surrender	43		5893		5893	6066
Annuity payments	44		1081145		1081145	1004680
Lump sums on maturity	45		11230		11230	8826
Total	46		1098654		1098654	1020000

## Long-term insurance business : Analysis of expenses

Name of insurer Prudential Retirement Income Limited

Total business / subfund Ordinary Branch Long Term

Financial year ended 31 December 2011

Units £000

UK Life	UK Pension	Overseas	Total Financial year	Total Previous year
1	2	3	4	5

#### Gross

Commission - acquisition	11	17886	17886	22277
Commission - other	12			~~~~~
Management - acquisition	13	26529	26529	27264
Management - maintenance	14	36403	36403	29700
Management - other	15	12059	12059	12662
Total	16	92877	92877	91903

#### Reinsurance - external

Commission - acquisition	1	
Commission - other	2	
Management - acquisition	3	
Management - maintenance	4	
Management - other	5	
Total	6	

#### Reinsurance - intra-group

Commission - acquisition	31	2683	2683	3341
Commission - other	32			
Management - acquisition	33	3979	3979	4090
Management - maintenance	34	5461	5461	4454
Management - other	35	1809	1809	1899
Total	36	13932	13932	13784

#### Net of reinsurance

Commission - acquisition	41	15203	15203	18936
Commission - other	42			***************************************
Management - acquisition	43	22550	22550	23174
Management - maintenance	44	30942	30942	25246
Management - other	45	10250	10250	10763
Total	46	78945	78945	78119

Form 46

#### Long-term insurance business : Summary of new business

Name of insurer

**Prudential Retirement Income Limited** 

Total business

Financial year ended

31 December 2011

Units

£000

UK Life	UK Pension	Overseas	Total Financial year	Total Previous year
1	2	3	4	5

Number of new policyholders/ scheme members for direct insurance business

Regular premium business	11			
Single premium business	12	18564	18564	30544
Total	13	18564	18564	30544

# Amount of new regular premiums

Direct insurance business	21			
External reinsurance	22			
Intra-group reinsurance	23			
Total	24			

## Amount of new single premiums

Direct insurance business	25	519306	519306	1307839
External reinsurance	26	109416	109416	139465
Intra-group reinsurance	27	847365	847365	874733
Total	28	1476087	1476087	2322037

Long-term insurance business: Analysis of new business

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Prudential Retirement Income Limited 31 December 2011 Financial year ended Name of insurer Total business

5000

UK Pension / Direct Insurance Business

Units

Single premium business	Amount of premiums	9	(1155)	65 151820	2349 89470	434 15763	1632 21994	84 241589	(175)					
Single pr	Number of policyholders /	5		11365	23.	.4	16.	2784						
Regular premium business	Amount of premiums	4											And Andrews of the Control of the Co	
Regular prem	Number of policyholders / scheme members	3												
	Product description		Deferred annuity non-profit	Annuity non-profit (CPA) - Individual annuities in payment	Annuity non-profit (bulk transfer) - Group annuities in payment	Annuity non-profit (CPA impaired life) - Individual annuities in payment	Index linked annuity(CPA) - Individual annuities in payment	Index linked annuity (bulk transfer) - Group annuities in payment	Index linked deferred annuity - Group deferred annuities					
Product	code	-	390	400	401	405	905	906	907					

Long-term insurance business: Analysis of new business

Prudential Retirement Income Limited		31 December 2011
Name of insurer	Total business	Financial year ended

€000

UK Pension / Reinsurance accepted external

Units

Product		Regular prem	Regular premium business	Single premi	Single premium business
code	Product description	Number of policyholders / scheme members	Amount of premiums	Number of policyholders / scheme members	Amount of premiums
γ	2	3	4	5	6
400	Annuity non-profit (CPA) - Individual annuities in payment				108569
905	Index linked annuity(CPA) - Individual annuities in payment				847
				ASSESSMENT OF THE PROPERTY OF	

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Long-term insurance business: Analysis of new business

Name of insurer	Prudential Retirement Income Limited
Total business	
Financial year ended	31 December 2011

€000

UK Pension / Reinsurance accepted intra-group

Units

Product		Regular prem	Regular premium business	Single premi	Single premium business
code	Product description	Number of policyholders /	Amount of premiums	Number of policyholders /	Amount of premiums
~	2	scneme members 3	4	scheme members 5	φ
400	Annuity non-profit (CPA) - Individual annuities in payment				783693
405	Annutty non-profit (CPA impaired life) - Individual annuities in payment	ALABAMAN AND AND AND AND AND AND AND AND AND A			53372
905	Index linked annuity(CPA) - Individual annuities in payment				10300
		***************************************			
	The state of the s				

## Long-term insurance business: Assets not held to match linked liabilities

Name of insurer

**Prudential Retirement Income Limited** 

Category of assets

10 Total long term insurance business assets

Financial year ended

31 December 2011

Units

£000

Unadjusted assets	Economic exposure	Expected income from assets in column 2	Yield before adjustment	Return on assets in financial year
1	2	3	4	5

# Assets backing non-profit liabilities and non-profit capital requirements

Land and buildings	11	751533	751533	41169	5.48	
Approved fixed interest securities	12	3777233	3777233	150370	3.21	
Other fixed interest securities	13	13016425	13016425	712904	5.27	
Variable interest securities	14	891253	891253	21907	11.79	
UK listed equity shares	15	2179	2455	68	2.78 '	
Non-UK listed equity shares	16	250	250			
Unlisted equity shares	17	1350	1350	244	18.06	
Other assets	18	1956416	1956140	49458	2.53	(3.00 to 10.00 to 1
Total	19	20396639	20396639	976120	4.92	

# Assets backing with-profits liabilities and with-profits capital requirements

Land and buildings	21	
Approved fixed interest securities	22	
Other fixed interest securities	23	
Variable interest securities	24	
UK listed equity shares	25	
Non-UK listed equity shares	26	
Unlisted equity shares	27	•
Other assets	28	
Total	29	

## Overall return on with-profits assets

Post investment costs but pre-tax	31	
Return allocated to non taxable 'asset shares'	32	
Return allocated to taxable 'asset shares'	33	

Form 49

## Long-term insurance business: Fixed and variable interest assets

Name of insurer

**Prudential Retirement Income Limited** 

Category of assets

10 Total long term insurance business assets

Financial year ended

31 December 2011

Units

£000

		Value of assets	Mean term	Yield before adjustment	Yield after adjustment
		1	2	3	4
UK Government approved fixed interest securities	11	1358884	16.05	2.82	2.81
Other approved fixed interest securities	21	2418349	11.46	3.42	3.35
Other fixed interest securities					
AAA/Aaa	31	811845	9.12	3.94	3.83
AA/Aa	32	2471421	12.29	4.37	4.06
A/A	33	5376252	10.07	5.36	4.32
BBB/Baa	34	2781547	8.48	6.17	4.24
BB/Ba	35	142245	5.51	10.86	6.45
B/B	36	5622	7.48	12.39	6.84
CCC/Caa	37				
Other (including unrated)	38	1427493	8.78	4.90	4.14
Total other fixed interest securities	39	13016425	9.90	5.27	4.23
	<u> </u>				
Approved variable interest securities	41	122351	16.33	(0.22)	(0.22)
Other variable interest securities	51	768901	9.07	13.71	13.08
				·	
Total (11+21+39+41+51)	61	17684910	10.59	5.16	4.35

## Long-term insurance business : Summary of mathematical reserves

Name of insurer

**Prudential Retirement Income Limited** 

Total business / subfund

Ordinary Branch Long Term

Financial year ended

31 December 2011

Units

£000

UK Life	UK Pension	Overseas	Total Financial year	Total Previous year
1	2	3	4	5

_			
1.	ra	c	•

Form 51 - with-profits	11			
Form 51 - non-profit	12	18639896	18639896	17025259
Form 52	13			
Form 53 - linked	14			
Form 53 - non-linked	15			
Form 54 - linked	16	4184058	4184058	3575513
Form 54 - non-linked	17	98567	98567	112810
Total	18	22922521	22922521	20713582

#### Reinsurance - external

Form 51 - with-profits	21			
Form 51 - non-profit	22	46609	46609	43351
Form 52	23			
Form 53 - linked	24			
Form 53 - non-linked	25			
Form 54 - linked	26	(19)	(19)	(44)
Form 54 - non-linked	27			
Total	28	46590	46590	43307

#### Reinsurance - intra-group

31			
32	2788993	2788993	2547286
33			
34			
35			
36	627612	627612	536334
37	14785	14785	16921
38	3431390	3431390	3100541
	32 33 34 35 36 37	32     2788993       33     34       35     627612       37     14785	32     2788993     2788993       33     34       35     627612     627612       37     14785     14785

#### Net of reinsurance

Form 51 - with-profits	41			
Form 51 - non-profit	42	15804294	15804294	14434622
Form 52	43			
Form 53 - linked	44			
Form 53 - non-linked	45			
Form 54 - linked	46	3556465	3556465	3039223
Form 54 - non-linked	47	83782	83782	95889
Total	48	19444541	19444541	17569734

Long-term insurance business: Valuation summary of non-linked contracts (other than accumulating with-profits contracts)

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Prudential Retirement Income Limited	Ordinary Branch Long Term	31 December 2011	0003	
Name of insurer	Total business / subfund	Financial year ended	Units	UK Pension / Gross

Product code number	Product description	Number of policyholders / scheme members	Amount of benefit	Amount of annual office premiums	Nominal value of units	Discounted value of units	Other liabilities	Amount of mathematical reserves
-	2	3	4	5	9	_	80	6
390	Deferred annuity non-profit - Group deferred annuities	26311	35990					495786
390	Deferred annuity non-profit - Group deferred annuities unprocessed business							7735
400	Annuity non-profit (CPA) - Group annuities in payment	58401	141939					1988153
400	Annuity non-profit (CPA) - Group annuities in payment (reassurance accepted)		11318					173932
400	Annuity non-profit (CPA) - Group annuities in payment unprocessed business							10861
400	Annuity non-profit (CPA) - Individual annuities in payment	394830	509909					7047738
400	Annuity non-profit (CPA) - Individual annuities in payment (reassurance accepted)		486176					7550799
405	Annuity non-profit (CPA impaired life) - Individual annuities in payment	11727	41778					507562
405	Annuity non-profit (CPA impaired life) - Individual annuities in payment (reassurance accepted)		11162					163108
440	Additional reserves non-profit OB - Miscellaneous							96223
440	Additional reserves non-profit OB - Mismatching							152110
440	Additional reserves non-profit OB - Policy related expenses							445889
	TANAMAKA TANAMAKA							

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Long-term insurance business: Valuation summary of non-linked contracts (other than accumulating with-profits contracts)

Name of insurer

Total business / subfund
Financial year ended:

Prudential Retirement Income Limited
Ordinary Branch Long Term
31 December 2011

Units

0003

UK Pension / Reinsurance ceded external

Amount of mathematical reserves	6	46840	80	(311)							
Other liabilities r	60										
Discounted Value of units	^										
Nominal value of units	9										
Amount of annual office premiums	ιń										
Amount of benefit	4					****					
Number of policyholders / scheme members	3										
Product description	2	Annuity non-profit (CPA) - Individual annuities in payment	Annuity non-profit (CPA impaired life) - Individual annuities in payment	Annuty non-profit (CPA impaired life) - Individual annuities in payment (reassurance accepted)							
Product code number	1	400	405	405							

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Long-term insurance business: Valuation summary of non-linked contracts (other than accumulating with-profits contracts)

Name of insurer

Total business / subfund

Ordinary Branch Long Term

31 December 2011

Units

E000

UK Pension / Reinsurance ceded infra-group

Amount of mathematical reserves	o,	74368	1160	298223	26090	1629	1050135	1132620	76122	24513	14433	22817	66883		
				0000000					0.00			Discourse to	100000000	distance lane	 
Other liabilities	దు														
Discounted value of units	7														
Nominal value of units	9														
Amount of annual office premiums	5														
Amount of benefit	4	5399		21291	1698		76486	72926	6267	1674					
Number of policyholders / scheme members	3														
Product description	2	Deferred annuity non-profit - Group deferred annuities	Deferred annuity non-profit - Group deferred annuities unprocessed business	Annuity non-profit (CPA) - Group annuities in payment	Annuity non-profit (CPA) - Group annuities in payment (reassurance accepted)	Annuity non-profit (CPA) - Group annuities in payment unprocessed business	Annuity non-profit (CPA) - Individual annuities in payment	Annuity non-profit (CPA) - Individual annuities in payment (reassurance accepted)	Annuity non-profit (CPA impaired life) - Individual annuities in payment	Annuity non-profit (CPA impaired life) - Individual annuities in payment (reassurance accepted)	Additional reserves non-profit OB - Miscellaneous	Additional reserves non-profit OB - Mismatching	Additional reserves non-profit OB - Policy related expenses		
Product code number	T	390	390	400	400	400	400	400	405	405	440	440	440		

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Long-term insurance business: Valuation summary of index linked contracts

Name of insurer	Prudential Retirement Income Limited
Total business / subfund	Ordinary Branch Long Term
Financial year ended	31 December 2011
Units	0003
UK Pension / Gross	

Product code number	Product description	Number of policyholders / scheme members	Amount of benefit	Amount of annual office premiums	Nominal value of units	Discounted value of units	Other liabilities	Amount of mathematical reserves
-	2	3	4	5	9	7	80	б
908	Index linked annuity(CPA) - Group annuities in payment	35069	136108		2834781	2834781		2834781
905	Index linked annuity(CPA) - Group annuities in payment - valued as fixed	43	60		1237	1237		1237
908	Index linked annuity(CPA) - Group annuities in payment unprocessed business				41129	41129		41129
905	Index linked annuity(CPA) - Individual annuities in payment	31634	40480		867206	867206		867206
902	Index linked annuity(CPA) - Individual annuities in payment (reassurance accepted)		5407		129477	129477		129477
206	Index linked deferred annuity - Group deferred annuities	0996	14049		251521	251521		251521
907	Index linked deferred annuity - Group deferred annuities - valued as fixed	187	333		12958	12958		12958
206	Index linked deferred annuity - Group deferred annuities unprocessed business				172	172		172
915	Additional reserves index linked - Miscellaneous						16429	16429
915	Additional reserves index linked - Mismatching						82138	82138
915	Additional reserves index linked - Policy related expenses				45577	45577		45577

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Long-term insurance business: Valuation summary of index linked contracts

 Name of insurer
 Prudential Retirement Income Limited

 Total business / subfund
 Ordinary Branch Long Term

 Financial year ended
 31 December 2011

 Units
 £000

external
ceded
einsurance
sion / Re
JK Pens

		_	,	,	,	.,	-	 		 	 	
Amount of mathematical reserves	o	18	(37)									
Other liabilities	80		and the same of th				**************************************					
Discounted value of units	7	18	(37)									
Nominal value of units	9	18	(37)									
Amount of annual office premiums	5											
Amount of benefit	4											
Number of policyholders / scheme members	3											
Product description		Index linked annuity(CPA) - Individual annuities in payment	Index linked annuity(CPA) - Individual annuities in payment (reassurance accepted)									
Product code number	-	305	902									

Long-term insurance business: Valuation summary of index linked contracts

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Prudential Retirement Income Limited Ordinary Branch Long Term 31 December 2011 £000 Total business / subfund Financial year ended Name of insurer

UK Pension / Reinsurance ceded intra-group

Units

nt of natical ves		425217	186	6169	130078	19427	37728	1944	26	2464	12321	6837		
Amount of mathematical reserves	6	4												
Other liabilities	8									2464	12321			
Discounted value of units	7	425217	186	6169	130078	19427	37728	1944	26			6837		
Nominal value of units	မ	425217	186	6169	130078	19427	37728	1944	26			6837		
Amount of annual office premiums	5													
Amount of benefit	4	20416	6		6072	811	2107	50						
Number of policyholders / scheme members	3													
Product description	2	Index linked annuity(CPA) - Group annuities in payment	Index linked annulty(CPA) - Group annuities in payment - valued as fixed	Index linked annuity(CPA) - Group annuities in payment unprocessed business	Index linked annuity(CPA) - Individual annuities in payment	Index linked annuity(CPA) - Individual annuities in payment (reassurance accepted)	Index linked deferred annuity - Group deferred annuities	Index linked deferred annuity - Group deferred annuities - valued as fixed	Index linked deferred annuity - Group deferred annuities unprocessed business	Additional reserves index linked - Miscellaneous	Additional reserves index linked - Mismatching	Additional reserves index linked - Policy related expenses		
Product code number		902	905	905	905	906	907	907	907	915 /	915	915		

## Long-term insurance business : Index linked business

Name of insurer Prudential Retirement Income Limited

Total business

Financial year ended 31 December 2011

Units £000

Value of assets	Mean Term
1	2

## Analysis of assets

Approved variable interest securities	11	513572	16.33
Other variable interest securities	12	1603637	13.34
Approved fixed interest securities	13	558049	15.99
Other fixed interest securities	14	748826	11.54
Cash and deposits	15	208622	
Equity index derivatives	16		
Inflation swaps	17	58350	
Other assets	18	(134591)	600000000000000000000000000000000000000
Variation margin	19		
Total (11 to 19)	20	3556465	

# Credit rating of other fixed interest and other variable interest securities

AAA/Aaa	31	35584	12.42
AA/Aa	32	354417	13.93
A/A	33	1289421	13.34
BBB/Baa	34	376517	12.25
8B/Ba	35	58794	10.84
B/B	36		
CCC/Caa	37		
Other (including unrated)	38	237730	9.34
Total other fixed interest and other variable interest securities	39	2352463	12.77

Form 57

## Long-term insurance business: Analysis of valuation interest rate

Name of insurer

Prudential Retirement Income Limited

Total business

Ordinary Branch Long Term

Financial year ended

31 December 2011

Units

£000

Product group	Net mathematical reserves	Net valuation interest rate	Gross valuation interest rate	Risk adjusted yield on matching assets 5
Form 51: Immediate & deferred annuities	15214205	-	4.08	4.18
Form 51: Additional reserves - policy related expenses	379006		0.74	0.76
Form 51: Additional reserves	211083			4.18
Form 54: Additional reserves	83782			0.76
Total	15888076			

Current year - 2 Current year - 3

## Long-term insurance business : Distribution of surplus

Name of insurer **Prudential Retirement Income Limited** 

Total business / subfund **Ordinary Branch Long Term** 

Financial year ended 31 December 2011

Units £000			
	_	Financial year	Previous year
		1	2
Valuation result			
Fund carried forward	11	20155171	18214587
Bonus payments in anticipation of a surplus	12		
Transfer to non-technical account	13	50000	
Transfer to other funds / parts of funds	14		
Subtotal (11 to 14)	15	20205171	18214587
Mathematical reserves	21	19444541	17569733
Surplus including contingency and other reserves held towards the capital requirements (deficiency) (15-21)	29	760630	644854
Composition of surplus	h		· · · · · · · · · · · · · · · · · · ·
Balance brought forward	31	644854	453461
Transfer from non-technical account	32		
Transfer from other funds / parts of fund	33		
Surplus arising since the last valuation	34	115776	191393
Total	39	760630	644854
Distribution of surplus			
Bonus paid in anticipation of a surplus	41		
Cash bonuses	42		
Reversionary bonuses	43		
Other bonuses	44		
Premium reductions	45		
Total allocated to policyholders (41 to 45)	46		
Net transfer out of fund / part of fund	47	50000	
Total distributed surplus (46+47)	48	50000	
Surplus carried forward	49	710630	644854
Total (48+49)	59	760630	644854
Percentage of distributed surplus allocated to poli	cyholders		
Current year	61		
Current year - 1	62		

63

64

Form 60

## Long-term insurance capital requirement

Name of insurer

**Prudential Retirement Income Limited** 

Global business

Financial year ended

31 December 2011

Units

£000

LTICR factor	Gross reserves / capital at risk	Net reserves / capital at risk	Reinsurance factor	LTICR Financial year	LTICR Previous year
1	2	3	4	5	6

#### Insurance death risk capital component

Life protection reinsurance	11	0.0%			
Classes I (other), II and IX	12	0.1%			
Classes I (other), II and IX	13	0.15%			
Classes I (other), II and IX	14	0.3%			
Classes III, VII and VIII	15	0.3%			
Total	16				

#### Insurance health risk and life protection reinsurance capital component

Class IV supplementary		
classes 1 and 2 and life	21	
protection reinsurance		

#### Insurance expense risk capital component

Life protection and permanent health reinsurance	31	0%					
Classes I (other), II and IX	32	1%	18639897	15804295	0.85	158439	144715
Classes III, VII and VIII (investment risk)	33	1%	4282624	3640246	0.85	36402	31351
Classes III, VII and VIII (expenses fixed 5 yrs +)	34	1%					
Classes III, VII and VIII (other)	35	25%					
Class IV (other)	36	1%					
Class V	37	1%					
Class VI	38	1%					
Total	39					194841	176066

#### Insurance market risk capital component

Life protection and permanent health reinsurance	41	0%			100000000000000000000000000000000000000		
Classes I (other), II and IX	42	3%	18639897	15804295	0.85	475317	434144
Classes III, VII and VIII (investment risk)	43	3%	4282624	3640246	0.85	109207	94053
Classes III, VII and VIII (expenses fixed 5 yrs +)	44	0%					
Classes III, VII and VIII (other)	45	0%					
Class IV (other)	46	3%					
Class V	47	0%					
Class VI	48	3%					
Total	49		22922521	19444541		584524	528197

	Long term insurance capital requirement	51	77936	704263
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Valuation Report pursuant to the Interim Prudential Sourcebook (IPRU (INS)) rule 9.4, 9.31(a)(i) and Appendix 9.4

## Appendix 9.4

## Valuation Report as at 31 December 2011

#### 1. Introduction

- (1) The investigation relates to 31 December 2011.
- (2) The previous investigation related to 31 December 2010.
- (3) No interim valuations have been carried out for the purposes of rule 9.4 since 31 December 2010.

## 2. Product range

(a) New products

No new products have been introduced during the financial year.

(b) New bonus series

No new bonus series have been introduced during the financial year.

(c) Products withdrawn

No products have been withdrawn during the financial year.

(d) Changes to options or guarantees under existing products

No changes have been made to options or guarantees under existing products during the financial year.

(e) With-profits subfunds

There are no with-profits subfunds.

## 3. Discretionary charges and benefits

- (I) Not applicable
- (2) Not applicable
- (3) Not applicable
- (4) Not applicable
- (5) Not applicable

- (6) Not applicable
- (7) Not applicable
- (8) Not applicable
- (9) Not applicable
- (10) Not applicable

## 4. Valuation basis (other than for special reserves)

(1) The mathematical reserve for annuities in payment is the present value of the annuities.

The mathematical reserve for inflation-linked annuities is, in general, determined without an explicit allowance for future increases in annuity payments, which is consistent with the treatment of the matching assets. The treatment of inflation-linked annuities which are subject to maximum and/or minimum percentage increases is as follows:

- (a) inflation-linked annuities subject to a minimum annual increase of 0% and a maximum annual increase of 5% are, for valuation purposes, treated as being identical to normal inflation-linked annuities.
- (b) inflation-linked annuities subject to a minimum annual increase of 0% and a maximum annual increase of 12% are, for valuation purposes, treated as being identical to normal inflation-linked annuities.
- (c) inflation-linked annuities subject to a minimum annual increase of 3% and a maximum annual increase of 5% are, for valuation purposes, treated as annuities with fixed 5% annual increases. They are, however included in these returns as linked business. Thus, Form 56 includes sufficient fixed interest assets to match the corresponding liabilities.
- (d) inflation-linked annuities subject to a minimum annual increase of 0% and a maximum annual increase of 3% arising from Guaranteed Minimum Pension liabilities are, for valuation purposes, treated as annuities with fixed 3% annual increases. This business is reported on Form 51 as non-linked business.

The mathematical reserve for deferred annuities is the present value of the annuity secured to date.

For deferred annuities where benefits include revaluation in deferment in line with inflation, followed by fixed escalation in payment, the revaluation in deferment is generally subject to a minimum annual increase of 0% and a maximum annual increase of 5%. For valuation purposes these are treated as annuities with fixed 3.75% annual revaluation throughout the remaining deferred period followed by the actual fixed escalation in payment. The 3.75% annual revaluation rate is the same as the inflation rate assumed in the valuation and is appropriate as these annuities are matched with non-linked assets and inflation swaps. These annuities are included in these returns as non-linked business.

A separate expense reserve is held. This is calculated as the present value of future expenses, allowing for inflation.

(2) The FSA, on the application of the firm, made a direction under section 148 of the Financial Services and Markets Act 2000. The effect of the direction is to modify the provisions of INSPRU 3.1.35R and IPRU(INS) Appendix 9.3 so that a more appropriate rate of interest will be used for assets taken in combination.

In applying the section 148 waiver, the yield on property is taken to be the lower of the current rental yield and the "redemption yield", which is the interest rate at which the market value equates to the present value of future rental income and the disposal value. No allowance is made for non-contractual increases in rental income. As an allowance for the risk of falls in value, the disposal value of the property at the end of the lease is taken as 75% of the current market value.

The interest rates used are as follows:

#### Non-linked

Product code number	Product description	31 December 2011 %	31 December 2010 %
All	All products	4.08	4.62

#### Index linked

Product code number	Product description	31 December 2011 %	31 December 2010 %
All	All products (except index linked annuities – valued as fixed)	0.74	1.23
All	Index linked annuity – group annuities in payment – valued as fixed	4.08	4.62
	Index linked annuity – group deferred annuities – valued as fixed		

Investment management expenses are allowed for by means of an appropriate deduction from the valuation rate of interest (see 4(6) below). The valuation rates of interest above are shown before the deduction for investment management expenses.

(3) The allowance for credit risk is calculated as the long-term expected level of defaults plus the long-term credit risk premium plus the long-term downgrade resilience reserve plus an allowance for the impact of additional short-term credit events reflecting the market conditions at the valuation date.

The long-term expected levels of defaults are determined from data supplied by our investment manager, which itself is based upon research carried out by one of the major rating agencies. This analysis, based on actual default experience over a 40 year period, produces mean default rates according to credit quality and term to redemption.

In the event of default it may be possible to recover some capital, especially if the loan is secured. The allowance for recovery (or partial recovery) of the loan varies according to the level of security and the following recovery rates are assumed:

First Mortgage Debenture/Senior Secured	75%
Senior Unsecured	45%
Subordinated Debt	20%

To calculate the aggregate provision for the long-term expected levels of defaults and the long-term credit risk premium, the corporate bond portfolio is broken down according to credit rating and level of security. The default rate for each category is assumed to vary between 100% and 200% of the appropriate mean default rate, reduced by the expected recovery, plus a further amount for credit risk. This further amount for credit risk (the long-term credit risk premium) is determined as the excess over the best estimate level of default, of the 95<sup>th</sup> percentile of historic cumulative defaults, reduced to allow for the expected recovery of capital and subject to a minimum margin over best estimate of 50%. The derived default rates for each level of security are set out below:

Default rates – basis points per annum:

Seniority	AAA	AA	Α	BBB	ВВ	B and
						lower
First Mortgage Debenture / Senior Secured	5.2	8.6	15.7	20.3	56.0	185.2
Senior Unsecured	11.4	18.8	34.5	44.7	123.1	407.4
Subordinated Debt	16.5	27.4	50.2	65.0	179.1	592.5

The long-term downgrade resilience reserve is determined as the hypothetical impact on the aggregate provision described above of a one-notch downgrade of the entire credit-risky asset portfolio.

A deduction is also made to allow for the risk of default of rent on properties. This deduction is calculated in the same way as for corporate bonds (having regard to the credit quality of the relevant tenants), as described above.

The overall allowance for credit risk at 31 December 2011 has been taken to be the allowance for credit risk brought forward from 31 December 2010 but adjusted to allow for changes in asset mix that have occurred during 2011. For the valuation at 31 December 2010, a surplus, which arose during 2010 due to credit experience being better than allowed for in the previous valuation, was retained and used to increase the allowance for credit risk at 31 December 2010. During 2011, credit experience was again better than allowed for in the previous valuation. For the valuation at 31 December 2011, this experience has not been used to increase the allowance for credit risk and has therefore emerged into surplus.

The yields shown in Form 48 column 4 were determined in accordance with the requirements of INSPRU 3.1. The risk adjusted yields in Form 57 column 5 were calculated using the method specified in the section 148 waiver, after allowing for credit risk.

Aggregate yields on the backing assets have been adjusted by 0.67% and 0.61% to allow for credit risk within the non-linked and index-linked portfolios respectively. These credit risk adjustments include margins for prudence.

For the portfolio as a whole this represents an aggregate credit risk assumption of 66 basis points per annum. This can alternatively be expressed as 169 basis points for 3 years and 35 basis points per annum thereafter.

(4)

## Non-linked

Product code number	Product description	31 December 2011	31 December 2010		
400	Annuity non-profit (CPA)	– individual annuities in p	payment		
	Annuity non-profit (CPA) accepted)	– individual annuities in p	payment (reassurance		
405	Annuity non-profit (CPA	impaired life) – individual	annuities in payment		
	Annuity non-profit (CPA (reassurance accepted)	impaired life) – individual	annuities in payment		
	Mortality table	Modified 93.5% PCMA00 / 84.5% PCFA00	Modified 95% PCMA00 / 86% PCFA00		
	Expectation of life age 65	24.9 (M), 26.1 (F)	24.6 (M), 25.8 (F)		
	Expectation of life age 75	15.3 (M), 16.6 (F)	14.9 (M), 16.4 (F)		
400	Annuity non-profit (CPA) – group annuities in payment				
	Annuity non-profit (CPA) – group annuities in payment unprocessed business				
	Annuity non-profit (CPA) – group annuities in payment (reassurance accepted)				
	Mortality table	Modified 93.5% PCMA00 / 95.5% PCFA00	Modified 94% PCMA00 / 97% PCFA00		
	Expectation of life age 65	24.9 (M), 25.1 (F)	24.7 (M), 24.8 (F)		
	Expectation of life age 75	15.3 (M), 15.7 (F)	15.0 (M), 15.5 (F)		
390	Deferred annuity non-pro	fit – group deferred annuit	ies		
	Deferred annuity non-profit – group deferred annuities unprocessed business				
	Mortality table	In deferment: AM92 /AF92 – 4 years	In deferment: AM92 /AF92 – 4 years		
		In payment: Modified 93.5% PCMA00 / 95.5% PCFA00	In payment: Modified 94% PCMA00 / 97% PCFA00		
	Current age 45, expectation of life age 65	28.7 (M), 27.0 (F)	28.5 (M), 26.8 (F)		
	Current age 55, expectation of life age 65	26.8 (M), 26.0 (F)	26.6 (M), 25.8 (F)		

## Index linked

Product code number	Product description	31 December 2011	31 December 2010		
905	Index linked annuity (CP.	A) – individual annuities in	payment		
	Index linked annuity (CP accepted)	A) – individual annuities in	payment (reassurance		
	Mortality table	Modified 93.5% PCMA00 / 84.5% PCFA00	Modified 95% PCMA00 / 86% PCFA00		
	Expectation of life age 65	24.9 (M), 26.1 (F)	24.6 (M), 25.8 (F)		
	Expectation of life age 75	15.3 (M), 16.6 (F)	14.9 (M), 16.4 (F)		
905	Index linked annuity (CPA	A) – group annuities in pay	ment		
	Index linked annuity (CPA) – group annuities in payment - valued as fixed				
	Index linked annuity (CPA) – group annuities in payment unprocessed business				
	Index linked annuity (CPA accepted)	A) – group annuities in pay	ment (reassurance		
	Mortality table	Modified 93.5% PCMA00 / 95.5% PCFA00	Modified 94% PCMA00 / 97% PCFA00		
	Expectation of life age 65	24.9 (M), 25.1 (F)	24.7 (M), 24.8 (F)		
	Expectation of life age 75	15.3 (M), 15.7 (F)	15.0 (M), 15.5 (F)		
907	Index linked deferred ann	uity – group deferred anni	rities		
	Index linked deferred annuity – group deferred annuities – valued as fixed				
	Index linked deferred ann business	uity – group deferred annu	ities unprocessed		
	Mortality table	In deferment: AM92 /AF92 – 4 years	In deferment: AM92 /AF92 – 4 years		
		In payment: Modified 93.5% PCMA00 / 95.5% PCFA00	In payment: Modified 94% PCMA00 / 97% PCFA00		
	Current age 45, expectation of life age 65	28.7 (M), 27.0 (F)	28.5 (M), 26.8 (F)		
	Current age 55, expectation of life age 65	26.8 (M), 26.0 (F)	26.6 (M), 25.8 (F)		

## Mortality bases used at 31 December 2011 and 31 December 2010

Annuities are generally valued using a percentage of the 00 series PCxA tables for annuitants and pensioners. In order to allow for mortality improvement, future improvement factors are applied from 2001. For males these future improvement factors are in line with Prudential's own calibration of the CMI 2009 mortality model, with a long term improvement rate of 2.25% p.a. For females, future improvement factors are in line with Prudential's own calibration of the CMI 2009 mortality model, with a long term improvement rate of 1.25% p.a. Compared with the core CMI mortality model, Prudential's calibration:

- (a) blends period improvements between ages 60 to 80 to the long term improvement rate over a 15 year period (compared with a 20 year period in the core CMI model), and
- (b) assumes that cohort improvements dissipate over a 30 year period, or by age 90 if earlier (compared with a 40 year period, or by age 100 if earlier, in the core CMI model).

For impaired life annuities written prior to November 2008, an adjustment is made to the annuitant's age to allow for the impairment. Impaired life annuities written since November 2008 have been underwritten by Hannover Life Re and the impairment is modelled explicitly using parameters determined as part of the underwriting process. The mortality assumptions and expectations of life in the tables above are before the allowance for the impairment has been applied.

- (5) Not applicable
- (6) The renewal expenses per annum used are described in the table below:

Product code number	Product description	31 December 2011	31 December 2010
All	All products	£19.35 p.a.	£20.16 p.a.

The inflation rate assumed for future expenses is as follows:

Product code number	Product description	31 December 2011	31 December 2010
All	All products	3.75% p.a.	4.25% p.a.

Investment management expenses are allowed for by making a deduction from the valuation rate of interest. The deduction used is as follows:

Product code number	Product description	31 December 2011	31 December 2010
All	All products	0.053% p.a.	0.053% p.a.

The valuation rates of interest in 4(2) (and the asset yields in Form 48 and Form 57) are shown before the deduction for investment management expenses.

Outgo on property maintenance costs and leases is allowed for directly in the valuation rates of interest used (and the asset yields shown in Form 48 and Form 57 are shown after this deduction).

- (7) Not applicable
- (8) Not applicable
- (9) No lapses have been allowed for in the valuation.
- (10) There are no material basis assumptions not stated elsewhere.
- (11) Derivative contracts held as at 31 December 2011 comprised:
  - i) Contracts to swap fixed US Dollars for fixed UK Sterling;
  - ii) Contracts to swap fixed Euros for fixed UK Sterling;
  - iii) Contracts to swap floating UK Sterling LIBOR for fixed UK Sterling;
  - iv) Contracts to swap inflation-linked UK Sterling RPI for fixed UK Sterling;
  - v) A contract to swap future fixed UK sterling for future inflation-linked UK Sterling RPI/LPI;
  - vi) Contracts to swap inflation-linked UK Sterling property income for fixed UK Sterling;
  - vii) Contracts to swap fixed, floating LIBOR and credit default premium cashflows for fixed UK Sterling;
  - viii) Contracts to swap fixed UK Sterling for inflation-linked UK Sterling RPI/LPI;
    - ix) Contracts to take sovereign credit risk in return for ongoing premiums.

The effect of the contracts under i) is to convert fixed US Dollar denominated cashflows into fixed UK Sterling.

The effect of the contracts under ii) is to convert fixed Euro denominated cashflows into fixed UK Sterling cashflows.

The effect of the contracts under iii) is to convert cashflows from UK Sterling and Non Sterling floating rate LIBOR/EUROBOR assets into fixed UK Sterling cashflows. Euro cashflows are hedged into Sterling via currency forwards.

The effect of the contracts under iv) is to convert cashflows from UK Sterling RPI inflation-linked bonds into fixed UK Sterling.

The effect of the contract under v) is to convert future fixed UK Sterling cashflows into future RPI inflation-linked cashflows.

The effect of the contracts under vi) is to convert cashflows from RPI inflation-linked property rental payments into fixed UK Sterling cashflows.

The effect of the contracts under vii) is to convert various currency cashflows from floating rate LIBOR bonds, fixed rate bonds and a premium for providing protection on the default of a bond into fixed UK Sterling cashflows.

The effect of the contracts under viii) is to convert fixed UK Sterling assets into UK Sterling RPI inflation-linked cashflows.

The effect of the contracts under ix) is to take sovereign credit risk in return for fixed, ongoing premiums.

The cashflows involved in these arrangements were included in the aggregate cashflows from the portfolio in order to derive the aggregate yield on the portfolio. This is in accordance with the section 148 waiver.

No options are held and hence no out-of-the-money derivatives have been used to back liabilities.

The yields shown in Form 48 column 4 were determined in accordance with the requirements of INSPRU 3.1 and hence differ from the yields calculated in accordance with the section 148 waiver.

(12) There were no changes in valuation methodology arising from changes in INSPRU valuation rules effective from 31 December 2006.

## 5. Options and guarantees

- (1) Not applicable
- (2) Not applicable
- (3) Not applicable
- (4) Some inflation-linked annuities are subject to maximum and minimum percentage increases. The valuation of this business is a described in 4(1). An additional reserve of £45.7m is held at the valuation date to cover the risk of negative inflation.

## 6. Expense reserves

(1) The aggregate amount arising during the twelve months after the valuation date from implicit and explicit expense reserves made in the valuation to meet expenses are:

	£m
Per policy expenses	18.9
Longevity swap management expenses	1.7
Investment management expenses	13.1
Total	33.6

Outgo on property maintenance costs and leases are allowed for directly in the valuation rates of interest used (and the asset yields shown in Form 48 and Form 57 are shown after this deduction).

- (2) Not applicable
- (3) The maintenance expenses shown at line 14 of Form 43 are £36.4m. These expenses include costs whose payment is contingent on the emergence of statutory surplus emerging and, as such, no reserve is held for them.
- (4) It is expected that all new business written in the twelve months following the valuation date will be written on terms which do not result in new business strain in the Company. Therefore no new business expense overrun reserve is required.
- (5) In the first instance, expense reserves are calculated on the assumption that Prudential's UK insurance operations will continue to write new business indefinitely and hence that there will be no loss of economies of scale. In this scenario, the amount of the expense loading over the remaining lifetime of the contracts in force at the valuation date is £422.7m.

In order to allow for the possibility that the firm will cease to transact new business twelve months after the valuation date, the expense loading is recalculated on the assumption that, over a two year period, unit costs would be reduced by 21% and that loss of economies of scale would result in overall expenses thereafter being cut more slowly than the rate at which policies run off. If this revised calculation results in a higher reserve than described in the paragraph above, then the difference is held as an additional reserve. In addition the costs associated with closing to new business, such as redundancy costs or the costs of terminating management agreements, are estimated. To the extent that these costs exceed the surplus expected to arise over the following year on prudent assumptions from existing business a further additional reserve is held.

At the valuation date, an additional reserve of £52.7m is held for the impact of closing to new business. In addition, a reserve of £1.2m is held for the forecast expense margin expected to be paid to Prudential Distribution Limited in 2012 and a reserve of £14.9m is held to cover the cost of additional contributions to the Prudential Staff Pension Scheme.

(6) No expenses have been treated as non-attributable.

#### 7. Mismatching reserves

- (1) All the mathematical reserves are payable in sterling and the assets which match the liabilities are sterling assets. There are some US Dollar and Euro denominated assets which, in conjunction with specific swap derivative contracts, effectively produce income in UK Sterling. See 4(11) for details.
- (2) Not applicable
- (3) Not applicable
- (4) The most onerous scenario under INSPRU 3.1.16R was different for non-linked annuities and index-linked annuities in the 31 December 2011 valuation.

For non-linked annuities, the most onerous scenario was:

- (i) a fall in property values of 20% plus a fall in rental income of 10%, and;
- (ii) a fall in yield on all fixed interest securities of 0.50%, which is the percentage point fall equal to 20% of the long-term gilt yield at the valuation date, and;
- (iii) a rise of 0.03% in the index-linked real security yield in conjunction with a fall of 0.52% in the inflation rate such that the overall fall in the nominalised yield is equal to 0.50%.

For index-linked annuities, the most onerous scenario was:

- (iv) a fall in property values of 20% plus a fall in rental income of 10%, and;
- (v) a rise in yield on all fixed interest securities of 0.50%, which is the percentage point rise equal to 20% of the long-term gilt yield at the valuation date, and;
- (vi) a fall of 0.03% in the index-linked real security yield in conjunction with a rise of 0.52% in the inflation rate such that the overall rise in the nominalised yield is equal to 0.50%.
- (5) There were no significant territories at the valuation date.
- (6) In respect of the scenarios described under (4) above;
  - (a) No resilience capital requirement was necessary.
  - (b) For non-linked annuities, the increase in the aggregate amount of the long-term insurance liabilities was £795m.
    - For index-linked annuities, the decrease in the aggregate amount of long-term insurance liabilities was £51m.
  - (c) For non-linked annuities, the increase in the aggregate amount of assets backing these liabilities was £801m.
    - For index-linked annuities, the decrease in the aggregate amount of assets backing these liabilities was £50m.

(7) A reserve of £234m was held arising from the test on assets in INSPRU 1.1.34R(2).

This reserve was set at a level which was sufficient to ensure that it covered the results of projecting:

- (i) the risk adjusted cashflows of the assets backing the liabilities and:
- (ii) the future liability payments on the valuation assumptions.

In carrying out this test, the asset cashflows have been adjusted to allow for a level of defaults equivalent to the short-term element of the company's credit risk assumptions occurring immediately followed by a longer-term rate of default equivalent to 35 basis points per annum.

In determining the risk adjusted cashflows of the assets, two scenarios are tested:

- Scenario A: In any year where asset income exceeds liability outgo, the excess is invested in a notional cash asset, and this cash asset is assumed to accumulate at 97.5% of the maximum reinvestment rate specified in INSPRU 3.1.45R. In any year when asset income is insufficient to meet liabilities, the cash reserve is used to meet the shortfall. In the event that the cash reserve is reduced to below zero, then the shortfall is assumed to be borrowed at a rate 2% higher than 97.5% of the maximum reinvestment rate.
- Scenario B: In any year where asset income exceeds liability outgo, the excess is invested in a notional cash asset, and this cash asset is assumed to accumulate at the valuation rate of interest (as specified in 4(2)). In any year when asset income is insufficient to meet liabilities, the cash reserve is used to meet the shortfall. In the event that the cash reserve is reduced to below zero, then the shortfall is assumed to be borrowed at a rate 2% higher than the valuation rate of interest.

The reserve held is that required to satisfy the more onerous of these two scenarios.

## 8. Other special reserves

Other special reserves are as follows:

A reserve of £118m is held to cover general contingencies.

A reserve of £20.6m are held to cover potential additional liabilities in respect of systems and administration errors.

A reserve of £18.0m is held to cover the potential risks, including operational risks, arising in connection with the sale of sovereign credit default swaps.

A reserve of £45.7m is held to cover potential deflation losses. The risk arises as the liabilities include benefits which are linked to inflation subject to a minimum of 0%, but which are backed by standard inflation-linked assets. The reserve is calculated from projected inflation rates derived from a stochastic inflation model.

A reserve of £14.9m is held in respect of the UK life insurance operation's share of additional contributions expected to be required to fund future defined benefits in the Prudential Staff Pension Scheme and the Scottish Amicable Pension Scheme, taking into account the expected run-off of the schemes' membership.

## 9. Reinsurance

- (1) Not applicable
- (2) Details of any reinsurance treaties held as at 31 December 2011 which satisfy criteria (a), (b) or (c) are as follows:

Valuation Report as at 31 December 2011 (continued)

(d) Reinsurer	(e) Nature of Cover	(£)	(g)	(h)	(i) Amount of	<u>(i)</u>	(k) Refention
	· ·	Premiums		Open/	any	Reserves	
			c at	Closed	Undischarged	Ceded £m	
			the		Obligation		
			date £m				
Hannover Life Re	A single treaty covering specific annuity liabilities issued by PRIL. In return for a fixed series of reinsurance premiums Hannover Life Re will pay to PRIL a specified proportion (40%) of the actual claims incurred by PRIL on the policies covered by the reinsurance arrangement.	57.4	None	Closed	None	8.9	N/A
The Prudential Assurance Company Limited (PAC) *	PAC reinsures 15% of the liabilities in respect of all non-profit annuity business. PAC's reinsurance applies after the cession of mortality risk under other reinsurance arrangements.	212.0	3,431.4	Open	None	3,431.4	The firm retains 85% of liabilities in respect of new policies. The firm's retention is 85% of liabilities after the cession of mortality risk under other reinsurance
							arrangements.

- (l) All of the above companies are authorised to carry on insurance business in the United Kingdom.
- (m) An asterisk (\*) denotes companies connected to the cedent.
- (n) In general the treaties are exposed to the credit risk of the reinsurers, against which a reserve is held.
- (o) The net liability includes no allowance for the refund of any reinsurance commission.
- (p) Not applicable
- (3) Not applicable

## 10. Reversionary (or annual) bonus

- (1) Not applicable
- (2) Not applicable
- (3) Not applicable
- (4) Not applicable

## Returns for the year ended 31 December 2011

## Supplementary notes to the returns

#### Form 2

\*0201\* Waivers under Section 148, Financial Services and Markets Act 2000

(771905) The FSA, on the application of the firm, made a direction under section 148 of the Financial Services and Markets Act 2000 in May 2005. The effect of the direction is to modify the provisions of INSPRU 3.1.35R and IPRU(INS) Appendix 9.3 so that a more appropriate rate of interest will be used for assets taken in combination. This direction is for the period from 1 November 2007 to 31 October 2012.

#### Form 3

\*0301\* Reconciliation of net admissible assets to total capital resources

	2011 £'000s
Line 89 on Form 13 (OLTB)	1,079,733
Line 89 on Form 13 (LTF)	23,953,104
Line 11 on Form 14	(19,444,541)
Line 49 on Form 14	(3,798,433)
Line 69 on Form 15	(86,293)
Line 79 on Form 3	1,703,570

\*0308\* The Company has two contingent loans from The Prudential Assurance Company Ltd. The loans accumulate with interest at specified rates.

Loan repayments are contingent upon surplus arising and are made after the end of each financial year as a specified percentage of the lesser of the Company's Pillar 1 surplus (determined by reference to line 34 of Form 58) and the Company's pillar 2 surplus which emerged over that period. If either surplus arising amount is negative, no repayments need be made in respect of that financial year.

Any repayment obligations crystallise on the last day of the financial year to which the surplus arising relates. The loans may be prepaid by the Company upon prior notice.

During the year a repayment of £129,961k was made as a prepayment in respect of these loans.

## Form 3 (continued)

## \*0310\* Valuation differences

	2011 £'000s
Positive valuation differences where liabilities	
are lower than in the shareholders accounts	
Deferred tax held on additional reserves and	263,600
valuation difference	
Contingent loan	274,266
Positive valuation differences where assets are	
Higher than in the Shareholder account	
FSA valuation difference on investments	204,641
Negative valuation differences where liabilities	
are higher than in the shareholders accounts	
Additional reserves held in long term fund	(1,259,066)
Line 35 on Form 3	(516,559)

## \*0313\* Reconciliation of profit and loss account and other reserves

	2011 £'000s
Profit & loss account and reserves b/fwd (Form 3 line 12) Profit & loss account and reserves c/fwd (Form	1,053,538
3 line 12)	1,362,929
Movement	309,391
Movement in additional reserves held for FSA Movement in valuation difference Movement in deferred tax Movement in unallocated surplus Movement in contingent loan	(87,266) 103,390 (25,500) (65,776) (119,499)
Line 59 on Form 16	114,740

#### Form 13

Notes 1302 to 1307 apply to the other than long term business fund.

- \*1304\* Amounts due to or from the company have been set off to the extent permitted by generally accepted accounting principles.
- \*1305\* The maximum permitted exposure to any one counterparty has been set in accordance with the counterparty limits detailed in INSPRU 2.1.22. Therefore exposures to non-approved counterparties have been restricted to a maximum of 5% of the long term business amount. No counterparty exposure during the year exceeded these limits.

<sup>\*1302\*</sup> The company held £13k in hybrid securities.

## Form 13 (continued)

- \*1306\* No counterparty exposure at the year end exceeded 5% of the long term business amount.
- \*1307\* PRIL has an exposure of £225.5m to 'secured obligations'. This figure has not been deducted from the Admissibility testing for 31st Dec 2011, as the original test covered all exposures within the limits set.

Notes 1308 to 1313 apply to the long term business fund.

- \*1308\* The company held £659m in unlisted securities.
- \*1309\* The company held £1,611m in hybrid securities.
- \*1310\* Amounts due to or from the Company have been set off to the extent permitted by generally accepted accounting principles.
- \*1312\* No counterparty exposure at the year end exceeded 5% of the long term business amount.
- \*1313\* PRIL has an exposure of £225.5m to 'secured obligations'. This figure has not been deducted from the Admissibility testing for 31st Dec 2011, as the original test covered all exposures within the limits set.

## \*1318\* Other asset adjustments

	2011 £'000s
Other than long term business assets Amounts due from long term fund, notionally settled and shown as cash at bank on Form 13, which consolidates out in the financial statements	(50,000)
Line 101 on Form 13	(50,000)
	2011 £'000s
<u>Total long term business assets</u> Deposit back liability netted off Index Linked assets in	
the regulatory return	38,130
Miscellaneous adjustments to assets	14,908
Cash at bank used to notionally settle balance owed to the other than long term fund	50,000
Line 101 on Form 13	103,038

#### Form 13 (continued)

- \*1319\* The maximum permitted exposure to any one counterparty has been set in accordance with the counterparty limits detailed in INSPRU 2.1.22. Therefore exposures to non-approved counterparties have been restricted to a maximum of 5% of the long term business amount. No counterparty exposure during the year exceeded these limits.
- \*1321\* Other differences in valuation of assets

	2011 £'000s
Total long term business assets Assets valued on a different basis than that in the financial statements	(204,641)
Line 98 on Form 13	(204,641)

#### Form 14

- \*1401\* The long term fund held a number of interest rate, currency and inflation-linked swaps during the year. The swaps involved the exchange of cash flows and not of the underlying principal amount. No provision for adverse change is required, as all derivatives that impose an obligation on the fund are strictly covered.
- \*1402\* (a) In the normal course of business certain reinsurance liabilities were secured by a floating charge, ranking these liabilities equally with amounts due under unsecured direct (non-reassurance) policies, over the long term insurance assets of the Company. The amounts secured by charges of this nature and included in Form 14 Line 11 were £6,784,604k and £492,284k. The whole of the amount at Form 13 line 89 is subject to charge.

On 2 September 2008 and 10 November 2010 floating charges were placed over cash and assets of the long term fund to secure certain pension scheme liabilities. On crystallisation the charge gives the debts owed to the scheme trustees priority status in any claim against the said cash or assets. The charges provide for the amount to be secured to vary by reference to a percentage of the value of the liabilities. The amounts secured under this charge included in Form 14 line 11 is £2,229,667k. The aggregate value of the assets subject to the charge is £2,367,270k (see table on following page).

#### Form 14 (continued)

\*1402\* (continued)

	2011 £'000s
Assets which are subject to the charge	
Form 13	
Line 41 – Equity shares	711
Line 45 – Approved fixed interest securities	261,527
Line 46 – Other fixed interest securities	265,313
Line 47 – Approved variable interest securities	59,224
Line 48 – Other variable interest securities	165,303
Line 81 – Deposits not subject to time restriction on	42,535
withdrawal with approved institutions	
Line 84 – Accrued interest and rent	11,239
Form 56	
Line 11 – Approved variable interest securities	249,664
Line 12 – Other variable interest securities	696,845
Line 13 – Approved fixed interest securities	297,420
Line 14 – Other fixed interest securities	262,218
Line 15 – Cash and deposits	40,338
Line 18 – Other assets	14,933
Total	2,367,270

- (b) Increases in the value of assets of the long term fund do not attract tax, and therefore no provision, potential or otherwise, has been made for any liability to tax which might arise if the company disposed of its assets at the values stated in this return.
- (c) The Company has two contingent loans not in Form 14, from The Prudential Assurance Company Ltd. The loans accumulate with interest at specified rates. The value of these loans total £274,266k.

Loan repayments are contingent upon surplus arising and are made after the end of each financial year as a specified percentage of the lesser of the Company's Pillar 1 surplus (determined by reference to line 34 of Form 58) and the Company's pillar 2 surplus which emerged over that period. If either surplus arising amount is negative, no repayments need be made in respect of that financial year.

Any repayment obligations crystallise on the last day of the financial year to which the surplus arising relates. The loans may be prepaid by the Company upon prior notice.

During the year a repayment of £129,961k was made as a prepayment in respect of these loans.

(d) Although currently none the Company has provided, from time to time, other guarantees and commitments to third parties entered into in the normal course of business.

## Form 14 (continued)

\*1405\* Details of other adjustments to liabilities

	2011 £'000s
Additional reserves held in long term fund	(1,259,066)
Deferred tax provision on additional reserves and valuation differences	263,600
Contingent loan	274,266
Cash at bank used to notionally settle balances owed to the other than long term fund	50,000
Miscellaneous adjustments to liabilities	53,038
Line 74 on Form 14	(618,162)

#### Form 15

- \*1501\* The other than long term fund held a number of interest rate swaps during the year. The swaps involved the exchange of cash flows and not of the underlying principal amount. No provision for adverse change is required, as all derivatives that impose an obligation on the fund are strictly covered.
- \*1502\* (a) There were no charges attributable to the other than long term insurance business assets.
  - (b) The total potential liability to taxation on capital gains which might arise if the company disposed of its assets was £Nil.
  - (c) There were no contingent liabilities at the year end.
  - (d) There were no guarantees, indemnities or other contractual commitments other than in the ordinary course of insurance business and in respect of related companies.
- \*1507\* Details of other adjustment in liabilities

	2011 £'000s
Cash at bank used to notionally settle balances owed to the other than long term fund	(50,000)
Line 83 on Form 15	(50,000)

## Form 16

- \*1601\* Revenue account items are translated at rates ruling on the transaction date.
- \*1603\* Balances in line 21 relate to management expenses.

#### Form 17

\*1702\* Convertible securities of £640k, with the features of a quasi-derivative, have been included in line 46 of the Long-term Form 13.

#### Form 40

\*4002\* Other expenditure represents a repayment of a contingent loan repayable to a related group undertaking. The loan and interest on the loan is repayable out of the surplus emerging on its business and is contingent on surpluses arising, but can be repaid by the Company at any time.

The loan is repayable to the extent of a specified percentage of surplus of the Company, a repayment obligation crystallising on the last day of the Company's financial year and being discharged by application of funds on a date nominated by the Company (being prior to the last working day for submission of its regulatory returns for such financial year).

In accordance with their terms, the loans may be prepaid upon prior notice, and the repayment obligation discharged in whole or part.

During the year a repayment of £129,961k was made as a prepayment in respect of these loans.

- \*4008\* Management services are provided to the Company for day to day administration from The Prudential Assurance Company Ltd, Prudential Distribution Ltd, M&G Investment Management Ltd, Prudential Property Investment Managers Ltd, Prudential UK Services Ltd and Prudential Services Ltd, all being group companies.
- \*4009\* The Company has reassurance agreements with a related company, The Prudential Assurance Company Ltd, in respect of non-participating approved pension annuity contracts.

During the year, claims amounting to £427m were paid under these reassurance agreements and claims amounting to £194m were ceded. A premium, calculated on normal commercial terms, amounting to £847m was received and a premium amounting to £212m was ceded. The reinsurance included in the Return, relating to this business, amount to £7,277m liability for reinsurance accepted and £3,431m asset for the reinsurance ceded at the year end.

There were no other material intra-group transactions.

## <u>Form 47</u>

\*4702\* For annuity business where a premium includes both non-linked and linked benefits, total counts have been reported against both the non-linked and linked premiums. The extent of double counting of policies on Form 47 arising from this is 3,127.

#### Form 48

- \*4802\* There are 10 assets where the payment of interest is in default. The expected interest from these assets has been reduced to nil.
- \*4803\* Securities with an issuer option to redeem early are assumed to redeem at the next call date. The only exception to this are Government perpetual bonds (which can redeem at any time), and for these securities we assume that cashflows continue for 150 years.

#### Form 49

\*4901\* Credit ratings used on form 49 are the second best of 3 external rating agencies, namely Fitch, S&P & Moody's.

## Form 51

\*5105\* The amount of double-counting of policies between Forms 51 and 54 combined is 34,124.

The counts and benefit amounts are not shown for some liabilities where the benefits to which these relate are currently unprocessed and are not yet set up on our administration systems.

The unprocessed business comes from former occupational pension schemes which are now in wind-up where final benefits and member details are yet to be finalised by the Trustees.

\*5106\* Annuities included in Forms 51 and 54 are categorised depending on the type of escalation of benefits once an annuity is in payment. Form 51 includes annuities that increase at a guaranteed fixed rate and Form 54 includes annuities where benefits are dependent on changes in UK inflation. Deferred annuities with revaluation in line with inflation in deferment and fixed increases in payment are included in Form 51.

#### Form 54

\*5405\* The amount of double-counting of policies between Forms 51 and 54 combined is 34,124.

The counts and benefit amounts are not shown for some liabilities where the benefits to which these relate are currently unprocessed and are not yet set up on our administration systems.

The unprocessed business comes from former occupational pension schemes which are now in wind-up where final benefits and member details are yet to be finalised by the Trustees.

#### Form 56

\*5601\* Credit ratings used on form 49 are the second best of 3 external rating agencies, namely Fitch, S&P & Moody's.

## <u>Form 57</u>

The information required in respect of waiver 771905 (dated 17 December 2007) is as follows:

Product group	Risk adjusted yield on matching assets (Form 57 column 5)	Corresponding asset yield
Form 51: Immediate & deferred annuities	4.18%	4.85%
Form 51: Additional reserves non- profit OB – policy related expenses	0.76%	1.36%

## Form 58

\*5803\* There is a difference between line 49 and Form 2 line 11 of £500k. This difference relates to the inadmissible assets shown on Form 13 (Long term Business) line 93.

Global business

## Returns for the year ended 31 December 2011

Directors' Certificate required by rule 9.34 of the Accounts and Statements Rules.

We certify:

- 1. (a) that the return has been properly prepared in accordance with the requirements in IPRU(INS), GENPRU and INSPRU as modified by a waiver detailed in supplementary note 0201 issued under section 148 of the Financial Services and Markets Act 2000 which continues to have effect; and:
  - (b) we are satisfied that:
    - (i) throughout the financial year in question, the insurer has complied in all material respects with the requirements of SYSC and PRIN as well as the provisions of IPRU(INS), GENPRU, INSPRU; and
    - (ii) it is reasonable to believe that the insurer has continued so to comply subsequently, and will continue so to comply in future.
- 2. (a) that in our opinion, premiums for contracts entered into during the financial year and the resulting income earned are sufficient, under reasonable actuarial methods and assumptions, and taking into account the other financial resources of the insurer that are available for the purpose, to enable the insurer to meet its obligations in respect of those contracts and, in particular, to establish adequate mathematical reserves;
  - (b) that the sum of the mathematical reserves and the deposits received from reinsurers, as shown in Form 14, constitute proper provision at the end of the financial year in question for the long-term insurance liabilities (including all liabilities arising from deposit back arrangements, but excluding other liabilities which had fallen due before the end of the financial year) including any increase in those liabilities arising from a distribution of surplus as a result of an actuarial investigation as at that date into the financial condition of the long-term insurance business;
  - (c) that we have, in preparing the return, taken and paid due regard to advice in preparing the return from every actuary appointed by the insurer to perform the actuarial function in accordance with SUP 4.3.13R.

R A Devey Director A M Crossley Director D J Belsham Director

23 March 2012

Global business

## Returns for the year ended 31 December 2011

# Report of the auditor to the Directors pursuant to the rule 9.35 of IPRU(INS), the Interim Prudential Sourcebook for Insurers

We have examined the following documents prepared by the insurer pursuant to the Accounts and Statements Rules set out in part I and part IV of chapter 9 to IPRU(INS), the Interim Prudential Sourcebook for Insurers, GENPRU the General Prudential Sourcebook and INSPRU, the Insurance Prudential Sourcebook, ("the Rules") made by the Financial Services Authority under section 138 of the Financial Services and Markets Act 2000:

- Forms 2, 3, 13 to 17, 40 to 43, 48, 49, 56, 58 and 60, (including the supplementary notes) on pages 1 to 62 ('the Forms');
- the statement required by IPRU(INS) rule 9.29 on pages 67 to 68 ('the Statement');
- the valuation report required by IPRU(INS) rule 9.31(a)(i) ("the valuation report") on pages 38 to 53.

We are not required to examine and do not express an opinion on:

- Forms 46, 47, 50, 51, 54 and 57 (including the supplementary notes) on pages 21 to 62;
- the statement required by IPRU(INS) rules 9.30 on page 69; or
- the certificate required by IPRU(INS) rule 9.34(1) on page 63 ('the certificate').

This report is made solely to the insurer's directors, as a body, in accordance with the requirements of IPRU(INS) rule 9.35. We acknowledge that the directors are required to submit this report to the FSA, to enable the FSA to verify that an auditor's report has been commissioned by the insurer's directors and issued in accordance with the requirements of IPRU(INS) rule 9.35 and to facilitate the discharge by the FSA of its regulatory functions in respect of the insurer, conferred on the FSA by or under the Financial Services and Markets Act 2000. Our work (including our examination) has been undertaken so that we might state to the insurer's directors, as a body, those matters we are required to state to them in an auditor's report issued pursuant to IPRU(INS) rule 9.35 and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the insurer and the insurer's directors as a body, for our work (including our examination), for this report, or for the opinions we have formed.

Global business

Report of the auditor to the Directors pursuant to the rule 9.35 of IPRU(INS), the Interim Prudential Sourcebook for Insurers (continued)

#### Respective responsibilities of the insurer and its auditor

The insurer is responsible for the preparation of an annual return (including the Forms, the Statement and the valuation report) under the provisions of the Rules. The requirements of the Rules have been modified by waiver issued under section 148 of the Financial Services and Markets Act 2000 dated 17 December 2007. Under IPRU(INS) rule 9.11 the Forms, the Statement, and the valuation report, are required to be prepared in the manner specified by the Rules and to state fairly the information provided on the basis required by the Rules.

The methods and assumptions determined by the insurer and used to perform the actuarial investigation as set out in the valuation report are required to reflect appropriately the requirements of INSPRU 1.2.

It is our responsibility to form an independent opinion as to whether the Forms, the Statement and the valuation report meet these requirements, and to report our opinions to you. We also report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the Forms, the Statement and the valuation report are not in agreement with the accounting records and returns; or
- we have not received all the information we require for our examination.

## Basis of opinion

We conducted our work in accordance with Practice Note 20 "The audit of insurers in the United Kingdom (Revised)" issued by the Auditing Practices Board. Our work included examination, on a test basis, of evidence relevant to the amounts and disclosures in the Forms, the Statement, and the valuation report. The evidence included that previously obtained by us relating to the audit of the financial statements of the insurer for the financial year. It also included an assessment of the significant estimates and judgements made by the insurer in the preparation of the Forms, the Statement and the valuation report.

We planned and performed our work so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the Forms, the Statement and the valuation report are free from material misstatement, whether caused by fraud or other irregularity or error, and comply with IPRU(INS) rule 9.11.

Global business

Report of the auditor to the Directors pursuant to the rule 9.35 of IPRU(INS), the Interim Prudential Sourcebook for Insurers (continued)

In accordance with IPRU(INS) rule 9.35(1A), to the extent that any document, Form, Statement, analysis or report to be examined under IPRU(INS) rule 9.35(1) contains amounts or information abstracted from the actuarial investigation performed pursuant to IPRU(INS) rule 9.4, we have obtained and paid due regard to advice from a suitably qualified actuary who is independent of the insurer.

#### **Opinion**

In our opinion:

- i) the Forms, the Statements and the valuation report fairly state the information provided on the basis required by the Rules as modified and have been properly prepared in accordance with the provisions of those Rules; and
- ii) the methods and assumptions determined by the insurer and used to perform the actuarial investigation as set out in the valuation report prepared in accordance with IPRU(INS) rule 9.31 appropriately reflect the requirements of INSPRU 1.2.

Robert Lewis

For and on behalf of KPMG Audit Plc, Statutory Auditor

Chartered Accountants

Robert lewis

15 Canada Square

Canary Wharf

London

E14 5GL

23 March 2012

## Returns for the year ended 31 December 2011

# Statement pursuant to the Interim Prudential Sourcebook for Insurers (IPRU(INS)) rule 9.29

#### (a) Investment guidelines

As requested by Rule 9.29 of the Interim Prudential Sourcebook, (FSA Statutory Instrument 2004/98) the investment guidelines for the use of derivative contracts for both long term and other than long term funds are set out below. These are fully explained in the Company's Investment Management Agreement with its fund managers and are consistent with the investment strategy.

- (i) Derivatives are used for the purpose of efficient portfolio management or to reduce risk, specific examples being to implement tactical asset allocation changes around the strategic benchmark, hedge cash flows, or control the risk profile of an identified strategy.
- (ii) A number of restrictions on the use of derivatives have been agreed with the Company's fund managers and can only be overruled by prior agreement between the two parties:
  - all derivatives that impose obligations on the fund must be strictly covered.
  - all derivative contracts must satisfy the definition of approved under Rule 3.2.5 of the Prudential sourcebook for Insurers (INSPRU)
  - the maximum allowable exposure to counterparties should not be exceeded.
  - only certain permitted exchanges and contracts can be used.
- (iii) During the year the company has used interest rate, currency, credit default and inflation-linked swaps in the long term business and interest rate swaps in the other than long term business.

The company has also used redeemable convertible corporate bonds. These bonds have not been categorised as derivative contracts as the derivative element is minimal and have therefore not been reported on form 17. The total value of these bonds on the form 13 is £640k.

#### (b) Derivatives where exercise is unlikely.

There are no specific guidelines for the use of contracts not reasonably likely to be exercised. However the Investment Management Agreement only allows the use of derivatives for the purpose of efficient portfolio management or to reduce risk and the Company's investment managers work within these constraints.

Statement pursuant to the Interim Prudential Sourcebook for Insurers (IPRU(INS)) rule 9.29 (continued)

## (c) Quantification of derivatives in (b) above

There was zero exposure during the year to out of the money call options / warrants.

# (h) Derivatives not covered by the definition of an admissible derivative contract in the Prudential Sourcebooks.

There were no derivative contracts held during 2011 that did not satisfy requirements of the Interim Prudential Sourcebook.

## (i) Consideration for granting rights under derivative contracts

No rights under derivative contracts have been granted.

## Returns for the year ended 31 December 2011

## Rule 9.30 Statement on Shareholder Controllers

The following companies were shareholder controllers of Prudential Retirement Income Limited for the year: The Prudential Assurance Company Ltd holding 100% of its issued share capital and voting power throughout the year; and Prudential plc, being the ultimate holding company, holding 100% of the issued share capital and voting power of The Prudential Assurance Company Ltd throughout the year.

