PRUDENTIAL ASSURANCE COMPANY

LIMITED.

Directors' Report

AND

STATEMENTS OF ACCOUNTS

FOR

The Year ending 31st December 1881.

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PRUDENTIAL ASSURANCE COMPANY

LIMITED.

THIRTY-THIRD ANNUAL REPORT,

For the Year ending 31st December 1881.

THE DIRECTORS have much pleasure in presenting their Report and Accounts for the year 1887.

The rate of expenditure continues to show a reduction, and the Accounts are again in every respect most satisfactory.

ORDINARY BRANCH.

In this Branch the New Business completed during the year consists of 6,949 Policies, assuring the sum of £860,172, and producing a New Annual Premium Income of £31,603 4s. 8d.

The Claims of the year amount to £69,677 17s. 1d., under 474 Policies, representing 432 Deaths and 22 Endowment Assurances matured.

The rate of expenses of the Branch is Ten and a-half per cent. on the Premium Income, being less than that of last year.

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The Annual Premium Income at the end of the year is £142,733, being an increase of £20,086 over the year 1880.

The Assurance Fund, which at the beginning of the year was £663,485 1s. 2d. is now £744,583 2s. 4d., being an increase of £81,098 1s. 2d.

The following is a list in detail of the Assets of this Branch:-

| | £ | | d. |
|--|----------|-----|----------|
| Mortgages on Property within the United Kingdom | 203,629 | 10 | 3 |
| Loans on the Company's Policies | 27,930 | 17 | 9 |
| Loans on Municipal and other Rates | 23.478 | 16 | 8 |
| Investments: | | | |
| In British Government Securities (£100,000 Consols) | 95,132 | 2 | 3 |
| Indian ditto ditto | 21,200 | 0 | 0 |
| Colonial ditto ditto, viz.:— | | | |
| £10,000 Victoria Bonds£10,770 o 11 | | | |
| £ 5,000 Cape of Good Hope ditto 5,030 4 2 | | | |
| £10,000 South Australian ditto 10,131 17 6 | | ٠. | |
| £10,000 Queensland ditto 9,412 10 0 | | | |
| £ 5,000 Natal ditto 5,095 0 0 | | | ٠ |
| £ 5,500 New Zealand ditto 5,907 10 0 | | | |
| £ 3,000 Canada ditto 2,792 4 8 | | | |
| | 49,139 | 7 | 3 |
| Foreign Government Securities—£1,000 French Loan | | • | |
| £3,800 Japanese ,, 3,473 16 6 | | | <i>ب</i> |
| £4,200 Brazilian ,, 3,959 7 6 | | ær. | |
| £ 300 Moorish , 286 3 9 | | | |
| £5,000 Russian ,, 4,740 12 6 | | | |
| | 13,267 | _ | _ |
| Railway and other Debentures and Debenture Stock | 61,633 | | - |
| Ditto Shares (Preference and Ordinary) | 20,651 | | _ |
| House Property | 90,146 | 4 | 8 |
| Reversions | 60,092 | 18 | ıı |
| Agents' Balances | 5.755 | 2 | 10 |
| Outstanding Premiums | 2,284 | 0 | 8 |
| Ditto Interest and Rents | 6,681 | 10 | I |
| Amount due from the Official Liquidator of International Insurance Society | 5,183 | I | 4 |
| Deposits at Three Months' notice | 50,000 | 0 | 0 |
| Cash—On current account | | | |
| In hand | • | | |
| | 14,216 | 0 | 2 |
| · · · · · · · · · · · · · · · · · · · | (250.421 | | |
| | £750,421 | 15 | 9 |
| - | | | |

Attention is drawn to the large New Premium Income in this Branch, particularly to the increase of the premium receipts, which are upwards of £21,000 more than in the previous year, being the largest increase which has been obtained in the history of the Company.

INDUSTRIAL BRANCH.

The Premiums actually received during the year in this Branch are £1,849,494 18s. 5d., as compared with the sum of £1,608,849 8s. 7d. received during 1880, being an increase of Premium Receipts of £240,645 9s. 10d., the largest which has taken place in this Branch.

The Claims of the year amount to £639,752 10s. 1d., and the total amount of Claims paid in this Branch is £3,786,112.

The Assurance Fund, which at the beginning of the year was £1,318,547 ls. 2d., is now £1,721,492 l3s. 6d., being an increase of £402,945 l2s. 4d.

The following is a list in detail of the Assets of this Branch:-

| • | £ | s. | d. |
|--|--------------------|----|----|
| Mortgages on Property within the United Kingdom | 79.339 | 13 | 6 |
| Loans on Municipal and other Rates | 293,363 | 12 | 2 |
| City of London Corporation Bonds | 25,000 | 0 | 0 |
| Investments:— | | | |
| In British Government Securities (£240,000 New Three per Cents.) | ,233,581 | 0 | 0 |
| Railway Debenture Stock | 72,954 | 7 | 5 |
| Freehold Ground Rents | 516,585 | 8 | 2 |
| Scotch Feu Duties | 7,047 | 14 | 0 |
| House Property | 215,160 | 19 | 7 |
| Freehold Estates. | 80,210 | 7 | 2 |
| Reversions | 42,118 | 14 | 9 |
| Furniture and Fittings | 23,500 | 0 | 0 |
| Loans on Personal Security | 8,942 | 7 | 8 |
| Agents' Balances | 87,280 | 9 | 8 |
| Outstanding Interest and Rents | 15,26 7 | 0 | 0 |
| Deposits at Three Months' notice | 4,5∞ | 0 | o |
| Cash in hands of Superintendents | 26,924 | 1 | 10 |
| Cash—On Deposit | | | |
| On current account 27,554 9 1 | | | |
| In hand | | | |
| | 97,804 | 9 | 1 |
| | £1,829,580 | 5 | 0 |
| | | | _ |

The investments made during the year are again of the highest class.

The reduction in the rate of expenditure has been steadily maintained during the past Quinquennium, and, notwithstanding the outlay incurred for the present Valuation, a satisfactory reduction is shown for the year.

A change of opinion has taken place in the last few years on the subject of Industrial Assurance. The system of collection at the houses of the working classes was formerly strongly objected to, and it accordingly forms no part of the scheme of Post Office Assurance, but it is now admitted that, if the Government are to carry on Life Assurance successfully, an alteration in this respect must be made in their system of conducting the business. In evidence of this may be quoted an extract from an able special article on the subject which appeared in *The Times* of the 12th September last, in which the writer says:—

"What, however, may be considered as a much more solid cause of the scanty success "of Government life insurance is the want of a proper staff of agents to solicit business "for the department, and to undertake a proper system of house to house collection of the premiums when they become due."

This is precisely the system which has been adopted by this Company, and the Directors believe after thirty years' experience that it is the only system upon which Industrial Assurance can be worked successfully. They have on several occasions made attempts to modify the system with a view of reducing the expenditure it must always entail, but they have found that no other method of carrying on the business will meet the requirements of the working classes.

The retiring Directors are Messrs. HARBEN and REID, who offer themselves for re-election.

The Auditors, Mr. James Allanson and Dr. Barnes, also retire, and offer themselves for re-election.

EDGAR HORNE,

Holborn Bars, 16th February 1882.

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LIFE ASSURANCE COMPANIES ACT, 1870.—THIRD SCHEDULE.

REVENUE ACCOUNTS of the PRUDENTIAL ASSURANCE COMPANY LIMITED (ORDINARY BRANCII) for the Year ending 31st December 1881.

| ** · · · · · · · · · · · · · · · · · · | SURANCE ACCOUNT. |
|--|--|
| of the year | Claims under Life Policies (after deduction of sums re-assured) |
| Premiums, after deduction of Re-assurance Premiums:— | Surrenders 4,090 14 4 |
| | Annuities 3,747 8 10 |
| New Premiums | Commission 9,941 18 3 |
| 141,256 15 | Expenses of Management 4,949 12 8 |
| Consideration for Annuities granted 5,132 18 | 8 Amount written off Leasehold Estate |
| Interest, Dividends and Rents | |
| £837,990 13 | £837,990 13 6 |
| (No. 2.) SICKNESS AN | D ASSURANCE ACCOUNT |
| | d. 1 |
| No new business transacted for many years. | Claims 54 0 0 |
| Amount of Sickness and Assurance Fund at the beginning of the year | Surrenders Nil. |
| D | Commission I 4 0 |
| 16 Interest | Sickliess and Assurance rund at the end of the |
| 20 10 | o year, as per Fourth Schedule 490 6 6 |
| £545 11 | 3 £545 11 3 |
| BALANCE SHEET of the PRUDENTIAL ASSUR | S ACT, 1870.—FOURTH SCHEDULE. CANCE COMPANY LIMITED (ORDINARY BRANCH) |
| on the 31s. | t December 1881. |
| LIABILITIES. | d. ASSETS. |
| Life Assurance Fund 744.583 2 | 4 Mortgages on Property within the United Kingdom 203,629 10 3 |
| Sickness and Assurance Fund 490 6 | 6 Loans on the Company's Policies 27,930 17 |
| £745,073 8 | Tanna an Marianal and at B |
| Claims under Life Policies admitted 5,348 6 | Investments. |
| 3,340 0 | In British Government Securities 95,132 2 3 |
| | Indian and Colonial ditto 70,339 7 |
| | Foreign ditto 13,267 15 |
| | Railway and other Debentures and Deben- |
| | ture Stock |
| | Ditto Shares (Preference and Ordinary) 20,651 1 |
| | House Property£91,146 4 8 |
| | Less Amount written off 1,000 0 0 |
| | Reversions 60,092 18 11 |
| / | Agents' Ralances |
| | Outstanding Premiums |
| | Ditto Interest and Rents |
| / | Amount due from Official Liquidator of Interna- |
| / | tional Insurance Society 5,183 1 |
| | Deposits at Three Months' notice 50,000 0 0 |
| | On current account £14,116 0 2 |
| | In hand 100 0 0 |
| *.65 | 14,216 o 2 |
| £750,421 15 | 9 £750,421 15 9 |
| | EDGLE WORNS of |
| THOS. C. DEWEY, WILLIAM HUGHES, Managers. W. J. LANCASTER, Secretary. | EDGAR HORNE, Chairman. HENRY HARBEN, THOS. REID, Directors. |
| We have examined, month by month, the various Receip We have also examined the foregoing Accounts find to | pts and Payments of the Prudential Assurance Company Limited. them to be correct, and hereby confirm the same. We have seen and |
| examined the various securities. | |
| 13th February 1882. | JAMES ALLANSON, ROBERT BARNES, Auditors. |
| - | , |

REVENUE ACCOUNT of the PRUDENTIAL ASSURANCE COMPANY LIMITED (INDUSTRIAL BRANCH) for the Year ending 31st December 1881.

| LIFE ASSURAN | |
|--|--|
| mount of Life Assurance Fund at the beginning | Claims under Life Policies |
| of the year | Surrenders 833 19 5 |
| remiums | Commission— Agents' Salaries for the weekly £ s. d. |
| terest, Dividends and Rents 53,404 6 3 | collection of Premium from |
| | 4,821,414 Policies 353,785 16 10 |
| / | Special New Business Charges 219,404 12 6 |
| \vec{j} | Norw —The expenses incurred under the items |
| / | "Special New Business Charges" and "Extension Expenses," form no charge |
| / | upon the Renewal Income. They are borne entirely by new entrants, and |
| | are covered by a clause in the Policies limiting the benefit until the first year |
| | has expired. |
| / | Expenses of Management— Extension Expenses 40,644 12 5 |
| | Head Office Expenses, including |
| / | Printing, Advertising, Medi- |
| / | cal Fees, Superintendents' Salaries and Travelling Ex- |
| | penses, and proportion of |
| / | Quinquennial Valuation Ex- penses |
| | 282,430 13 0 |
| | NOTE.—Postage, Policy, and Receipt Stamps (exclusive of Agents' Postage) amount |
| / | to £33,014 for. |
| \vec{i} | Amount written off New Offices Account 2,000 0 C |
| / | Dividends to Shareholders 1,246 o |
| | Amount of Life Assurance Fund at the end of the year, as per Fourth Schedule |
| | |
| £3,221,446 5 10 | £3,221,446 5 10 |
| | |
| | Act, 1870.—FOURTH SCHEDULE. |
| BALANCE SHEET of the PRUDENTIAL ASSURAN on the 21st | CE COMPANY LIMITED (INDUSTRIAL BRANCH) December 1881 |
| | 1 |
| LIABILITIES. £ 1. d. | ASSETS. £ 4. |
| Shareholders' Capital | Mortgages on Property within the United Kingdom 79,339 13 Loans on Municipal and other Rates 293,363 12 |
| Contingency Fund | |
| Claims under Life Policies admitted 18,017 11 6 | Investments: |
| / | In British Government Securities |
| | Freehold Ground Rents 516,585 8 |
| | House Property£217,160 19 7 |
| | Less Amount written off New Offices |
| | |
| | Scotch Feu Duties |
| | Reversions 42,118 14 |
| / | Furniture and Fittings £24,000 0 0 |
| | |
| / | Less Amount written off 500 0 0 |
| | 23,500 o Loans on Personal Security |
| | Loans on Personal Security |
| | 23,500 0 Loans on Personal Security |
| | 23,500 O 8,942 7 Agents' Balances |
| | 23,500 0 8,942 7 Agents' Balances 87,280 9 Outstanding Interest and Rents 15,267 0 Deposits at Three Months' notice 4,500 0 Cash in hands of Superintendents 26,924 1 Cash—On Deposit 170,000 0 0 |
| | 23,500 0 8,942 7 7,280 9 1,500 0 1,500 0 1,500 0 1,500 0 1,500 0 1,500 0 1,500 0 1,500 0 1,500 0 1,500 0 1,500 0 1,500 0 1,500 0 1,500 0 0 |
| | 23,500 0 8,942 7 |
| £1,829,580 5 | Cash |
| £1,829,580 5 | Cash |
| THOS. C. DEWEY, Managers | Loans on Personal Security |
| THOS. C. DEWEY, WILLIAM HUGHES, Managers. | Loans on Personal Security 8,942 7 |
| THOS. C. DEWEY, WILLIAM HUGHES, W. J. LANCASTER, Secretary. | Loans on Personal Security |
| THOS. C. DEWEY, WILLIAM HUGHES, W. J. LANCASTER, Secretary. We have examined, month by month, the various Receip | Loans on Personal Security 8,942 7 Agents' Balances 87,280 9 Outstanding Interest and Rents 15,267 0 Deposits at Three Months' notice 4,500 0 Cash in hands of Superintendents 26,924 1 Cash—On Deposit 70,000 0 0 On current account 27,554 9 1 In hand 250 0 0 Fig. 829,580 5 EDGAR HORNE, Chairman. HENRY HARBEN, THOS. REID, Directors. ts and Payments of the Prudential Assurance Company Limited. |
| THOS, C. DEWEY, WILLIAM HUGHES, W. J. LANCASTER, Secretary. We have examined, month by month, the various Receip We have also examined the foregoing Accounts, find t | Loans on Personal Security 8,942 7 Agents' Balances 8,942 7 Agents' Balances 8,7280 9 Outstanding Interest and Rents 15,267 0 Deposits at Three Months' notice 4,500 0 Cash in hands of Superintendents 26,924 1 Cash—On Deposit 27,000 0 0 On current account 27,554 9 1 In hand 250 0 0 EDGAR HORNE, Chairman. HENRY HARBEN, THOS. REID, ts and Payments of the Prudential Assurance Company Limited. hem to be correct, and hereby confirm the same. We have seen a |
| THOS. C. DEWEY, WILLIAM HUGHES, Managers. W. J. LANCASTER, Secretary. We have examined, month by month, the various Receip We have also examined the foregoing Accounts, find t examined the various securities. | Loans on Personal Security 8,942 7 Agents' Balances 8,7280 9 Outstanding Interest and Rents 15,267 0 Deposits at Three Months' notice 4,500 0 Cash in hands of Superintendents 26,924 1 Cash—On Deposit 770,000 0 0 On current account 27,554 9 1 In hand 250 0 0 EDGAR HORNE, Chairman. HENRY HARBEN, THOS. REID, ts and Payments of the Prudential Assurance Company Limited. hem to be correct, and hereby confirm the same. We have seen a |
| THOS. C. DEWEY, WILLIAM HUGHES, W. J. LANCASTER, Secretary. We have examined, month by month, the various Receip We have also examined the foregoing Accounts, find t | Loans on Personal Security 8,942 7 Agents' Balances 87,280 9 Outstanding Interest and Rents 15,267 0 Deposits at Three Months' notice 4,500 0 Cash in hands of Superintendents 26,924 1 Cash—On Deposit 70,000 0 0 On current account 27,554 9 1 In hand 97,804 9 EDGAR HORNE, Chairman. HENRY HARBEN, THOS. REID, ts and Payments of the Prudential Assurance Company Limited. hem to be correct, and hereby confirm the same. We have seen a |