

Source Q3 2019 Jackson National Life Submission to LIMRA
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Jackson's Q3 2019 YTD Retail Sales Figures

VA	11,010	77%
FIA	2,474	17%
FA	869	6%
Total	14,353	100%

Jackson's Q2 2019 YTD Retail Sales Figures

VA	7,243	84%
FIA	1,146	13%
FA	229	3%
Total	8,618	100%

Subtracting Q2 2019 from Q3 2019 YTD totals gives us Q3 2019 standalone

VA	3,767	66%
FIA	1,328	23%
FA	640	11%
Total	5,735	100%