PRUDENTIAL PLC - NEW BUSINESS - QUARTER 1 2005

TOTAL INSURANCE AND INVESTMENT NEW BUSINESS

	UK & Europe				US ^(1a)			Asia (1a)		Total			
	2005 Q1 YTD	2004 Q1 YTD	+/- (%)	2005 Q1 YTD	2004 Q1 YTD	+/- (%)	2005 Q1 YTD	2004 Q1 YTD	+/- (%)	2005 Q1 YTD	2004 Q1 YTD	+/- (%)	
	£m	£m		£m	£m		£m	£m		£m	£m		
Total Insurance Products	1,713	1,481	16%	1,256	1,157	9%	278	264	5%	3,247	2,902	12%	
Total Investment Products - Gross Inflows (2)	2,092	722	190%	-	-	-	4,635	5,046	(8%)	6,727	5,768	17%	
Group Total	3,805	2,203	73%	1,256	1,157	9%	4,913	5,310	(7%)	9,974	8,670	15%	

INSURANCE OPERATIONS

			INS	UKANCE U	PERATION	15						
	2005 Q1 YTD	YTD	+/- (%)	2005 Q1 YTD	Regular 2004 Q1 YTD	+/- (%)	2005 Q1 YTD	Total 2004 Q1 YTD	+/- (%)	2005 Q1 YTD	Equivalen 2004 Q1 YTD	ts ⁽³⁾
	£m	£m		£m	£m		£m	£m		£m	£m	
UK Insurance Operations :												
Direct to Customer: Individual Pensions	4	3	33%	2	2	0%	6	5	20%	2	2	
Life - With Profit Bond	2	3	(33%)		-	-	2	3	(33%)	0	0	
Life - Other		-	(0070)	-	-			-	(0070)		-	
Individual Annuities	167	151	11%	-	-		167	151	11%	17	15	
Sub-Total	173	157	10%	2	2	0%	175	159	10%	19	18	
DWP Rebates	234	252	(7%)		-	-	234	252	(7%)	23	25	
Total	407	409	(0%)	2	2	0%	409	411	(0%)	43	43	
Business to Business:												
Corporate Pensions	56	40	40%	31	31	0%	87	71	23%	37	35	
Individual Annuities	49	48	2%	-	-	-	49	48	2%	5	5	
Bulk Annuities	215	139	55%	_	_	-	215	139	55%	22	14	
Total	320	227	41%	31	31	0%	351	258	36%	63	54	
Intermediated Distribution :												
Individual Pensions	21	16	31%	5	5	0%	26	21	24%	7	7	
Corporate Pensions	10	65	(85%)	2	2	0%	12	67	(82%)	3	9	(6
Life - With Profit Bond	33	54	(39%)	-	-	-	33	54	(39%)	3	5	(4
Life - Other Bond	226	142	59%	- ,	- 4	- 0%	226	142	59%	23	14	
Life - Other Individual Annuities	269	228	100/	_ 1	1	0%	1 269	1 228	0% 18%	1 27	1 23	
Sub-Total	559	505	18% 11%	- 8	- 8	0%	567	513	18% 11%	64		
DWP Rebates	80	92	(13%)	- 0	- 0	-	80	92	(13%)	8	9	(
Total	639	597	7%	- 8	8	0%	647	605	7%	72	68	
										·		
Partnerships :												
Life - With Profit Bond	-	1	-	-	-	-	-	1	-	-	0	
Life - Other	198	164	21%	-	-	-	198	164	21%	20	16	
Individual Annuities	44	23	91%	-	-	-	44	23	91%	4	2	1
Bulk Annuities	25	-	-		-		25		-	3	-	
Total	267	188	42%		-		267	188	42%	27	19	
Total :										I		
Individual Pensions	25	19	32%	7	7	0%	32	26	23%	10	9	
Corporate Pensions	66	105	(37%)	33	33	0%	99	138	(28%)	40	44	
Life - With Profit Bond	35	58	(40%)	-	-	070	35	58	(40%)	4	6	(3
Life - Other Bond	226	142	59%	_	_	_	226	142	59%	23	14	(0
Life - Other	198	164	21%	1	1	0%	199	165	21%	21	17	
Individual Annuities	529	450	18%	_ `	_ `	-	529	450	18%	53	45	
Bulk Annuities	240	139	73%	-	-	-	240	139	73%	24	14	
Sub-Total	1,319	1,077	22%	41	41	0%	1,360	1,118	22%	173	149	
DWP Rebates	314	344	(9%)		-		314	344	(9%)	31	34	
Total UK Insurance Operations	1,633	1,421	15%	41	41	0%	1,674	1,462	15%	204	183	
(1a)												
European Insurance Operations : (1a)	20	10	4050/				20	10	4050/		2	
Insurance Products Total European Insurance Operations	39	19 19	105% 105%				39 39	19 19	105% 105%	4	2	1
Total European Insurance Operations	39	19	105%					19	105%	- 4		
Total UK & European Insurance Operations	1,672	1,440	16%	41	41	0%	1,713	1,481	16%	208	185	
US Insurance Operations : (1a)												
Fixed Annuities	165	323	(49%)	-	-	-	165	323	(49%)	17	32	(4
Fixed Index Annuities	127	69	84%	-	-	-	127	69	84%	13	7	
Variable Annuities	548	460	19%	• .		-	548	460	19%	55	46	
Life	4	1 052	300%	2	2	0%	6	3	100%	3	2	
Sub-Total Retail	844	853	(1%)	2	2	0%	846	855	(1%) 1700/	87	87	
Guaranteed Investment Contracts GIC - Medium Term Note	50 360	18 284	178% 27%	-	-		50 360	18 284	178% 27%	5 36	2 28	•
Fotal US Insurance Operations	1,254	1,155	9%		2	0%	1,256	1,157	9%	128	117	
	1,234	1,100	370			0 /0	1,200	1,107	370	1.20		
Asian Insurance Operations : (1a)										I		
China	1	3	(67%)	4	3	33%	5	6	(17%)	4	3	
Hong Kong	52	50	4%	17	16	6%	69	66	5%	22	21	
India (@26%) [®]	1	1	0%	18	11	64%	19	12	58%	18	11	
Indonesia	15	12	25%	7	8	(13%)	22	20	10%	9	9	
Japan	5	3	67%	1	2	(50%)	6	5	20%	2	2	
Korea	4	20	(80%)	27	14	93%	31	34	(9%)	27	16	
Malaysia	2	2	0%	12	8	50%	14	10	40%	12	8	
Singapore	45	50	(10%)	11	10	10%	56	60	(7%)	16	15	
Taiwan	24	10	140%	22	31	(29%)	46	41	12%	24	32	(
Other ⁽⁴⁾ Fotal Asian Insurance Operations	2	2	0%	8	8	0%	10	10	0%	8	8	
	151	153	(1%)	127	111	14%	278	264	5%	142	126	
Total Asian insurance Operations												
otal Asian insulance operations												
Group Total	3,077	2,748	12%	170	154	10%	3,247	2,902	12%	478	429	

PRUDENTIAL PLC - NEW BUSINESS - QUARTER 1 2005

TOTAL INSURANCE AND INVESTMENT NEW BUSINESS

	UK & Europe				US ^(1b)			Asia (1b)		Total		
	2005 Q1 YTD	2004 Q1 YTD	+/- (%)	2005 Q1 YTD	2004 Q1 YTD	+/- (%)	2005 Q1 YTD	2004 Q1 YTD	+/- (%)	2005 Q1 YTD	2004 Q1 YTD	+/- (%)
	£m	£m		£m	£m		£m	£m		£m	£m	
Total Insurance Products	1,713	1,481	16%	1,256	1,190	6%	278	264	5%	3,247	2,935	11%
Total Investment Products - Gross Inflows (2)	2,092	722	190%	-	-	-	4,635	4,909	(6%)	6,727	5,631	19%
Group Total	3,805	2,203	73%	1,256	1,190	6%	4,913	5,173	(5%)	9,974	8,566	16%

INSURANCE OPERATIONS

												(2)
		Single			Regular			Total			Equivalen	ts (3)
	2005 Q1	2004 Q1		2005 Q1	2004 Q1		2005 Q1	2004 Q1		2005 Q1	2004 Q1	
	YTD	YTD	+/- (%)	YTD	YTD	+/- (%)	YTD	YTD	+/- (%)	YTD	YTD	+/- (9
	£m	£m		£m	£m		£m	£m		£m	£m	
JK Insurance Operations :												
Direct to Customer:												
Individual Pensions	4	3	33%	2	2	0%	6	5	20%	2	2	
Life - With Profit Bond	2	3	(33%)	-	-	-	2	3	(33%)	0	0	
Life - Other	-	-	-	-	-	-	-	-	-	-	-	
Individual Annuities	167	151	11%			- 00/	167	151	11%	17	15	
Sub-Total DWP Rebates	173 234	157	10%	2	2	0%	175 234	159 252	10%	19 23	18 25	(
Total	407	252 409	(7%)		2	0%	409	411	(7%) (0%)	43	43	(
i otai	407	403	(070)			0 78	403	411	(070)		40	
Business to Business:												
Corporate Pensions	56	40	40%	31	31	0%	87	71	23%	37	35	
Individual Annuities	49	48	2%	-	-	-	49	48	2%	5	5	
Bulk Annuities	215	139	55%		-		215	139	55%	22	14	
Total	320	227	41%	31	31	0%	351	258	36%	63	54	
Intermediated Distribution .												
Intermediated Distribution : Individual Pensions	21	16	31%	_	-	0%	26	21	24%	7	7	
Corporate Pensions	10	65	(85%)	5 2	5 2	0%	12	67	(82%)	3	9	(6
Life - With Profit Bond	33	54	(39%)		- 4	-	33	54	(39%)	3	5	(4
Life - Other Bond	226	142	59%	_		-	226	142	59%	23	14	(-
Life - Other	-	-	-	1	1	0%	1	1	0%	1	1	
Individual Annuities	269	228	18%	-	-	-	269	228	18%	27	23	
Sub-Total	559	505	11%	8	8	0%	567	513	11%	64	59	
DWP Rebates	80	92	(13%)		-		80	92	(13%)	8	9	(1
Total	639	597	7%	8	8	0%	647	605	7%	72	68	
Partnerships:												
Life - With Profit Bond	-	1	- 040/	-	-	-	-	1	- 040/	-	0	
Life - Other	198 44	164	21%	-	-		198 44	164	21%	20 4	16	
Individual Annuities Bulk Annuities	44 25	23	91%	-	-	-	44 25	23	91%	3	2	10
Total	267	188	42%				267	188	42%	27	19	-
Total	201	100	42 /0				201	100	42 /0		13	
Total:												
Individual Pensions	25	19	32%	7	7	0%	32	26	23%	10	9	
Corporate Pensions	66	105	(37%)	33	33	0%	99	138	(28%)	40	44	(
Life - With Profit Bond	35	58	(40%)	-	-	-	35	58	(40%)	4	6	(3
Life - Other Bond	226	142	59%	-	-	-	226	142	59%	23	14	
Life - Other	198	164	21%	1	1	0%	199	165	21%	21	17	
Individual Annuities	529	450	18%	-	-	-	529	450	18%	53	45	
Bulk Annuities	240	139	73%		-		240	139	73%	24	14	
Sub-Total	1,319	1,077	22%	41	41	0%	1,360	1,118	22%	173	149	
DWP Rebates	314	344	(9%)		<u> </u>	-	314	344	(9%)	31	34	(
Total UK Insurance Operations	1,633	1,421	15%	41	41	0%	1,674	1,462	15%	204	183	
European Insurance Operations: (1b)												
Insurance Products	39	19	105%		-		39	19	105%	4	2	10
Total European Insurance Operations	39	19	105%		-	<u> </u>	39	19	105%	4	2	1
Total UK & European Insurance Operations	1,672	1,440	16%	41	41	0%	1,713	1,481	16%	208	185	
US Insurance Operations : (1b)												
Fixed Annuities	165	332	(50%)	_		_	165	332	(50%)	17	33	(4
Fixed Index Annuities	127	71	79%	_		-	127	71	79%	13	7	(-
Variable Annuities	548	473	16%	-		-	548	473	16%	55	47	
Life	4	1	300%	2	2	0%	6	3	100%	3	2	
Sub-Total Retail	844	877	(4%)	2	2	0%	846	879	(4%)	87	90	
Guaranteed Investment Contracts	50	19	163%	-	-	-	50	19	163%	5	2	1
GIC - Medium Term Note	360	292	23%		-	-	360	292	23%	36	29	
Total US Insurance Operations	1,254	1,188	6%	2	2	0%	1,256	1,190	6%	128	121	
Asian Insurance Operations : (1b)												
China	1	3	(67%)	4	3	33%	5	6	(17%)	4	3	
Hong Kong	52	52	0%	17	16	6%	69	68	1%	22	21	
India (@26%)®	1	1	0%	18	11	64%	19	12	58%	18	11	
Indonesia	15	13	15%	7	9	(22%)	22	22	0%	9	10	(1
Japan	5	3	67%	1	2	(50%)	6	5	20%	2	2	
Korea	4	18	(78%)	27	13	108%	31	31	0%	27	15	
Malaysia	2	2	0%	12	8	50%	14	10	40%	12	8	
Singapore	45	50	(10%)	11	10	10%	56	60	(7%)	16	15	
Taiwan	24	10	140%	22	30	(27%)	46	40	15%	24	31	(2
Other (4)	2	2	0%	8	8	0%	10	10	0%	8	8	
Total Asian Insurance Operations	151	154	(2%)	127	110	15%	278	264	5%	142	125	
							_					
Group Total	3,077	2,782	11%	170	153	11%	3,247	2,935	11%	478	431	

PRUDENTIAL PLC - NEW BUSINESS - QUARTER 1 2005

INVESTMENT OPERATIONS

	Opening FUM	Gross inflows		Net inflows	Other movements	Market & currency movements	Net movement in FUM	Closing FU
2005	£m	£m	£m	£m	£m	£m	£m	£ı
M&G								
Retail	44.642	801	(E04)	220		22	253	44.96
Institutional ⁽⁵⁾	11,613		(581)		-	33		11,866
	17,092	1,291	(251)	1,040	69	(6)	1,103	18,195
Total M&G	28,705	2,092	(832)	1,260	69	27	1,356	30,06
Asia								
India	2,144	2,699	(2,930)	(231)	(21)	47	(205)	1,939
Taiwan	1,797	730	(893)	(163)	-	50	(113)	1,68
Korea	1,426	672	(358)	314	(19)	78	373	1,79
Japan	1,638	430	(65)	365	-	(71)	294	1,93
Other Mutual Fund Operations	583	86	(174)	(88)	-	(14)	(102)	48
Total Asian Mutual Fund Operations	7,588	4,617	(4,420)	197	(40)	90	247	7,83
Hong Kong MPF Products (@36%) (6)	244	18	(6)	12	-	(1)	11	25
Total Asian Investment Operations	7,832	4,635	(4,426)	209	(40)	89	258	8,09
Total Investment Products	36,537	6,727	(5,258)	1,469	29	116	1,614	38,15
		·		·		Market &	Net	
	Opening				Other	currency	movement in	
	FUM £m	Gross inflows £m	Redemptions £m	Net inflows £m	movements £m	movements £m	FUM £m	Closing FU
2004								
M&G								
Retail	10,144	357	(364)	(7)	-	100	93	10,23
Institutional (5)	14,048	365	(1,244)	(879)	98	154	(627)	13,42
Total M&G	24,192	722	(1,608)	(886)	98	254	(534)	23,65
	24,102		(1,000)	(000)		204	(554)	20,00
Asia	2.040	2.142	(2 226)	(493)	(20)	20	(464)	4.00
India	2,049	2,143	(2,326)	(183)	(20)	39	(164)	1,88
Taiwan	2,666	1,890	(1,717)	173	- (5)	46	219	2,88
Korea	933	618	(459)	159	(5)	(24)	130	1,06
Japan	411	103	(29)	74	-	2	76	48
Other Mutual Fund Operations	341	138	(68)	70	-	10	80	42
Total Asian Mutual Fund Operations	6,400	4,892	(4,599)	293	(25)	73	341	6,74
Hong Kong MPF Products (@36%) (6)	196	17	(5)	12		(2)	10	20
Total Asian Investment Operations	6,596	4,909	(4,604)	305	(25)	71	351	6,94
Total Investment Products	30,788	5,631	(6,212)	(581)	73	325	(183)	30,60
						Market &	Net	
	Opening FUM	Gross inflows	Redemntions	Net inflows	Other movements	currency movements	movement in FUM	Closing FL
	%	%	%	%	%	%	%	Oloshig i c
2005 movement relative to 2004								
M&G								
Retail	14%	124%	(60%)	3243%	-	(67%)	172%	16
Institutional (5)	22%	254%	80%	218%	(30%)	(104%)	276%	36
Total M&G	19%	190%	48%	242%	(30%)	(89%)	354%	27
Asia								
India	5%	26%	(26%)	(26%)	(5%)	21%	(25%)	3
		(61%)			(5/6)	9%		
Taiwan	(33%)		48%	(194%)	(2000()		(152%)	(429
Korea	53%	9%	22%	97%	(280%)	425%	187%	69
Japan	299%	317%	(124%)	393%	-	(3650%)	287%	297
Other Mutual Fund Operations	71%	(38%)	(156%)	(226%)	(2001)	(240%)	(228%)	14
Total Asian Mutual Fund Operations	19%	(6%)	4%	(33%)	(60%)	23%	(28%)	16
Hong Kong MPF Products (@36%) (6)	24%	6%	(20%)	0%	-	50%	10%	24
Total Asian Investment Operations	19%	(6%)	4%	(31%)	(60%)	25%	(26%)	16
Total Investment Products	19%	19%	15%	353%	(60%)	(64%)	982%	25

us ⁽⁷⁾	2005 Q1 YTD £m		+/- (%)	
Curian Capital External Funds under Administration	642	237	171%	ò

PRUDENTIAL PLC - NEW BUSINESS - QUARTER 1 2005 VERSUS QUARTER 4 2004

INSURANCE OPERATIONS

	Q1 2005	Single Q4 2004	+/- (%)	Q1 2005	Regular Q4 2004	+/- (%)	Q1 2005	Total Q4 2004	+/- (%)	Q1 2005	quivalent Q4 2004	ts ⁽³⁾ +/- (%)
	£m	£m		£m	£m		£m	£m		£m	£m	
UK Insurance Operations :												
Direct to Customer:												
Individual Pensions	4	2	100%	2	2	0%	6	4	50%	2	2	0%
Life - With Profit Bond	2	2	0%	-	-	-	2	2	0%	0	0	
Individual Annuities	167	166	1%		-		167	166	1%	17	17	0%
Sub-Total	173	170	2%	2	2	0%	175	172	2%	19	19	0%
DWP Rebates	234	13	1700%		-	-	234	13	1700%	23	1	2200%
Total	407	183	122%	2	2	0%	409	185	121%	43	20	115%
Business to Business:												
Corporate Pensions	56	45	24%	31	33	(6%)	87	78	12%	37	38	(3%
Individual Annuities	49	68	(28%)	-	-	` -	49	68	(28%)	5	7	(29%
Bulk Annuities	215	222	(3%)	-	-	-	215	222	(3%)	22	22	0%
Total	320	335	(4%)	31	33	(6%)	351	368	(5%)	63	67	(6%
Intermediated Distribution :				_						_		
Individual Pensions	21	10	110%	5	1	400%	26	11	136%	7	2	250%
Corporate Pensions	10	7	43%	2	2	0%	12	9	33%	3	3	0%
Life - With Profit Bond Life - Other Bond	33 226	43 250	(23%) (10%)	-	-	-	33 226	43 250	(23%) (10%)	3 23	4 25	(25% (8%
Life - Other	-	250	(1070)	1	1	0%	1	1	0%	1	1	0%
Individual Annuities	269	326	(17%)	- '	- '	-	269	326	(17%)	27	33	(18%
Sub-Total	559	636	(12%)	- 8	4	100%	567	640	(11%)	64	68	(6%
DWP Rebates	80	(3)	2767%		-	10076	80	(3)	2767%	8	(0)	(0%
Total	639	633	1%	- 8	- 4	100%	647	637	2%	72	67	7%
					· · · · · · · · · · · · · · · · · · ·							
Partnerships :										I		
Life - With Profit Bond	=	-	-	-	-	-	-	-	-	-	-	
Life - Other	198	214	(7%)	-	-	-	198	214	(7%)	20	21	(5%
Individual Annuities	44	53	(17%)	-	-	-	44	53	(17%)	4	5	(20%
Bulk Annuities	25	1,108	(98%)		-		25	1,108	(98%)	3	111	(97%
Total	267	1,375	(81%)		-	-	267	1,375	(81%)	27	138	(80%
Total :												
Total : Individual Pensions	25	12	108%	7	3	133%	32	15	113%	10	4	150%
Corporate Pensions	66	52	27%	33	35	(6%)	99	87	14%	40	40	0%
Life - With Profit Bond	35	45	(22%)	- 33	-	(0%)	35	45	(22%)	40	5	(20%
Life - Other Bond	226	250	(10%)	-	-	-	226	250	(10%)	23	25	(8%
Life - Other	198	214	(7%)	1	1	0%	199	215	(7%)	21	22	(5%
Individual Annuities	529	613	(14%)			0 /8	529	613	(14%)	53	61	(13%
Bulk Annuities	240	1,330	(82%)		-		240	1,330	(82%)	24	133	(82%
Sub-Total	1,319	2,516	(48%)	41	39	5%	1,360	2,555	(47%)	173	291	(41%
DWP Rebates	314	10	3040%		-	370	314	10	3040%	31	1	3000%
Total UK Insurance Operations	1,633	2,526	(35%)	41	39	5%	1,674	2,565	(35%)	204	292	(30%
European Insurance Operations : (8)									40.00			
Insurance Products Total European Insurance Operations	39 39	18 18	117% 117%		11		39 39	19 19	105% 105%	4	3	33%
Total European insulance Operations		10	117 /0	-	<u>'</u>			13	10376	-	- 3	337
Total UK & European Insurance Operations	1,672	2,544	(34%)	41	40	3%	1,713	2,584	(34%)	208	294	(29%
US Insurance Operations: (8) Fixed Annuities	165	282	(41%)				165	282	(41%)	17	28	(39%
Fixed Index Annuities	127	136	(7%)		-	-	127	136	(7%)	13	14	(39%
Variable Annuities	548	492	11%	_	_	_	548	492	11%	55	49	12%
Life	4	6	(33%)	2	3	(33%)	6	9	(33%)	3	4	(25%
Sub-total Retail	844	916	(8%)	2	3	(33%)	846	919	(8%)	87	95	(8%
Guaranteed Investment Contracts	50	74	(32%)	-	-	(==,	50	74	(32%)	5	7	(29%
GIC - Medium Term Note	360	48	650%	-	-	-	360	48	650%	36	5	620%
Total US Insurance Operations	1,254	1,038	21%	2	3	(33%)	1,256	1,041	21%	128	107	20%
	· · · · · · · · · · · · · · · · · · ·											
Asian Insurance Operations : (8)	_	_	(0701)	-	_	(000)	_	_	(000)	l .	_	(000)
China	1	3	(67%)	4	5	(20%)	5	8	(38%)	4	5	(20%
Hong Kong	52	94	(45%)	17	23	(26%)	69	117	(41%)	22	32	(31%
India (@26%) (6)	1	1	0%	18	8	125%	19	9	111%	18	8	125%
Indonesia	15	11	36%	7	8	(13%)	22	19	16%	9	9	0%
Japan	5	5	0%	1	2	(50%)	6	7	(14%)	2	3	(33%
Korea	4	6	(33%)	27	20	35%	31	26	19%	27	21	29%
Malaysia	2	2	0%	12	22	(45%)	14	24	(42%)	12	22	(45%
Singapore	45	45	0%	11	16	(31%)	56	61	(8%)	16	21	(24%
Taiwan	24	24	0%	22	48	(54%)	46	72	(36%)	24	50	(52%
	2	2	0%	8	10	(20%)	10	12	(17%)	8	10	(20%
Other (4)												
Other ⁽⁴⁾ Total Asian Insurance Operations	151	193	(22%)	127	162	(22%)	278	355	(22%)	142	181	(22%
		193	(22%)	127	162	(22%)	278	355	(22%)	142	181	(22%

INVESTMENT OPERATIONS

		M&G ⁽⁵⁾				ds	Hong Kon	g MPF Pro	ducts ⁽⁶⁾	Total Investment Products			
	Q1 2005 £m	Q4 2004 £m	+/- (%)	Q1 2005 £m	Q4 2004 £m	+/- (%)	Q1 2005 £m	Q4 2004 £m	+/- (%)	Q1 2005 £m	Q4 2004 £m	+/- (%	
Opening FUM	28,705	25,876	11%	7,588	6,540	16%	244	232	5%	36,537	32,648	129	
Gross inflows	2,092	2,393	(13%)	4,617	5,051	(9%)	18	17	6%	6,727	7,460	(10%	
Less redemptions	(832)	(1,006)	17%	(4,420)	(4,121)	(7%)	(6)	(5)	(20%)	(5,258)	(5,132)	(2%	
Net flows	1,260	1,387	(9%)	197	930	(79%)	12	11	9%	1,469	2,328	(37%	
Other movements	69	122	(43%)	(40)	(11)	(264%)	-	-	-	29	111	(74%	
Market and currency movements	27	1,321	(98%)	90	129	(30%)	(1)	0		116	1,450	(92%	
Net movement in FUM	1,356	2,830	(52%)	247	1,048	(76%)	11	12	(8%)	1,614	3,889	(58%	
Closing FUM	30,061	28,705	5%	7,835	7,588	3%	255	244	5%	38,151	36,538	49	

Notes to Schedules:

- (1a) Insurance and investment new business for overseas operations has been calculated using constant exchange rates. The applicable rate for Jackson National Life is 1.89 A comparison between the results at actual exchange rates and at constant exchange rates is given in the press release.
- ^(1b) Insurance and investment new business for overseas operations has been calculated using average exchange rates. The applicable rate for Jackson National Life is 1.89 (2004: 1.84).
- (2) Represents cash received from sale of investment products.
- ⁽³⁾ Annual Equivalents, calculated as regular new business contributions plus 10% single new business contributions, are subject to roundings.
- (4) In Asia, 'Other' insurance operations include Thailand, the Philippines and Vietnam.
- (5) Balance includes segregated and pooled pension funds, private finance assets and other institutional clients. Other movements reflect the net flows arising from the cash component of a tactical asset allocation fund managed by PPM South Africa.
- (6) New business in India is included at Prudential's 26% interest in the India life operation. Mandatory Provident Fund (MPF) product sales in Hong Kong are included at Prudential's 36% interest in the Hong Kong MPF operation.
- ⁽⁷⁾ Balance sheet figures have been calculated at the closing exchange rate. The 2004 balance is shown on a constant exchange rate.
- (8) Sales are converted using the year to date average exchange rate applicable at the time. The sterling results for individual quarters represent the difference between the year to date reported sterling results at successive quarters and will include foreign exchange movements from earlier periods