

# **Prudential Retirement Income Limited**

Incorporated and Registered in England and Wales Registered number 47842 Registered Office PO Box 25, Craigforth, Stirling, FK9 4UE

Annual PRA Insurance Returns for the year ended

31 December 2014

IPRU(INS) Appendices 9.1, 9.3, 9.4, 9.6

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### Statement of solvency - long-term insurance business

Name of insurer	Prudent	ial Retirement Incor	ne Limited	i			
Global business							
Financial year ended	31 Dece	mber 2014					
Solo solvency calculation		Company registration number	GL/ UK/ CM	day	montl	n year	Units
	R2	47842	GL	31	12	2014	£000
			J		s at er is fina yea	ıncial	As at end of the previous year
					1		2
Capital resources							
Capital resources arising within the long-term	n insurance	e fund	11			554779	664900
Capital resources allocated towards long-ter outside the long-term insurance fund	m insuranc	e business arising	12			2230906	1477984
Capital resources available to cover long-ter resources requirement (11+12)	m insuranc	ce business capital	13			2785685	2142884
Guarantee fund							
Guarantee fund requirement			21			335880	283601
Excess (deficiency) of available capital reso requirement	urces to co	ver guarantee fund	22			2449805	1859283
Minimum capital requirement (MCR)							
Long-term insurance capital requirement			31			1007641	850804
Resilience capital requirement			32				
Base capital resources requirement			33			2902	3146
Individual minimum capital requirement	······		34			1007641	850804
Capital requirements of regulated related un	dertakings		35				
Minimum capital requirement (34+35)			36			1007641	850804
Excess (deficiency) of available capital reso	urces to co	over 50% of MCR	37			2281864	1717482
Excess (deficiency) of available capital reso	urces to co	over 75% of MCR	38			2029954	1504781
Enhanced capital requirement							
With-profits insurance capital component			39				
Enhanced capital requirement			40			1007641	850804
Capital resources requirement (CRR)							
Capital resources requirement (greater of 36	3 and 40)		41			1007641	850804
Excess (deficiency) of available capital reso insurance business CRR (13-41)	urces to co	over long-term	42			1778044	1292080
Contingent liabilities							
Quantifiable contingent liabilities in respect as shown in a supplementary note to Form		n insurance business	51			220339	212983

### Components of capital resources

Global business

Financial year ended 31 December 2014

Financial year ended	31 Decem	ber 2014					
	reg	Company registration number		day mor	th year	Units	
	R3	47842	GL	31 12	2014	£000	
			General insurance business	Long-term insurance business	Total as at the end of this financial year	Total as at the end of the previous year	
Core tier one capital			1	2	3	4	
Permanent share capital		11		837700	837700	837700	
Profit and loss account and other rese	29/10	12		2434181	2434181	1989129	
Share premium account		13					
Positive valuation differences	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	14					
Fund for future appropriations		15					
Core tier one capital in related underta	akings	16					
Core tier one capital (sum of 11 to 16)	j	19		3271881	3271881	2826829	
Tier one waivers		<b>!</b>			<u> </u>		
Unpaid share capital / unpaid initial fur supplementary contributions	nds and calls for	21					
Implicit Items		22					
Tier one waivers in related undertaking	gs	23					
Total tier one waivers as restricted (21	1+22+23)	24					
Other tier one capital							
Perpetual non-cumulative preference	shares as restricted	25		20000	20000	20000	
Perpetual non-cumulative preference undertakings	shares in related	26					
Innovative tier one capital as restricted	3	27					
Innovative tier one capital in related ur	ndertakings	28					
			·				
Total tier one capital before deducti (19+24+25+26+27+28)	ions	31		3291881	3291881	2846829	
Investments in own shares		32					
Intangible assets		33					
Amounts deducted from technical prov	visions for discountin	g 34					
Other negative valuation differences		35		506196	506196	695545	
Deductions in related undertakings		36					
Deductions from tier one (32 to 36)		37		506196	506196	695545	
Total tier one capital after deduction	ns (31-37)	39		2785685	2785685	2151284	

### Components of capital resources

Name of insurer	Prude	ntial Reti	remen	t Income Limi	ted				
Global business									
Financial year ended	31 De	cember 2	014						
		Company registratio number	ın	GL/ UK/ CM		day mon	nth year	Units	
	R3	478	342	GL	31	12	2014	£000	
				General insurance business 1	Long- insura busir 2	ance ess	Total as at the end of this financial year 3	Total as at the end of the previous year 4	
Tier two capital									
Implicit items, (tier two waivers and a 22)	mounts exclude	d from line	41						
Perpetual non-cumulative preference 25	shares exclude	d from line	42						
Innovative tier one capital excluded fi	om line 27		43						
Tier two waivers, innovative tier one or cumulative preference shares treated 43)	capital and perp I as tier two cap	etual non- ital (41 to	44						
Perpetual cumulative preference sha	res		45						
Perpetual subordinated debt and sec	urities		46						
Upper tier two capital in related unde	rtakings		47						
Upper tier two capital (44 to 47)			49						
Fixed term preference shares			51						

Fixed term preference shares	51		
Other tier two instruments	52		
Lower tier two capital in related undertakings	53		
Lower tier two capital (51+52+53)	59		

Total tier two capital before restrictions (49+59)	61		
Excess tier two capital	62		
Further excess lower tier two capital	63		
Total tier two capital after restrictions, before deductions (61-62-63)	69		

# Components of capital resources

Name of insurer Prudential Retirement Income Li	mited
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Global business

Financial year ended	31 Dec	ember 2	2014						
		Company registrati number		GL/ UK/ CM	day month year			Units	
	R3	3 47842		GL	31	12	2014	£000	
	<u> </u>			General insurance business 1	Long- insura busir	ance less	Total as at the end of this financial year 3	Total as at the end of the previous year 4	
Total capital resources								<u> </u>	
Positive adjustments for regulated non-insu undertakings	rance relate	ed	71						
Total capital resources before deduction (39+69+71)	ıs		72		27	85685	2785685	2151284	
inadmissible assets other than intangibles a	and own sha	ares	73					8400	
Assets in excess of market risk and counter	party limits		74						
Deductions for related ancillary services un	dertakings		75						
Deductions for regulated non-insurance rela	ated underto	akings	76						
Deductions of ineligible surplus capital			77						
Total capital resources after deductions (72-73-74-75-76-77)			79		27	85685	2785685	2142884	
Available capital resources for GENPRU/INS	PRU tests								
Available capital resources for guarantee fu	nd requiren	nent	81		27	85685	2785685	2142884	
Available capital resources for 50% MCR re	quirement		82		27	85685	2785685	2142884	
Available capital resources for 75% MCR re	quirement		83		27	85685	2785685	2142884	
Financial engineering adjustments									
Implicit items			91						
Financial reinsurance - ceded			92						
Financial reinsurance - accepted		*	93						
Outstanding contingent loans			94		2	20339	220339	212983	
Any other charges on future profits			95						
Sum of financial engineering adjustments (91+92-93+94+95)			96		2	20339	220339	212983	

Name of insurer Prudential Retirement Income Limited

Global business

Financial year ended 31 December 2014

Category of assets Total other than long term insurance business assets

	re	Company registration number		GL/ UK/ day m CM			Units	Category of assets	
	R13	47842	GL	31	12	2014	£000	1	
				<u> </u>	,	As at en financi	d of this al year	As at end of the previous year	
							1	2	
Land and buildings	****			11					

### Investments in group undertakings and participating interests

	Shares	21		
UK insurance dependants	Debts and loans	22		
	Shares	23		
Other insurance dependants	Debts and loans	24		
NI	Shares	25		
Non-insurance dependants	Debts and loans	26		
	Shares	27		
Other group undertakings	Debts and loans	28	381500	487428
	Shares	29		
Participating interests	Debts and loans	30		

#### Other financial investments

Equity shares	41		1	
Other shares and other variable yield pa	rticipations	42		
Holdings in collective investment scheme	es	43		
Rights under derivative contracts		44	321	
Fixed interest securities	Approved	45	460268	476702
Fixed interest securities	Other	46	310379	191071
Maria de la companya del companya de la companya de la companya del companya de la companya de l	Approved	47	524218	120991
Variable interest securities	Other	48	59711	76460
Participation in investment pools		49		
Loans secured by mortgages		50	18591	
Loans to public or local authorities and n	ationalised industries or undertakings	51		
Loans secured by policies of insurance is	ssued by the company	52		
Other loans		53		
Bank and approved credit & financial	One month or less withdrawal	54	513873	325641
institution deposits	More than one month withdrawal	55		
Other financial investments	56			
Deposits with ceding undertakings	57			
A Linds of the Control of the Contro	Index linked	58		
Assets held to match linked liabilities	Property linked	59		

Name of insurer	Prudential Retirement Income Limited							
Global business								
Financial year ended	31 De	cember 2014						
Category of assets	Total	other than long	term ins	urance	busine	ss a	ssets	
		Company registration number	GL/ UK/ CM	day r	month year		Units	Category of assets
	R13	47842	GL	31	12 20	)14	£000	1
							l of this al year	As at end of the previous year
Reinsurers' share of technical provi	sions					1		2
Provision for unearned premiums				60				
Claims outstanding				61				
Provision for unexpired risks	<del> </del>			62				
Other				63				
Debtors and salvage				1				
Direct insurance business	Polic	yholders		71				
Direct insurance business	Interr	nediaries		72				
Salvage and subrogation recoveries	1			73				
Reinsurance	Acce	·		74				
	Cede			75	-			
Dependants		n 12 months or less		76				
		n more than 12 mo n 12 months or less		77			400	2000
Other		n more than 12 mo		78 79			499	3206
Other assets	1	THOIS GIGHT IE HIS		1 ,,	<u> </u>			
Tangible assets				80				
Deposits not subject to time restriction on institutions	withdrav	val with approved		81			166470	44551
Cash in hand		,		82				
Other assets (particulars to be specified b	y way of	supplementary not	:e)	83				
Accrued interest and rent					1		10158	10460
Deferred acquisition costs (general busine	Deferred acquisition costs (general business only)			85				
Other prepayments and accrued income			86					
Deductions from the aggregate value of a	ssets			87	1			
Socialization from the aggregate value of a				1 "	<u></u>			
Grand total of admissible assets after dec in excess of market risk and counterparty				89			2445988	1736511

Name of insurer Prudential Retirement Income Limited

Global business

Financial year ended 31 December 2014

Category of assets Total other than long term insurance business assets

_		Company registration number	GL/ UK/ CM	day	month	year	Units	Category of assets
F	₹13	47842	GL	31	12	2014	£000	1
						As at en financi	d of this al year	As at end of the previous year
							1	2

Reconciliation to asset values determined in accordance with the insurance accounts rules or international accounting standards as applicable to the firm for the purpose of its external financial reporting

Total admissible assets after deduction of admissible assets in excess of market risk and counterparty limits (as per line 89 above)	91	2445988	1736511
Admissible assets in excess of market and counterparty limits	92		
Inadmissible assets directly held	93		,
Capital resources requirement deduction of regulated related undertakings	94		
Ineligible surplus capital and restricted assets in regulated related insurance undertakings	95		
Inadmissible assets of regulated related undertakings	96		
Book value of related ancillary services undertakings	97		
Other differences in the valuation of assets (other than for assets not valued above)	98	(146)	
Deferred acquisition costs excluded from line 89	99		
Reinsurers' share of technical provisions excluded from line 89	100		
Other asset adjustments (may be negative)	101	(619789)	(244033)
Total assets determined in accordance with the insurance accounts rules or international accounting standards as applicable to the firm for the purpose of its external financial reporting (91 to 101)	102	1826053	1492478

Amounts included in line 89 attributable to debts due from related insurers, other than those under contracts of insurance or reinsurance	103	107237	

Name of insurer Prudential Retirement Income Limited

Global business

Financial year ended 31 December 2014

Category of assets	Total	long term insu	rance bus	iness a	asse	ts		
		Company registration number	GL/ UK/ CM	day m	onth	year (	Jnits	Category of assets
	R13	47842	GL	31	12	2014	£000	10
	··· •			<del> </del>	,	As at end financia		As at end of the previous year
						1		2
Land and buildings			·····	11			938599	843505
Investments in group undertakings	and par	ticipating intere	sts					
UK insurance dependants	Share	es		21				
on modance dependants	Debts	and loans		22				
Other insurance dependants	Share	es		23				
Other insurance dependants	Debts	and loans		24				
Non-insurance dependants	Share	es		25				
Non-insurance dependants	Debts	and loans		26				
Olbertan	Share	es		27				
Other group undertakings	Debts	s and loans		28			1327056	919628
Davisiantina internata	Share	es		29				
Participating interests	Debts	and loans		30				
Other financial investments								
Equity shares				41	П		114	639
Other shares and other variable yield pa	rticipation	s		42				
Holdings in collective investment scheme	es			43		**********		
Rights under derivative contracts				44			346932	196565
	Appro	oved		45			4141583	3449437
Fixed interest securities	Other	•		46			16384525	14746269
Maniable internal according	Appro	oved	***************************************	47			138531	115437
Variable interest securities	Other	•		48			665320	623483
Participation in investment pools	***************************************			49				
Loans secured by mortgages	***************			50			367227	190003
Loans to public or local authorities and n	ationalise	d industries or un	dertakings	51				
Loans secured by policies of insurance is	ssued by	the company	***************************************	52	T			
Other loans				53			2998	3149
Bank and approved credit & financial	One i	month or less with	drawal	54			122790	500818
institution deposits	More	than one month v	vithdrawal	55				
Other financial investments				56				
Deposits with ceding undertakings				57			*********	
	Index	linked		58			5017801	3799978
Assets held to match linked liabilities	Prope	erty linked		59				

Name of insurer	Prudential Retirement Income Limited							
Global business								
Financial year ended	31 De	cember 2014						
Category of assets	Total	long term insura	ance bus	iness	asse	ts		
		Company registration number	GL/ UK/ CM	day	month	уеаг	Units	Category of assets
	R13	47842	GL	31	12	2014		10
		• • • • • • • • • • • • • • • • • • •					d of this ial year	As at end of the previous year
Reinsurers' share of technical provi	sions			······			1	2
Provision for unearned premiums		***************************************		60				
Claims outstanding				61				
Provision for unexpired risks				62				
Other				63	<u> </u>			
Debtors and salvage								_
Direct insurance business	Polic	yholders		71			249	40336
Direct filsulance pusitiess	Inter	nediaries		72				
Salvage and subrogation recoveries	1			73	_			
Reinsurance	Acce			74			1413	3703
	Cede			75				
Dependants		n 12 months or less		76				
	<del></del>	n more than 12 mor		77			4047	729
Other		n 12 months or less n more than 12 more		78 79			1847	729
Other assets	que	n more than 12 mor	11(11)5	19				
Tangible assets	<del></del>			80	T			
Deposits not subject to time restriction on institutions	withdrav	val with approved		81				
Cash in hand			,	82				
Other assets (particulars to be specified b	y way of	supplementary not	:e)	83				
Accrued interest and rent				84			424425	413201
Deferred acquisition costs (general busine	ess only)		***********	85				
Other prepayments and accrued income				86			28409	33747
Deductions from the aggregate value of a	ssets			87				
Grand total of admissible assets after dec in excess of market risk and counterparty				89			29909819	25880627

Name of insurer Prudential Retirement Income Limited

Global business

Financial year ended 31 December 2014

Category of assets Total long term insurance business assets

	Company registration number	GL/ UK/ CM	day n	nonth y	year	Units	Category of assets
R13	47842	GL	31	12	2014	£000	10
•				,	As at end financi	d of this al year	As at end of the previous year
					1	l	2

Reconciliation to asset values determined in accordance with the insurance accounts rules or international accounting standards as applicable to the firm for the purpose of its external financial reporting

Total admissible assets after deduction of admissible assets in excess of market risk and counterparty limits (as per line 89 above)	91	29909819	25880627
Admissible assets in excess of market and counterparty limits	92		
Inadmissible assets directly held	93		8400
Capital resources requirement deduction of regulated related undertakings	94		
Ineligible surplus capital and restricted assets in regulated related insurance undertakings	95		
Inadmissible assets of regulated related undertakings	96		
Book value of related ancillary services undertakings	97		
Other differences in the valuation of assets (other than for assets not valued above)	98	(635924)	(169264)
Deferred acquisition costs excluded from line 89	99		
Reinsurers' share of technical provisions excluded from line 89	100	5639372	3581918
Other asset adjustments (may be negative)	101	751191	280666
Total assets determined in accordance with the insurance accounts rules or international accounting standards as applicable to the firm for the purpose of its external financial reporting (91 to 101)	102	35664458	29582347

Amounts included in line 89 attributable to debts due from related insurers, other than those under contracts of insurance or reinsurance	1	103	1598915	1112511
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# Long term insurance business liabilities and margins

Name of insurer Prudential Retirement Income Limited

Global business

Financial year ended 31 December 2014

Total business/Sub fund Ordinary Branch Long Term

Units £000

As at end of	As at end of
this financial	the previous
year	year
1	2

Mathematical reserves, after distr	ibution of surplus	11	23599080	21203141
Cash bonuses which had not bee to end of the financial year	n paid to policyholders prior	12		
Balance of surplus/(valuation defi	cit)	13	554779	673300
Long term insurance business fur	nd carried forward (11 to 13)	14	24153859	21876441
	Gross	15	5408	4254
Claims outstanding	Reinsurers' share	16		
	Net (15-16)	17	5408	4254
	Taxation	21	12752	
Provisions Other risks and charges		22		
Deposits received from reinsurers	3	23	4680866	3094968
	Direct insurance business	31	13	30
Creditors	Reinsurance accepted	32		
	Reinsurance ceded	33	1162	1122
	Secured	34		
Debenture loans	Unsecured	35		
Amounts owed to credit institution	ns	36	733540	534021
	Taxation	37	67185	71315
Creditors	Other	38	230699	287465
Accruals and deferred income		39	24335	19411
Provision for "reasonably foresee	able adverse variations"	41		
Total other insurance and non-ins	surance liabilities (17 to 41)	49	5755960	4012586
Excess of the value of net admiss	sible assets	51		
Total liabilities and margins		59	29909819	25889027
Amounts included in line 59 attrib other than those under contracts	utable to liabilities to related companies, of insurance or reinsurance	61	5368	80214
Amounts included in line 59 attrib linked benefits	utable to liabilities in respect of property	62		
Total liabilities (11+12+49)		71	29355040	25215727
Increase to liabilities - DAC relate	d	72		******
Reinsurers' share of technical pro		73	5639372	3581918
Other adjustments to liabilities (m		74	(391075)	(584143
Capital and reserves and fund for		75	1061121	1368845
Total liabilities under insurance a	occounts rules or international accounting in for the purpose of its external financial	76	35664458	29582347

#### Liabilities (other than long term insurance business)

Name of insurer **Prudential Retirement Income Limited** Global business Financial year ended 31 December 2014 Company registration number Units UK/ day month year £000 R15 47842 GL 31 12 2014 As at end of As at end of this financial the previous year year Technical provisions (gross amount) Provisions for unearned premiums 11 Claims outstanding 12 Provision for unexpired risks 13 Credit business Equalisation provisions Other than credit business 15 Other technical provisions 16 Total gross technical provisions (11 to 16) 19 Provisions and creditors Taxation 21 Provisions Other risks and charges 22 Deposits received from reinsurers 31 Direct insurance business 41 Creditors Reinsurance accepted 42 Reinsurance ceded 43 Secured 44 Debenture loans Unsecured 45 Amounts owed to credit institutions 46 120924 192452 Taxation 47 31717 Creditors Foreseeable dividend 48 62441 66075 Other 49 Accruals and deferred income 51 Total (19 to 51) 215082 258527 59 Provision for "reasonably foreseeable adverse variations" 61 Cumulative preference share capital 62 Subordinated loan capital 63 Total (59 to 63) 215082 258527 69 Amounts included in line 69 attributable to liabilities to related insurers, other 71 than those under contracts of insurance or reinsurance Amounts deducted from technical provisions for discounting 82 (19789)(244033)Other adjustments (may be negative) 83 Capital and reserves 84 1630760 1477984

85

1826053

1492478

Total liabilities under insurance accounts rules or international accounting

standards as applicable to the firm for the purpose of its external financial

reporting (69-82+83+84)

# Profit and loss account (non-technical account)

Name of insurer

Prudential Retirement Income Limited

Global business

Financial year ended

31 December 2014

Thandaryour chaca		Company registration number		GL/ UK/ CM	day	montl	year .	Units
	R <sup>r</sup>	16	47842	GL	31	12	2014	£000
,					Tł	nis fina yea 1		Previous year 2
Transfer (to)/from the	F	rom For	m 20	11				
general insurance business technical account	E	Equalisat	tion provisions	12				
Transfer from the long term i revenue account	insurance b	usiness		13			600000	250000
	Income			14			41079	37249
Investment income	Value re investme		ents on	15			94637	
	Gains on the realisation of investments		lisation of	16	61495			
	Investment management charges, including interest		-	17	1103			695
Investment charges	Value re investme		nents on	18				36700
	Loss on investme		sation of	19				10144
Allocated investment return insurance business technical		to the ge	eneral	20				
Other income and charges (		o be spe	ecified	21			(1087)	(1453)
Profit or loss on ordinary act (11+12+13+14+15+16-17-18				29			795021	238257
Tax on profit or loss on ordin	nary activitie	s		31			42245	(1532)
Profit or loss on ordinary act	Profit or loss on ordinary activities after tax (29-31)		31)	39			752776	239789
Extraordinary profit or loss (p		o be spe	cified	41				
Tax on extraordinary profit o	r loss			42				
Other taxes not shown unde	r the preced	ding item	ns	43			······	
Profit or loss for the financia	l year (39+4	11-(42+4	3))	49			752776	239789
Dividends (paid or foreseeal	ble)			51				
Profit or loss retained for the	e financial ye	ear (49-5	51)	59			752776	239789

#### Analysis of derivative contracts

Name of insurer Prudential Retirement Income Limited

Global business

Financial year ended 31 December 2014

Category of assets Total other than long term insurance business assets

			Company registration number	GL/ UK/ CM	day month	) year	Units	Category of assets	
		R17	47842	GL	31 12	2014	£000	1	
Derivative co	ontracts				at the end ancial year			Notional amount as at the end of this financial year	
				Assets 1	Liabili 2	ties	Bought / Long	Sold / Short	
	Fixed-interes	t securities	11						
	Interest rates		12						
	Inflation		13						
	Credit index	/ basket	14						
Futures and	Credit single	name	15						
contracts for	Equity index		16						
differences	Equity stock		17						
	Land		18						
	Currencies		19	321			8584	8477	
	Mortality		20						
	Other		21	***************************************					
	Swaptions		31						
	Equity index	calls	32						
In the money	Equity stock	calls	33						
options	Equity index	puts	34						
	Equity stock	puts	35		-			•	
	Other		36						
	Swaptions		41						
Î	Equity index	calls	42						
Out of the money	Equity stock	calls	43						
options	Equity index	puts	44						
Ĩ	Equity stock	puts	45						
	Other		46						
Total (11 to 46	5)		51	321			8584	8477	
Adjustment for	r variation març	jin	52						
Total (51 + 52	)		53	321					

THE NOTIONAL AMOUNTS IN COLUMNS 3 AND 4 ARE NOT A MEASURE OF EXPOSURE. Please see instructions 11 and 12 to this Form for the meaning of these figures.

#### Analysis of derivative contracts

Name of insurer

**Prudential Retirement Income Limited** 

Global business

Financial year ended

31 December 2014

Category of assets

Total long term insurance business assets

			Company registration number	GL/ UK/ CM	day	mont	h year	Units	Category of assets
		R17	47842	GL	31	12	2014	£000	10
Derivative co	ntracts			Value as of this fina				Notional amount as at the end of this financial year	
			Assets 1	L	iabili <b>2</b>	ities	Bought / Long	Sold / Short 4	
	Fixed-intere	st securities	11						
•	Interest rate	s	12	261231				500714	500714
	Inflation		13	40978			79447	1151042	1151042
	Credit index	/ basket	14						
Futures and	Credit single	name	15	34943				1177979	
contracts for	Equity Index		16						
differences	Equity stock		17						
	Land		18						
	Currencies	*********	19	9780			131042	666415	708382
<u> </u>	Mortality		20						A-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1
	Other		21						
	Swaptions		31						
	Equity index	calls	32						
In the money	Equity stock	calls	33						
options	Equity index	puts	34						
	Equity stock	puts	35		<u></u>				
	Other		36						
	Swaptions		41						
	Equity index	calls	42						
Out of the money	Equity stock	calls	43						
options	Equity index	puts	44						
	Equity stock	puts	45						
	Other		46		ļ	,			
Total (11 to 46	3)		51	346932			210489	3496150	2360138
Adjustment fo	r variation mai	gin	52						
Total (51 + 52	)		53	346932			210489		

THE NOTIONAL AMOUNTS IN COLUMNS 3 AND 4 ARE NOT A MEASURE OF EXPOSURE. Please see instructions 11 and 12 to this Form for the meaning of these figures.

# Long-term insurance business : Revenue account

Name of insurer

**Prudential Retirement Income Limited** 

Total business / subfund

**Ordinary Branch Long Term** 

Financial year ended

31 December 2014

Units

£000

Financial year	Previous year
1	2
385125	1015725

#### Income

Earned premiums	11	385125	1015725
Investment income receivable before deduction of tax	12	1250662	1215442
Increase (decrease) in the value of non-linked assets brought into account	13	3347165	(924815)
Increase (decrease) in the value of linked assets	14		
Other income	15	848	140
Total income	19	4983800	1306492

### Expenditure

Claims incurred	21	1228821	1172871
Expenses payable	22	83558	81594
Interest payable before the deduction of tax	23	665707	42099
Taxation	24	128296	90894
Other expenditure	25		79000
Transfer to (from) non technical account	26	600000	250000
Total expenditure	29	2706382	1716458

Business transfers - in	31		
Business transfers - out	32		
Increase (decrease) in fund in financial year (19-29+31-32)	39	2277418	(409966)
Fund brought forward	49	21876441	22286407
Fund carried forward (39+49)	59	24153859	21876441

# Long-term insurance business : Analysis of premiums

Name of insurer

**Prudential Retirement Income Limited** 

Total business / subfund

Ordinary Branch Long Term

Financial year ended

31 December 2014

Units

£000

UK Life	UK Pension	Overseas	Total Financial year	Total Previous year
1	2	3	4	5

#### Gross

Regular premiums	11			
Single premiums	12	2315935	2315935	1322097

#### Reinsurance - external

Regular premiums	13			
Single premiums	14	127520	127520	127124

### Reinsurance - intra-group

Regular premiums	15			
Single premiums	16	1803290	1803290	179248

#### Net of reinsurance

Regular premiums	17			
Single premiums	18	385125	 385125	1015725

#### Total

Gross	19	2315935	2315935	1322097
Reinsurance	20	1930810	1930810	306372
Net	21	385125	385125	1015725

### Long-term insurance business : Analysis of claims

Name of insurer

**Prudential Retirement Income Limited** 

Total business / subfund

**Ordinary Branch Long Term** 

Financial year ended

31 December 2014

Units	£000					
	UK Li	ife	UK Pension	Overseas	Total Financial year	Total Previous year
	1		2	3	4	5
Gross						
Death or disability lump sums	11		280		280	629
Disability periodic payments	12					
Surrender or partial surrender	13		10334		10334	11920
Annuity payments	14		1555617	***************************************	1555617	1476785
Lump sums on maturity	15		7198		7198	16125
Total	16		1573429		1573429	1505459
Reinsurance - external						
Death or disability lump sums	21		44		44	10
Disability periodic payments	22		***************************************			
Surrender or partial surrender	23					1
Annuity payments	24		127712	***************************************	127712	125599
Lump sums on maturity	25					
Total	26		127756		127756	125610
Reinsurance - intra-group						
Death or disability lump sums	31		36		36	93
Disability periodic payments	32					
Surrender or partial surrender	33		1550		1550	1788
Annuity payments	34		214186		214186	202678
Lump sums on maturity	35		1080		1080	2419
Total	36		216852		216852	206978
Net of reinsurance						
Death or disability lump sums	41		200		200	526
Disability periodic payments	42			***************************************		
Surrender or partial surrender	43		8784		8784	10131
Annuity payments	44		1213719		1213719	1148508
Lump sums on maturity	45		6118		6118	13706
Total	46		1228821		1228821	1172871

# Long-term insurance business : Analysis of expenses

Name of insurer

**Prudential Retirement Income Limited** 

Total business / subfund

**Ordinary Branch Long Term** 

Financial year ended

31 December 2014

Units

£000

Units		000				
		UK Life	UK Pension	Overseas	Total Financial year	Total Previous year
		1	2	3	4	5
Gross						
Commission - acquisition	11		8208		8208	15189
Commission - other	12					
Management - acquisition	13		31759		31759	31585
Management - maintenance	14		43322		43322	39595
Management - other	15		15014		15014	9624
Total	16		98303		98303	95993
Reinsurance - external						
Commission - acquisition	21					
Commission - other	22					
Management - acquisition	23					
Management - maintenance	24					
Management - other	25					
Total	26					
- 4						
Reinsurance - intra-group  Commission - acquisition	31		1231		1231	2278
Commission - other	32					
Management - acquisition	33		4764		4764	4738
Management - maintenance	34		6498		6498	5939
Management - other	35		2252		2252	1444
Total	36		14745		14745	14399
· Otal	00					<u> </u>
Net of reinsurance						1
Commission - acquisition	41		6977		6977	12911
Commission - other	42					
Management - acquisition	43		26995		26995	26847
Management - maintenance	44		36824		36824	33656
Management - other	45		12762		12762	8180
Total	46		83558		83558	81594

### Long-term insurance business : Summary of new business

Name of insurer Prudential Retirement Income Limited

Total business

Financial year ended 31 December 2014

Units £000

UK Life	UK Pension	Overseas	Total Financial year	Total Previous year
1	2	3	4	5

#### Number of new policyholders/ scheme members for direct insurance business

Regular premium business	11			
Single premium business	12	21876	21876	10906
Total	13	21876	21876	10906

# Amount of new regular premiums

Direct insurance business	21			
External reinsurance	22			
Intra-group reinsurance	23			
Total	24			

# Amount of new single premiums

Direct insurance business	25	1804226	1804226	437453
External reinsurance	26	81529	81529	132268
Intra-group reinsurance	27	429627	429627	752376
Total	28	2315382	2315382	1322097

Long-term insurance business: Analysis of new business

Prudential Retirement Income Limited 31 December 2014 0003 Financial year ended Name of insurer Total business Units

UK Pension / Direct Insurance Business

1000		Regular premium business	ium business	Single premi	Single premium business
code	Product description	Number of policyholders / scheme members	Amount of premiums	Number of policyholders / scheme members	Amount of premiums
~	2	3	4	5	9
390	Deferred annuity non-profit				(1089)
400	Annuity non-profit (CPA) - Individual annuities in payment			4190	79798
401	Annuity non-profit (bulk transfer) - Group annuities in payment			7747	439511
405	Annuity non-profit (CPA impaired life) - Individual annuities in payment			246	10427
905	Index linked annuity(CPA) - Individual annuities in payment			<u> </u>	3401
906	Index linked annuity (bulk transfer) - Group annuities in payment			9582	1272119
907	index linked deferred annuity - Group deferred annuities				59
					- Control of the Control
				100	
			1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		

Long-term insurance business: Analysis of new business

Prudential Retirement Income Limited 31 December 2014 £000 Financial year ended Name of insurer Total business Units

UK Pension / Reinsurance accepted external

Product		Regular prem	Regular premium business	Single premi	Single premium business
code	Product description	Number of policyholders / scheme members	Amount of premiums	Number of policyholders / scheme members	Amount of premiums
~	2	3	4	5	9
400	Annuity non-profit (CPA) - Individual annuities in payment				80805
908	Index linked annuity(CPA) - Individual annuities in payment				724

Long-term insurance business: Analysis of new business

Prudential Retirement Income Limited 31 December 2014 £000 Financial year ended Name of insurer Total business Units

UK Pension / Reinsurance accepted intra-group

	single premium business	Amount of premiums	9	358152	62886	8589							
	single prei	Number of policyholders /	Schellie memos			7000							
	Regular premium business	Amount of premiums	4										
	Regular prem	Number of policyholders /	Scheme members 3										
		Product description	2	Annuity non-profit (CPA) - Individual annuities in payment	Annuity non-profit (CPA impaired life) - Individual annuities in payment	Index linked annuity (CPA) - Individual annuities in payment				1000000FT	 on	The state of the s	- CONTRACTOR - CON
<b></b>	Droduot	code	-	400 /	405	905							

### Long-term insurance business : Assets not held to match linked liabilities

Name of insurer Prudential Retirement Income Limited

Category of assets 10 Total long term insurance business assets

Financial year ended 31 December 2014

Units £000

Unadjusted assets	Economic exposure	Expected income from assets in column 2	Yield before adjustment	Return on assets in financial year
1	2	3	4	5

# Assets backing non-profit liabilities and non-profit capital requirements

Land and buildings	11	938599	938599	51577	5.50	
Approved fixed interest securities	12	4208512	4208512	156975	2.40	
Other fixed interest securities	13	16691315	16691315	775340	3.41	
Variable interest securities	14	808582	808582	16078	2.38	
UK listed equity shares	15	114	114	8	6.55	
Non-UK listed equity shares	16					
Unlisted equity shares	17					
Other assets	18	2244896	2244896	63334	2.31	
Total	19	24892018	24892018	1063312	3.19	

# Assets backing with-profits liabilities and with-profits capital requirements

Land and buildings	21		
Approved fixed interest securities	22		
Other fixed interest securities	23		
Variable interest securities	24		
UK listed equity shares	25		
Non-UK listed equity shares	26		
Unlisted equity shares	27		
Other assets	28		
Total	29		

#### Overall return on with-profits assets

Post investment costs but pre-tax	31	
Return allocated to non taxable 'asset shares'	32	
Return allocated to taxable 'asset shares'	33	

# Long-term insurance business : Fixed and variable interest assets

Name of insurer

**Prudential Retirement Income Limited** 

Category of assets

10 Total long term insurance business assets

Financial year ended

31 December 2014

Units

£000

		Value of assets	Mean term	Yield before adjustment	Yield after adjustment
		1	2	3	4
UK Government approved fixed interest securities	11	899547	13.42	2.09	2.09
Other approved fixed interest securities	21	3308965	11.88	2.48	2.39
Other fixed interest securities					
AAA/Aaa	31	902231	8.90	2.80	2.68
AA/Aa	32	1737412	11.85	3.16	2.86
AVA	33	7714689	11.54	3.40	2.76
BBB/Baa	34	3783191	8.16	3.51	2.54
BB/Ba	35	172683	6.08	4.50	0.66
В/В	36	451	3.24	5.94	2.97
CCC/Caa	37				
Other (including unrated)	38	2380658	11.55	3.59	2.82
Total other fixed interest securities	39	16691315	10.61	3.41	2.70
Approved variable interest securities	41	138966	19.25	(0.75)	(0.75
Other variable interest securities	51	669616	13.60	3.03	2.58
Total (11+21+39+41+51)	61	21708409	11.07	3.18	2.60

# Long-term insurance business : Summary of mathematical reserves

Name of insurer

**Prudential Retirement Income Limited** 

Total business / subfund

**Ordinary Branch Long Term** 

Financial year ended

31 December 2014

Financial year ended	3	1 December 20	014			
Units	£	000				
	Andready in the latest and the lates	UK Life	UK Pension	Overseas	Total Financial year	Total Previous year
		1	2	3	4	5
Gross						
Form 51 - with-profits	11					
Form 51 - non-profit	12		23252766		23252766	20449595
Form 52	13					
Form 53 - linked	14					***************************************
Form 53 - non-linked	15					
Form 54 - linked	16		6300440		6300440	4470640
Form 54 - non-linked	17		83305		83305	103417
Total	18		29636511		29636511	25023652
Reinsurance - external						
Form 51 - with-profits	21	·····	T			
Form 51 - non-profit	22		109474		109474	78702
Form 52	23		103474		100414	, 0, 02
Form 53 - linked	24					
Form 53 - non-linked	25					
Form 54 - linked	26		28188		28188	78
Form 54 - non-linked	27		20100		20100	
Total	28		137663	···	137663	78780
	<u> </u>		,,,,			
Reinsurance - intra-gro						
Form 51 - with-profits	31		1000057		40000077	2055024
Form 51 - non-profit	32		4628657		4628657	3055634
Form 52	33					
Form 53 - linked	34		-			
Form 53 - non-linked	35				1051150	070504
Form 54 - linked	36		1254450		1254450	670584
Form 54 - non-linked	37		16661		16661	15513
Total	38		5899768		5899768	3741731
Net of reinsurance						
Form 51 - with-profits	41					
Form 51 - non-profit	42		18514635		18514635	17315259
Form 52	43			·		
Form 53 - linked	44					
Form 53 - non-linked	45					
Form 54 - linked	46		5017801		5017801	3799978
Form 54 - non-linked	47		66645		66645	87904
Total	48		23599080		23599080	21203141

Long-term insurance business: Valuation summary of non-linked contracts (other than accumulating with-profits contracts)

Prudential Retirement Income Limited Ordinary Branch Long Term 31 December 2014 £000 Total business / subfund Financial year ended UK Pension / Gross Name of insurer Units

humana					-			
Product code number	Product description	Number of policyholders / scheme members	Amount of benefit	Amount of annual office premiums	Nominal value of units	Discounted value of units	Other liabilities	Amount of mathematical reserves
-	24	8	4	5	9	7	8	6
390	Deferred annuity non-profit - Group deferred annuities	18748	24199					491017
390	Deferred annuity non-profit - Group deferred annuities unprocessed business							22480
400	Annuity non-profit (CPA) - Group annuities in payment	68395	184617					3077524
400	Annuity non-profit (CPA) - Group annuities in payment (reassurance accepted)		12196					217569
400	Annuity non-profit (CPA) - Group annuities in payment unprocessed business							36
400	Annuity non-profit (CPA) - Individual annuities in payment	441237	548592					8330604
400	Annuity non-profit (CPA) - Individual annuities in payment (reassurance accepted)		538944					9377229
405	Annuity non-profit (CPA impaired life) - Individual annuities in payment	12250	40832					551768
405	Annuity non-profit (CPA impaired life) - Individual annuities in payment (reassurance accepted)		20766					348574
440	Additional reserves non-profit OB - Miscellaneous							86266
440	Additional reserves non-profit OB - Mismatching							235202
440	Additional reserves non-profit OB - Policy related expenses							514497
	11100000							

Long-term insurance business: Valuation summary of non-linked contracts (other than accumulating with-profits contracts)

Prudential Refirement Income Limited	ofund Ordinary Branch Long Term	31 December 2014	0003	Iranna nadad avternal
Name of insurer	Total business / subfund	Financial year ended	Units	1 K Pension / Reinsurance ceded external

Amount of mathematical reserves	6	102504	1167	(240)	6043				•		
Amc									:		
Other liabilities	œ										
Discounted value of units	7										
Nominal value of units	9										
Amount of annual office premiums	5										
Amount of benefit	4										
Number of policyholders / scheme members	3										
Product description	2	Annuity non-profit (CPA) - Individual annuities in payment	Annuity non-profit (CPA impaired life) - Individual annuities in payment	Annuity non-profit (CPA impaired life) - Individual annuities in payment (reassurance accepted)	Annuity non-profit (CPA) - Group annuities in payment						
Product code number	1	400	405	405	400						

Long-term insurance business: Valuation summary of non-linked contracts (other than accumulating with-profits contracts)

Prudential Retirement Income Limited Ordinary Branch Long Term 31 December 2014 £000 Total business / subfund Financial year ended Name of insurer Units

UK Pension / Reinsurance ceded intra-group

Product code number	Product description	Number of policyholders / scheme members	Amount of benefit	Amount of annual office premiums	Nominal value of units	Discounted value of units	Other liabilities	Amount of mathematical reserves
-	2	3	4	5	9	7	8	6
390	Deferred annuity non-profit - Group deferred annuities		4840					98203
390	Deferred annuity non-profit - Group deferred annuities unprocessed business							4496
400	Annuity non-profit (CPA) - Group annuities in payment		109718					1645620
400	Annuity non-profit (CPA) - Group annuities in payment (reassurance accepted)		36923					614296
400	Annuity non-profit (CPA) - Group annuities in payment unprocessed business							7
400	Annuity non-profit (CPA) - Group annuities in payment (reassurance accepted)		2439					43514
400	Annuity non-profit (CPA) - Individual annuities in payment freassurance accepted)		107789					1875446
405	Annuity non-profit (CPA impaired life) - Individual annuitles in payment		8166					110120
405	Annuity non-profit (CPA impaired life) - Individual annuities in payment (reassurance accepted)		4153					69763
440	Additional reserves non-profit OB - Miscellaneous							17253
440	Additional reserves non-profit OB - Mismatching							47040
440	Additional reserves non-profit OB - Policy related expenses							102899
	10000000							T T T T T T T T T T T T T T T T T T T
	and the second s							

Long-term insurance business: Valuation summary of index linked contracts

Prudential Retirement Income Limited Ordinary Branch Long Term 31 December 2014 0003 Total business / subfund Financial year ended UK Pension / Gross Name of insurer Units

Amount of mathematical reserves	o,	4776216	1348	91	1003900	148488	286177	17568	7614	23709	59596	59038		
Other liabilities	8									23709	59596			
Discounted value of units	7	4776216	1348	91	1003900	148488	286177	17568	7614			88069		
Nominal value of units	6	4776216	1348	91	1003900	148488	286177	17568	7614			86065		
Amount of annual office premiums	5													
Amount of benefit	4	203737	99		45288	5795	11847	292						
Number of policyholders / scheme members	3	44560	40		33387		8792	159						
Product description	2	Index linked annuity(CPA) - Group annuities in payment	Index linked annuity(CPA) - Group annuities in payment - valued as fixed	Index linked annuity(CPA) - Group annuities in payment unprocessed business	Index linked annuity(CPA) - Individual annuities in payment	Index linked annuity(CPA) - Individual annuities in payment (reassurance accepted)	Index linked deferred annuity - Group deferred annuities	Index linked deferred annuity - Group deferred annuities - valued as fixed	Index linked deferred annuity - Group deferred annuities unprocessed business	Additional reserves index linked - Miscellaneous	Additional reserves index linked - Mismatching	Additional reserves index linked - Policy related expenses		
Product code number	-	902	906	905 u	906	905	206	1 206	1 706	915	915	915		

Long-term insurance business: Valuation summary of index linked contracts

	·····-		,	,	 	 		 т	т	Ţ	·······		
Amount of mathematical reserves	6	28022	126	41									
Other liabilities	8										,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		
Discounted value of units	7	28022	126	41									
Nominal value of units	9	28022	126	41									
Amount of annual office premiums	5												
Amount of benefit	4												
Number of policyholders / scheme members	3												
Product description	2	Index linked annuity(CPA) - Group annuities in payment	Index linked annuity(CPA) - Individual annuities in payment	Index linked annuity(CPA) - individual annuities in payment (reassurance accepted)			- Libratonia		THE PROPERTY OF THE PROPERTY O			0.1400.0001	1.00000001
Product code number	*-	902	902	305									

Long-term insurance business: Valuation summary of index linked contracts

Name of insurerPrudential Retirement Income LimitedTotal business / subfundOrdinary Branch Long TermFinancial year ended31 December 2014Units£000UNits£000

Product code number	Product description	Number of policyholders / scheme members	Amount of benefit	Amount of annual office premiums	Nominal value of units	Discounted value of units	Other liabilities	Amount of mathematical reserves
<b>4-</b>	2	3	4	5	9	7	8	6
305	Index linked annuity(CPA) - Group annuities in payment		40747		949639	949639		949639
305	Index linked annuity(CPA) - Group annuities in payment - valued as fixed		13		270	270		270
905	Index linked annuity(CPA) - Group annuities in payment unprocessed business				18	18		18
905	Index linked annuity(CPA) - Individual annuities in payment		8506		200755	200755		200755
905	Index linked annuity(CPA) - Individual annuities in payment (reassurance accepted)		1159		29689	29689		29689
206	Index linked deferred annuity - Group deferred annuities		2369		57235	57235		57235
206	Index linked deferred annuity - Group deferred annuities - valued as fixed		58		3514	3514		3514
206	Index linked deferred annuity - Group deferred annuities unprocessed business				1523	1523		1523
915	Additional reserves index linked - Miscellaneous						4742	4742
915	Additional reserves index linked - Mismatching						11919	11919
915	Additional reserves index linked - Policy related expenses				11808	11808		11808

## Long-term insurance business : Index linked business

Name of insurer

**Prudential Retirement Income Limited** 

Total business

Financial year ended

31 December 2014

Units

£000

Value of assets	Mean Term
1	2

#### Analysis of assets

Approved variable interest securities	11	905565	19.25
Other variable interest securities	12	2950996	14.48
Approved fixed interest securities	13	644336	17.13
Other fixed interest securities	14	1004749	12.67
Cash and deposits	15	95629	
Equity index derivatives	16		
Inflation swaps	17	15958	
Other assets	18	(599432)	
Variation margin	19		
Total (11 to 19)	20	5017801	

# Credit rating of other fixed interest and other variable interest securities

AAA/Aaa	31	37608	12.73
AA/Aa	32	90061	8.63
A/A	33	2372038	13.99
BBB/Baa	34	659615	12.21
BB/Ba	35	98484	9.06
B/B	36		
CCC/Caa	37		
Other (including unrated)	38	697939	17.32
Total other fixed interest and other variable interest securities	39	3955745	14.02

Long-term insurance business: Analysis of valuation interest rate

Name of insurer

**Prudential Retirement Income Limited** 

Total business

**Ordinary Branch Long Term** 

Financial year ended

31 December 2014

Units

£000

Product group	Net mathematical reserves	Net valuation interest rate	Gross valuation interest rate	Risk adjusted yield on matching assets
Form 51: Immediate & deferred annuities	2	3	4 0.00	5
Form 51: immediate & deterred annuities	17845861		2.86	2.93
Form 51: Additional reserves	257175			2.93
Form 51: Additional reserves - policy related expenses	411598		(0.10)	(0.10)
Form 54: Additional reserves	66644			(0.10)
		***************************************	<b></b>	
Total	18581278	-		

## Long-term insurance business : Distribution of surplus

Name of insurer

Current year

Current year - 1

Current year - 2

Current year - 3

**Prudential Retirement Income Limited** 

Total business / subfund

**Ordinary Branch Long Term** 

Financial year ended

31 December 2014

		Financial year	Previous year
		1	2
Valuation result			
Fund carried forward	11	24153859	2187644
Bonus payments in anticipation of a surplus	12		
Transfer to non-technical account	13	600000	25000
Transfer to other funds / parts of funds	14	-	
Subtotal (11 to 14)	15	24753859	2212644
Mathematical reserves	21	23599080	2120314
Surplus including contingency and other reserves held towards the capital requirements (deficiency) (15-21)	29	1154779	92330
Composition of surplus			
Balance brought forward	31	673300	69963
Transfer from non-technical account	32		
Transfer from other funds / parts of fund	33		
Surplus arising since the last valuation	34	481479	22366
Total	39	1154779	92330
Distribution of surplus			
Bonus paid in anticipation of a surplus	41		
Cash bonuses	42		
Reversionary bonuses	43		
Other bonuses	44		
Premium reductions	45		
Total allocated to policyholders (41 to 45)	46		
Net transfer out of fund / part of fund	47	600000	25000
Total distributed surplus (46+47)	48	600000	25000
Surplus carried forward	49	554779	67330
Total (48+49)	59	1154779	92330

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#### Long-term insurance capital requirement

Name of insurer

**Prudential Retirement Income Limited** 

Global business

Financial year ended

31 December 2014

Financial year ended		31 Dec	ember 2014				
Units		£000					
		LTICR factor	Gross reserves / capital at risk	Net reserves / capital at risk	Reinsurance factor	LTICR Financial year	LTICR Previous year
		1	2	3	4	5	6
Insurance death risk capital	comp	onent					
Life protection reinsurance	11	0.0%					
Classes I (other), II and IX	12	0.1%					
Classes I (other), II and IX	13	0.15%					
Classes I (other), II and IX	14	0.3%					
Classes III, VII and VIII	15	0.3%					
Total	16	100					***************************************
Insurance health risk and life	e prote	ection rei	nsurance capital c	omponent			
Class IV supplementary classes 1 and 2 and life protection reinsurance	21						
Insurance expense risk capi	tal cor	nponent	•				
Life protection and permanent health reinsurance	31	0%					······································
Classes I (other), II and IX	32	1%	23252766	18514635	0.85	197649	17382
Classes III, VII and VIII (investment risk)	33	1%	6383744	5084445	0.85	54262	3887
Classes III, VII and VIII (expenses fixed 5 yrs +)	34	1%					
Classes III, VII and VIII (other)	35	25%					
Class IV (other)	36	1%					
Class V	37	1%				***	
Class VI	38	1%	3,7,7,11	100000000000000000000000000000000000000			
Total	39					251910	21270
Insurance market risk capita	l com	ponent			<u> </u>		
Life protection and permanent health reinsurance	41	0%					
Classes I (other), II and IX	42	3%	23252766	18514635	0.85	592946	52146
Classes III, VII and VIII (investment risk)	43	3%	6383744	5084445	0.85	162785	11663
Classes III, VII and VIII (expenses fixed 5 yrs +)	44	0%					<del>* * * * * * * * * * * * * * * * * * * </del>
Classes III, VII and VIII (other)	45	0%					
Class IV (other)	46	3%	· ·				
Class V	47	0%					
Class VI	48	3%					**************************************
Total	49		29636510	23599080		755731	63810
Long term insurance capital requirement	51					1007641	850804

Valuation Report pursuant to the Interim Prudential Sourcebook (IPRU (INS)) rule 9.4, 9.31(a)(i) and Appendix 9.4

#### Valuation Report as at 31 December 2014

#### 1. Introduction

- (1) The investigation relates to 31 December 2014.
- (2) The previous investigation related to 31 December 2013.
- (3) No interim valuations have been carried out for the purposes of rule 9.4 since 31 December 2013.

#### 2. Product range

(a) New products

No new products have been introduced during the financial year.

(b) New bonus series

No new bonus series have been introduced during the financial year.

(c) Products withdrawn

No products have been withdrawn during the financial year.

(d) Changes to options or guarantees under existing products

No changes have been made to options or guarantees under existing products during the financial year.

(e) With-profits subfunds

There are no with-profits subfunds.

## 3. Discretionary charges and benefits

- (1) Not applicable
- (2) Not applicable
- (3) Not applicable
- (4) Not applicable
- (5) Not applicable
- (6) Not applicable

- (7) Not applicable
- (8) Not applicable
- (9) Not applicable
- (10) Not applicable

#### 4. Valuation basis (other than for special reserves)

(1) The mathematical reserve for annuities in payment is the present value of the annuities.

The mathematical reserve for inflation-linked annuities is, in general, determined without an explicit allowance for future increases in annuity payments, which is consistent with the treatment of the matching assets. The treatment of inflation-linked annuities which are subject to maximum and/or minimum percentage increases is as follows:

- (a) inflation-linked annuities subject to a minimum annual increase of 0% and a maximum annual increase of 5% are, for valuation purposes, treated as being identical to normal inflation-linked annuities.
- (b) inflation-linked annuities subject to a minimum annual increase of 0% and a maximum annual increase of 12% are, for valuation purposes, treated as being identical to normal inflation-linked annuities.
- (c) inflation-linked annuities subject to a minimum annual increase of 3% and a maximum annual increase of 5% are, for valuation purposes, treated as annuities with fixed 5% annual increases. They are, however included in these returns as linked business. Thus, Form 56 includes sufficient fixed interest assets to match the corresponding liabilities.
- (d) inflation-linked annuities subject to a minimum annual increase of 0% and a maximum annual increase of 3% arising from Guaranteed Minimum Pension liabilities are, for valuation purposes, treated as annuities with fixed 3% annual increases. This business is reported on Form 51 as non-linked business.

The mathematical reserve for deferred annuities is the present value of the annuity secured to date.

For deferred annuities where benefits include revaluation in deferment in line with inflation, followed by fixed escalation in payment, the revaluation in deferment is generally subject to a minimum annual increase of 0% and a maximum annual increase of 5%. For valuation purposes these are treated as annuities with fixed 3.50% annual revaluation throughout the remaining deferred period followed by the actual fixed escalation in payment. The 3.50% annual revaluation rate is the same as the inflation rate assumed in the valuation and is appropriate as these annuities are matched with non-linked assets and inflation swaps. These annuities are included in these returns as non-linked business.

A separate expense reserve is held. This is calculated as the present value of future expenses, allowing for inflation.

(2) The PRA, on the application of the firm, made a direction under section 138A of the Financial Services and Markets Act 2000. The effect of the direction is to modify the provisions of INSPRU 3.1.35R and IPRU(INS) Appendix 9.3 so that a more appropriate rate of interest will be used for assets taken in combination.

In applying the section 138A waiver, the yield on property is taken to be the lower of the current rental yield and the "redemption yield", which is the interest rate at which the market value equates to the present value of future rental income and the disposal value. No allowance is made for non-contractual increases in rental income. As an allowance for the risk of falls in value, the disposal value of the property at the end of the lease is taken as 75% of the current market value.

The interest rates used are as follows:

#### Non-linked

Product code number	Product description	31 December 2014 %	31 December 2013 %
Ali	All products	2.86	3.85

#### Index linked

Product code number	Product description	31 December 2014 %	31 December 2013 %
All	All products (except index linked annuities – valued as fixed)	(0.10)	0.61
All	Index linked annuity – group annuities in payment – valued as fixed Index linked annuity – group deferred annuities – valued as fixed		3.85

Investment management expenses are allowed for by means of an appropriate deduction from the valuation rate of interest (see 4(6) below). The valuation rates of interest above are shown before the deduction for investment management expenses.

(3) The allowance for credit risk is calculated as the long-term expected level of defaults plus the long-term credit risk premium plus the long-term downgrade resilience reserve plus an allowance for the impact of additional short-term credit events reflecting the market conditions at the valuation date.

The long-term expected levels of defaults are determined from data supplied by our investment manager, which itself is based upon research carried out by one of the major rating agencies. This analysis, based on actual default experience over a 40 year period, produces mean default rates according to credit quality and term to redemption.

In the event of default it may be possible to recover some capital, especially if the loan is secured. The allowance for recovery (or partial recovery) of the loan varies according to the level of security and the following recovery rates are assumed:

First Mortgage Debenture/Senior Secured	75%
Senior Unsecured	45%
Subordinated Debt	20%

To calculate the aggregate provision for the long-term expected levels of defaults and the long-term credit risk premium, the corporate bond portfolio is broken down according to credit rating and level of security. The default rate for each category is assumed to vary between 100% and 200% of the appropriate mean default rate, reduced by the expected recovery, plus a further amount for credit risk. This further amount for credit risk (the long-term credit risk premium) is determined as the excess over the best estimate level of default, of the 95<sup>th</sup> percentile of historic cumulative defaults, reduced to allow for the expected recovery of capital and subject to a minimum margin over best estimate of 50%.

The long-term downgrade resilience reserve is determined as the hypothetical impact on the aggregate provision described above of a one-notch downgrade of the entire credit-risky asset portfolio.

For the aggregate of the long-term expected level of defaults, the long-term credit risk premium, and the long-term downgrade resilience reserve, the derived default rates for each level of security are set out overleaf:

Default rates – basis points per annum:

	AAA	AA	A	BBB+	BBB	BBB-	BB and lower
First Mortgage Debenture / Senior Secured							
0 to 10 years	7.4	10.2	16.3	23.4	47.0	95.5	234.2
10 to 20 years	5.7	13.3	20.1	28.6	56.8	97.5	189.8
20 to 30 years	9.6	18.7	22.2	31.4	60.7	93.0	158.4
Over 30 years	11.5	20.6	22.7	31.8	59.4	93.0	158.4
Senior unsecured							
0 to 10 years	16.2	22.4	35.9	51.4	103.3	210.2	515.3
10 to 20 years	12.6	29.3	44.1	62.9	124.9	214.5	417.5
20 to 30 years	21.1	41.1	48.8	69.0	133.6	204.5	348.4
Over 30 years	25.4	45.3	49.9	69.9	130.7	204.5	348.4
Subordinated debt							
0 to 10 years	23.6	32.5	52.3	74.8	150.3	305.8	749.5
10 to 20 years	18.3	42.6	64.2	91.5	181.7	312.0	607.2
20 to 30 years	30.7	59.7	70.9	100.4	194.4	297.5	506.7
Over 30 years	36.9	66.0	72.5	101.6	190.1	297.5	506.7

A deduction is also made to allow for the risk of default of rent on properties. This deduction is calculated in the same way as for corporate bonds (having regard to the credit quality of the relevant tenants), as described above.

The overall allowance for credit risk at 31 December 2014 has been taken to be the allowance for credit risk brought forward from 31 December 2013 but adjusted to allow for changes in asset mix that have occurred during 2014.

The yields shown in Form 48 column 4 were determined in accordance with the requirements of INSPRU 3.1. The risk adjusted yields in Form 57 column 5 were calculated using the method specified in the section 138A waiver, after allowing for credit risk.

Aggregate yields on the backing assets have been adjusted by 0.61% and 0.50% to allow for credit risk within the non-linked and index-linked portfolios respectively. These credit risk adjustments include margins for prudence.

For the portfolio as a whole this represents an aggregate credit risk assumption of 58 basis points per annum.

(4)

# Non-linked

Product code number	Product description	31 December 2014	31 December 2013						
400	Annuity non-profit (CPA) – individual annuities in payment  Annuity non-profit (CPA) – individual annuities in payment (reassurance accepted)								
405	Annuity non-profit (CPA i	•							
	Annuity non-profit (CPA (reassurance accepted)	impaired life) – individ	ual annuities in payment						
	Mortality table	Modified 91.2% PCMA00 / 84.3% PCFA00	Modified 91.1% PCMA00 / 84.0% PCFA00						
	Expectation of life age 65	25.7 (M), 27.5 (F)	25.5 (M), 27.4 (F)						
	Expectation of life age 75	15.8 (M), 17.6 (F)	15.6 (M), 17.5 (F)						
400	Annuity non-profit (CPA)	– group annuities in paym	ent						
	Annuity non-profit (CPA) - group annuities in payment unprocessed business								
	Annuity non-profit (CP. accepted)	A) – group annuities i	n payment (reassurance						
	Mortality table	Modified 95.0% PCMA00 / 97.9% PCFA00	Modified 95.8% PCMA00 / 97.4% PCFA00						
	Expectation of life age 65	25.3 (M), 26.2 (F)	25.0 (M), 26.1 (F)						
	Expectation of life age 75	15.5 (M), 16.5 (F)	15.3 (M), 16.4 (F)						
390	Deferred annuity non-profit – group deferred annuities								
	Deferred annuity non-profit - group deferred annuities unprocessed business								
	Mortality table	In deferment: AM92 /AF92 – 4 years	In deferment: AM92 /AF92 – 4 years						
		In payment: Modified 95.0% PCMA00 / 97.9% PCFA00	In payment: Modified 95.8% PCMA00 / 97.4% PCFA00						
	Current age 45, expectation of life age 65	29.1 (M), 29.0 (F)	28.8 (M), 28.9 (F)						
	Current age 55, expectation of life age 65	27.2 (M), 27.6 (F)	27.0 (M), 27.5 (F)						

## Index linked

Product code number	Product description	31 December 2014	31 December 2013					
905	Index linked annuity (CPA	.) – individual annuities in	payment					
	Index linked annuity (CPA) – individual annuities in payment (reassurance accepted)							
	Mortality table	Modified 91.2% PCMA00 / 84.3% PCFA00	Modified 91.1% PCMA00 / 84.0% PCFA00					
	Expectation of life age 65	25.7 (M), 27.5 (F)	25.5 (M), 27.4 (F)					
	Expectation of life age 75	15.8 (M), 17.6 (F)	15.6 (M), 17.5 (F)					
905	Index linked annuity (CPA	) – group annuities in pay	ment					
	Index linked annuity (CPA							
	Index linked annuity (C business	PA) - group annuities	in payment unprocessed					
	Index linked annuity (C accepted)	PA) – group annuities	in payment (reassurance					
	Mortality table	Modified 95.0% PCMA00 / 97.9% PCFA00	Modified 95.8% PCMA00 / 97.4% PCFA00					
	Expectation of life age 65	25.3 (M), 26.2 (F)	25.0 (M), 26.1 (F)					
	Expectation of life age 75	15.5 (M), 16.5 (F)	15.3 (M), 16.4 (F)					
907	Index linked deferred ann Index linked deferred ann Index linked deferred a business	uity – group deferred annı	iities – valued as fixed					
	Mortality table	In deferment: AM92 /AF92 – 4 years	In deferment: AM92 /AF92 – 4 years					
		In payment: Modified 95.0% PCMA00 / 97.9% PCFA00	In payment: Modified 95.8% PCMA00 / 97.4% PCFA00					
	Current age 45, expectation of life age 65	29.1 (M), 29.0 (F)	28.8 (M), 28.9 (F)					
	Current age 55, expectation of life age 65	27.2 (M), 27.6 (F)	27.0 (M), 27.5 (F)					

#### Mortality bases used at 31 December 2014 and 31 December 2013

Annuities are generally valued using a percentage of the 00 series PCxA tables for annuitants and pensioners. In order to allow for mortality improvement, future improvement factors are applied from 2000. For males these future improvement factors are in line with Prudential's own calibration of the CMI 2012 mortality model (unchanged from the 31 December 2013 valuation), with a long term improvement rate of 2.25% p.a. For females, future improvement factors are in line with Prudential's own calibration of the CMI 2012 mortality model (unchanged from the 31 December 2013 valuation), with a long term improvement rate of 1.75% p.a.

Compared with the core CMI mortality model, Prudential's calibration:

- (a) blends period improvements between ages 60 to 80 to the long term improvement rate over a 15 year period (compared with a 20 year period in the core CMI model);
- (b) assumes that cohort improvements dissipate over a 30 year period, or by age 90 if earlier (compared with a 40 year period, or by age 100 if earlier, in the core CMI model); and
- (c) zeroises the negative cohort improvement feature for years of birth on or after 1948.

For impaired life annuities written prior to November 2008, an adjustment is made to the annuitant's age to allow for the impairment. Impaired life annuities written since November 2008 have been underwritten by Hannover Life Re and the impairment is modelled explicitly using parameters determined as part of the underwriting process. The mortality assumptions and expectations of life in the tables above are before the allowance for the impairment has been applied.

#### (5) Not applicable

(6) The renewal expenses per annum used are described in the table below:

Product code number	Product description	31 December 2014	31 December 2013
All	All products	£17.99 p.a.	£19.31 p.a.

The inflation rate assumed for future expenses is as follows:

Product code number	Product description	31 December 2014	31 December 2013
All	All products	3.50% p.a.	4.00% p.a.

Investment management expenses are allowed for by making a deduction from the valuation rate of interest. The deduction used is as follows:

Product code number	Product description	31 December 2014	31 December 2013
All	All products	0.059% p.a.	0.053% p.a.

The valuation rates of interest in 4(2) (and the asset yields in Form 48 and Form 57) are shown before the deduction for investment management expenses.

Outgo on property maintenance costs and leases is allowed for directly in the valuation rates of interest used (and the asset yields shown in Form 48 and Form 57 are shown after this deduction).

- (7) Not applicable
- (8) Not applicable
- (9) No lapses have been allowed for in the valuation.
- (10) For joint life policies, the assumptions for the proportion married at the death of the first life are as follows:

	31 December 2014	31 December 2013
Annuities in payment		
When single at retirement	10%	10%
When married at retirement	100%	100%
When average married assumption applies (includes group business written in the year)	74.6% to 99.2%	89.0% to 98.7%
When average married assumption applies (all other cases)	82%	82%
Remarriage assumption for spouse	5%	5%
Deferred annuities		
When single at commencement	75%	75%
When married at commencement	95%	95%
When average married assumption applies	80%	80%
Remarriage assumption for spouse	5%	5%

There are no other material basis assumptions that are not stated elsewhere.

- (11) Derivative contracts held as at 31 December 2014 comprised:
  - i) Contracts to swap fixed US Dollars for fixed UK Sterling;
  - ii) Contracts to swap fixed Euros for fixed UK Sterling;
  - iii) Contracts to swap floating Sterling LIBOR for fixed Sterling;
  - iv) Contracts to swap inflation linked Sterling RPI for fixed Sterling;
  - v) Contracts to swap future fixed sterling for future inflation linked Sterling RPI/LPI;

- vi) Contracts to swap inflation linked Sterling property income for fixed Sterling;
- vii) FFX contracts to swap fixed, floating LIBOR and Credit default premium cashflows for fixed Sterling;
- viii) Contracts to swap fixed / floating Sterling for inflation linked Sterling RPI/LPI:
  - ix) Contracts to take Sovereign credit risk in return for a premium; and
  - x) Contracts to swap inflation linked Sterling RPI for inflation linked Sterling LPI

The effect of the contracts under i) is to convert fixed US Dollar denominated cashflows into fixed Sterling.

The effect of the contracts under ii) is to convert fixed Euro denominated cashflows into fixed Sterling cashflows.

The effect of the contracts under iii) is to convert cashflows from Sterling and Non Sterling floating rate LIBOR/EUROBOR assets into fixed Sterling cashflows. Euro cashflows are hedged into Sterling via currency forwards.

The effect of the contracts under iv) is to convert cashflows from Sterling RPI inflation linked bonds into fixed Sterling.

The effect of the contract under v) is to convert future fixed Sterling cashflows into future RPI inflation linked cashflows.

The effect of the contracts under vi) is to convert cashflows from RPI inflation linked property rental payments into fixed Sterling cashflows.

The effect of the contracts under vii) is to convert various currency cashflows from floating rate LIBOR bonds, fixed rate bonds and a premium for providing protection on the default of a bond into fixed Sterling cashflows.

The effect of the contracts under viii) is to convert fixed / floating Sterling cashflows into RPI/LPI inflation linked cashflows.

The effect of the contract under ix) is to take Sovereign credit risk in return for a premium.

The effect of the contract under x) is to convert RPI inflation linked Sterling cashflows to LPI inflation linked Sterling cashflows.

The cashflows involved in these arrangements were included in the aggregate cashflows from the portfolio in order to derive the aggregate yield on the portfolio. This is in accordance with the section 138A waiver.

No options are held and hence no out-of-the-money derivatives have been used to back liabilities.

The yields shown in Form 48 column 4 were determined in accordance with the requirements of INSPRU 3.1 and hence differ from the yields calculated in accordance with the section 138A waiver.

(12) There were no changes in valuation methodology arising from changes in INSPRU valuation rules effective from 31 December 2006.

#### 5. Options and guarantees

- (1) Not applicable
- (2) Not applicable
- (3) Not applicable
- (4) Some inflation-linked annuities are subject to maximum and minimum percentage increases. The valuation of this business is a described in 4(1). An additional reserve of £59.4m is held at the valuation date to cover the risk of negative inflation.

#### 6. Expense reserves

(1) The aggregate amount arising during the twelve months after the valuation date from implicit and explicit expense reserves made in the valuation to meet expenses are:

	£m
Per policy expenses	19.0
Longevity swap management expenses	5.1
Investment management expenses	19.0
Total	43.1

Outgo on property maintenance costs and leases are allowed for directly in the valuation rates of interest used (and the asset yields shown in Form 48 and Form 57 are shown after this deduction).

- (2) Not applicable
- (3) The maintenance expenses shown at line 14 of Form 43 are £43.3m. These expenses include investment management costs of £5.4m whose payment is contingent on the emergence of statutory surplus emerging and, as such, no reserve is held for them.
- (4) Other than the inward reinsurance contract described in 5(4), it is expected that all new business written in the twelve months following the valuation date will be written on terms which do not result in new business strain in the Company. Therefore no additional new business expense overrun reserve is required.
- (5) In the first instance, expense reserves are calculated on the assumption that Prudential's UK insurance operations will continue to write new business

indefinitely and hence that there will be no loss of economies of scale. In this scenario, the amount of the expense loading over the remaining lifetime of the contracts in force at the valuation date is £466.1m.

In order to allow for the possibility that the firm will cease to transact new business twelve months after the valuation date, all expense provisions are recalculated on the assumption that, over a two year period, unit costs would be reduced by 20%. Thereafter, the unit costs are increased to allow for the loss of economies of scale that would arise as the in-force business runs off. The expenses for all business lines are capped at the point that aggregate expenses are projected to have doubled in real terms after closure. If this revised calculation results in a higher reserve than described in the paragraph above, then the difference is held as an additional reserve.

In addition the costs associated with closing to new business, such as redundancy costs or the costs of terminating management agreements, are estimated. If the sum of the closed fund expense reserves and termination costs exceed the open fund expense reserve, then the excess is held as an additional reserve, to the extent that this excess cannot be offset by projected surplus on prudent assumptions from existing business.

At the valuation date, an additional reserve of £84.9m is held for the impact of closing to new business. In addition, a reserve of £1.3m is held for the forecast expense margin expected to be paid to Prudential Distribution Limited in 2015 and a reserve of £10.0m is held to cover the cost of additional contributions to the Prudential Staff Pension Scheme.

(6) No expenses have been treated as non-attributable.

#### 7. Mismatching reserves

- (1) All the mathematical reserves are payable in sterling and the assets which match the liabilities are sterling assets. There are some US Dollar and Euro denominated assets which, in conjunction with specific swap derivative contracts, effectively produce income in UK Sterling. See 4(11) for details.
- (2) Not applicable
- (3) Not applicable
- (4) The most onerous scenario under INSPRU 3.1.16R was:
  - (i) a fall in property values of 20% plus a fall in rental income of 10%;
  - (ii) a rise in yield on all fixed interest securities of 0.45%, which is the percentage point rise equal to 20% of the long-term gilt yield at the valuation date, and;
  - (iii) a rise of 0.14% in the index-linked real security yield in conjunction with a rise of 0.30% in the inflation rate such that the overall rise in the nominalised yield is equal to 0.45%.

- (5) There were no significant territories at the valuation date.
- (6) In respect of the scenarios described under (4) above;
  - (a) No resilience capital requirement was necessary.
  - (b) For non-linked annuities, the decrease in the aggregate amount of the long-term insurance liabilities was £1,264m.
    - For index-linked annuities, the decrease in the aggregate amount of long-term insurance liabilities was £224m.
  - (c) For non-linked annuities, the decrease in the aggregate amount of assets backing these liabilities was £1,264m.
    - For index-linked annuities, the decrease in the aggregate amount of assets backing these liabilities was £224m.
- (7) A reserve of £295m was held arising from the test on assets in INSPRU 1.1.34R(2).

This reserve was set at a level which was sufficient to ensure that it covered the results of projecting:

- (i) the risk adjusted cashflows of the assets backing the liabilities and;
- (ii) the future liability payments on the valuation assumptions.

In carrying out this test, the asset cashflows have been adjusted to allow for a level of defaults consistent with the Company's credit risk assumptions.

In determining the risk adjusted cashflows of the assets, two scenarios are tested:

- Scenario A: In any year where asset income exceeds liability outgo, the excess is invested in a notional cash asset, and this cash asset is assumed to accumulate at 97.5% of the maximum reinvestment rate specified in INSPRU 3.1.45R. In any year when asset income is insufficient to meet liabilities, the cash reserve is used to meet the shortfall. In the event that the cash reserve is reduced to below zero, then the shortfall is assumed to be borrowed at a rate 2.0% higher than 97.5% of the maximum reinvestment rate.
- Scenario B: In any year where asset income exceeds liability outgo, the excess is invested in a notional cash asset, and this cash asset is assumed to accumulate at the valuation rate of interest (as specified in 4(2)). In any year when asset income is insufficient to meet liabilities, the cash reserve is used to meet the shortfall. In the event that the cash reserve is reduced to below zero, then the shortfall is assumed to be borrowed at a rate 1.2% higher than the valuation rate of interest.

The reserve held is that required to satisfy the more onerous of these two scenarios.

#### 8. Other special reserves

Other special reserves are as follows:

A reserve of £110m is held to cover general contingencies.

A reserve of £26.5m is held to cover potential additional liabilities in respect of systems and administration errors.

A reserve of £18.0m is held to cover the potential risks, including operational risks, arising in connection with the sale of sovereign credit default swaps.

A reserve of £11.9m is held as a prudent allowance for potential valuation strain that might arise on future new business written under an inward reinsurance contract.

#### 9. Reinsurance

- (1) Not applicable
- (2) Details of any reinsurance treaties held as at 31 December 2014 which satisfy criteria (a), (b) or (c) are as follows:

Valuation Report as at 31 December 2014 (continued)

(d) Reinsurer	(e) Nature of Cover	(f) Premiums £m	(g) Deposits back at the valuation date £m	(h) Open/ Closed	(i) Amount of any Undischarged Obligation	(j) Reserves Ceded £m	(k) Retention
Hannover Life Re	A single treaty covering enhanced annuity liabilities insured by PRIL. In return for a fixed series of reinsurance premiums, Hannover Life Re will pay to PRIL a specified proportion (50%) of the actual claims incurred by PRIL on the policies covered by the reinsurance arrangement.	6.1	None	Open	None		Y/A
Hannover Life Re	A single treaty covering specific annuity liabilities issued by PRIL. In return for a fixed series of reinsurance premiums Hannover Life Re will pay to PRIL a specified proportion (40%) of the actual claims incurred by PRIL on the policies covered by the reinsurance arrangement.	53.9	None	Closed	None	56.5	N/A
SCOR Global Life SE	A single treaty covering specific annuity liabilities issued by PRIL. In return for a fixed series of reinsurance premiums SCOR Global Life SE will pay to PRIL a specified proportion (45%) of the actual claims incurred by PRIL on the policies covered by the reinsurance arrangement.	58.5	None	Closed	None	46.0	Z/X
Hannover Life Re	A single treaty covering specific annuity liabilities issued by PRIL. In	2.6	None	Closed	None	34.1	N/A

Valuation Report as at 31 December 2014 (continued)

	The firm retains 80% of liabilities in respect of new policies. The firm's retention is 80% of liabilities after the cession of mortality risk under other reinsurance arrangements.
	5,899.8
	None
	Open
	5,899.8
	1,803.3
return for a series of reinsurance premiums Hannover Life Re will pay to PRIL a specified proportion (85%) of the actual claims incurred by PRIL on the policies covered by the reinsurance arrangement.	PAC reinsures 20% of the liabilities in respect of all non-profit annuity business. PAC's reinsurance applies after the cession of mortality risk under other reinsurance arrangements.
	The Prudential Assurance Company Limited (PAC) *

- (I) All of the above companies are authorised to carry on insurance business in the United Kingdom.
- (m) An asterisk (\*) denotes companies connected to the cedent.
- (n) In general the treaties are exposed to the credit risk of the reinsurers, against which a reserve is held.
- (o) The net liability includes no allowance for the refund of any reinsurance commission.
- (p) Not applicable
- (3) Not applicable

#### 10. Reversionary (or annual) bonus

- (1) Not applicable
- (2) Not applicable
- (3) Not applicable
- (4) Not applicable

#### Returns for the year ended 31 December 2014

#### Supplementary notes to the returns

#### Form 2

\*0201\* Waivers under Section 138A, Financial Services and Markets Act 2000

(1502402) The FSA (the UK insurance regulator at the time), on the application of the firm, made a direction under section 138A of the Financial Services and Markets Act 2000 in August 2012. The effect of the direction is to modify the provisions of INSPRU 3.1.35R and IPRU (INS) Appendix 9.3 so that a more appropriate rate of interest is used for certain assets taken in combination. This direction ended on 31 March 2014.

(1735913) The PRA, on the application of the firm, made a direction under section 138A of the Financial Services and Markets Act 2000 in February 2014. The effect of the direction is to modify the provisions of INSPRU 3.1.35R and IPRU(INS) Appendix 9.3 so that a more appropriate rate of interest is used for certain assets taken in combination. This direction ends on 1 April 2016 or, if earlier, the date the relevant rule is revoked or no longer applies to the firm (in whole or in part).

#### Form 3

\*0301\* Reconciliation of net admissible assets to total capital resources

	2014 £'000s
Line 89 on Form 13 (OLTB)	2,445,988
Line 89 on Form 13 (LTF)	29,909,819
Line 11 on Form 14	(23,599,080)
Line 49 on Form 14	(5,755,960)
Line 69 on Form 15	(215,082)
Line 79 on Form 3	2,785,685

\*0308\* The Company has two contingent loans from The Prudential Assurance Company Ltd. The loans accumulate with interest at specified rates.

Loan repayments are contingent upon surplus arising and are made after the end of each financial year as a specified percentage of the lesser of the Company's Pillar 1 surplus (determined by reference to line 34 of Form 58) and the Company's Pillar 2 surplus which emerged over that period. If either surplus arising amount is negative, no repayments need be made in respect of that financial year.

Any repayment obligations crystallise on the last day of the financial year to which the surplus arising relates. The loans may be prepaid by the Company upon prior notice.

#### Form 3 (continued)

#### \*0310\* Valuation differences

	2014 £'000s
Positive valuation differences where liabilities are lower than in the shareholders accounts  Deferred tax held on life tax transitional arrangemer Contingent loan	181,700 220,339
Positive valuation differences where assets are higher than in the shareholder accounts PRA valuation difference on investments Negative valuation differences where liabilities	636,070
are higher than in the shareholders accounts Additional reserves held in long term fund	(1,544,305)
Line 35 on Form 3	(506,196)

#### \*0313\* Reconciliation of profit and loss account and other reserves

	2014 £'000s
Profit & loss account and reserves b/fwd (Form 3 line 12)	1,989,129
Profit & loss account and reserves c/fwd (Form 3 line 12)  Movement	2,434,181 445,052
Movement in additional reserves held for PRA Movement in valuation difference	(239,413) 466,660
Movement in deferred tax  Movement in unallocated surplus  Movement in contingent loan	(45,400) 118,521 7,356
Line 59 on Form 16	7,336

#### Form 13

Notes 1302 to 1307 apply to the other than long term business fund.

- \*1302\* The Company held £53,747k in hybrid securities.
- \*1304\* Amounts due to or from the Company have been set off to the extent permitted by generally accepted accounting principles.
- \*1305\* The maximum permitted exposure to any single counterparty has been set in accordance with the counterparty limits detailed in the various Prudential Sourcebooks. Therefore exposures to individual non-approved counterparties have been restricted to a maximum of 5% of the long term business amount.

#### Form 13 (continued)

- \*1306\* No counterparty exposure at the year end exceeded 5% of the long term business amount.
- \*1307\* The Company has an exposure of £340.9m to 'secured obligations'. This figure has not been deducted from the admissibility testing for 31 December 2014, as the original test covered all exposures within the limits set.

Notes 1308 to 1313 apply to the long term business fund.

- \*1308\* The Company held £1,687m in unlisted securities.
- \*1309\* The Company held £1,446m in hybrid securities.
- \*1310\* Amounts due to or from the Company have been set off to the extent permitted by generally accepted accounting principles.
- \*1312\* No counterparty exposure at the year end exceeded 5% of the long term business amount.
- \*1313\* The Company has an exposure of £340.9m to 'secured obligations'. This figure has not been deducted from the Admissibility testing for 31st Dec 2014, as the original test covered all exposures within the limits set.

#### \*1318\* Other asset adjustments

J	2014 £'000s
Other than long term business assets	
Amount due from the long term fund notionally settled in cash	(600,000)
Miscellaneous liabilities netted off against assets in the financial statements	(19,789)
Line 101 on Form 13	(619,789)
	£'000s
Total long term business assets	
Deposit back liability netted off Index Linked assets in	74,250
the regulatory return  Miscellaneous adjustments to assets  Amount due to the other than long term fund	76,941
notionally settled in eash	600,000
Line 101 on Form 13	751,191

#### Form 13 (continued)

- \*1319\* The maximum permitted exposure to any one counterparty has been set in accordance with the counterparty limits detailed in INSPRU 2.1.22. Therefore exposures to non-approved counterparties have been restricted to a maximum of 5% of the long term business amount. No counterparty exposure during the year exceeded these limits.
- \*1321\* Other differences in valuation of assets

	2014 £'000s
Total long term business assets Assets valued on a different basis than that in the financial statements	(635,924)
Line 98 on Form 13	(635,924)

#### Form 14

- \*1401\* The long term fund held a number of interest rate, currency and inflation-linked swaps during the year. The swaps involved the exchange of cash flows and not of the underlying principal amount. No provision for adverse change is required, as all derivatives that impose an obligation on the fund are strictly covered.
- \*1402\* (a) In the normal course of business certain reinsurance liabilities were secured by a floating charge, ranking these liabilities equally with amounts due under unsecured direct (non-reassurance) policies, over the long term insurance assets of the Company. The amounts secured by charges of this nature and included in Form 14 Line 11 were £9,281,093k and £500,716k. The whole of the amount at Form 13 line 89 is subject to charge.
  - On 2 September 2008 and 10 November 2010 floating charges were placed over cash and assets of the long term fund to secure certain pension scheme liabilities. On crystallisation the charge gives the debts owed to the scheme trustees priority status in any claim against the said cash or assets. The charges provide for the amount to be secured to vary by reference to a percentage of the value of the liabilities. The amounts secured under this charge included in Form 14 line 11 is £2,552,849k. The aggregate value of the assets subject to the charge is £2,764,200k (see table overleaf).

#### Form 14 (continued)

	2014 £'000s
Assets which are subject to the charge	
Form 13	
Line 45 – Approved fixed interest securities	291,509
Line 46 – Other fixed interest securities	277,164
Line 47 – Approved variable interest securities	51,334
Line 48 – Other variable interest securities	145,847
Line 81 – Deposits not subject to time restriction on	12,854
withdrawal with approved institutions	
Line 84 – Accrued interest and rent	9,822
Form 56	,
Line 11 – Approved variable interest securities	335,566
Line 12 – Other variable interest securities	946,292
Line 13 – Approved fixed interest securities	345,927
Line 14 – Other fixed interest securities	313,572
Line 15 – Cash and deposits	18,510
Line 18 – Other assets	15,803
Total	2,764,200

- (b) Increases in the value of assets of the long term fund do not attract tax, and therefore no provision, potential or otherwise, has been made for any liability to tax which might arise if the company disposed of its assets at the values stated in this return.
- (c) The Company has two contingent loans not in Form 14, from The Prudential Assurance Company Ltd. The loans accumulate with interest at specified rates. The value of these loans total £220,339k.

Loan repayments are contingent upon surplus arising and are made after the end of each financial year as a specified percentage of the lesser of the Company's Pillar 1 surplus (determined by reference to line 34 of Form 58) and the Company's Pillar 2 surplus which emerged over that period. If either surplus arising amount is negative, no repayments need be made in respect of that financial year.

Any repayment obligations crystallise on the last day of the financial year to which the surplus arising relates. The loans may be prepaid by the Company upon prior notice.

(d) Although currently none the Company has provided, from time to time, other guarantees and commitments to third parties entered into in the normal course of business.

#### Form 14 (continued)

\*1405\* Details of other adjustments to liabilities

Details of other adjustments to nationales	2014 £'000s
Additional reserves held in long term fund	(1,544,305)
Deferred tax held on life tax transitional	181,700
arrangements Contingent loan	220,339
Amount due to the other than long term fund	<b></b>
notionally settled in cash	600,000
Miscellaneous adjustments to liabilities	151,191
Line 74 on Form 14	(391,075)

#### Form 15

- \*1501\* The other than long term fund held a number of interest rate swaps during the year. The swaps involved the exchange of cash flows and not of the underlying principal amount. No provision for adverse change is required, as all derivatives that impose an obligation on the fund are strictly covered.
- \*1502\* (a) There were no charges attributable to the other than long term insurance business assets.
  - (b) The total potential liability to taxation on capital gains which might arise if the company disposed of its assets was £Nil.
  - (c) There were no contingent liabilities at the year end.
  - (d) There were no guarantees, indemnities or other contractual commitments other than in the ordinary course of insurance business and in respect of related companies.
- \*1507\* Details of other adjustment in liabilities

	2014 £'000s
Miscellaneous liabilities netted off against assets in the financial statements	(19,789)
Line 83 on Form 15	(19,789)

#### Form 16

- \*1601\* Revenue account items are translated at rates ruling on the transaction date.
- \*1603\* Balances in line 21 relate to management expenses.

#### Form 17

\*1702\* No convertible securities, with the features of a quasi-derivative, have been included in line 46 of the Long-term Form 13.

#### Form 40

\*4002\* Other income represents advisor charge received from another Group Company.

Other expenditure represents a repayment of a contingent loan repayable to a related group undertaking. The loan and interest on the loan is repayable out of the surplus emerging on its business and is contingent on surpluses arising, but can be repaid by the Company at any time.

The loan is repayable to the extent of a specified percentage of surplus of the Company, a repayment obligation crystallising on the last day of the Company's financial year and being discharged by application of funds on a date nominated by the Company (being prior to the last working day for submission of its regulatory returns for such financial year).

In accordance with their terms, the loans may be prepaid upon prior notice, and the repayment obligation discharged in whole or part.

- \*4008\* Management services are provided to the Company for day to day administration from The Prudential Assurance Company Ltd, Prudential Distribution Ltd, M&G Investment Management Ltd, M&G Real Estate Ltd, Prudential Portfolio Management Group Ltd, Prudential UK Services Ltd, Prudential Financial Planning Ltd and Prudential Services Ltd, all being group companies.
- \*4009\* The Company has reassurance agreements with a related company, The Prudential Assurance Company Ltd, in respect of non-participating approved pension annuity contracts.

During the year, claims amounting to £532m were paid under these reassurance agreements and claims amounting to £217m were ceded. A premium, calculated on normal commercial terms, amounting to £430m was received and a premium amounting to £1,803m was ceded. The reinsurance included in the Return, relating to this business, amount to £9,782m liability for reinsurance accepted and £5,900m asset for the reinsurance ceded at the year end.

There were no other material intra-group transactions.

#### Form 47

\*4702\* For annuity business where a premium includes both non-linked and linked benefits, total counts have been reported against both the non-linked and linked premiums. The extent of double counting of policies on Form 47 arising from this is 7,477.

#### Form 48

- \*4802\* There are 5 assets where the payment of interest is in default. The expected interest from these assets has been reduced to nil.
- \*4803\* Securities with an issuer option to redeem early are assumed to redeem at the next call date. The only exceptions to this are Government perpetual bonds (which can redeem at any time), where the coupon is assumed to continue in perpetuity and certain variable dated bonds where the issuer has an option to extend the maturity date which we assume will redeem at the initial redemption date.

#### Form 49

\*4901\* Credit ratings used on Form 49 are the second highest of 3 external rating agencies, namely Fitch, S&P & Moody's.

#### Form 51

\*5105\* The amount of double-counting of policies between Forms 51 and 54 combined is 43,200.

The counts and benefit amounts are not shown for some liabilities where the benefits to which these relate are currently unprocessed and are not yet set up on our administration systems.

The unprocessed business comes from former occupational pension schemes which are now in wind-up where final benefits and member details are yet to be finalised by the Trustees.

\*5106\* Annuities included in Forms 51 and 54 are categorised depending on the type of escalation of benefits once an annuity is in payment. Form 51 includes annuities that increase at a guaranteed fixed rate and Form 54 includes annuities where benefits are dependent on changes in UK inflation. Deferred annuities with revaluation in line with inflation in deferment and fixed increases in payment are included in Form 51.

#### Form 54

\*5405\* The amount of double-counting of policies between Forms 51 and 54 combined is 43,200.

The counts and benefit amounts are not shown for some liabilities where the benefits to which these relate are currently unprocessed and are not yet set up on our administration systems.

The unprocessed business comes from former occupational pension schemes which are now in wind-up where final benefits and member details are yet to be finalised by the Trustees.

#### Form 56

\*5601\* Credit ratings used on Form 56 are the second highest of 3 external rating agencies, namely Fitch, S&P & Moody's.

#### Form 57

(2088184) The PRA, on the application of the firm, made a direction under section 138A of the Financial Services and Markets Act 2000 in February 2014. The effect of the direction is to modify the provisions of INSPRU 3.1.35R and IPRU(INS) Appendix 9.3 so that a more appropriate rate of interest is used for certain assets taken in combination. This direction ends on 1 April 2016 or, if earlier, the date the relevant rule is revoked or no longer applies to the firm (in whole or in part).

Asset yields before risk adjustment and the yields adjusted for risk shown in Form 57 as required by waiver 2088184 (effective from 1 April 2014, see note \*0201\*), are as follows:

Product group	Risk adjusted yield on matching assets	Corresponding asset yield
	(Form 57 column 5)	
Form 51: Immediate & deferred annuities	2.93%	3.54%
Form 51: Additional reserves – policy related expenses	-0.10%	0.39%

Global Business

# Directors' Certificate required by rule 9.34 of the Accounts and Statements Rules

#### Financial year ended 31 December 2014

We certify:

- 1. (a) that the return has been properly prepared in accordance with the requirements in IPRU(INS), GENPRU and INSPRU as modified by a waiver detailed in supplementary note 0201 issued under section 138A of the Financial Services and Markets Act 2000 and section 68 of the Insurance Companies Act 1982 which continues to have effect; and:
  - (b) We are satisfied that:
    - (i) throughout the financial year in question, the insurer has complied in all material respects with the requirements of SYSC and PRIN as well as the provisions of IPRU(INS), GENPRU and INSPRU;
    - (ii) from the beginning of financial year in question until 18 June 2014, the insurer has complied in all material respects with the requirements of PRIN;
    - (iii) from 19 June 2014 until the end of the financial year in question, the insurer has complied in all material respects with the Fundamental Rules; and
    - (iv) it is it is reasonable to believe that the insurer has continued so to comply with the requirements of SYSC, the Fundamental Rules and the provisions of IPRU (INS), GENPRU, and INSPRU subsequently, and will continue so to comply in future.
- 2. (a) that in our opinion, premiums for contracts entered into during the financial year and the resulting income earned are sufficient, under reasonable actuarial methods and assumptions, and taking into account the other financial resources of the insurer that are available for the purpose, to enable the insurer to meet its obligations in respect of those contracts and, in particular, to establish adequate mathematical reserves;
  - (b) that the sum of the mathematical reserves and the deposits received from reinsurers as shown in Form 14 constitute proper provision at the end of the financial year in question for the long-term insurance liabilities (including all liabilities arising from deposit back arrangements, but excluding other liabilities which had fallen due before the end of the financial year) including any increase in those liabilities arising from a distribution of surplus as a result of an actuarial investigation as at that date into the financial condition of the long-term insurance business;
  - (c) that we have, in preparing the return, taken and paid due regard to advice in preparing the return from every actuary appointed by the insurer to perform the actuarial function in accordance with SUP 4.3.13R.

J Hunt

Chief Executive

H A Hussain

Director

DJ Pender

Director

Global business

#### Financial year ended 31 December 2014

# Independent auditor's report to the Directors pursuant to rule 9.35 of IPRU(INS), the Interim Prudential Sourcebook for Insurers

We have examined the following documents prepared by the insurer pursuant to the Accounts and Statements Rules set out in part I and part IV of chapter 9 to IPRU(INS), the Interim Prudential Sourcebook for Insurers, GENPRU the General Prudential Sourcebook and INSPRU, the Insurance Prudential Sourcebook, ("the Rules") made by the Prudential Regulation Authority under section 137G of the Financial Services and Markets Act 2000:

- Forms 2, 3, 13 to 17, 40 to 43, 48, 49, 56, 58 and 60, (including the supplementary notes) on pages 1 to 62 ('the Forms');
- the statement required by IPRU(INS) rule 9.29 on pages 67 to 68 ('the Statement'); and
- the valuation report required by IPRU(INS) rule 9.31(a)(i) ("the valuation report") on pages 37 to 53.

We are not required to examine and do not express an opinion on:

- Forms 46, 47, 50, 51, 54 and 57 (including the supplementary notes) on pages 20 to 62;
- the statement required by IPRU(INS) rules 9.30 on page 69; or
- the certificate required by IPRU(INS) rule 9.34(1) on page 63 ('the certificate').

This report is made solely to the insurer's directors, as a body, in accordance with the requirements of IPRU(INS) rule 9.35. We acknowledge that the directors are required to submit this report to the PRA, to enable the PRA to verify that an auditor's report has been commissioned by the insurer's directors and issued in accordance with the requirements of IPRU(INS) rule 9.35 and to facilitate the discharge by the PRA of its regulatory functions in respect of the insurer, conferred on the PRA by or under the Financial Services and Markets Act 2000. Our work (including our examination) has been undertaken so that we might state to the insurer's directors, as a body, those matters we are required to state to them in an auditor's report issued pursuant to IPRU(INS) rule 9.35 and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the insurer and the insurer's directors as a body, for our work (including our examination), for this report, or for the opinions we have formed.

Global business

Independent auditor's report to the Directors pursuant to rule 9.35 of IPRU(INS), the Interim Prudential Sourcebook for Insurers

#### Respective responsibilities of the insurer and its auditor

The insurer is responsible for the preparation of an annual return (including the Forms, the Statement and the valuation report) under the provisions of the Rules. The requirements of the Rules have been modified by a direction issued under section 138A of the Financial Services and Markets Act 2000 in February 2014. Under IPRU(INS) rule 9.11 the Forms, the Statement, and the valuation report, are required to be prepared in the manner specified by the Rules and to state fairly the information provided on the basis required by the Rules.

The methods and assumptions determined by the insurer and used to perform the actuarial investigation as set out in the valuation report are required to reflect appropriately the requirements of INSPRU 1.2.

It is our responsibility to form an independent opinion as to whether the Forms, the Statement and the valuation report meet these requirements, and to report our opinions to you. We also report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the Forms, the Statement and the valuation report are not in agreement with the accounting records and returns; or
- we have not received all the information we require for our examination.

#### Basis of opinion

We conducted our work in accordance with Practice Note 20 "The audit of insurers in the United Kingdom (Revised)" issued by the Auditing Practices Board. Our work included examination, on a test basis, of evidence relevant to the amounts and disclosures in the Forms, the Statement, and the valuation report. The evidence included that previously obtained by us relating to the audit of the financial statements of the insurer for the financial year. It also included an assessment of the significant estimates and judgements made by the insurer in the preparation of the Forms, the Statement and the valuation report.

We planned and performed our work so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the Forms, the Statement and the valuation report are free from material misstatement, whether caused by fraud or other irregularity or error, and comply with IPRU(INS) rule 9.11.

Global business

Independent auditor's report to the Directors pursuant to rule 9.35 of IPRU(INS), the Interim Prudential Sourcebook for Insurers

In accordance with IPRU(INS) rule 9.35(1A), to the extent that any document, Form, Statement, analysis or report to be examined under IPRU(INS) rule 9.35(1) contains amounts or information abstracted from the actuarial investigation performed pursuant to IPRU(INS) rule 9.4, we have obtained and paid due regard to advice from a suitably qualified actuary who is independent of the insurer.

#### **Opinion**

In our opinion:

- i) the Forms, the Statements and the valuation report fairly state the information provided on the basis required by the Rules as modified and have been properly prepared in accordance with the provisions of those Rules; and
- ii) the methods and assumptions determined by the insurer and used to perform the actuarial investigation as set out in the valuation report appropriately reflect the requirements of INSPRU 1.2.

Robert Lewis

For and on behalf of KPMG LLP, Statutory Auditor Chartered Accountants

Chartered Accountants
15 Canada Square

Robert Cerris

Canary Wharf

Canaly Whall

London

E14 5GL

27 March 2015

#### Returns for the year ended 31 December 2014

# Statement pursuant to the Interim Prudential Sourcebook for Insurers (IPRU(INS)) rule 9.29

#### (a) Investment guidelines

As requested by Rule 9.29 of the Interim Prudential Sourcebook, the investment guidelines for the use of derivative contracts for both long term and other than long term funds are set out below. These are fully explained in the Company's Investment Management Agreement with its fund managers and are consistent with the investment strategy.

- (i) Derivatives are used for the purpose of efficient portfolio management or to reduce risk, specific examples being to implement tactical asset allocation changes around the strategic benchmark, hedge cash flows, or control the risk profile of an identified strategy.
- (ii) A number of restrictions on the use of derivatives have been agreed with the Company's fund managers and can only be overruled by prior agreement between the two parties:
  - all derivatives that impose obligations on the fund must be strictly covered.
  - all derivative contracts must satisfy the definition of approved under Rule 3.2.5 of the Prudential sourcebook for Insurers (INSPRU)
  - the maximum allowable exposure to counterparties should not be exceeded.
  - only certain permitted exchanges and contracts can be used.
- (iii) During the year the Company has used interest rate, currency, credit default and inflation-linked swaps in the long term business and interest rate swaps in the other than long term business.

The Company has previously used redeemable convertible corporate bonds. These bonds have not been categorised as derivative contracts as the derivative element is minimal and have therefore not been reported on form 17. This year the value is £Nil as there are none held.

#### (b) Derivatives where exercise is unlikely.

There are no specific guidelines for the use of contracts not reasonably likely to be exercised. However the Investment Management Agreement only allows the use of derivatives for the purpose of efficient portfolio management or to reduce risk and the Company's investment managers work within these constraints.

Statement pursuant to the Interim Prudential Sourcebook for Insurers (IPRU(INS)) rule 9.29 (continued)

#### (c) Quantification of derivatives in (b) above

There was zero exposure during the year to out of the money call options / warrants.

# (h) Derivatives not covered by the definition of an admissible derivative contract in the Prudential Sourcebooks.

There were no derivative contracts held during 2014 that did not satisfy requirements of the Interim Prudential Sourcebook.

### (i) Consideration for granting rights under derivative contracts

No rights under derivative contracts have been granted.

### Returns for the year ended 31 December 2014

#### Rule 9.30 Statement on Shareholder Controllers

The following companies were shareholder controllers of Prudential Retirement Income Limited for the year: The Prudential Assurance Company Ltd holding 100% of its issued share capital and voting power throughout the year; and Prudential plc, being the ultimate holding company, holding 100% of the issued share capital and voting power of The Prudential Assurance Company Ltd throughout the year.

